

# Highlights of the year 2007





### JANUARY

### 03 January

Angola - New oil discovery on Block 32 in the ultra deep offshore: well Salsa-1, approximately 15 kilometres from the Mostarda-1 discovery, tested at 3,686 barrels per day.

### 04 January

Bostik, the Total subsidiary specialised in adhesives, acquires Dupont de Nemours adhesives business for the flexible packaging market: this business owns strong technologies supporting a leading position on this market.

### 26 January

Angola - Significant oil discovery on deep water Block 14: Lucapa is the 10th discovery made on Block 14 since 1997.

#### 30 January

Thailand - New gas discoveries on Blocks 15 & 16 of the Bongkot concession: wells Ton Chan-1X, Ton Chan-2X and Ton Rang-2X are approximately 15 kilometres southeast of the Bongkot central complex.

**FEBRUARY** 

### 02 February

Australia (offshore) - Total acquires an interest in an offshore block in the Browse Basin: Total is acquiring an 80% interest in permit AC/P37 and will operate the lower levels of this permit.

#### 08 February

Angola (ultra deep offshore) - Two new oil discoveries on Block 32: the Manjericão-1 well, approximately 38 kilometres from the Gengibre-1 discovery, tested at a rate of more than 5,000 bpd. The Caril-1 well tested at 6,300 bpd of light oil.

**France** - Total launches the first integrated CO<sub>2</sub> capture and underground sequestration project in a depleted natural gas field in the Lacq Basin: this technique is considered among the most promising in the fight against climate change.

#### 13 February

Nigeria (deep offshore) - Promising discoveries and launch of studies for a new independent development of Egina, where Total has already made several discoveries. The Total-operated OML 130 licence is located around 150 kilometres off the coast of Nigeria.

Nigeria - Total Gas & Power Limited and Nigeria LNG sign an LNG sale and purchase agreement for 1.375 million tonnes per year for 20 years of liquefied natural gas to be produced by NLNG train 7.

Christophe de Margerie named Chief Executive Officer of Total: the Board of Directors decides to split the function of Chairman and CEO. Thierry Desmarest remains Chairman of the Board.

#### 15 February

United Kingdom - Total is awarded three new exploration licences in the North Sea: Total acquires a 36% interest in Blocks 206/3 and 206/4, enhancing the gas potential of the nearby Laggan prospect, and 100% of Block 3/8f in the Alwyn Area.

### MARCH

### 12 March

Indonesia (offshore East Kalimantan) -Total acquires a block in the Mahakam Delta: the 2,000-sq.km block is around 20 kilometres south of the Peciko production facilities. Total is the operator with a 50% interest, partnered with Inpex.

### 28 March

United Kingdom (North Sea) - Total launches development of the Jura field in the Alwyn Area (Total 100%), just four months after it was discovered. The Jura discovery represents more than 170 million boe of proved and probable reserves of gas and condensate. Jura is scheduled to come onstream in the second quarter of 2008.

### 29 March

Angola - Dalia field officially inaugurated, a new global technological benchmark. The field comprises 71 wells, including 31 for water injection, 3 for gas injection and 37 producers tied into 9 manifolds. The oil is piped up to the Floating Production Storage and Offloading (FPSO) unit 300 metres long and 60 metres wide.

### APRIL

#### 02 Avril

**Congo - Two major discoveries on the Moho Bilondo permit** The Moho Nord Marine-1 well encountered a column of high-quality oil approximately 140 metres thick. The Moho Nord Marine-2 well encountered a different set of two reservoirs connected to each other with one overlying the other (a 78-m column of excellent quality oil and a 22-m column of good quality oil).

### 03 April

**Biofuels - Total launches Ecolium 30, a biodiesel motor fuel for professional fleets,** containing 70% premier diesel fuel and 30% vegetable oil methyl esters (VOME).

### 20 April

Alaska (offshore) - Total is awarded 32 offshore exploration blocks: the blocks are located around 40 kilometres off the northern coast of Alaska at an average water depth of 35 metres. The exploration period will last 10 years.

### MAY

#### 10 May

Angola (deep offshore) - Total finalises the acquisition of a 30% interest in exploration Block 17/06 and a 15% interest in Block 15/06: the Group has already made 15 separate discoveries on Block 17 corresponding together to more than 3 billion barrels of recoverable oil.

### 11 May

Thierry Desmarest is re-elected Chairman of Total's Board of Directors, after the Annual Meeting renews Mr Desmarest's mandate as Director for a period of 3 years.

### 21 May

Angola (ultra deep offshore) - Two further oil discoveries on Block 32, on the tenth and eleventh exploration wells. The Cominhos-1 well was tested at a rate of 6,258 barrels per day of 32°API oil, and the Louro-1 well encountered Miocene and Oligocene reservoirs.

### JUNE

### 26 June

Venezuela - Sincor heavy-oil operating company becomes a mixed company: under the memorandum of understanding signed by Total and the ministry in charge of energy and petroleum, Total's interest in Sincor is reduced to 30.323% from 47%, while PDVSA's increases to 60%. Statoil's interest is 9.677%.

#### 29 June

Angola - Rosa starts production offshore: a technological milestone. The Rosa field is located some 15 kilometres from the Girassol Floating Production Storage and Offloading (FPSO) unit to which it has been tied back. It is the first deepwater field of this size to be tied back to such a remote installation and at such water depths. Rosa, with proved and probable reserves amounting to 370 million barrels in 100%, will maintain the FPSO's production plateau at 250,000 bpd until early in the next decade.

JULY

### 04 July

United Kingdom - Construction of two new units at the Lindsey Oil Refinery: these units (a desulphurisation unit and a plant to produce the hydrogen needed for desulphurisation) will increase production of ultra low sulphur diesel, for which demand is growing, and increase the refinery's capacity to process less expensive sour crudes.

### 06 July

**Republic of Gabon - Total Gabon's Convention** of Establishment is renewed for 25 years. The convention defines, among other things, the legal and tax system governing Total Gabon's 17 concessions and operating licenses representing more than 60% of Total's share of output in Gabon.

#### 10 July

Qatar - The Dolphin gas project starts production. This project involves development of natural gas reserves from Qatar's giant offshore North Field. The gas is treated onshore at a plant in Ras Laffan in Qatar and then exported to the United Arab Emirates.

### 13 July

CIS - Gazprom and Total sign an agreement for cooperation on the first phase of Shtokman development: the agreement provides for the formation of a SPV company (Gazprom 75%, Total 25%) to organise the design, financing, construction and operation of Shtokman Phase 1 infrastructure.

### 17 July

Algeria - Total and partner Sonatrach to build a petrochemical complex at Arzew: the project encompasses an ethane cracker and three product lines (monoethylene glycol, high-density polyethylene and linear low-density polyethylene).





### 19 July

Nigeria (offshore) - Launch of Phase 2 of the Ofon field development: Ofon, which came onstream in 1997, has additional reserves estimated at over 350 million boe. In addition to existing platforms, new facilities are planned for Phase 2.

### 26 July

Nigeria - Total strengthens its gas portfolio by acquiring a 40% interest in offshore OML 136: this acquisition is in line with an integrated upstream-downstream strategy of developing natural gas resources that can be monetised via downstream projects (LNG in particular).

### 30 July

Nigeria (deep offshore) - Total finalises its entry in prospecting lease OPL 247: this acquisition extends Total's acreage in deep offshore Nigeria, where it has acquired extensive expertise operating five blocks near OPL 247.

### 31 July

Australia (offshore) - Total acquires two new blocks, thus strengthening its presence in the northwest of the country, which has promising gas prospects. Exploration is scheduled to begin in 2008.

### AUGUST

#### 07 August

Angola (ultra deep offshore) - New oil discovery on Block 32: the Colorau-1 well was tested at 2,130 barrels of oil per day through a 32/64" choke. Complementary studies and further drilling are underway to evaluate these promising results.

### 08 August

**Congo - A fourth discovery in the ultra-deep offshore Mer Très Profonde Sud (MTPS) Block:** following the discoveries in 2000, 2004 and 2006, the positive test on the Cassiopée Est Marine-1 strengthens Total's exploration strategy aimed at building an economically viable pole of development on this permit.

#### 09 August

Angola - New oil discovery in deep water Block 14: Malange-1 well, the 11th discovery on this block since 1997, encountered around 65 metres of reservoir full of oil and tested at a rate of 7,669 bpd of high-quality crude.

### 20 August

Vietnam (offshore) - Total farms into an exploration block with a 35% interest: Phase 1 exploration of Block 15-1/05 should be launched before the end of the year.

### 30 August

United Kingdom - Total reaches an agreement to sell its 70% interest in the Milford Haven refinery in Wales to its partner Murco Petroleum. The divestment in the Milford Haven refinery allows Total to concentrate its U.K. refining operations at the wholly-owned Lindsey Oil Refinery (capacity of 10 million metric tons a year).

The Group has recently embarked on a  $\in$  300-million capital investment program to modernise the refinery.

### SEPTEMBER

### 03 September

Germany - Construction of a new desulphurisation unit at Total's Leuna refinery: the unit, with a capacity of 1 million tonnes per year, will supply the domestic market with low-sulphur home heating oil.

### 04 September

United Kingdom - Significant gas condensate discovery west of the Shetlands, some 15 kilometres southwest of the Laggan discovery. The Tormore well 205/5a-1 tested at 32 million cubic feet per day of gas with a condensate/gas ratio of 75 barrels per million cubic feet.

Qatar - Qapco, the joint-venture between Industries Qatar (80%) and Total Petrochemicals (20%), has successfully started its expansion project at its ethane cracker at Messaied in the southeast of Qatar. This \$230 million project makes it possible to add a parallel ethylene train, bringing the total ethylene capacity of the cracker to 720 kt per year.

### 11 September

**Brazil - Declaration of Commercial Discovery for Xerelete, an ultra-deep offshore field.** Discovered in 2001 by Total, this field situated in the prolific Campos Basin extends over two blocks, Block BC-2, in which Total has a 41.2% interest alongside Petrobras, and Block BMC-14, in which the Group has a 50% interest alongside Petrobras.

#### 21 September

Norway - The first gas development in the Barents Sea, Snøhvit, starts production: this project involves the construction of the first LNG plant in Arctic conditions. Natural gas produced offshore in water 310-340 metres deep is piped onshore through a 143-kilometre multiphase pipeline to the plant at Melkøya, where it is liquefied.

### 25 September

Belgium - Total Petrochemicals and Galactic venture into bioplastics production. This joint venture aims to develop a production technology for PolyLactic Acid (PLA) bioplastics of renewable vegetable origin. The project entails the construction of a pilot plant capable of producing 1,500 tonnes per year of PLA using a clean, innovative and competitive technology.

### OCTOBER

#### 04 October

**Croatia - Total studies a new LNG receiving terminal:** together with its partners, Total (25.58%) has formed a new company, Adria LNG, to carry out studies for construction of an LNG receiving terminal on the island of Krk that would be a new import entry for supplies to European markets.

### 05 October

United Kingdom - Total sells its 10% interest in Interconnector Ltd to Caisse de Dépôt et Placement du Québec. Interconnector operates the cross-channel gas pipeline linking the United Kingdom to Belgium. Total's capacity rights will remain unchanged.

### 10 October

Indonesia - Two new gas discoveries in the southern part of the Mahakam offshore block: the East Mandu-1 and West Stupa-1 wells encountered several reservoirs of good quality gas. These discoveries strengthen the potential of this field; a development plan for the field was submitted in July 2007 to the Indonesian authorities.

### 16 October

South Korea - Start-up of a new polypropylene production line at the Daesan plant, in which Total has a 50% interest in partnership with Samsung. The new unit is part of the major site expansion project launched in October 2005.

### 19 October

United States - Total obtains 12 deep and ultra-deep water Gulf of Mexico blocks: this follows the acquisition of 20 blocks last year in the same zone.

### 26 October

Australia (offshore) - Total acquires interests in three permits in the Browse Basin: these acquisitions (Total 40%, Inpex 60%) strengthen Total's presence on Australia's northwest Shelf, a region with rich gas reserves.

### NOVEMBER

### 05 November

Thailand - The production period is extended on the Bongkot field and a new development is planned: after the success of four wells drilled in 2007 in the Greater Bongkot South (GBS) zone, this extension should lead to the launch of a new development in 2008 on Thailand's largest gas field.

#### 16 November

Congo - New discovery on the Mer Très Profonde Sud ultra-deep offshore Block: the Persée Nord Est Marine-1 well found six oil

reservoir levels. This 5th discovery on the MTPS permit strengthens Total's exploration strategy aimed at building an economically viable development cluster on this permit.

#### 20 November

Total reorganises its Gas & Power segment to focus on gas and new energies: this move is intended to allow the Group to play a major part in the deep-rooted changes in the energy environment and to promote the growth of renewable energies to combat global warming.

### 21 November

Solar power - Photovoltech inaugurates a new production line and approves further investments.

### 27 November

**Canada** - Total sells a 10% interest in the Joslyn oil sands project (Total operator) to INPEX: this venture offers Total an additional advantage for the development of projects in Alberta.

#### 29 November

Indonesia (offshore East Kalimantan) - Sisi-Nubi gas fields come onstream: the two fields are located on the Total-operated Mahakam and Tengah blocks. Production is sent to the Tunu processing centre and from there gas is piped to the Bontang LNG plant and condensates to the export terminal at Senipah.



