TOTAL

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE FIRST NINE MONTHS OF 2017

(unaudited)

1) Accounting policies

The interim consolidated financial statements of TOTAL S.A. and its subsidiaries (the Group) as of September 30, 2017 are presented in U.S. dollars and have been prepared in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting".

The accounting policies applied for the consolidated financial statements as of September 30, 2017 do not differ significantly from those applied for the consolidated financial statements as of December 31, 2016 which have been prepared on the basis of IFRS (International Financial Reporting Standards) as adopted by the European Union and IFRS as issued by the IASB (International Accounting Standards Board). New texts or amendments which were mandatory for the periods beginning on or after January 1, 2017 did not have a material impact on the Group's consolidated financial statements as of September 30, 2017.

As for accounting standards applicable for annual periods starting from January 1, 2018:

- As indicated in the December 31, 2016 Notes to the Consolidated Financial Statements, the expected impacts of the application of standard IFRS 15 "Revenue from Contracts with Customers" are not significant for the Group.
- The impacts of the application of standard IFRS 9 "Financial Instruments" are currently under review, especially for the impairment of financial assets.

The preparation of financial statements in accordance with IFRS for the closing as of September 30, 2017 requires the executive management to make estimates, assumptions and judgments that affect the information reported in the Consolidated Financial Statements and the Notes thereto.

These estimates, assumptions and judgments are based on historical experience and other factors believed to be reasonable at the date of preparation of the financial statements. They are reviewed on an on-going basis by management and therefore could be revised as circumstances change or as a result of new information.

Different estimates, assumptions and judgments could significantly affect the information reported, and actual results may differ from the amounts included in the Consolidated Financial Statements and the Notes thereto.

The main estimates, judgments and assumptions relate to the estimation of hydrocarbon reserves in application of the successful efforts method for the oil and gas activities, the impairment of assets, the employee benefits, the asset retirement obligations and the income taxes. These estimates and assumptions are described in the Notes to the Consolidated Financial Statements as of December 31, 2016.

Furthermore, when the accounting treatment of a specific transaction is not addressed by any accounting standard or interpretation, the management applies its judgment to define and apply accounting policies that provide information consistent with the general IFRS concepts: faithful representation, relevance and materiality.

2) Changes in the Group structure

2.1) Main acquisitions and divestments

Gas, Renewables & Power

• In January 2017, TOTAL acquired a 23% interest in the company Tellurian to develop an integrated gas project in the United States for an amount of \$207 million.

> Refining & Chemicals

• On January 31, 2017, TOTAL closed the sale of Atotech to the Carlyle Group for an amount of \$3.2 billion.

> Marketing & Services

• On March 28, 2017, TOTAL announced the closing of the acquisition of the assets of Gulf Africa Petroleum Corporation in Kenya, Uganda and Tanzania.

2.2) Divestment projects

> Exploration & Production

- In February 2017, TOTAL has signed an agreement with Perenco for the sale of interests and the transfer of operatorship in various mature assets in Gabon. The transaction is subject to the publication in the Official Journal of the decrees signed by the President of the Republic of Gabon. The assets and liabilities have been classified in the consolidated balance sheet as at September 30th, 2017 respectively in "assets classified as held for sale" for an amount of \$431 million (mainly tangible assets for an amount of \$356 million) and "liabilities directly associated with the assets classified as held for sale" for an amount of \$352 million.
- On September 4, 2017 TOTAL announced the sale to Kuwait Foreign Petroleum Exploration Company (KUFPEC) of its remaining 15% interest in the Gina Krog field in Norway. The assets and liabilities have been classified in the consolidated balance sheet as at September 30th, 2017 respectively in "assets classified as held for sale" for an amount of \$564 million (mainly tangible assets for an amount of \$525 million) and "liabilities directly associated with the assets classified as held for sale" for an amount of \$169 million.

3) Adjustment items

Description of the business segments

Financial information by business segment is reported in accordance with the internal reporting system and shows internal segment information that is used to manage and measure the performance of TOTAL and which is reviewed by the main operational decision-making body of the Group, namely the Executive Committee.

Total has put in place a new organization fully effective since January 1, 2017, structured around four business segments following the creation of the Gas, Renewables & Power segment, alongside the Exploration & Production, Refining & Chemicals and Marketing & Services segments.

Certain figures for the year 2016 have been restated in order to reflect the new organization with four business segments.

Adjustment items

Performance indicators excluding the adjustment items, such as adjusted operating income, adjusted net operating income, and adjusted net income are meant to facilitate the analysis of the financial performance and the comparison of income between periods.

Adjustment items include:

(i) Special items

Due to their unusual nature or particular significance, certain transactions qualified as "special items" are excluded from the business segment figures. In general, special items relate to transactions that are significant, infrequent or unusual. However, in certain instances, transactions such as restructuring costs or assets disposals, which are not considered to be representative of the normal course of business, may be qualified as special items although they may have occurred within prior years or are likely to occur again within the coming years.

(ii) The inventory valuation effect

The adjusted results of the Refining & Chemicals and Marketing & Services segments are presented according to the replacement cost method. This method is used to assess the segments' performance and facilitate the comparability of the segments' performance with those of its competitors.

In the replacement cost method, which approximates the LIFO (Last-In, First-Out) method, the variation of inventory values in the statement of income is, depending on the nature of the inventory, determined using either the month-end prices differential between one period and another or the average prices of the period rather than the historical value. The inventory valuation effect is the difference between the results according to the FIFO (First-In, First-Out) and the replacement cost.