# of the first quarter of 2008

### DECEMBER

### 03 December

Angola (ultra deep offshore) - Further oil discovery on Block 32: the Alho-1 well, located approximately 9 kilometres from the Cominhos-1 discovery made earlier this year, tested at 5,400 bpd.

### 05 December

Yemen - Total farms into two onshore blocks with Sinopec: Block 69 is located in the Marib Basin, which is home to the reserves that feed the Yemen LNG liquefied natural gas project. Block 71 is located in the Masilah Basin near Block 10, which Total has operated for 20 years.

### 10 December

China - start-up of a new distillate hydrocracker at the Dalian refinery: this new conversion unit increases the refinery's annual diesel fuel production by 40% to 3.5 million tonnes, to meet the growing needs of the Chinese market for low-sulphur products.

Angola - Final investment decision for the Angola LNG project, which will process approximately 1 billion cubic feet of associated gas per day from offshore producing blocks.

### 11 December

**Canada - the Surmont oil sands project produces first commercial oil:** Phase 1 of the project has a capacity of 25,000 barrels per day and is expected to reach plateau production by 2012. It will be followed by a second phase before the middle of the next decade.

### 17 December

Indonesia - Total signs a Memorandum of Understanding on  $CO_2$  capture and storage: under this agreement, signed on the sidelines of the UN Climate Change Conference, Indonesia's Agency for Research and Development on Energy and Mineral Resources will be allowed access to the main data from Total's pilot project near Lacq in southwest France. This project is one of the first in the world to test the whole  $CO_2$  capture and storage chain from the combustion source to underground storage.

#### 27 December

Angola (offshore) - Total launches Pazflor development on offshore Block 17. After Girassol and Dalia, the launch of Pazflor represents a major new stage in the development of Block 17. A floating processing, storage and offloading (FPSO) unit for Pazflor production will process the oil via 49 subsea wells. The FPSO will have a processing capacity of 200,000 barrels of oil per day bringing the installed production capacity on Block 17 to over 700,000 barrels per day.

### JANUARY

### 14 January

India - Commercial start-up of a Liquefied Petroleum Gas (LPG) Import and Storage Terminal based in the southeastern Indian state of Andhra Pradesh. This facility is owned and operated by South Asia LPG Limited (SALPG), a company equally owned by Total and HPCL, the second largest petroleum refining and marketing public company of India. With a storage capacity of 60,000 metric tonnes, this terminal is the largest LPG import facility of India. With the start-up of this terminal, Total intends to strengthen its position as a participant in the growing LPG markets in Asia.

United Arab Emirates - Total, Suez and Areva have signed a partnership agreement to submit a nuclear power plant project to the authorities of the United Arab Emirates. The project supposes to provide two 1600 MW EPRs. Total will bring its proven expertise in managing complex.

### FEBRUARY

### 04 February

Venezuela - Total signs two joint study agreements with PDVSA concerning the Junin 10 block (600 km<sup>2</sup>) in the Orinoco Belt in Venezuela. The agreements call for appraising the block's extra-heavy crude oil reserves and examining a project to produce extra-heavy oil. The two agreements illustrate Total and PDVSA's commitment to maintain their cooperation over the long term, especially to develop the Orinoco Belt's significant reserves of extra-heavy crude oil.

### 08 February

Venezuela - Sincor is officially transformed into a mixed company named PetroCedeño. Total, which had held a 47% interest in Sincor, will have a 30.323% interest in PetroCedeño alongside PDVSA (60%) and Statoil (9.677%). Total will be compensated with oil for the transfer of the 16.677% interest to PDVSA.

### 12 February

United States - Total launches a \$2.2 billion project to build a 50,000-barrel-per-day coker, a desulfurization unit and a vacuum distillation unit at the Port Arthur Refinery in Texas.

Russia - Total, Gazprom and StatoilHydro created Shtokman Development Company for phase one of the Shtokman gas field. otal holds a 25% stake in Shtokman Development while Gazprom holds 51% and StatoilHydro 24%. This strategic partnership should guarantee reliable and long-term gas supplies for European consumers.

### 28 February

Nigeria - Total's wholly-owned subsidiary Elf Petroleum Nigeria Limited (EPNL) obtains the required approvals from the Nigerian government and co-venturers to begin developing the offshore Usan field. Proved and probable reserves of the field are expected to be more than 500 million barrels of oil. EPNL has a 20% interest in the project.

Gabon - Total subsidiary Total Gabon has begun redeveloping the Anguille Field. The project should improve the oil recovery factor to 23% from 13% so that production is expected to peak at over 30,000 barrels per day in 2013-2014.

### MARCH

### 10 March

Paris - Total's senior management organization is revamped. The Executive Committee now has a total of six members: Christophe de Margerie (Chief Executive Officer), François Cornelis (President, Chemicals and Vice Chairman of the Executive Committee), Yves-Louis Darricarrère (President, Exploration & Production), Michel Bénézit (President, Refining & Marketing), Robert Castaigne (Chief Financial Officer) and Jean-Jacques Guilbaud (Chief Administrative Officer).

### 11 March

Caribbean - Total signs an agreement to acquire ExxonMobil's marketing assets in Puerto Rico, Jamaica and the U.S. Virgin Islands. The acquisition represents marketing capacity of around 1 million tons per year through a network of approximately 200 service stations, a number of petroleum product depots and an aviation fuel retailing business. The transaction is in line with Total's development strategy and strengthens its position in the Caribbean.

#### 12 March

Nigeria - Total signs an agreement with Nigeria's Conoil Producing Limited to farm into the deep offshore OPL 257 license with a 40% interest. The Nigerian government has approved this transaction. OPL 257 is located some 150 kilometres offshore, south of OML 130, where the Akpo and Egina fields are already operated by Total.

### 18 March

Mauritania - Total sells 20% of Taoudenni permit in Mauritania to Sonatrach. The permit was previously 100% owned by Total. Total keeps an 80% stake. Total is showing, by ceding this stake, that it is committed to establishing a strategic partnership with the national oil company Sonatrach both inside and outside of Algeria.

### 19 March

United States - Total enters into new promising exploration acreage in Alaska. Its wholly owned subsidiary Total E&P USA has acquired a 30% working interest from Chevron in several onshore Alaskan exploration blocks known as White Hills. This acquisition illustrates the Group's desire to pursue its growth strategy in exploration areas with high potential.

APRIL

### 28 April

Canada - Agreement to acquire Syneco Energy Inc. - Total strenghthens position in Canadian Heavy Oil. Total has just entered into an agreement with Synenco Energy Inc. to make a cash offer to acquire all of the common shares of Synenco Energy Inc. Synenco's main asset is a 60% stake in the Northern Lights Project. Syncenco is the operator of this project in the Athabasca region in Alberta, at approximately 100 kilometres northeast of Fort Mc Murray.

Congo - Moho Bilondo Brougth on Stream Offshore the Republic of the Congo. Deep offshore Moho-Bilondo field has been brought on stream nearly a month ahead of schedule. The field contains estimated reserves of close to 230 million barrels of oil. Plateau production is forecast at 90,000 barrels of oil per day. In addition, the Moho Marine Nord 1 and 2 wells, drilled in 2007 in the norther part of the license, revealed significant additional resources of good quality oil. New development studies are being launched.

# Summary

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# HISTORY AND STRATEGY OF TOTAL

### ○ History and development

TOTAL S.A., a French *société anonyme* (limited company) incorporated in France on March 28, 1924, together with its subsidiaries and affiliates, is the fourth largest publicly-traded integrated international oil and gas company in the world<sup>(1)</sup>.

With operations in more than 130 countries, TOTAL engages in all aspects of the petroleum industry, including Upstream operations (oil and gas exploration, development and production, LNG) and Downstream operations (refining, marketing and the trading and shipping of crude oil and petroleum products).

TOTAL also produces base chemicals (petrochemicals and fertilizers) and specialty chemicals for the industrial and consumer markets. In addition, TOTAL has interests in the coal mining and power generation sectors, as well as a financial interest in Sanofi-Aventis.

TOTAL began its Upstream operations in the Middle East in 1924.

Since that time, the Company has grown and expanded its operations worldwide. Early in 1999 the Company acquired control of PetroFina S.A. and in early 2000, the Company acquired control

of Elf Aquitaine S.A. (hereafter referred to as "Elf Aquitaine" or "Elf").

The Company currently owns 99.5%

of Elf Aquitaine shares and, since early 2002, 100% of PetroFina shares.

The Company, which operated under the name TotalFina from June 1999 to March 2000, and then under the name TotalFinaElf, has been operating under the name TOTAL since the shareholders' meeting of May 6, 2003.

### ○ Strategy

TOTAL's strategy, whose implementation relies on expanding the model for sustainable growth combining acceptability of our operations and sustained profitable investment program, aims at:

- Growing its hydrocarbon exploration and production activities throughout the world, and strengthening its position as one of the global leaders in the natural gas and LNG markets;
- Expanding progressively TOTAL's energy offerings and growing new energies business in a context of high hydrocarbon prices;
- Developing and adapting its refining system and consolidating its position in the marketing segment in Europe, while expanding its positions in the Mediterranean basin, the African and Asian markets;
- Growing its petrochemicals business, particularly in Asia and the Middle East, while improving the competitiveness of its operations in mature areas;

 Intensifying research and development to develop "clean" sources of energy and contribute to the moderation of energy demand and the fight against global warming.

The Company's principal office is 2 place de la Coupole, La Défense 6, 92400 Courbevoie, France. The telephone number is +33 1 47 44 45 46 and the website address is www.total.com. TOTAL S.A. is registered in France at the Nanterre Trade Register under the registration number 542 051 180.

(1) Based on market capitalization (in dollars) as of December 31, 2007.

Cautionary Note to U.S. Investors - The United States Securities and Exchange Commission permits oil and gas companies, in their filings with the SEC, to disclose only proved reserves that a company has demonstrated by actual production or conclusive formation tests to be economically and legally productible under existing economic and operating conditions. We use certain terms in this presentation, such as "proved and probable reserves", that the SEC's guidelines strictly prohibit us from including in filings with the SEC. U.S. Investors are urged to consider closely the disclosure in our Form 20F, File N°1-10888, available from us at 2 place de la Coupole - La Défense 6 -92400 Courbevoie - France. You can also obtain this form from the SEC by calling 1-800-SEC-0330.

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# Highlights ○ Financial highlights (€)

Under IFRS rules for discontinued operations, the 2004 and 2005 income statements with the exception of net income have been restated to exclude the contribution of Arkema

	IFRS			French GAAP				
(in millions, except percent and per share amounts)	2007	2006	2005	2004	2003	2002	2001	2000
Sales	158,752	153,802	137,607	116,842	104,652	102,540	105,318	114,557
Adjusted operating income from business segments <sup>(1)</sup>	23,956	25,166	23,468	17,039	13,004	10,995	13,121	14,884
Adjusted net operating income from business segments	12,231	12,377	11,912	9,126	6,973	5,868	7,564	8,035
Cash flow from operating activities	17,686	16,061	14,669	14,662	12,487	11,006	12,303	13,389
Adjusted net income (Group share) (2) (3)	12,203	12,585	12,003	9,131	7,344	6,260	7,518	7,637
Adjusted earnings per share (2) (4) (8)	5.37	5.44	5.08	3.76	2.89	2.35	2.71	2.70
Net dividend per share (5) (8)	2.07	1.87	1.62	1.35	1.175	1.025	0.95	0.825
Capital expenditures	11,722	11,852	11,195	8,904	7,728	8,657	10,566	8,339
Shareholders' equity (as of end of period)	44,858	40,321	40,645	31,608	30,406	32,146	33,932	32,401
Net debt (as of end of period)	11,837	13,220	12,617	9,393	7,378	8,779	10,152	10,321
Return on equity	30%	33%	35%	33%	26%	20%	24%	27%
Net-debt-to-equity ratio (as of end of period)	27%	34%	32%	31%	26%	29%	31%	33%
Return on average capital employed (ROACE)	24%	26%	29%	26%	19%	15%	18%	20%

# ○ Financial highlights (\$) <sup>(6)</sup>

	IFRS			French GAAP				
(in millions, except percent and per share amounts)	2007	2006	2005	2004	2003	2002	2001	2000
Sales	217,554	193,114	171,197	145,340	118,382	96,962	94,323	105,828
Adjusted operating income from business segments (1)	32,829	31,598	29,197	21,195	14,710	10,397	11,751	13,749
Adjusted net operating income from business segments	16,761	15,541	14,820	11,352	7,888	5,549	6,774	7,423
Cash flow from operating activities	24,237	20,166	18,250	18,238	14,125	10,407	11,018	12,369
Adjusted net income (Group share) (2) (3)	16,723	15,802	14,933	11,358	8,308	5,919	6,733	7,055
Adjusted earnings per share (2) (4) (8)	7.35	6.83	6.32	4.68	3.27	2.22	2.43	2.49
Net dividend per ADS (5) (7) (9)	3.12	2.37	1.99	1.74	1.41	1.19	0.88	0.78
Capital expenditures	16,064	14,881	13,928	11,076	8,742	8,186	9,463	7,703
Shareholders' equity (as of end of period)	66,035	53,103	47,949	43,053	38,403	33,712	29,904	30,149
Net debt (as of end of period)	17,425	17,411	14,884	12,794	9,318	9,207	8,948	9,604

(1) IFRS: excluding special items and inventory valuation effect. French GAAP: excluding special items. See details of impact of special items on operating income on page 18 See inventory valuation effect details on page 20.

(2) IFRS: excluding special items, inventory valuation effect and TOTAL's equity share of amortization of intargible assets related to the Sanofi-Aventis merger. French GAAP: excluding special items and TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger

(3) IFRS: see details of impact of special items on net income on page 19, see inventory valuation effect details and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger on page 20. French GAAP: see details of impact of special items on net income on page 19 and see TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger on page 20.

(4) Based on weighted-average number of fully-diluted shares (see page 6).

(5) 2007 dividend pending approval at the May 16, 2008 AGM

(6) Dollar amounts represent euro amounts converted at the average €-\$ exchange rate for the period for statement of income and cash flow statement items and at year-end €-\$ exchange rate for balance sheet items

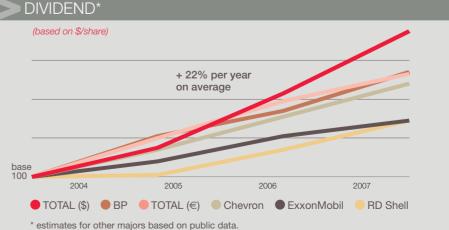
(7) Translated solely for convenience into dollars at the Noon Buying Rates on the respective payment dates, including the 2007 interim dividend paid on November 16, 2007 (1.00 € per share) except

for the 2007 final dividend (1.07  $\in$  per share) payable on May 23, 2008, which has been translated at the €/\$ exchange rate of 1.55. In the US, the dividend, paid to the holders of ADSs, may differ from these figures, depending on the Noon Buying Rate used by the Depositary to convert euros to dollars for purposes of making payments to holders of ADSs and depending on the tax status of the US

shareholders, with respect to the withholding tax and the tax credit.

(8) The historical amounts were restated following the four-for-one stock split of May 18, 2006.

(9) The historical amounts were restated following the change in ADS ratio. One TOTAL ADS corresponds to one TOTAL share



2007 dividend pending approval at the May 16, 2008 Annual Meeting (dollar amount based on of  $1 \in = 1.55$  \$ at expected payment date for the remainder of the dividend, May 23, 2008)





## ○ Operational highlights

	2007	2006	2005	2004	2003	2002	2001	2000
Upstream								
Net Production								
Liquids (kb/d)	1,509	1,506	1,621	1,695	1,661	1,589	1,454	1,433
Gas (Mcf/d)	4,839	4,674	4,780	4,894	4,786	4,532	4,061	3,758
Total (kboe/d)	2,391	2,356	2,489	2,585	2,539	2,416	2,197	2,124
Proved Reserves (as of December 31) <sup>(1)</sup>								
Liquids (Mb)	5,778	6,471	6,592	7,003	7,323	7,231	6,961	6,960
Gas (Bcf)	25,730	25,539	24,750	22,785	22,267	21,575	21,929	20,705
Total (Mboe)	10,449	11,120	11,106	11,148	11,401	11,203	10,978	10,762

	2007	2006	2005	2004	2003	2002	2001	2000
Downstream								
Distillation capacity Group share at year-end (kb/d) <sup>(2)</sup>	2,598	2,700	2,708	2,692	2,696	2,660	2,580	2,562
Refinery throughput (kb/d)	2,413	2,454	2,410	2,496	2,481	2,349	2,465	2,411
Refined product sales excluding trading sales (kb/d)	2,982	2,966	2,963	3,008	2,980	2,795	2,864	3,007
Refined product sales including trading sales (kb/d)	3,863	3,786	3,792	3,761	3,650	3,380	3,434	3,593

	IFRS			French GAAP				
	2007	2006	2005	2004	2003	2002	2001	2000
Chemicals								
Sales (B€) <sup>(3)</sup>	19.81	19.11	16.77	14.89	17.26	19.32	19.56	20.84
Base chemicals	12.56	12.01	10.25	8.86	7.91	7.72	7.57	8.46
Specialties	7.26	7.10	6.52	6.02	5.74	7.80	7.77	7.50
Corporate Chemicals	-	-	-	0.01	0.01	0.03	0.05	0.05

Under IFRS rules for discontinued operations, the 2004 and 2005 income statements with the exception of net income have been restated to exclude the contribution of Arkema.

	2007	2006	2005	2004	2003	2002	2001	2000
Number of Employees at year-end <sup>(4)</sup>	96,442	95,070	95,054	93,017	110,783	121,469	122,025	123,303

### **O** Market environment

	2007	2006	2005	2004	2003	2002	2001	2000
Year-end euro/dollar (€/\$)	1.47	1.32	1.18	1.36	1.26	1.05	0.88	0.93
Average euro/dollar (€/\$)	1.37	1.26	1.24	1.24	1.13	0.95	0.90	0.92
Year-end Brent price (\$/b)	93.7	58.9	58.2	40.5	30.5	30.0	19.3	22.5
Average Brent price (\$/b)	72.4	65.1	54.5	38.3	28.8	25.0	24.4	28.5
Average refining margins (\$/ton) (5)	32.5	28.9	41.6	32.8	20.9	8.0	15.4	23.8
Average refining margins (\$/b) (5)	4.4	3.9	5.7	4.5	2.8	1.1	2.1	3.2

(1) Reserves as of december 31, 2007 are calculated on a Brent crude price of 93,72\$/b pursuant to rule 4-10 Regulation S-X.

(2) In 2007, TOTAL sold its 70% interest in the Milford Haven refinery in Wales and its 55.6% in the Fina Petroleos de Angola (FPA) company to Sonangol. The assets of FPA consist notably of the Luanda refinery.

(3) Excluding inter-segment sales.

(4) Number of employees of fully-consolidated subsidiaries. 2004 and 2005 have been restated to exclude Arkema.

(5) TRCV (Topping, Reforming, Cracking, Visbreaking): TOTAL's indicator for European refining margins after variable costs.





### ○ Financial highlights by quarter

Under IFRS rules for discontinued operations, the 2004 and 2005 income statements with the exception of net income have been restated to exclude the contribution of Arkema.

	IFRS							
(€)	2007		Quai	ters				
	Full Year	1st	2nd	3rd	4th			
Adjusted operating income from business segments (M $\in$ ) <sup>(1)</sup>	23,956	5,729	5,756	5,770	6,701			
Upstream	19,514	4,375	4,440	4,861	5,838			
Downstream	3,287	973	1,004	566	744			
Chemicals	1,155	381	312	343	119			
Adjusted net operating income from business segments (M€)	12,231	2,948	3,081	3,000	3,202			
Upstream	8,849	1,961	2,092	2,227	2,569			
Downstream	2,535	708	755	526	546			
Chemicals	847	279	234	247	87			
Adjusted net income (Group share) (M€) (2) (3)	12,203	2,992	3,100	3,004	3,107			
Net income (Group share) (M€)	13,181	3,049	3,411	3,121	3,600			
Adjusted earnings per share (€) (2) (4)	5.37	1.31	1.36	1.32	1.37			
Adjusted earnings per ADS (\$) (2) (5)	7.35	1.72	1.83	1.81	1.98			
Shareholders' equity (as of end of period) (M€)	44,858	42,866	43,657	42,818	44,858			
Net debt (as of end of period) (M€)	11,837	9,290	10,919	10,181	11,837			
Net-debt-to-equity ratio (as of end of period)	27%	23%	26%	24%	27%			
Shares outstanding (as of end of period) (4)	2,395,532,097	2,392,912,284	2,393,312,826	2,394,802,679	2,395,532,097			
Weighted-average number of fully-diluted shares (4)	2,274,384,984	2,280,931,768	2,278,438,717	2,272,565,123	2,265,604,327			
Number of shares bought back during the period (6) (4)	32,387,355	6,000,000	8,000,000	9,387,355 <sup>(7</sup>	<sup>)</sup> 9,000,000			
Amount (B€)	1.8	0.3	0.5	0.5	0.5			

	IFRS							
(\$) (10)	2007		Quai	rters				
(3)	Full Year	1st	2nd	3rd	4th			
Adjusted operating income from business segments (M\$) <sup>(1)</sup>	32,829	7,509	7,760	7,927	9,708			
Upstream	26,742	5,734	5,986	6,679	8,457			
Downstream	4,504	1,275	1,354	778	1,078			
Chemicals	1,583	499	421	471	172			
Adjusted net operating income from business segments (M\$)	16,761	3,864	4,154	4,122	4,639			
Upstream	12,126	2,571	2,821	3,060	3,722			
Downstream	3,474	928	1,018	723	791			
Chemicals	1,161	366	315	339	126			
Adjusted net income (Group share) (M\$) (2) (3)	16,723	3,922	4,180	4,127	4,501			
Net income (Group share) (M\$)	18,063	3,997	4,599	4,288	5,215			
Adjusted earnings per share (€) (2) (4)	5.37	1.31	1.36	1.32	1.37			
Adjusted earnings per ADS (\$) (2) (5)	7.35	1.72	1.83	1.81	1.98			
Shareholders' equity (as of end of period) (M\$)	66,035	57,012	58,937	60,802	65,941			
Net debt (as of end of period) (M\$)	17,425	12,356	14,741	14,457	17,400			
Net-debt-to-equity ratio (as of end of period)	27%	23%	26%	24%	27%			
Shares outstanding (as of end of period) (4)	2,395,532,097	2,392,912,284	2,393,312,826	2,394,802,679	2,395,532,097			
Weighted-average number of fully-diluted shares (4)	2,274,384,984	2,280,931,768	2,278,438,717	2,272,565,123	2,265,604,327			
Number of shares bought back during the period (6) (4)	32,387,355	6,000,000	8,000,000	9,387,355 (	<sup>n)</sup> 9,000,000			
Amount (B\$)	2.5	0.4	0.7	0.7	0.8			

(1) IFRS: excluding special items and inventory valuation effect. French GAAP: excluding special items. See details of impact of special items on operating income on page 18. See inventory valuation effect details on page 20.

(2) IFRS: excluding special items, inventory valuation effect and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger. French GAAP: excluding special items and TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger.

(3) IFRS: see details of impact of special items on net income on page 19, see inventory valuation effect details and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger on page 20. French GAAP: see details of impact of special items on net income on page 19 and see TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger on page 20.

(4) The number of shares was adjusted following the four-for-one stock split of May 18, 2006.
(5) The number of ADS was adjusted following the change in ADS ratio. One TOTAL ADS corresponds to one TOTAL share.
(6) Excluding purchases of shares allocated to cover share purchase option plans for Company employees.

(7) Including 2,387,355 shares to cover restricted stocks grants for Group employees.

(8) Including 2,295,684 shares to cover share grants for Group employees.

(9) Including 2,296,000 shares to cover stocks grants for Group employees. (10) Dollar amounts represent euro amounts converted at the average €-\$ exchange rate for the period for statement of income and cash flow statement items and at year-end  $\in$  \$ exchange rate for balance sheet items.



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	IFRS								
2005		Qua	rters						
Full Year	1st	2nd	3rd	4th					
23,468	5,364	5,448	6,288	6,368					
18,421	4,010	4,212	5,199	5,000					
3,899	891	944	981	1,083					
1,148	463	292	108	285					
11,912	2,815	2,836	3,008	3,253					
8,029	1,808	1,887	2,202	2,132					
2,916	678	733	706	799					
967	329	216	100	322					
12,003	2,919	2,906	3,126	3,052					
12,273	3,208	3,079	3,645	2,341					
5.08	1.22	1.23	1.33	1.30					
6.32	1.61	1.55	1.62	1.55					
40,647	35,052	36,609	39,725	40,647					
12,617	7,959	10,830	9,839	12,617					
32.0%	23.9%	30.3%	25.6%	32.0%					
2,460,465,184	2,543,346,332	2,543,764,812	2,490,255,556	2,460,465,184					
2,362,028,860	2,384,441,608	2,364,446,096	2,351,808,648	2,345,869,048					

73,274,000	19,480,000	27,400,000	15,894,000 <sup>(9)</sup>	10,500,000
3.5	0.8	1.3	0.8	0.6

		IFRS		
2005		Qua		
Full Year	1st	2nd	3rd	4th
29,197	7,034	6,862	7,671	7,568
22,918	5,259	5,305	6,343	5,942
4,851	1,168	1,189	1,197	1,288
1,429	607	368	131	339
14,820	3,692	3,572	3,670	3,866
9,989	2,371	2,377	2,687	2,534
3,628	889	923	861	950
1,203	431	272	122	383
14,933	3,828	3,660	3,814	3,627
15,269	4,207	3,878	4,447	2,783
5.08	1.22	1.23	1.33	1.30
6.32	1.61	1.55	1.62	1.55
47,963	45,568	44,297	47,670	47,963
14,888	10,347	13,104	11,807	14,888
32.0%	23.9%	30.3%	25.6%	32.0%
2,460,465,184	2,543,346,332	2,543,764,812	2,490,255,556	2,460,465,184
2,362,028,860	2,384,441,608	2,364,446,096	2,351,808,648	2,345,869,048
73,274,000	19,480,000	27,400,000	15,894,000 <sup>(9)</sup>	10,500,000
4.4	1.1	1.7	1.0	0.8

		IFRS		
2006		Quar	ters	
Full Year	1st	3rd	4th	
25,166	6,688	6,672	6,352	5,454
20,307	5,601	5,376	5,000	4,330
3,644	856	1,036	1,002	750
1,215	231	260	350	374
12,377	3,240	3,369	3,079	2,689
8,709	2,400	2,391	2,033	1,885
2,784	650	787	798	549
884	190	191	248	255
12,585	3,376	3,361	3,111	2,737
11,768	3,683	3,441	2,419	2,225
5.44	1.45	1.45	1.35	1.20
6.83	1.74	1.82	1.72	1.54
40,321	43,170	40,272	41,761	40,321
13,220	10,745	11,818	10,420	13,220
34.0%	26.1%	30.2%	26.1%	34.0%
2,425,767,953	2,471,775,836	2,471,961,256	2,425,195,824	2,425,767,953
2,312,304,652	2,335,829,836	2,322,963,061	2,302,286,798	2,288,140,117
78,220,684	22,000,000	20,000,000	22,295,684 <sup>(8)</sup>	13,925,000
4.1	1.2	1.0	1.2	0.7

		IFRS		
2006		Quar	ters	
Full Year	1st	2nd	3rd	4th
31,599	8,041	8,395	8,095	7,029
25,498	6,735	6,765	6,372	5,581
4,576	1,029	1,304	1,277	967
1,526	278	327	446	482
15,541	3,896	4,239	3,924	3,466
10,936	2,886	3,009	2,591	2,430
3,496	781	990	1,017	707
1,110	228	240	316	329
15,802	4,059	4,229	3,965	3,528
14,776	4,429	4,330	3,083	2,868
5.44	1.45	1.45	1.35	1.20
6.83	1.74	1.82	1.72	1.54
53,224	52,236	51,145	53,036	53,224
17,450	13,001	15,009	13,233	17,450
34.0%	26.1%	30.2%	26.1%	34.0%
2,425,767,953	2,471,775,836	2,471,961,256	2,425,195,824	2,425,767,953
2,312,304,652	2,335,829,836	2,322,963,061	2,302,286,798	2,288,140,117
78,220,684	22,000,000	20,000,000	22,295,684 <sup>(8)</sup>	13,925,000
5.2	1.5	1.3	1.6	1.0



### ○ Financial highlights by quarter

Under IFRS rules for discontinued operations, the 2004 and 2005 income statements with the exception of net income have been restated to exclude the contribution of Arkema.