(iii) Effect of changes in fair value

The effect of changes in fair value presented as adjustment items reflects for some transactions differences between internal measure of performance used by TOTAL's management and the accounting for these transactions under IFRS.

IFRS requires that trading inventories be recorded at their fair value using period end spot prices. In order to best reflect the management of economic exposure through derivative transactions, internal indicators used to measure performance include valuations of trading inventories based on forward prices.

Furthermore, TOTAL, in its trading activities, enters into storage contracts, which future effects are recorded at fair value in Group's internal economic performance. IFRS precludes recognition of this fair value effect.

The adjusted results (adjusted operating income, adjusted net operating income, adjusted net income) are defined as replacement cost results, adjusted for special items and the effect of changes in fair value.

The detail of the adjustment items is presented in the table below.

ADJUSTMENTS TO OPERATING INCOME

| (M\$) | | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Total |
|------------------------------|---------------------------------|--------------------------|-------------------------------|----------------------------|----------------------------|-----------|---------|
| 3 rd quarter 2017 | Inventory valuation effect | - | - | 210 | 51 | - | 261 |
| | Effect of changes in fair value | - | (14) | - | - | - | (14) |
| | Restructuring charges | (2) | - | - | - | - | (2) |
| | Asset impairment charges | (57) | - | - | - | - | (57) |
| | Other items | - | (32) | (44) | - | - | (76) |
| Total | | (59) | (46) | 166 | 51 | - | 112 |
| 3 rd quarter 2016 | Inventory valuation effect | - | - | 4 | (51) | - | (47) |
| - | Effect of changes in fair value | - | (18) | - | - | - | (18) |
| | Restructuring charges | - | (15) | - | - | - | (15) |
| | Asset impairment charges | - | - | - | - | - | - |
| | Other items | - | (98) | - | (2) | - | (100) |
| Total | | - | (131) | 4 | (53) | - | (180) |
| 9 months 2017 | Inventory valuation effect | - | - | (79) | (18) | - | (97) |
| | Effect of changes in fair value | - | (41) | - | - | - | (41) |
| | Restructuring charges | (42) | - | - | - | - | (42) |
| | Asset impairment charges | (1,926) | (25) | (50) | - | - | (2,001) |
| | Other items | (77) | (146) | (109) | (26) | (64) | (422) |
| Total | | (2,045) | (212) | (238) | (44) | (64) | (2,603) |
| 9 months 2016 | Inventory valuation effect | - | - | 315 | (10) | - | 305 |
| | Effect of changes in fair value | - | (21) | - | - | - | (21) |
| | Restructuring charges | (19) | (15) | - | - | - | (34) |
| | Asset impairment charges | (200) | - | - | - | - | (200) |
| | Other items | (672) | (227) | (69) | (10) | - | (978) |
| Total | | (891) | (263) | 246 | (20) | - | (928) |

ADJUSTMENTS TO NET INCOME, GROUP SHARE

| (M\$) | | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Total |
|------------------------------|---------------------------------------|--------------------------|-------------------------------|----------------------------|----------------------------|-----------|---------|
| 3 rd quarter 2017 | Inventory valuation effect | - | - | 154 | 29 | - | 183 |
| | Effect of changes in fair value | - | (10) | _ | - | - | (10) |
| | Restructuring charges | - | (2) | - | - | - | (2) |
| | Asset impairment charges | (56) | (18) | - | - | - | (74) |
| | Gains (losses) on disposals of assets | - | _ | _ | - | - | - |
| | Other items | - | (11) | (28) | (8) | - | (47) |
| Total | | (56) | (41) | 126 | 21 | - | 50 |
| 3 rd quarter 2016 | Inventory valuation effect | - | - | 22 | (27) | - | (5) |
| | Effect of changes in fair value | - | (13) | - | - | - | (13) |
| | Restructuring charges | - | (18) | - | - | - | (18) |
| | Asset impairment charges | - | (33) | _ | - | - | (33) |
| - | Gains (losses) on disposals of assets | (32) | _ | _ | _ | - | (32) |
| | Other items | 84 | (75) | (12) | (12) | - | (15) |
| Total | | 52 | (139) | 10 | (39) | - | (116) |
| 9 months 2017 | Inventory valuation effect | - | - | (56) | (16) | - | (72) |
| | Effect of changes in fair value | - | (29) | - | - | - | (29) |
| | Restructuring charges | (12) | (10) | (39) | - | - | (61) |
| | Asset impairment charges | (1,697) | (77) | (50) | - | - | (1,824) |
| | Gains (losses) on disposals of assets | - | - | 2,139 | 125 | - | 2,264 |
| - | Other items | (144) | (89) | (73) | (26) | (42) | (374) |
| Total | | (1,853) | (205) | 1,921 | 83 | (42) | (96) |
| 9 months 2016 | Inventory valuation effect | - | - | 219 | (2) | - | 217 |
| - | Effect of changes in fair value | | (15) | - | - | - | (15) |
| | Restructuring charges | (4) | (18) | _ | - | - | (22) |
| | Asset impairment charges | (129) | (33) | (49) | - | - | (211) |
| | Gains (losses) on disposals of assets | 326 | - | - | (14) | | 312 |
| | Other items | (230) | (184) | (71) | (28) | | (513) |
| Total | | (37) | (250) | 99 | (44) | - | (232) |

4) Shareholders' equity

Treasury shares (TOTAL shares held by TOTAL S.A.)

As of September 30, 2017, TOTAL S.A. holds 8,378,106 of its own shares, representing 0.33% of its share capital, detailed as follows:

- 8,346,397 shares allocated to TOTAL share grant plans for Group employees; and
- 31,709 shares intended to be allocated to new TOTAL share purchase option plans or to new share grant plans.

These shares are deducted from the consolidated shareholders' equity.

Dividend

A 2017 first interim dividend of €0.62 per share, decided by the Board of Directors on April 26, 2017 has been paid in cash or in new shares on October 12, 2017 (the ex-dividend date was September 25, 2017). The share price of new shares has been set at 41.12€ per share by the Board of Directors on September 20, 2017. This price is equal to the average opening price on Euronext Paris for the 20 trading days preceding this Board of Directors meeting, reduced by the amount of the first interim dividend, with a 5% discount, rounded up to the nearest cent. On October 12, 2017, 25,633,559 shares have been issued at a price of €41.12 per share.

A 2017 second interim dividend of €0.62 per share, decided by the Board of Directors on July 26, 2017, would be paid on January 11, 2018 (the ex-dividend date will be December 19, 2017).

A 2017 third interim dividend of €0.62 per share, decided by the Board of Directors on October 26, 2017, would be paid on April 9, 2018 (the ex-dividend date will be March 19, 2018).

Earnings per share in Euro

Earnings per share in Euro, calculated from the earnings per share in U.S. dollars converted at the average Euro/USD exchange rate for the period, amounted to €0.90 per share for the 3^{rd} quarter 2017 (€0.71 per share for the 2^{nd} quarter 2017 and €0.71 per share for the 3^{rd} quarter 2016). Diluted earnings per share calculated using the same method amounted to €0.90 per share for the 3^{rd} quarter 2017 (€0.71 per share for the 2^{nd} quarter 2017 and €0.71 per share for the 3^{rd} quarter 2016).

Earnings per share are calculated after remuneration of perpetual subordinated notes.

Other comprehensive income

Detail of other comprehensive income showing items reclassified from equity to net income is presented in the table below:

| (M\$) | 9 months | 2017 | 9 mor | nths 2016 |
|---|----------|-------|---------|-----------|
| Actuarial gains and losses | | 29 | | (576) |
| Tax effect | | (17) | | 119 |
| Currency translation adjustment generated by the parent company | 7 | ,884 | | 1,967 |
| Items not potentially reclassifiable to profit and loss | 7 | ,896 | | 1,510 |
| Currency translation adjustment | (1 | ,993) | | (1,717) |
| - unrealized gain/(loss) of the period | (1,910) | | (1,488) | |
| - less gain/(loss) included in net income | 83 | | 229 | |
| Available for sale financial assets | | 4 | | 1 |
| - unrealized gain/(loss) of the period | 4 | | 1 | |
| - less gain/(loss) included in net income | - | | - | |
| Cash flow hedge | | 150 | | 145 |
| - unrealized gain/(loss) of the period | 400 | | 248 | |
| - less gain/(loss) included in net income | 250 | | 103 | |
| Share of other comprehensive income of | | | | |
| equity affiliates, net amount | | (672) | | 477 |
| - unrealized gain/(loss) of the period | (680) | | 494 | |
| - less gain/(loss) included in net income | (8) | | 17 | |
| Other | | - | | - |
| Tax effect | | (51) | | (44) |
| Items potentially reclassifiable to profit and loss | (2 | ,562) | | (1,138) |
| Total other comprehensive income, net amount | 5 | ,334 | | 372 |

Tax effects relating to each component of other comprehensive income are as follows:

| | 9 | months 2017 | 17 9 months 2016 | | | |
|---|-------------------|-------------|------------------|-------------------|------------|------------|
| (M\$) | Pre-tax amount | Tax effect | Net amount | Pre-tax amount | Tax effect | Net amount |
| Actuarial gains and losses | 29 | (17) | 12 | (576) | 119 | (457) |
| Currency translation adjustment generated by the parent company Items not potentially reclassifiable to profit | 7,884 | - | 7,884 | 1,967 | | 1,967 |
| and loss | 7,913 | (17) | 7,896 | 1,391 | 119 | 1,510 |
| Currency translation adjustment | (1,993) | - | (1,993) | (1,717) | - | (1,717) |
| Available for sale financial assets | 4 | (1) | 3 | 1 | - | 1 |
| Cash flow hedge | 150 | (50) | 100 | 145 | (44) | 101 |
| Share of other comprehensive income of equity affiliates, net amount | (672) | - | (672) | 477 | - | 477 |
| Other | - | - | - | - | - | - |
| Items potentially reclassifiable to profit and loss | (2,511) | (51) | (2,562) | (1,094) | (44) | (1,138) |
| Total other comprehensive income | 5,402 | (68) | 5,334 | 297 | 75 | 372 |

5) Financial debt

The Group issued bonds during the first nine months of 2017:

- Bond 1.250% 2017-2024 (GBP 250 million)

The Group reimbursed bonds during the first nine months of 2017:

- Bond 4.875% 2012-2017 (AUD 100 million)
- Bond 1.500% 2012-2017 (USD 1,000 million)
- Bond 1.000% 2014-2017 (USD 500 million)
- Bond 4.700% 2007-2017 (EUR 300 million)
- Bond 4.125% 2012-2017 (AUD 150 million)
- Bond 1.550% 2012-2017 (USD 1,500 million)
- Bond 2.250% 2012-2017 (NOK 1,450 million)

In the context of its active cash management, the Group may temporarily increase its current borrowings, particularly in the form of commercial paper. The changes in current borrowings, cash and cash equivalents and current financial assets resulting from this cash management in the quarterly financial statements are not necessarily representative of a longer-term position.