	IFRS							
	2004		Qua	rters				
(€)	Full Year	1st	2nd	3rd	4th			
Adjusted operating income from business segments (M€) <sup>(1)</sup>	17,039	3,573	4,011	4,492	4,963			
Upstream	12,844	2,823	3,164	3,429	3,428			
Downstream	3,235	553	721	748	1,213			
Chemicals	960	197	126	315	322			
Adjusted net operating income from business segments (M€)	9,126	1,980	2,156	2,287	2,703			
Upstream	5,859	1,399	1,516	1,539	1,405			
Downstream	2,331	425	544	524	838			
Chemicals	936	156	96	224	460			
Adjusted net income (Group share) (M€) <sup>(2) (3)</sup>	9,131	1,946	2,185	2,365	2,635			
Net income (Group share) (M€)	10,868	2,090	2,284	2,763	3,731			
Adjusted earnings per share (€) (2) (4)	3.76	0.80	0.90	0.98	1.10			
Adjusted earnings per ADS (\$) <sup>(2) (5)</sup>	4.68	1.00	1.08	1.20	1.42			
Shareholders' equity	31,608	31,423	30,093	31,929	31,608			
Net debt (as of end of period) (M€)	9,393	6,985	9,993	8,234	9,393			
Net-debt-to-equity ratio (as of end of period)	30.7%	24.1%	33.6%	26.6%	30.7%			
Shares outstanding (as of end of period) <sup>(4)</sup>	2,540,060,432	2,598,963,236	2,615,079,228	2,617,255,464	2,540,060,432			
Weighted-average number of fully-diluted shares (4)	2,426,366,676	2,450,977,960	2,435,720,424	2,418,029,864	2,400,738,456			
Number of shares bought back during the period <sup>(4) (6)</sup>	90,200,000	17,200,000	32,400,000	16,400,000	24,200,000			
Amount (B€)	3.6	0.6	1.3	0.7	1.0			

	IFRS							
(\$) (7)	2004		Quarters					
<b>(\$)</b> <sup>(7)</sup>	Full Year	1st	2nd	3rd	4th			
Adjusted operating income from business segments (M\$) (1)	21,195	4,466	4,832	5,490	6,441			
Upstream	15,977	3,528	3,812	4,191	4,449			
Downstream	4,024	691	869	914	1,575			
Chemicals	1,194	246	152	385	418			
Adjusted net operating income from business segments (M\$)	11,352	2,475	2,598	2,795	3,508			
Upstream	7,288	1,749	1,827	1,881	1,824			
Downstream	2,900	531	655	640	1,087			
Chemicals	1,164	195	116	274	597			
Adjusted net income (Group share) (M\$) (2) (3)	11,358	2,432	2,633	2,891	3,420			
Net income (Group share) (M\$)	13,518	2,612	2,752	3,377	4,842			
Adjusted earnings per share (€) (2) (4)	3.76	0.80	0.90	0.98	1.10			
Adjusted earnings per ADS (\$) (2) (5)	4.68	1.00	1.08	1.20	1.42			
Shareholders' equity	42,987	38,336	36,713	39,592	42,987			
Net debt (as of end of period) (M\$)	12,774	8,522	12,191	10,210	12,774			
Net-debt-to-equity ratio (as of end of period)	30.7%	24.1%	33.6%	26.6%	30.7%			
Shares outstanding (as of end of period) (4)	2,540,060,432	2,598,963,236	2,615,079,228	2,617,255,464	2,540,060,432			
Weighted-average number of fully-diluted shares <sup>(4)</sup>	2,426,366,676	2,450,977,960	2,435,720,424	2,418,029,864	2,400,738,456			
Number of shares bought back during the period <sup>(4) (6)</sup>	90,200,000	17,200,000	32,400,000	16,400,000	24,200,000			
Amount (B\$)	4.5	0.7	1.6	0.9	1.3			

(1) IFRS: excluding special items and inventory valuation effect. French GAAP: excluding special items. See details of impact of special items on operating income on page 18. See inventory valuation effect details on page 20.

(2) IFRS: excluding special items, inventory valuation effect and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger.

French GAAP: excluding special items and TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger.

(3) IFRS: see details of impact of special items on net income on page 19, see inventory valuation effect details and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger on page 20. French GAAP: see details of impact of special items on net income on page 19 and see TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger on page 20.

(4) The number of shares was adjusted following the four-for-one stock split of May 18, 2006.

(5) The number of ADS was adjusted following the change in ADS ratio. One TOTAL ADS corresponds to one TOTAL share.

(6) Excluding purchases of shares allocated to cover share purchase option plans for Company employees.

(7) Dollar amounts represent euro amounts converted at the average €-\$ exchange rate for the period for statement of income and cash flow statement items and at year-end €-\$ exchange rate for balance sheet items.



		French GAAP		
2003		Qua	rters	
Full Year	1st	2nd	3rd	4th
13,004	3,919	2,937	2,939	3,209
10,476	3,025	2,297	2,502	2,652
1,970	779	456	335	400
558	115	184	102	157
6,973	2,051	1,719	1,570	1,633
5,259	1,405	1,218	1,241	1,395
1,460	585	406	287	182
254	61	95	42	56
7,344	2,120	1,767	1,710	1,747
7,025	2,120	1,605	1,710	1,590
2.89	0.82	0.69	0.68	0.70
3.27	0.88	0.79	0.76	0.83
30,406	32,099	29,751	30,281	30,406
7,378	6,629	7,996	7,525	7,378
25.9%	22.1%	27.1%	25.6%	25.9%
2,596,472,944	2,749,708,608	2,752,673,400	2,715,281,732	2,596,472,944
2,540,507,540	2,584,408,688	2,551,003,812	2,521,894,108	2,502,470,720
101000000	50 (00 000			44,000,000

124,920,000	52,460,000	30,000,000	28,400,000	14,060,000
4.0	1.6	1.0	1.0	0.5

		French GAAP		
2003		Qua	rters	
Full Year	1st	2nd	3rd	4th
14,707	4,207	3,338	3,305	3,817
11,848	3,248	2,611	2,814	3,155
2,228	836	518	377	476
631	123	209	115	187
7,886	2,202	1,954	1,766	1,943
5,948	1,509	1,385	1,396	1,660
1,652	628	461	323	216
287	65	108	47	67
8,306	2,276	2,009	1,923	2,078
7,945	2,276	1,824	1,923	1,892
2.89	0.82	0.69	0.68	0.70
3.27	0.88	0.79	0.76	0.83
38,312	34,988	33,916	35,429	38,312
9,296	7,226	9,115	8,804	9,296
25.9%	22.1%	27.1%	25.6%	25.9%
2,596,472,944	2,749,708,608	2,752,673,400	2,715,281,732	2,596,472,944
2,540,507,540	2,584,408,688	2,551,003,812	2,521,894,108	2,502,470,720
124,920,000	52,460,000	30,000,000	28,400,000	14,060,000
4.5	1.7	1.1	1.1	0.6

		French GAAP		
2002		Qua	rters	
Full Year	1st	2nd	3rd	4th
10,995	2,432	2,845	2,824	2,894
9,309	2,016	2,325	2,448	2,520
909	295	278	107	229
777	121	242	269	145
5,868	1,356	1,526	1,525	1,461
4,648	1,066	1,201	1,185	1,196
846	250	218	134	244
374	40	107	206	21
6,260	1,419	1,632	1,600	1,609
5,941	1,429	1,503	1,637	1,372
2.35	0.53	0.61	0.60	0.61
2.22	0.46	0.56	0.59	0.61
32,146	35,081	32,763	33,554	32,146
8,779	9,872	9,255	8,537	8,779
28.6%	29.5%	28.2%	25.9%	28.6%
2,748,762,040	2,824,442,112	2,840,642,240	2,841,299,668	2,748,762,040
2,664,271,928	2,682,344,304	2,692,186,164	2,671,694,144	2,633,436,768
84,480,980	10,400,000	1,420,980	30,860,000	41,800,000

0.1

0.4

2.9

	French GAAP								
2002			rters						
Full Year	1st	2nd	3rd	4th					
40.000	0.400	0.040	0.770	0.005					
10,390	2,132	2,616	2,778	2,895					
8,797	1,767	2,138	2,408	2,521					
859	259	256	105	229					
734	106	223	265	145					
5,545	1,189	1,404	1,500	1,462					
4,392	935	1,105	1,166	1,197					
799	219	200	132	244					
353	35	98	203	21					
5,916	1,244	1,501	1,574	1,610					
5,614	1,253	1,382	1,611	1,373					
2.35	0.53	0.61	0.60	0.61					
2.22	0.46	0.56	0.59	0.61					
33,753	30,520	32,763	33,218	33,753					
9,218	8,589	9,255	8,452	9,218					
28.6%	29.5%	28.2%	25.9%	28.6%					
2,748,762,040	2,824,442,112	2,840,642,240	2,841,299,668	2,748,762,040					
2,664,271,928	2,682,344,304	2,692,186,164	2,671,694,144	2,633,436,768					
84,480,980	10,400,000	1,420,980	30,860,000	41,800,000					
2.7	0.4	0.1	1.1	1.4					

1.4

1.1



### ○ Financial highlights by quarter

Under IFRS rules for discontinued operations, the 2004 and 2005 income statements with the exception of net income have been restated to exclude the contribution of Arkema.

	French GAAP							
	2001		Qua					
(€)	Full Year	1st	2nd	3rd	4th			
Adjusted operating income from business segments (M€) <sup>(1)</sup>	13,121	3,748	3,779	3,088	2,506			
Upstream	9,022	2,573	2,585	2,247	1,617			
Downstream	3,004	856	904	616	628			
Chemicals	1,095	319	290	225	261			
Adjusted net operating income from business segments (M€)	7,564	2,299	2,128	1,773	1,364			
Upstream	4,652	1,422	1,314	1,199	717			
Downstream	2,309	697	668	475	469			
Chemicals	603	180	146	99	178			
Adjusted net income (Group share) (M€) <sup>(2) (3)</sup>	7,518	2,206	2,127	1,761	1,424			
Net income (Group share) (M€)	7,658	2,206	2,501	2,299	652			
Adjusted earnings per share ( $\in$ ) <sup>(2) (4)</sup>	2.71	0.78	0.76	0.64	0.53			
Adjusted earnings per ADS (\$) (2) (5)	2.43	0.72	0.66	0.57	0.47			
Shareholders' equity	33,932	34,893	35,122	34,805	33,932			
Net debt (as of end of period) (M€)	10,152	8,272	9,907	7,964	10,152			
Net-debt-to-equity ratio (as of end of period)	31%	26%	28%	23%	31%			
Shares outstanding (as of end of period) (4)	2,823,739,836	2,962,463,440	2,963,417,612	2,964,385,232	2,823,739,836			
Weighted-average number of fully-diluted shares (4)	2,772,721,140	2,824,626,148	2,800,291,564	2,763,014,248	2,704,481,528			
Number of shares bought back during the period (4) (6)	144,964,000	16,840,000	24,432,000	52,600,000	51,092,000			
Amount (B€)	5.6	0.7	1.0	2.0	1.9			

	French GAAP							
(\$) (7)	2001		Quarters					
<b>(\$)</b> <sup>(7)</sup>	Full Year	1st	2nd	3rd	4th			
Adjusted operating income from business segments (M\$) <sup>(1)</sup>	11,752	3,461	3,300	2,751	2,245			
Upstream	8,081	2,376	2,257	2,002	1,449			
Downstream	2,691	790	789	549	562			
Chemicals	981	295	253	200	234			
Adjusted net operating income from business segments (M\$)	6,775	2,123	1,858	1,580	1,222			
Upstream	4,167	1,313	1,148	1,069	642			
Downstream	2,068	643	583	423	420			
Chemicals	540	166	127	88	159			
Adjusted net income (Group share) (M\$) (2) (3)	6,734	2,037	1,858	1,569	1,276			
Net income (Group share) (M\$)	6,859	2,037	2,184	2,048	584			
Adjusted earnings per share (€) (2) (4)	2.71	0.78	0.76	0.64	0.53			
Adjusted earnings per ADS (\$) (2) (5)	2.43	0.72	0.66	0.57	0.47			
Shareholders' equity	29,860	30,706	29,854	31,673	29,860			
Net debt (as of end of period) (M\$)	8,934	7,279	8,421	7,247	8,934			
Net-debt-to-equity ratio (as of end of period)	31%	26%	28%	23%	31%			
Shares outstanding (as of end of period) <sup>(4)</sup>	2,823,739,836	2,962,463,440	2,963,417,612	2,964,385,232	2,823,739,836			
Weighted-average number of fully-diluted shares (4)	2,772,721,140	2,824,626,148	2,800,291,564	2,763,014,248	2,704,481,528			
Number of shares bought back during the period <sup>(4) (6)</sup>	144,964,000	16,840,000	24,432,000	52,600,000	51,092,000			
Amount (B\$)	5.0	0.7	0.9	1.8	1.7			

(1) IFRS: excluding special items and inventory valuation effect. French GAAP: excluding special items. See details of impact of special items on operating income on page 19. See inventory valuation effect details on page 20.