6) Related parties

The related parties are principally equity affiliates and non-consolidated investments. There were no major changes concerning transactions with related parties during the first nine months of 2017.

7) Other risks and contingent liabilities

TOTAL is not currently aware of any exceptional event, dispute, risks or contingent liabilities that could have a material impact on the assets and liabilities, results, financial position or operations of the Group.

Alitalia

In the Marketing & Services segment, a civil proceeding was initiated in Italy, in 2013, against TOTAL S.A. and its subsidiary Total Aviazione Italia Srl before the competent Italian civil court. The plaintiff claims against TOTAL S.A., its subsidiary and other third parties, damages that it estimates to be nearly €908 million. This proceeding follows practices that had been condemned by the Italian competition authority in 2006. The parties have exchanged preliminary findings. The existence and the assessment of the alleged damages in this procedure involving multiple defendants remain contested.

Blue Rapid and the Russian Olympic Committee - Russian regions and Interneft

Blue Rapid, a Panamanian company, and the Russian Olympic Committee filed a claim for damages with the Paris Commercial Court against Elf Aquitaine, alleging a so-called non-completion by a former subsidiary of Elf Aquitaine of a contract related to an exploration and production project in Russia negotiated in the early 1990s. Elf Aquitaine believed this claim to be unfounded and opposed it. On January 12, 2009, the Commercial Court of Paris rejected Blue Rapid's claim against Elf Aquitaine and found that the Russian Olympic Committee did not have standing in the matter. On June 30, 2011, the Court of Appeal of Paris dismissed as inadmissible the claim of Blue Rapid and the Russian Olympic Committee against Elf Aquitaine, notably on the grounds of the contract having lapsed. The judgment of the Court of Appeal of Paris is now final and binding following two decisions issued on February 18, 2016 by the French Supreme Court to put an end to this proceeding.

In connection with the same facts, and fifteen years after the aforementioned exploration and production contract was rendered null and void ("caduc"), a Russian company, which was held not to be the contracting party to the contract, and two regions of the Russian Federation that were not even parties to the contract, launched an arbitration procedure against the aforementioned former subsidiary of Elf Aquitaine that was liquidated in 2005, claiming alleged damages of \$22.4 billion. The arbitral tribunal issued its decision on June 19, 2017 and entirely dismissed this claim.

The Group has lodged a criminal complaint to denounce the fraudulent claim of which the Group believes it is a victim and, has taken and reserved its rights to take other actions and measures to defend its interests.

FERC

The Office of Enforcement of the U.S. Federal Energy Regulatory Commission (FERC) began in 2015 an investigation in connection with the natural gas trading activities in the United States of Total Gas & Power North America, Inc. (TGPNA), a U.S. subsidiary of the Group. The investigation covered transactions made by TGPNA between June 2009 and June 2012 on the natural gas market. TGPNA received a Notice of Alleged Violations from FERC on September 21, 2015. On April 28, 2016, FERC issued an order to show cause to TGPNA and two of its former employees, and to TOTAL S.A. and Total Gas & Power Ltd., regarding the same facts. TGPNA contests the claims brought against it.

A class action has been launched to seek damages from these three companies and was dismissed by a judgment of the U.S. District court of New York issued on March 15, 2017. The claimants appealed this judgment.

Yemen

Due to the security conditions in the vicinity of Balhaf, Yemen LNG, in which the Group holds a stake of 39.62%, stopped its commercial production and export of LNG in April 2015, when it declared Force Majeure to its various stakeholders. The plant is in a preservation mode.

8) Information by business segment

| 9 months 2017 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---|--------------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|----------|
| Non-Group sales | 6,292 | 8,771 | 54,844 | 54,215 | 20 | - | 124,142 |
| Intersegment sales | 16,331 | 869 | 18,954 | 650 | 284 | (37,088) | - |
| Excise taxes | - | - | (2,180) | (14,305) | - | - | (16,485) |
| Revenues from sales | 22,623 | 9,640 | 71,618 | 40,560 | 304 | (37,088) | 107,657 |
| Operating expenses | (10,866) | (9,443) | (67,906) | (38,780) | (802) | 37,088 | (90,709) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (8,960) | (163) | (790) | (472) | (27) | - | (10,412) |
| Operating income | 2,797 | 34 | 2,922 | 1,308 | (525) | - | 6,536 |
| Equity in net income (loss) of affiliates and other items | 1,198 | (20) | 2,780 | 421 | 48 | - | 4,427 |
| Tax on net operating income | (1,696) | (54) | (877) | (404) | 485 | - | (2,546) |
| Net operating income | 2,299 | (40) | 4,825 | 1,325 | 8 | - | 8,417 |
| Net cost of net debt | | | | | | | (848) |
| Non-controlling interests | | | | | | | 41 |
| Net income - group share | | | | | | | 7,610 |

| 9 months 2017 (adjustments) ^(a) | Exploration & | Gas, Renewables | Refining & | Marketing & | Corporate | Intercompany | Total |
|---|---------------|--------------------|---------------|----------------|-----------|--------------|---------|
| (M\$) | Production | & Power | Chemicals | Services | oorporate | intercompany | Total |
| Non-Group sales | - | (41) | - | - | - | - | (41) |
| Intersegment sales | - | - | - | - | - | - | - |
| Excise taxes | - | - | - | - | - | - | - |
| Revenues from sales | - | (41) | - | - | - | - | (41) |
| Operating expenses | (119) | (146) | (188) | (44) | (64) | - | (561) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (1,926) | (25) | (50) | - | - | - | (2,001) |
| Operating income (b) | (2,045) | (212) | (238) | (44) | (64) | - | (2,603) |
| Equity in net income (loss) of affiliates and other items | (216) | (94) | 2,168 | 121 | - | - | 1,979 |
| Tax on net operating income | 380 | 13 | (9) | 8 | 22 | - | 414 |
| Net operating income ^(b) | (1,881) | (293) | 1,921 | 85 | (42) | - | (210) |
| Net cost of net debt | | | | | | | (21) |
| Non-controlling interests | | | | | | | 135 |
| Net income - group share | | | | | | | (96) |

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value. ^(b) Of which inventory valuation effect

| - On operating income | - | - | (79) | (18) | - |
|---------------------------|---|---|------|------|---|
| - On net operating income | - | - | (56) | (14) | - |

| 9 months 2017 (adjusted) (M\$) ^(a) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---|--------------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|----------|
| Non-Group sales | 6,292 | 8,812 | 54,844 | 54,215 | 20 | - | 124,183 |
| Intersegment sales | 16,331 | 869 | 18,954 | 650 | 284 | (37,088) | - |
| Excise taxes | - | - | (2,180) | (14,305) | - | - | (16,485) |
| Revenues from sales | 22,623 | 9,681 | 71,618 | 40,560 | 304 | (37,088) | 107,698 |
| Operating expenses | (10,747) | (9,297) | (67,718) | (38,736) | (738) | 37,088 | (90,148) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (7,034) | (138) | (740) | (472) | (27) | - | (8,411) |
| Adjusted operating income | 4,842 | 246 | 3,160 | 1,352 | (461) | - | 9,139 |
| Equity in net income (loss) of affiliates and other items | 1,414 | 74 | 612 | 300 | 48 | - | 2,448 |
| Tax on net operating income | (2,076) | (67) | (868) | (412) | 463 | - | (2,960) |
| Adjusted net operating income | 4,180 | 253 | 2,904 | 1,240 | 50 | - | 8,627 |
| Net cost of net debt | | | | | | | (827) |
| Non-controlling interests | | | | | | | (94) |
| Adjusted net income - group share | | | | | | | 7,706 |
| Adjusted fully-diluted earnings per share (\$) | | | | | | | 3.02 |

⁽a) Except for earnings per share.

| 9 months 2017 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|-------------------------------------|--------------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|--------|
| Total expenditures | 9,312 | 491 | 1,024 | 887 | 79 | - | 11,793 |
| Total divestments | 584 | 27 | 2,784 | 368 | 34 | - | 3,797 |
| Cash flow from operating activities | 7,633 | 336 | 4,399 | 1,138 | 198 | - | 13,704 |

| 9 months 2016 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---|--------------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|----------|
| Non-Group sales | 5,563 | 6,449 | 46,555 | 48,897 | 4 | - | 107,468 |
| Intersegment sales | 12,572 | 703 | 14,760 | 487 | 225 | (28,747) | - |
| Excise taxes | - | - | (2,760) | (13,650) | - | - | (16,410) |
| Revenues from sales | 18,135 | 7,152 | 58,555 | 35,734 | 229 | (28,747) | 91,058 |
| Operating expenses | (10,512) | (7,146) | (54,407) | (33,897) | (710) | 28,747 | (77,925) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (7,254) | (108) | (750) | (446) | (26) | - | (8,584) |
| Operating income | 369 | (102) | 3,398 | 1,391 | (507) | - | 4,549 |
| Equity in net income (loss) of affiliates and other items | 1,350 | 121 | 617 | 129 | 289 | - | 2,506 |
| Tax on net operating income | 454 | 1 | (852) | (409) | 87 | - | (719) |
| Net operating income | 2,173 | 20 | 3,163 | 1,111 | (131) | - | 6,336 |
| Net cost of net debt | | | | | | | (617) |
| Non-controlling interests | | | | | | | (71) |
| Net income - group share | | | | | | | 5,648 |

| 9 months 2016 (adjustments) ^(a) (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---|--------------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|-------|
| Non-Group sales | - | (248) | - | - | - | - | (248) |
| Intersegment sales | - | - | - | - | - | - | - |
| Excise taxes | - | - | - | - | - | - | - |
| Revenues from sales | - | (248) | - | - | - | - | (248) |
| Operating expenses | (691) | (15) | 246 | (20) | - | - | (480) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (200) | - | - | - | - | - | (200) |
| Operating income ^(b) | (891) | (263) | 246 | (20) | - | - | (928) |
| Equity in net income (loss) of affiliates and other items | 206 | (76) | (61) | (20) | - | - | 49 |
| Tax on net operating income | 648 | 52 | (86) | (2) | - | - | 612 |
| Net operating income ^(b) | (37) | (287) | 99 | (42) | - | - | (267) |
| Net cost of net debt | | | | | | | (17) |
| Non-controlling interests | | | | | | | 52 |
| Net income - group share | | | | | | | (232) |