(2) IFRS: excluding special items, inventory valuation effect and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger.

French GAAP: excluding special items and TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger.

(3) IFRS: see details of impact of special items on net income on pages 18-19, see inventory valuation effect details and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger on page 20. French GAAP: see details of impact of special items on net income on pages 18-19 and see TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger on page 20.

(4) The number of shares was adjusted following the four-for-one stock split of May 18, 2006.

(5) The number of ADS was adjusted following the change in ADS ratio. One TOTAL ADS corresponds to one TOTAL share.

(6) Excluding purchases of shares allocated to cover share purchase option plans for Company employees.

(7) Dollar amounts represent euro amounts converted at the average €-\$ exchange rate for the period for statement of income and cash flow statement items and at year-end €-\$ exchange rate for balance sheet items.

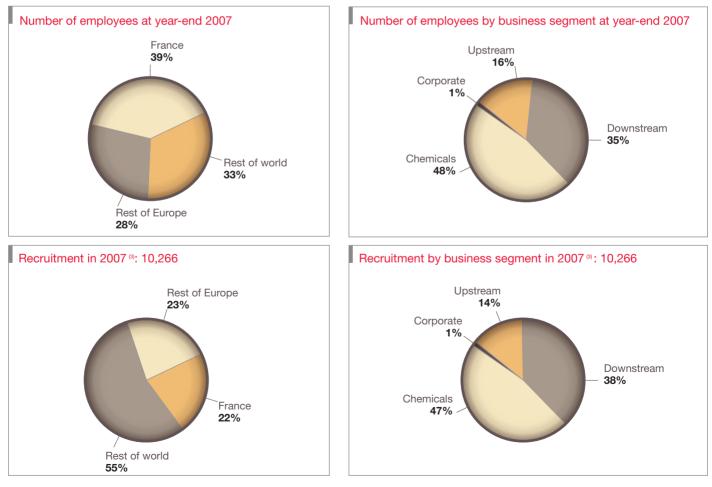


# O Payroll

	2007	2007	2006	2005	2004	2003	2002	2001	2000
(in millions)	\$	€	€	€	€	€	€	€	€
Personnel expenses <sup>(1)</sup>									
Wages and salaries (including social charges)	8,302	6,058	5,828	5,610	5,057	6,153	6,429	6,489	6,471

# $\odot$ Number of employees

(at year-end)	2007	%	2006	2005	2004	2003	2002	2001	2000
Number of employees by region <sup>(1)</sup>									
France (2)	37,296	39%	37,831	37,775	37,769	49,637	52,915	52,988	55,197
Rest of Europe	27,374	28%	26,532	27,412	26,811	30,128	37,584	38,570	38,086
Rest of world	31,772	33%	30,707	29,867	28,437	31,018	30,970	30,467	30,020
Total	96,442	100%	95,070	95,054	93,017	110,783	121,469	122,025	123,303
(at year-end)	2007	%	2006	2005	2004	2003	2002	2001	2000
<i>(at year-end)</i> Number of employees by business segment <sup>(1)</sup>	2007	%	2006	2005	2004	2003	2002	2001	2000
	<b>2007</b> 15,182	<b>%</b> 16%	<b>2006</b> 14,862	<b>2005</b> 14,849	<b>2004</b> 14,597	<b>2003</b> 14,017	<b>2002</b> 14,019	<b>2001</b> 13,870	<b>2000</b> 14,142
Number of employees by business segment <sup>(1)</sup>									
Number of employees by business segment <sup>(1)</sup> Upstream	15,182	16%	14,862	14,849	14,597	14,017	14,019	13,870	14,142
Number of employees by business segment <sup>(1)</sup> Upstream Downstream	15,182 34,185	16% 35%	14,862 34,467	14,849 34,611	14,597 34,045	14,017 34,410	14,019 35,054	13,870 35,743	14,142 35,815



(1) Number of employees and personnel expenses of fully-consolidated subsidiaries; 2004 and 2005 have been restated to exclude the contribution of Arkema. (2) Excluding overseas territories.

(3) Recruitment in all subsidiaries in which one or more Group companies own at least a 50% stake.



### **Operational highlights by quarter**

Under IFRS rules for discontinued operations, the 2004 and 2005 income statements with the exception of net income have been restated to exclude the contribution of Arkema.

		IFRS				IFRS				
	2007 Quarters		2006		Quarters					
	Full Year	1st	2nd	3rd	4th	Full Year	1st	2nd	3rd	4th
Upstream										
Production (kboe/d)	2,391	2,431	2,322	2,352	2,461	2,356	2,440	2,290	2,294	2,403
Liquids (kb/d)	1,509	1,551	1,475	1,481	1,530	1,506	1,560	1,466	1,485	1,513
Gas (Mcf/d)	4,839	4,781	4,599	4,741	5,223	4,674	4,795	4,501	4,411	4,989
Downstream										
Refinery throughput (kb/d)	2,413	2,421	2,354	2,471	2,399	2,454	2,421	2,432	2,533	2,435
Chemicals										
Sales (B€) (1)	19.81	4.99	5.07	4.86	4.88	19.11	4.69	4.97	4.85	4.61
Base Chemicals	12.56	3.15	3.20	3.07	3.13	12.01	2.86	3.12	3.14	2.89
Specialties	7.25	1.84	1.87	1.79	1.75	7.10	1.83	1.84	1.71	1.72

		French GAAP				
	2003		Quart	Quarters		
	Full Year	1st	2nd	3rd	4th	
Upstream						
Production (kboe/d)	2,539	2,516	2,509	2,542	2,588	
Liquids (kb/d)	1,661	1,612	1,681	1,654	1,697	
Gas (Mcf/d)	4,786	4,926	4,522	4,831	4,865	
Downstream						
Refinery throughput (kb/d)	2,481	2,435	2,383	2,503	2,602	
Chemicals						
Sales (B€) (1)	13.66	3.61	3.24	3.30	3.51	
Base Chemicals	7.91	2.13	1.77	1.91	2.11	
Specialties	5.74	1.48	1.47	1.39	1.40	

French GAAP						
2002		Quart	ers			
Full Year	1st	2nd	3rd	4th		
2,416	2,401	2,387	2,351	2,523		
1,589	1,558	1,576	1,604	1,617		
4,532	4,607	4,443	4,102	4,960		
2,349	2,393	2,435	2,331	2,218		
15.55	3.78	4.12	3.90	3.74		
7.72	1.79	2.00	1.98	1.94		
7.80	1.97	2.11	1.92	1.79		

# **O** Market environment and price realizations

	2007		Quarte		
	Full Year	1st	2nd	3rd	4th
Market environment					
Average euro/dollar (€/\$)	1.37	1.31	1.35	1.37	1.45
Brent price (\$/b)	72.40	57.80	68.80	74.70	88.50
Refining margins (\$/ton) (2)	32.5	33.0	42.8	23.9	30.1
Refining margins (\$/b) (2)	4.4	4.5	5.8	3.3	4.1
Price realizations <sup>(3)</sup>					
TOTAL average liquids price (\$/b) (4)	68.9	55.0	65.7	71.4	84.5
TOTAL average gas price (\$/MBtu)	5.4	5.7	4.9	4.8	6.1

	2003	Quarters				
	Full Year	1st	2nd	3rd	4th	
Market environment						
Average euro/dollar (€/\$)	1.13	1.07	1.14	1.12	1.19	
Brent price (\$/b)	28.8	31.5	26.0	28.4	29.4	
Refining margins (\$/ton) (2)	20.9	32.3	17.6	14.6	18.9	
Refining margins (\$/b) (2)	2.8	4.4	2.4	2.0	2.6	
Price realizations <sup>(3)</sup>						
TOTAL average liquids price (\$/b) (4)	27.8	30.8	25.0	27.6	28.4	
TOTAL average gas price (\$/MBtu)	3.27	3.39	3.19	3.04	3.46	

2006	Quarters				
Full Year	1st	2nd	3rd	4th	
1.26	1.20	1.26	1.27	1.29	
65.1	61.8	69.6	69.5	59.6	
28.9	25.8	38.3	28.7	22.8	
3.9	3.5	5.2	3.9	3.1	
61.8	58.8	66.2	65.4	57.1	
5.91	6.16	5.75	5.59	6.16	

2002		Quarte	ers	
Full Year	1st	2nd	3rd	4th
0.95	0.88	0.92	0.98	1.00
25.0	21.1	25.0	27.0	26.8
8.0	2.4	4.9	8.6	16.1
1.1	0.3	0.7	1.2	2.2
23.8	19.9	23.5	25.3	25.7
2.72	2.64	2.59	2.60	2.98

(1) Excluding intersegment sales.

(2) TRCV (Topping, Reforming, Cracking, Visbreaking): TOTAL's indicator for European refining margins after variable costs.
 (3) Consolidated subsidiaries excluding fixed margin and buy-back contracts.

(4) Crude oil and natural gas liquids.





IFRS

1st

2,633

Quarters

3rd

2,479

1,674

4,386

2,516

3.95

2.50

1.45

4th

2,628

1,684

5,323

2,485

3.97

2.43

1.54

2nd

2,601

1,698

4,915

2,494

3.58

2.02

1.56

2004

2,585

Full Year

			IFRS				
	2005	Quarters					
Full	Year	1st	2nd	3rd	4th		
2	,489	2,562	2,506	2,428	2,463		
1	,621	1,657	1,630	1,607	1,592		
4	,780	4,945	4,797	4,491	4,896		
2	,410	2,626	2,219	2,379	2,420		
1	6.77	4.16	4.27	4.04	4.29		
1	0.25	2.59	2.62	2.40	2.64		
	6.52	1.57	1.66	1.64	1.65		

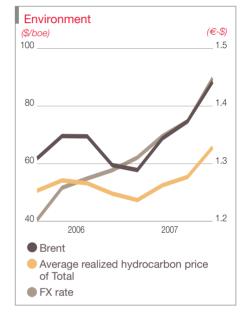
	1,630	1,607	1,592	1,695	1,723	
;	4,797	4,491	4,896	4,894	4,951	
6	2,219	2,379	2,420	2,496	2,493	
6	4.27	4.04	4.29	14.89	3.39	
)	2.62	2.40	2.64	8.86	1.92	
,	1.66	1.64	1.65	6.02	1.47	
ren	ch GAAP					

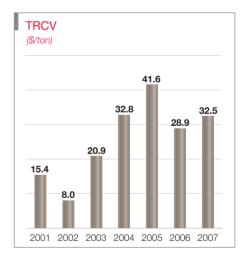
	French GAAP						
2001	Quarters						
Full Year	1st	2nd	3rd	4th			
2,197	2,242	2,146	2,068	2,332			
1,454	1,477	1,424	1,370	1,543			
4,061	4,194	3,942	3,811	4,297			
2,465	2,497	2,478	2,495	2,406			
15.39	4.12	4.11	3.86	3.30			
7.57	2.16	1.97	1.90	1.54			
7.77	1.96	2.12	1.94	1.75			

2005		Quarte	ers	
Full Year	1st	2nd	3rd	4th
1.24	1.31	1.26	1.22	1.19
54.5	47.6	51.6	61.5	56.9
41.6	31.7	45.0	44.3	45.5
5.7	4.3	6.1	6.0	6.2
51.0	44.1	48.0	57.8	54.5
4.77	4.40	4.39	4.65	5.68

Full Year         1st           0.90         0.92           24.4         25.8	2nd	3rd	Quarters							
24.4 25.8		Siu	4th							
24.4 25.8										
	0.87	0.89	0.90							
45.4 45.4	27.3	25.3	19.4							
15.4 15.1	18.7	12.9	14.7							
2.1 2.1	2.5	1.8	2.0							
23.0 24.6	25.6	23.8	18.3							
3.01 3.40	2.97	2.78	2.87							