^(a)Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

(10) -1 -- On operating income 315

219 - On net operating income

^(b)Of which inventory valuation effect

| 9 months 2016 (adjusted) (M\$) ^(a) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---|--------------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|----------|
| Non-Group sales | 5,563 | 6,697 | 46,555 | 48,897 | 4 | - | 107,716 |
| Intersegment sales | 12,572 | 703 | 14,760 | 487 | 225 | (28,747) | - |
| Excise taxes | - | - | (2,760) | (13,650) | - | - | (16,410) |
| Revenues from sales | 18,135 | 7,400 | 58,555 | 35,734 | 229 | (28,747) | 91,306 |
| Operating expenses | (9,821) | (7,131) | (54,653) | (33,877) | (710) | 28,747 | (77,445) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (7,054) | (108) | (750) | (446) | (26) | - | (8,384) |
| Adjusted operating income | 1,260 | 161 | 3,152 | 1,411 | (507) | - | 5,477 |
| Equity in net income (loss) of affiliates and other items | 1,144 | 197 | 678 | 149 | 289 | - | 2,457 |
| Tax on net operating income | (194) | (51) | (766) | (407) | 87 | - | (1,331) |
| Adjusted net operating income | 2,210 | 307 | 3,064 | 1,153 | (131) | - | 6,603 |
| Net cost of net debt | | | | | | | (600) |
| Non-controlling interests | | | | | | | (123) |
| Adjusted net income - group share | | | | | | | 5,880 |
| Adjusted fully-diluted earnings per share (\$) | | | | | | | 2.42 |

^(a)Except for earnings per share.

| 9 months 2016 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|-------------------------------------|--------------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|--------|
| Total expenditures | 11,252 | 1,339 | 1,295 | 745 | 44 | - | 14,675 |
| Total divestments | 1,369 | 137 | 73 | 359 | 12 | - | 1,950 |
| Cash flow from operating activities | 4,971 | (194) | 2,839 | 1,414 | 473 | - | 9,503 |

| 3 rd quarter 2017 (M\$) | Exploration & | Gas, Renewables | Refining & | Marketing & | Corporate | Intercompany | Total |
|---|---------------|--------------------|------------|----------------|-----------|--------------|----------|
| (ΜΦ) | Production | & Power | Chemicals | Services | | | |
| Non-Group sales | 2,121 | 2,903 | 18,923 | 19,086 | 11 | - | 43,044 |
| Intersegment sales | 5,665 | 286 | 6,592 | 207 | 89 | (12,839) | - |
| Excise taxes | - | - | (799) | (5,163) | - | - | (5,962) |
| Revenues from sales | 7,786 | 3,189 | 24,716 | 14,130 | 100 | (12,839) | 37,082 |
| Operating expenses | (3,632) | (3,117) | (23,110) | (13,386) | (250) | 12,839 | (30,656) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,548) | (51) | (258) | (170) | (8) | - | (3,035) |
| Operating income | 1,606 | 21 | 1,348 | 574 | (158) | - | 3,391 |
| Equity in net income (loss) of affiliates and other items | 521 | 12 | 179 | 133 | 32 | - | 877 |
| Tax on net operating income | (745) | 7 | (379) | (173) | 100 | - | (1,190) |
| Net operating income | 1,382 | 40 | 1,148 | 534 | (26) | - | 3,078 |
| Net cost of net debt | | | | | | | (315) |
| Non-controlling interests | | | | | | | (39) |
| Net income - group share | | | | | | | 2,724 |

| 3 rd quarter 2017 (adjustments) ^(a) (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---|--------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|-------|
| Non-Group sales | - | (14) | - | - | - | - | (14) |
| Intersegment sales | - | - | - | - | - | - | - |
| Excise taxes | - | - | - | - | - | - | - |
| Revenues from sales | - | (14) | - | - | - | - | (14) |
| Operating expenses | (2) | (32) | 166 | 51 | - | - | 183 |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (57) | - | - | - | - | - | (57) |
| Operating income ^(b) | (59) | (46) | 166 | 51 | - | - | 112 |
| Equity in net income (loss) of affiliates and other items | (2) | (15) | 12 | (5) | - | - | (10) |
| Tax on net operating income | 4 | 4 | (50) | (18) | - | - | (60) |
| Net operating income ^(b) | (57) | (57) | 128 | 28 | - | - | 42 |
| Net cost of net debt | | | | | | | (7) |
| Non-controlling interests | | | | | | | 15 |
| Net income - group share | | | | | | | 50 |

^(a)Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

 - On operating income
 210
 51

 - On net operating income
 156
 36

^(b)Of which inventory valuation effect

| 3 rd quarter 2017 (adjusted) (M\$) ^(a) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---|--------------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|----------|
| Non-Group sales | 2,121 | 2,917 | 18,923 | 19,086 | 11 | - | 43,058 |
| Intersegment sales | 5,665 | 286 | 6,592 | 207 | 89 | (12,839) | - |
| Excise taxes | - | - | (799) | (5,163) | - | - | (5,962) |
| Revenues from sales | 7,786 | 3,203 | 24,716 | 14,130 | 100 | (12,839) | 37,096 |
| Operating expenses | (3,630) | (3,085) | (23,276) | (13,437) | (250) | 12,839 | (30,839) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,491) | (51) | (258) | (170) | (8) | - | (2,978) |
| Adjusted operating income | 1,665 | 67 | 1,182 | 523 | (158) | - | 3,279 |
| Equity in net income (loss) of affiliates and other items | 523 | 27 | 167 | 138 | 32 | - | 887 |
| Tax on net operating income | (749) | 3 | (329) | (155) | 100 | - | (1,130) |
| Adjusted net operating income | 1,439 | 97 | 1,020 | 506 | (26) | - | 3,036 |
| Net cost of net debt | | | | | | | (308) |
| Non-controlling interests | | | | | | | (54) |
| Adjusted net income - group share | | | | | | | 2,674 |
| Adjusted fully-diluted earnings per share (\$) | | | | | | | 1.04 |

^(a)Except for earnings per share.

| 3 rd quarter 2017 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------|--------------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|-------|
| Total expenditures | 3,228 | 99 | 357 | 190 | 36 | - | 3,910 |
| Total divestments | 339 | - | 24 | 150 | 26 | - | 539 |
| Cash flow from operating activities | 2.633 | 325 | 662 | 596 | 147 | _ | 4.363 |

| 3 rd quarter 2016 | Exploration | Gas, | Refining | Marketing & | _ | | | |
|---|-----------------|-----------------------|----------|-------------|-----------|--------------|----------|--|
| (M\$) | & Production | Renewables & Power | | | Corporate | Intercompany | Total | |
| Non-Group sales | 1,852 | 2,510 | 16,050 | 16,998 | 2 | - | 37,412 | |
| Intersegment sales | 4,854 | 283 | 5,072 | 147 | 74 | (10,430) | - | |
| Excise taxes | - | - | (875) | (4,712) | - | - | (5,587) | |
| Revenues from sales | 6,706 | 2,793 | 20,247 | 12,433 | 76 | (10,430) | 31,825 | |
| Operating expenses | (3,513) | (2,754) | (19,102) | (11,829) | (198) | 10,430 | (26,966) | |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,479) | (46) | (251) | (150) | (10) | - | (2,936) | |
| Operating income | 714 | (7) | 894 | 454 | (132) | - | 1,923 | |
| Equity in net income (loss) of affiliates and other items | 180 | 7 | 228 | 78 | 88 | - | 581 | |
| Tax on net operating income | (61) | 17 | (197) | (134) | 59 | - | (316) | |
| Net operating income | 833 | 17 | 925 | 398 | 15 | - | 2,188 | |
| Net cost of net debt | | | | | | | (208) | |
| Non-controlling interests | | | | | | | (26) | |
| Net income - group share | | | | | | | 1,954 | |

| 3 rd quarter 2016 (adjustments) ^(a) (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---|--------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|-------|
| Non-Group sales | - | (116) | - | - | - | - | (116) |
| Intersegment sales | - | - | - | - | - | - | - |
| Excise taxes | - | - | - | - | - | - | - |
| Revenues from sales | - | (116) | - | - | - | - | (116) |
| Operating expenses | - | (15) | 4 | (53) | - | - | (64) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | - | - | - | - | - | - | - |
| Operating income ^(b) | - | (131) | 4 | (53) | - | - | (180) |
| Equity in net income (loss) of affiliates and other items | (123) | (68) | 16 | 1 | - | - | (174) |
| Tax on net operating income | 175 | 25 | (11) | 6 | - | - | 195 |
| Net operating income ^(b) | 52 | (174) | 9 | (46) | - | - | (159) |
| Net cost of net debt | | | | | | | (6) |
| Non-controlling interests | | | | | | | 49 |
| Net income - group share | | | | | | | (116) |

^(a)Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

- On operating income - - 4 (51)

- On net operating income - - 21 (33)

^(b)Of which inventory valuation effect

| 3 rd quarter 2016 (adjusted) (M\$) ^(a) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---|--------------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|----------|
| Non-Group sales | 1,852 | 2,626 | 16,050 | 16,998 | 2 | - | 37,528 |
| Intersegment sales | 4,854 | 283 | 5,072 | 147 | 74 | (10,430) | - |
| Excise taxes | - | - | (875) | (4,712) | - | - | (5,587) |
| Revenues from sales | 6,706 | 2,909 | 20,247 | 12,433 | 76 | (10,430) | 31,941 |
| Operating expenses | (3,513) | (2,739) | (19,106) | (11,776) | (198) | 10,430 | (26,902) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,479) | (46) | (251) | (150) | (10) | - | (2,936) |
| Adjusted operating income | 714 | 124 | 890 | 507 | (132) | - | 2,103 |
| Equity in net income (loss) of affiliates and other items | 303 | 75 | 212 | 77 | 88 | - | 755 |
| Tax on net operating income | (236) | (8) | (186) | (140) | 59 | - | (511) |
| Adjusted net operating income | 781 | 191 | 916 | 444 | 15 | - | 2,347 |
| Net cost of net debt | | | | | | | (202) |
| Non-controlling interests | | | | | | | (75) |
| Adjusted net income - group share | | | | | | | 2,070 |
| Adjusted fully-diluted earnings per share (\$) | | | | | | | 0.84 |

^(a)Except for earnings per share.

| 3 rd quarter 2016 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------|--------------------------------|-------------------------------|----------------------------|----------------------------|-----------|--------------|-------|
| Total expenditures | 3,484 | 1,097 | 554 | 243 | (177) | - | 5,201 |
| Total divestments | 105 | 33 | 21 | 29 | 4 | - | 192 |
| Cash flow from operating activities | 2,275 | 24 | 1,697 | 573 | 171 | - | 4,740 |