2004		Quarte	ers	
Full Year	1st	2nd	3rd	4th
1.24	1.25	1.20	1.22	1.30
38.3	32.0	35.4	41.5	44.0
32.8	21.6	34.4	32.9	42.4
4.5	2.9	4.7	4.5	5.8
36.3	31.0	34.2	39.5	40.6
3.74	3.70	3.44	3.54	4.24

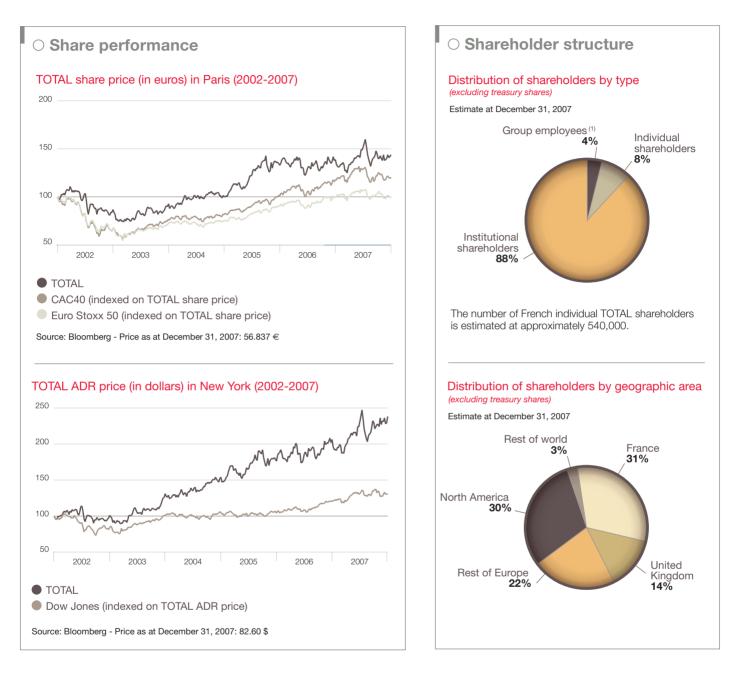




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### $\odot$ Treasury shares

The numbers of shares were adjusted following the four-for-one stock split of May 18, 2006.

		IFF	RS		French GAAP				
At year-end	2007	2006	2005	2004	2003	2002	2001	2000	
Shares held by the parent company (TOTAL S.A.) for cancellation	30,000,000	33,005,000	4,100,000	17,424,272	6,720,000	41,800,000	51,092,000	47,600,000	
Shares held by the parent company (TOTAL S.A.) to cover restricted share grants for Group employees	4,746,615	4,591,684	2,296,000	_	_	_	_	_	
Shares held by the parent company (TOTAL S.A.) to cover share purchase option plans for Group employees	16,343,349	23,272,755	30,270,060	38,534,408	41,397,152	42,287,520	30,739,120	19,738,000	
Shares held by subsidiaries	100,331,268	100,331,268	100,331,268	100,331,268	100,331,268	100,328,868	100,328,868	100,328,868	
Total	151,421,232	161,200,707	136,997,328	156,289,948	148,448,420	184,416,388	182,159,988	167,666,868	

(1) Based on the definition of employee shareholding pursuant to Article L. 125-102 of the French Commercial Code.





### ○ Share information

The numbers of shares were adjusted following the four-for-one stock split of May 18, 2006.

						French GAAP	
	2007	2006	2005	2004	2003	2002	2001
Oh avera av da bara d'in r							
Shares outstanding (as of December 31)	2,395,532,097	2,425,767,953	2,460,465,184	2,540,060,432	2,596,472,944	2,748,762,040	2,823,739,836
Weighted-average number of fully-diluted shares (1)	2,274,384,984	2,312,304,652	2,362,028,860	2,426,366,676	2,540,507,540	2,664,271,928	2,772,721,140
Shares on a fully-diluted basis (as of December 31) <sup>(1)</sup>	2,265,225,385	2,285,231,773	2,344,055,928	2,390,980,016	2,500,359,660	2,620,122,444	2,691,828,164
Price per share (€)							
High	63.40	58.15	57.28	42.95	36.98	44.85	44.95
Low	48.33	46.52	39.50	34.85	27.63	30.30	31.50
Year-end	56.83	54.65	53.05	40.18	36.85	34.03	40.10
Price per share (€) adjusted of A	rkema's spin-of	<b>ff</b> <sup>(2)</sup>					
High	63.40	57.40	56.54	42.40	36.50	44.27	44.37
Low	48.33	46.52	38.99	34.40	27.27	29.91	31.10
Year-end	56.83	54.65	52.37	39.66	36.38	33.59	39.58
Price per ADS (\$)							
High	87.34	73.46	68.98	55.28	46.74	41.62	38.92
Low	63.89	58.06	51.87	43.88	30.48	30.15	29.05
Year-end	82.60	71.92	63.20	54.92	46.26	35.75	35.12
Price per ADS (\$) adjusted of Ark	ema's spin-off	(3) (4)					
High	87.34	73.46	67.86	54.39	45.98	40.95	38.29
Low	63.89	58.06	51.03	43.17	29.98	29.66	28.58
Year-end	82.60	71.92	62.18	54.03	45.51	35.17	34.55
Market capitalization at year-end	l, computed on	shares outstan	ding				
Billion €	136.14	132.57	130.53	102.05	95.68	93.53	113.23
Billion \$	197.87	174.46	155.50	139.50	120.10	98.06	99.79
Trading volume (daily average)							
Paris Stock Exchange	10,568,310	10,677,157	10,838,962	10,975,854	11,917,604	9,928,441	7,038,634
SEAQ International (5)	5,531,472	3,677,117	3,536,068	3,800,048	7,652,800	10,274,056	7,852,016
New York Stock Exchange <sup>(6)</sup> (number of ADSs)	1,882,072	1,500,331	1,716,466	1,199,271	978,117	956,940	873,338
Adjusted earnings per share (€) (7)	5.37	5.44	5.08	3.76	2.89	2.35	2.71
Gross dividend per share (€) <sup>(9)</sup>	2.07	(8) 1.87	1.62	1.65	1.76	1.54	1.43
Net dividend (€)	2.07	(8) 1.87	1.62	1.35	1.18	1.03	0.95
Tax credit (€) <sup>(9)</sup>	-	-	-	0.30	0.59	0.51	0.48
Net dividend per ADS (\$)	3.12	(8) (10) 2.37	1.99	1.74	1.41	1.19	0.88
Pay out (based on net dividend) (11)	38.5%	34.4%	31.9%	35.9%	40.7%	43.6%	35.0%
Price-to-earning ratio (12)	10.6	10.0	10.4	10.7	12.8	14.5	14.8
Yield (gross in percent) (13)	3.64%	3.42%	3.05%	4.11%	4.78%	4.52%	3.55%

Excluding shares owned by the Group and cancelled in the consolidated balance sheet under French GAAP.
 In order to take into account Arkema's spin-off and the 4:1 stock split, Euronext Paris defined an adjustment on TOTAL's historic stock price. Therefore, TOTAL's stock price before May 18, 2006 was multiplied by an 0.9871 adjustment coefficient (based on TOTAL's 210 EUR close price on May 17, 2006 as well as Arkema's reference stock price (before quotation) of 27 EUR) and by 0.25. These adjustments, defined by Euronext Paris are taken into account in the stock price evolution.

(3) In order to take into account Arkema's spin-off and ADS's split by two, the New York Stock Exchange (NYSE) defined an adjustment on TOTAL ADS's historic stock price. Therefore, TOTAL's stock price before May 23, 2006 was multiplied by an 0.9838 adjustment coefficient (based on TOTAL ADS's 130.4 USD close price on May 22, 2006 as well as Arkema's OTC close price on May 18, 2006 of 42.15 USD) and by 0.5. These adjustments, defined by NYSE are taken into account in the stock price evolution.

(4) In 2006, TOTALS ADS reached its annual lowest price (58.06 USD) on June 13, 2006 and its annual highest price (73.46 USD) on December 15, 2006, both after Arkema's spin-off (May 18, 2006).

(May 16, 2006).
(5) To make the trading volume on the SEAQ International comparable to the trading volume in Paris, the number of transactions recorded in London is usually divided by two to account for activity of market makers in London. However, the volumes presented in the table above have not been divided by two.
(6) Following the four-for-one stock split approved at the May 12, 2006 AGM, the Company has changed its ADS ratio: one TOTAL ADS now corresponds to one TOTAL share (compared to two ADSs per share previously).

(7) IFRS: excluding special items, inventory valuation effect and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger. French GAAP: excluding special items and TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger.

excluding special items and TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger.
(8) Pending approval at the May 16, 2008 AGM. This amount includes the interim 2007 dividend of 1.00 EUR per share paid on November 16, 2007.
(9) Based on a tax credit of 50% applicable to the net dividends paid before January 1, 2005, enforceable date of the abolition of tax credit for individuals under the 2004 French Finance Law. For other shareholders, the tax credit was abolished by this law as of January 1, 2004. Pursuant to Article 243 bis of the French General Tax Code, the interim dividend paid on November 16, 2007 and the balance of the dividend paid on May 23, 2008 (subject to approval by the General Meeting of Shareholders of May 16, 2008) are eligible for the 40% rebate applying to individuals residing in France for tax purposes provided for by Article 158 paragraph 3 of the French General Tax Code, individuals residing in France for tax purposes who receive, in the context of private wealth management, dividends eligible for the 40% rebate applying to individuals residing in France for 18% (with an exception for social security contributions) in full discharge of personal income tax. These new provisions are valid for income earned after January 1, 2008.
(10) Translated solely for convenience into dollars at the Noon Buying Rates on the respective payment dates, including for the 2007 interim dividend paid on November 16, 2007 (1.00 EUR per share) payable on May 23, 2008, which has been translated at the €/\$ exchange rate of 1.55. In the US, the dividend, ed (€) / adjusted earnings per share.
(11) Net dividend (€) / adjusted earnings per share.
(12) Share price at year-end / adjusted earnings per share.

(12) Share price at year-end / adjusted earnings per share. (13) Gross dividend ( $\in$ ) / share price at year-end.





### **O Summarized consolidated statement of income**

Under IFRS rules for discontinued operations, the 2004 and 2005 income statements with the exception of net income have been restated to exclude the contribution of Arkema.

			IFRS				French	GAAP	
	2007 (1)	2007	2006	2005	2004	2003	2002	2001	2000
(in millions, except per share)	\$	€	€	€	€	€	€	€	€
Sales	217,554	158,752	153,802	137,607	116,842	104,652	102,540	105,318	114,557
Operating expenses	(175,447)	(128,026)	(124,617)	(108,431)	(94,721)	(86,905)	(86,622)	(87,760)	(95,485)
Depreciation, depletion and amortization of tangible assets and leasehold rights	(7,434)	(5,425)	(5,055)	(5,007)	(5,095)	(4,977)	(5,792)	(4,781)	(4,859)
Other income and expense	280	204	86	(281)	2,302	(1,199)	31	(36)	(1,043)
Other financial income and expense	(233)	(170)	(49)	(151)	(36)	(85)	(35)	(44)	(316)
Income taxes	(18,603)	(13,575)	(13,720)	(11,806)	(8,603)	(5,353)	(5,034)	(5,874)	(6,322)
Equity in income (loss) of affiliates	2,432	1,775	1,693	1,173	1,158	1,086	866	1,001	676
Consolidated net income from continuing operations (Group without Arkema)	18,548	13,535	12,140	13,104	11,847				
Consolidated net income from discontinued operations (Arkema)	-	-	(5)	(461)	(698)				
Consolidated net income	18,548	13,535	12,135	12,643	11,149	7,219	5,954	7,824	7,208
of which minority interests	485	354	367	370	281	194	13	166	304
Net income	18,063	13,181	11,768	12,273	10,868	7,025	5,941	7,658	6,904
Fully-diluted earnings per share	7.94	5.80	5.09	5.20	4.48	2.77	2.23	2.76	2.44

IFRS: including special items, inventory valuation effect and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger. See special items details on pages 18 and 19, see inventory valuation effect details and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger on page 20. French GAAP: including special items and TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger. See special items details on page 18 and 19 and see TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger. See special items details on page 18 and 19 and see TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger.

# $\odot$ Adjusted operating income by business segment

Under IFRS rules for discontinued operations, the 2004 and 2005 income statements with the exception of net income have been restated to exclude the contribution of Arkema.

		IFRS					French GAAP			
(in millions)	2007 <sup>(1)</sup> \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €	
Upstream	26,742	19,514	20,307	18,421	12,844	10,476	9,309	9,022	10,113	
Downstream	4,505	3,287	3,644	3,899	3,235	1,970	909	3,004	3,144	
Chemicals	1,583	1,155	1,215	1,148	960	558	777	1,095	1,627	
Adjusted operating income from business segments	32,829	23,956	25,166	23,468	17,039	13,004	10,995	13,121	14,884	

IFRS: excluding special items and inventory valuation effect. French GAAP: excluding special items.

# ○ Income taxes <sup>(2)</sup>

	IFRS					French GAAP			
(in millions)	2007 \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €
	(	<i></i>	(	( <b></b> )	(=	(= )	(=	(= )	(=)
Current income taxes	(16,639)	(12,141)	(12,997)	(11,362)	(7,641)	(5,098)	(5,446)	(5,690)	(5,350)
Deferred income taxes	(1,965)	(1,434)	(723)	(444)	(962)	(255)	412	(184)	(972)
Income taxes	(18,605)	(13,575)	(13,720)	(11,806)	(8,603)	(5,353)	(5,034)	(5,874)	(6,322)

(1) Dollar amounts represent euro amounts converted at the average €-\$ exchange rate for the period.
 (2) The Group files a worldwide consolidated tax return.

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# ○ Consolidated statement of income for the years 2004, 2005, 2006 and 2007

Under IFRS rules for discontinued operations, the 2004 and 2005 income statements with the exception of net income have been restated to exclude the contribution of Arkema.

				IFR	S			
(in millions, except per share)	2007 <sup>(1)</sup> \$	2007 €	2006 \$	2006 €	2005 \$	2005 €	2004 \$	2004 €
Sales	217,554	158,752	193,114	153,802	171,197	137,607	145,340	116,842
Excise taxes	(30,050)	(21,928)	(26,509)	(21,113)	(25,566)	(20,550)	(26,765)	(21,517)
Revenues from sales	187,504	136,824	166,604	132,689	145,631	117,057	118,575	95,325
Purchases, net of inventory variation	(120,331)	(87,807)	(104,634)	(83,334)	(87,449)	(70,291)	(69,683)	(56,020)
Other operating expenses	(23,864)	(17,414)	(24,529)	(19,536)	(21,348)	(17,159)	(20,860)	(16,770)
Unsuccessful exploration costs	(1,202)	(877)	(796)	(634)	(536)	(431)	(515)	(414)
Depreciation, depletion, and amortization of tangible assets and leasedhold rights	(7,434)	(5,425)	(6,347)	(5,055)	(6,229)	(5,007)	(6,338)	(5,095)
Operating income								
Corporate	(617)	(450)	(684)	(545)	(581)	(467)	(434)	(349)
Business segments	35,289	25,751	30,982	24,675	30,650	24,636	21,613	17,375
Total operating income	34,672	25,301	30,298	24,130	30,069	24,169	21,179	17,026
Other income	924	674	991	789	216	174	3,903	3,138
Other expense	(644)	(470)	(883)	(703)	(566)	(455)	(1,040)	(836)
Financial interest on debt	(2,443)	(1,783)	(2,173)	(1,731)	(1,510)	(1,214)	(873)	(702)
Financial income from marketable securities and cash equivalents	1,705	1,244	1,716	1,367	1,153	927	712	572
Cost of net debt	(739)	(539)	(457)	(364)	(357)	(287)	(162)	(130)
Other financial income	881	643	743	592	493	396	399	321
Other financial expense	(375)	(274)	(348)	(277)	(323)	(260)	(282)	(227)
Income taxes	(18,603)	(13,575)	(17,227)	(13,720)	(14,688)	(11,806)	(10,701)	(8,603)
Equity in income (loss) of affiliates	2,432	1,775	2,126	1,693	1,459	1,173	1,440	1,158
Consolidated net income from continuing operations (Group without Arkema)	18,548	13,535	15,243	12,140	16,303	13,104	14,736	11,847
Consolidated net income from discontinued operations (Arkema)	_	_	(6)	(5)	(574)	(461)	(868)	(698)
Consolidated net income	18,548	13,535	15,237	12,135	15,729	12,643	13,868	11,149
Group share	18,063	13,181	14,776	11,768	15,269	12,273	13,519	10,868
Minority interests and dividends on subsidiaries' redeemable preferred shares	485	354	461	367	460	370	350	281
Fully-diluted earnings per share (euros)	7.94	5.80	6.39	5.09	6.46	5.20	5.57	4.48

IFRS: including special items, inventory valuation effect and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger. See special items details on pages 18 and 19, see inventory valuation effect details and TOTAL's equity share of amortization of intangible assets related to the Sanofi-Aventis merger on page 20. French GAAP: including special items details and TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger. See special items details on pages 18 and 19 and see TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi-Aventis merger on page 20. (1) Dollar amounts represent euro amounts converted at the average  $\in$ -\$ exchange rate for the period.



# ○ Special items by business segment Impact on operating income

(in millions of euros)	Upstream	Downstream	Chemicals	Corporate	Total
YEAR 2007 (IFRS)					
Restructuring charges					
Impairments		(43)	(4)		(47)
Other	(11)	51	(28)		12
Total	(11)	8	(32)		(35)
YEAR 2006 (IFRS)					
Restructuring charges	-	-	(25)	_	(25)
Impairments			(61)		(61)
Other			(91)	(27)	(118)
Total	-	-	(177)	(27)	(110) (204)
YEAR 2005 (IFRS) <sup>(1)</sup>					
· · · ·	-	_	(19)	-	(10)
Restructuring charges					(19)
Impairments			(71)		(71)
Other	_	_	(7)	_	(7)
Total	-	-	(97)	-	(97)
YEAR 2004 (IFRS) <sup>(1)</sup>					
Restructuring charges	-	(50)	-	-	(50)
Impairments	_	(34)	(244)	_	(278)
Other	_	_	(55)	_	(55)
Total	-	(84)	(299)	-	(383)
YEAR 2003 (French GAAP)					
Restructuring charges	-	-	(1)	-	(1)
Impairments		-	(17)		(17)
Other	_	_	(7)	_	(7)
Total	-	-	(25)	-	(25)
YEAR 2002 (French GAAP)		(22)			(0.0)
Restructuring charges	-	(33)	4	-	(29)
Impairments	(461)	(69)	(129)	_	(659)
Other	75	(34)	(12)	-	29
Total	(386)	(136)	(137)	-	(659)
YEAR 2001 (French GAAP)					
Restructuring charges	_	(10)	(14)	_	(24)
Impairments	_	_	(50)	_	(50)
Other	-	(18)	_	_	(18)
Total	-	(28)	(64)	-	(92)
YEAR 2000 (French GAAP)					
Restructuring charges	(62)	-	(2)	_	(64)
Impairments	(22)	(90)	(150)		(269)
Other	(23)	(30)	(130)	_	(48)
Gains/(losses) on asset sales	(1)		(0)	_	(1)
	( ' )				(1)

(1) The 2004 and 2005 income statements with the exception of net income have been restated to exclude the contribution of Arkema.



# ○ Special items by business segment Impact on net income

(in millions of euros)	Upstream	Downstream	Chemicals	Corporate	Total
YEAR 2007 (IFRS)	opstream	Downstream	onennedis	oorpolate	Total
Restructuring charges	-	(20)	(15)	_	(35)
Impairments	(93)	(61)	(10)		(162)
Equity share of special items recorded by Sanofi-Aventis (1)	(93)	(01)	(0)	75	75
				75	70
Early retirement plans				-	-
Gains/(losses) on asset sales	89	101		116	306
Toulouse - AZF plant	-	-	-	-	-
Other	(8)	(27)	(38)	(100)	(173)
Total	(12)	(7)	(61)	91	11
YEAR 2006 (IFRS)					
Restructuring charges	-	-	(154)	-	(154)
Impairments	-	_	(40)	_	(40)
Equity share of special items recorded by Sanofi-Aventis (1)	-	-	-	(81)	(81)
Early retirement plans	-	-	-	-	-
Gains/(losses) on asset sales	130	174	_	_	304
Toulouse - AZF plant	_	_	_	_	_
Other	(71)	_	(172)	64	(179)
Total	59	174	(366)	(17)	(150)
YEAR 2005 (IFRS)	55	174	(000)	(17)	(150)
			(100)		(100)
Restructuring charges			(130)		(130)
		_	(215)	-	(215)
Equity share of special items recorded by Sanofi-Aventis (1)	-	_	-	(207)	(207)
Early retirement plans	-	-	-	-	
Gains/(losses) on asset sales	-	-	-	-	_
Toulouse-AZF plant	-	-	(67)	-	(67)
Other	-	-	(434)	586	152
Total	-	-	(846)	379	(467)
YEAR 2004 (IFRS)			. ,		. ,
Restructuring charges	-	(31)	(112)	-	(143)
Impairments	(114)	(21)	(637)	_	(772)
Equity share of special items recorded by Sanofi-Aventis (1)	(114)	(21)	(001)	2,399	2,399
				2,099	2,000
Early retirement plans					
Gains/(losses) on asset sales		_		53	53
Toulouse-AZF plant	-	-	(98)		(98)
Other	(34)	(25)	(99)	64	(94)
Total	(148)	(77)	(946)	2,516	1,345
YEAR 2003 (French GAAP)					
Restructuring charges	-	-	(144)	_	(144)
Impairments		_	(11)	_	(11)
Early retirement plans	-	_	_	-	_
Gains/(losses) on asset sales	-	_	(8)	30	22
Toulouse-AZF plant	_	_	_	_	_
Other	_	_	(186)	_	(186)
Total	-	-	(349)	30	(319)
YEAR 2002 (French GAAP)			(010)		(010)
Restructuring charges	-	(21)	(137)	-	(158)
Impairments	(0.40)				
	(249)	(81)	(137)	_	(467)
Early retirement plans	-	-	-	_	-
Gains/(losses) on asset sales	-	-		626	626
Toulouse-AZF plant	-	-	(61)	-	(61)
Other	(202)	(28)	(16)	(13)	(259)
Total	(451)	(130)	(351)	613	(319)
YEAR 2001 (French GAAP)					
Restructuring charges	-	(107)	(119)	-	(226)
Impairments	-	_	(224)	-	(224)
Early retirement plans	_	_		_	
Gains/(losses) on asset sales	89	17	141	1,153	1,400
Toulouse-AZF plant			(597)	(3)	(600)
Other		(42)	(136)	(32)	(210)
Total				<u>(32)</u> 1,118	
ισται	09	(132)	(935)	1,110	140
YEAR 2000 (French GAAP)					
Restructuring charges	(47)	(122)	(78)	-	(247)
Impairments	(28)	(242)	(189)	_	(459)
Early retirement plans	(84)	(114)	(100)	(24)	(433)
Gains/(losses) on asset sales	86	54		218	358
Other	(70)	(19)	(44)	(100)	(163)
Total	(73)	(443)	(311)	94	(733)

(1) Includes the gain on dilution from the Sanofi-Avantis merger in 2004.



### $\odot$ Inventory valuation effect

	IFRS								
(in millions)	2007 \$	2007 €	2006 €	2005 €	2004 €				
Impact on operating income									
Upstream		-	-	-	-				
Downstream	2,096	1,529	(272)	1,197	487				
Chemicals	413	301	(42)	68	232				
Corporate	-	-	_	-	-				
Total	2,508	1,830	(314)	1,265	719				

	IFRS							
(in millions)	2007 \$	2007 €	2006 €	2005 €	2004 €			
Impact on net income								
Upstream		-	-	-	-			
Downstream	1,505	1,098	(330)	1,022	348			
Chemicals	275	201	(28)	50	157			
Corporate		-	_	_	_			
Total	1,780	1,299	(358)	1,072	505			

# $\bigcirc$ Adjustment related to the Sanofi-Aventis merger

	IFRS								
	2007	2007	2006	2005	2004				
(in millions)	\$	€	€	€	€				
TOTAL's equity share <sup>(1)</sup> of amortization of intangible assets related to Sanofi-Aventis									
merger	(433)	(316)	(309)	(335)	(114)				

### $\bigcirc$ Sales

IFRS							French	GAAP	
	2007 (2)	2007	2006	2005 (3)	2004 <sup>(3)</sup>	2003	2002	2001	2000
(in millions)	\$	€	€	€	€	€	€	€	€
By business segment excluding intersegme	ent sales								
Upstream	27,005	19,706	20,782	20,888	15,037	18,704	16,225	14,365	11,108
Downstream	163,368	119,212	113,887	99,934	86,896	68,658	66,984	71,373	82,531
Chemicals	27,141	19,805	19,113	16,765	14,886	17,260	19,317	19,560	20,843
Corporate	40	29	20	20	23	30	14	20	75
Total	217,554	158,752	153,802	137,607	116,842	104,652	102,540	105,318	114,557
By business segment including intersegme	nt sales								
Upstream	56,021	40,879	41,385	40,027	29,245	30,250	27,750	26,937	26,077
Downstream	170,391	124,337	118,814	104,227	89,732	70,947	68,986	73,285	84,642
Chemicals	28,772	20,995	20,282	17,367	15,352	17,850	19,672	19,966	21,246
Corporate	288	210	197	190	206	145	131	115	451
Intersegment sales	(37,918)	(27,669)	(26,876)	(24,204)	(17,693)	(14,540)	(13,999)	(14,985)	(17,859)
Total	217,554	158,752	153,802	137,607	116,842	104,652	102,540	105,318	114,557
By geographic area excluding intersegmen	t sales								
France	52,005	37,949	36,890	34,362	29,888	20,739	20,649	22,053	25,858
Rest of Europe	101,077	73,757	70,992	53,727	45,523	36,682	35,531	36,520	35,911
North America	16,998	12,404	13,031	17,663	16,765	13,968	12,013	8,885	10,389
Africa	14,254	10,401	10,086	8,304	6,114	4,352	4,240	4,276	4,121
Rest of world	33,220	24,241	22,803	23,551	18,552	28,911	30,107	33,584	38,278
Total	217,554	158,752	153,802	137,607	116,842	104,652	102,540	105,318	114,557

(1) Based on TOTAL's participation in Sanofi-Aventis of 13.06% at 12/31/2007, 13.13% at 12/31/2006, 13.19% at 12/31/2005 and 13.25% at 12/31/2004.

(2) Dollar amounts represent euro amounts converted at the average €-\$ exchange rate for the period.