9) <u>Reconciliation of the information by business segment with consolidated financial statements</u>

| A | | | Consolidated |
|---|----------|----------------------------|---------------------|
| 9 months 2017 (M\$) | Adjusted | Adjustments ^(a) | statement of income |
| Sales | 124,183 | (41) | 124,142 |
| Excise taxes | (16,485) | (, | (16,485) |
| Revenues from sales | 107,698 | (41) | 107,657 |
| Purchases net of inventory variation | (71,514) | (238) | (71,752) |
| Other operating expenses | (18,057) | (323) | (18,380) |
| Exploration costs | (577) | - | (577) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (8,411) | (2,001) | (10,412) |
| Other income | 552 | 2,747 | 3,299 |
| Other expense | (181) | (283) | (464) |
| Financial interest on debt | (1,023) | (21) | (1,044) |
| Financial income and expense from cash & cash equivalents | (93) | - | (93) |
| Cost of net debt | (1,116) | (21) | (1,137) |
| Other financial income | 717 | - | 717 |
| Other financial expense | (483) | - | (483) |
| Equity in net income (loss) of affiliates | 1,843 | (485) | 1,358 |
| Income taxes | (2,671) | 414 | (2,257) |
| Consolidated net income | 7,800 | (231) | 7,569 |
| Group share | 7,706 | (96) | 7,610 |
| Non-controlling interests | 94 | (135) | (41) |

⁽a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

| | | | Consolidated |
|---|----------|----------------------------|--------------|
| 9 months 2016 | | | statement |
| (M\$) | Adjusted | Adjustments ^(a) | of income |
| Sales | 107,716 | (248) | 107,468 |
| Excise taxes | (16,410) | - | (16,410) |
| Revenues from sales | 91,306 | (248) | 91,058 |
| Purchases net of inventory variation | (59,663) | 253 | (59,410) |
| Other operating expenses | (17,128) | (383) | (17,511) |
| Exploration costs | (654) | (350) | (1,004) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (8,384) | (200) | (8,584) |
| Other income | 627 | 335 | 962 |
| Other expense | (274) | (280) | (554) |
| Financial interest on debt | (792) | (17) | (809) |
| Financial income and expense from cash & cash equivalents | 6 | - | 6 |
| Cost of net debt | (786) | (17) | (803) |
| Other financial income | 768 | - | 768 |
| Other financial expense | (475) | - | (475) |
| Equity in net income (loss) of affiliates | 1,811 | (6) | 1,805 |
| Income taxes | (1,145) | 612 | (533) |
| Consolidated net income | 6,003 | (284) | 5,719 |
| Group share | 5,880 | (232) | 5,648 |
| Non-controlling interests | 123 | (52) | 71 |

Consolidated

⁽a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

| 3 rd quarter 2017 | Adjusted | Adjustments ^(a) | Consolidated statement of income |
|---|----------|----------------------------|----------------------------------|
| (M\$) Sales | 43,058 | (14) | 43,044 |
| | , | (14) | , |
| Excise taxes Revenues from sales | (5,962) | - | (5,962) |
| Revenues nom sales | 37,096 | (14) | 37,082 |
| Purchases net of inventory variation | (24,585) | 218 | (24,367) |
| Other operating expenses | (6,073) | (35) | (6,108) |
| Exploration costs | (181) | - | (181) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,978) | (57) | (3,035) |
| Other income | 238 | 166 | 404 |
| Other expense | (65) | (2) | (67) |
| Financial interest on debt | (361) | (7) | (368) |
| Financial income and expense from cash & cash equivalents | (45) | - | (45) |
| Cost of net debt | (406) | (7) | (413) |
| Other financial income | 204 | - | 204 |
| Other financial expense | (164) | - | (164) |
| Equity in net income (loss) of affiliates | 674 | (174) | 500 |
| Income taxes | (1,032) | (60) | (1,092) |
| Consolidated net income | 2,728 | 35 | 2,763 |
| Group share | 2,674 | 50 | 2,724 |
| Non-controlling interests | 54 | (15) | 39 |
| - | | ` , | |

| (a) Adjustments include special items | inventory valuation effect and the effect of changes in fair value. |
|--|---|
| lai Auiusiilieliis iliciuue speciai ilellis. | iliveliloiv valualioli ellett allu lile ellett ol tilaliues ili lali value. |

| 3 rd quarter 2016 | | | statement |
|---|----------|----------------------------|-----------|
| (M\$) | Adjusted | Adjustments ^(a) | of income |
| Sales | 37,528 | (116) | 37,412 |
| Excise taxes | (5,587) | - | (5,587) |
| Revenues from sales | 31,941 | (116) | 31,825 |
| Purchases net of inventory variation | (21,176) | (47) | (21,223) |
| Other operating expenses | (5,452) | (17) | (5,469) |
| Exploration costs | (274) | - | (274) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,936) | - | (2,936) |
| Other income | 284 | 6 | 290 |
| Other expense | (155) | (196) | (351) |
| Financial interest on debt | (262) | (6) | (268) |
| Financial income and expense from cash & cash equivalents | (5) | - | (5) |
| Cost of net debt | (267) | (6) | (273) |
| Other financial income | 265 | - | 265 |
| Other financial expense | (154) | - | (154) |
| Equity in net income (loss) of affiliates | 515 | 16 | 531 |
| Income taxes | (446) | 195 | (251) |
| Consolidated net income | 2,145 | (165) | 1,980 |
| Group share | 2,070 | (116) | 1,954 |
| Non-controlling interests | 75 | (49) | 26 |

⁽a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

Consolidated

10) Post-closing and other events

On October 6, 2017 the French Constitutional Council declared unconstitutional the 3% additional contribution to income tax in France on distributed amounts.

The Group will draw the accounting consequences of this decision in the fourth quarter of 2017.