(3) The 2004 and 2005 income statements with the exception of net income have been restated to exclude the contribution of Arkema.





### $\bigcirc$ Consolidated statement of cash flow

			IFRS			French GAAP			
<i>a m</i> ,	2007 (1)	2007	2006	2005	2004	2003	2002	2001	2000
(in millions)	\$	€	€	€	€	€	€	€	€
Cash flow from operating activities									
Consolidated net income	18,548	13,535	12,135	12,643	11,149	7,219	5,954	7,824	7,208
Depreciation, depletion, and amortization	8,148	5,946	5,555	6,083	6,682	5,664	6,728	5,961	6,075
Non-current liabilities, valuation allowances, and deferred taxes	1,132	826	601	515	715	(208)	(264)	1,153	1,522
Impact of coverage of pension benefit plans	-	-	(179)	(23)	(181)	(170)	-	(449)	(494)
(Gains)/losses on sales of assets	(876)	(639)	(789)	(99)	(3,139)	182	(862)	(1,735)	(445)
Undistributed affiliates' equity earnings	(1,125)	(821)	(952)	(596)	(583)	(603)	(479)	(709)	(406)
Increase/(decrease) in operating assets and liabilities	(2,023)	(1,476)	(441)	(4,002)	(253)	382	(64)	314	(68)
Other changes, net	432	315	131	148	272	21	(7)	(56)	(3)
Cash flow from operating activities <sup>(2)</sup>	24,237	17,686	16,061	14,669	14,662	12,487	11,006	12,303	13,389

Cash flow used in investing activities									
Intangible assets and property, plant, and equipment additions	(14,456)	(10,549)	(9,910)	(8,848)	(7,777)	(6,708)	(7,374)	(8,038)	(7,045)
Acquisition of subsidiaries, net of cash acquired	(27)	(20)	(127)	(1,116)	(131)	(421)	(127)	(1,051)	(198)
Investments in equity affiliates and other securities	(481)	(351)	(402)	(280)	(209)	(123)	(298)	(539)	(297)
Increase in non-current loans	(1,099)	(802)	(1,413)	(951)	(787)	(476)	(858)	(938)	(799)
Total expenditures	(16,064)	(11,722)	(11,852)	(11,195)	(8,904)	(7,728)	(8,657)	(10,566)	(8,339)
Proceeds from sale of intangible assets, and property, plant and equipment	780	569	413	274	225	315	290	409	957
Proceeds from sale of subsidiaries, net of cash sold	7	5	18	11	1	820	5	721	68
Proceeds from sale of non-current investments	722	527	699	135	408	218	1,346	4,634	1,610
Repayment of non-current loans	624	455	1,148	668	558	525	672	1,240	606
Total divestments	2,132	1,556	2,278	1,088	1,192	1,878	2,313	7,004	3,241
(Increase)/decrease in short-term investments						116	(505)	(428)	(41)
Cash flow used in investing activities	(13,931)	(10,166)	(9,574)	(10,107)	(7,712)	(5,734)	(6,849)	(3,990)	(5,139)

Cash flow used in financing activities									
Issuance and repayment of shares: Parent company's shareholders	122	89	511	17	371	69	461	24	221
Treasury shares	(2,091)	(1,526)	(3,830)	(3,189)	(3,554)	(3,994)	(2,945)	(5,605)	(1,948)
Minority shareholders	3	2	17	83	162	76	32	12	22
Subsidiaries redeemable preferred shares				(156)	(241)	-	-	-	(108)
Cash dividend paid: Parent company's shareholders	(6,181)	(4,510)	(3,999)	(3,510)	(4,293)	(2,571)	(2,514)	(2,278)	(1,631)
Minority shareholders	(312)	(228)	(326)	(237)	(207)	(124)	(100)	(151)	(200)
Net issuance/(repayment) of non-current debt	4,413	3,220	3,722	2,878	2,249	2,108	1,642	(185)	1,133
Increase/(decrease) in current borrowings	(3,637)	(2,654)	(6)	(951)	(2,195)	(2,153)	746	(1,330)	(4,952)
Increase/(decrease) in current financial assets and liabilities	3,104	2,265	(3,496)	_	-	_	_	_	_
Other changes, net		-		(1)	(6)	(5)	(10)	(19)	(28)
Cash flow used in financing activities	(4,580)	(3,342)	(7,407)	(5,066)	(7,714)	(6,594)	(2,688)	(9,532)	(7,491)

Net increase/(decrease) in cash and cash equivalents	5,726	4,178	(920)	(504)	(764)	159	1,469	(1,219)	759
Effect of exchange rates and changes in reporting entity	(936)	(683)	(905)	962	(236)	(289)	(77)	193	(100)
Cash and cash equivalents at the beginning of the period	3,416	2,493	4,318	3,860	4,860	4,966	3,574	4,600	3,941
Cash and cash equivalents at the end of the period	8,206	5,988	2,493	4,318	3,860	4,836	4,966	3,574	4,600

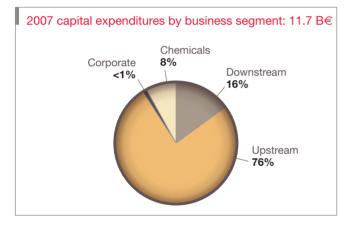
(1) Dollar amounts represent euro amounts converted at the average  $\in$ -\$ exchange rate for the period.

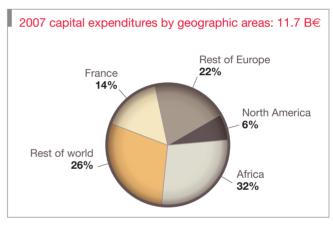
(2) Including payments relating to the Toulouse - AZF plant explosion, offset by a non-current liability write-back of 42 M€ for the year ended December 31, 2007; 57 M€ for the year ended December 31, 2005; 316 M€ for the year ended December 31, 2004 and 719 M€ for the year ended December 31, 2003.



# ○ Capital expenditures

			IFRS				French G	AAP	
(in millions)	2007 \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €
By business segment									
Upstream	12,172	8,882	9,001	8,111	6,202	5,302	6,122	7,496	5,639
Downstream	2,570	1,875	1,775	1,779	1,675	1,235	1,112	1,180	1,163
Chemicals	1,248	911	995	1,115	949	1,115	1,237	1,611	1,353
Corporate	74	54	81	190	78	76	186	279	184
Total	16,064	11,722	11,852	11,195	8,904	7,728	8,657	10,566	8,339
By geographic area									
France	2,230	1,627	1,919	1,967	2,125	1,160	1,251	1,415	1,089
Rest of Europe	3,478	2,538	2,355	2,178	2,060	1,645	2,118	2,524	2,151
North America	1,014	740	881	1,691	762	580	921	1,178	1,022
Africa	5,132	3,745	3,326	2,858	2,004	2,012	2,086	2,094	1,562
Rest of world	4,210	3,072	3,371	2,501	1,953	2,331	2,281	3,355	2,515
Total	16,064	11,722	11,852	11,195	8,904	7,728	8,657	10,566	8,339





# ○ Cash flow from operating activities by business segment

			IFRS			French GAAP					
(in millions)	2007 \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €		
Upstream	17,393	12,692	11,524	10,111	10,347	9,214	7,721	8,085	8,059		
Downstream	5,684	4,148	3,626	2,723	3,269	3,099	1,447	4,374	3,145		
Chemicals	1,502 (1)	1,096 (1)	972 (2)	946 (3)	600 (4)	268 (5)	1,053	1,261	1,768		
Corporate	(343)	(250)	(61)	889	446	(94)	785	(1,417)	417		
Total	24,237	17,686	16,061	14,669	14,662	12,487	11,006	12,303	13,389		

# ○ Divestments by business segment

			IFRS		1	French GAAP					
	2007	2007	2006	2005	2004	2003	2002	2001	2000		
(in millions)	\$	€	€	€	€	€	€	€	€		
Upstream	1,029	751	1,458	692	637	428	603	1,116	820		
Downstream	540	394	428	204	200	466	283	1,079	685		
Chemicals	114	83	128	59	122	891	140	541	120		
Corporate	449	328	264	133	233	93	1,287	4,268	1,616		
Total	2,132	1,556	2,278	1,088	1,192	1,878	2,313	7,004	3,241		

(1) This figure in 2007 amounts to 1,138 M€ excluding an amount of 42 M€ paid relating to the Toulouse-AZF plant reserve. (2) This figure in 2006 amounts to 1,029 M€ excluding an amount of 57 M€ paid relating to the Toulouse-AZF plant reserve. (3) This figure in 2005 amounts to 1,023 M€ excluding an amount of 77 M€ paid relating to the Toulouse-AZF plant reserve. (4) This figure in 2004 amounts to 916 M€ excluding an amount of 316 M€ paid relating to the Toulouse-AZF plant reserve. (5) This figure in 2003 amounts to 987 M€ excluding an amount of 719 M€ paid relating to the Toulouse-AZF plant reserve.



# $\bigcirc$ Summarized consolidated balance sheet

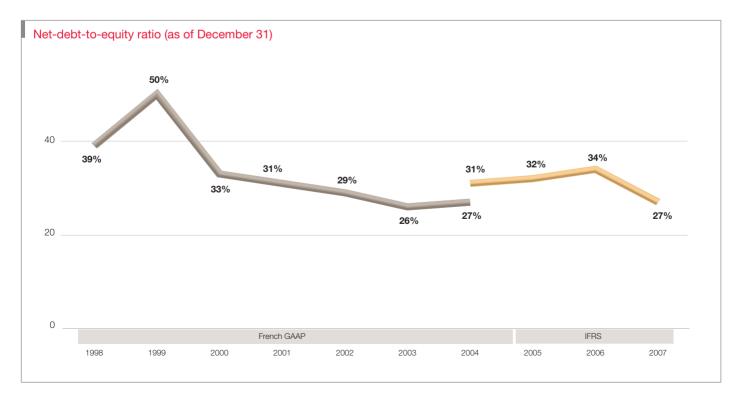
			IFRS			French GAAP			
As of December 31,	2007 (1)	2007	2006	2005	2004	2003	2002	2001	2000
(in millions)	\$	€	€	€	€	€	€	€	€
Assets									
Intangible assets, net	6,845	4,650	4,705	4,384	3,176	2,017	2,752	3,196	2,914
Property, plant and equipment, net	61,044	41,467	40,576	40,568	34,906	36,286	38,592	41,274	37,699
Other non-current assets	28,244	19,186	17,155	17,439	15,745	12,147	12,666	12,170	13,247
Non-current assets	96,133	65,303	62,436	62,391	53,827	50,450	54,010	56,640	53,860
Inventories, net	20,390	13,851	11,746	12,690	9,264	6,137	6,515	6,622	6,811
Other current assets	50,621	34,387	31,041	31,063	23,676	23,376	24,804	25,338	24,503
Current assets	71,011	48,238	42,787	43,753	32,940	29,513	31,319	31,960	31,314
Total assets	167,144	113,541	105,223	106,144	86,767	79,963	85,329	88,600	85,174

### Liabilities and shareholders' equity

Total liabilities and shareholders' equity	167.144	113.541	105.223	106.144	86.767	79.963	85.329	88.600	85,174
Current liabilities	52,498	35,662	33,522	33,428	26,777	23,109	25,182	26,069	25,149
Non-current financial liabilities	21,899	14,876	14,174	13,793	11,289	9,783	10,157	11,165	11,509
Provisions and other non-current liabilities	25,472	17,303	16,379	17,440	16,283	15,605	16,643	15,969	14,823
Minority interests and preferred shares	1,240	842	827	838	810	1,060	1,201	1,465	1,292
Shareholders' equity - Group share	66,035	44,858	40,321	40,645	31,608	30,406	32,146	33,932	32,401

# ○ Net-debt-to-equity ratio

(in millions of euros except percent)	12/31/2007	12/31/2006	12/31/2005	12/31/2004
Net debt	11,837	13,220	12,617	9,393
Equity	43,303	38,890	39,477	30,640
Net-debt-to-equity ratio	27.3%	34.0%	32.0%	30.7%



(1) Dollar amounts represent euro amounts converted at year-end €-\$ exchange rate.



# $\odot$ Consolidated balance sheet for the years 2004, 2005, 2006 and 2007

	IFRS										
As of December 31,	2007 (1)	2007	2006	2006	2005	2005	2004	2004			
(in millions)	\$	€	\$	€	\$	€	\$	€			
Assets											
Non-current assets											
Intangible assets, net	6,845	4,650	6,196	4,705	5,172	4,384	4,236	3,176			
Property, plant and equipment, net	61,044	41,467	53,439	40,576	47,858	40,568	47,545	34,906			
Equity affiliates: investments and loans	22,494	15,280	17,557	13,331	14,926	12,652	14,547	10,680			
Other investments	1,900	1,291	1,646	1,250	1,788	1,516	1,632	1,198			
Hedging instruments of non-current financial debt	677	460	640	486	563	477	2,065	1,516			
Other non-current assets	3,172	2,155	2,750	2,088	3,296	2,794	3,202	2,351			
Total non-current assets	96,133	65,303	82,228	62,436	73,603	62,391	73,318	53,827			
Current assets											
Inventories, net	20,390	13,851	15,469	11,746	14,970	12,690	12,618	9,264			
Accounts receivable, net	28,160	19,129	22,907	17,393	23,136	19,612	19,103	14,025			
Prepaid expenses and other current assets	11,786	8,006	9,544	7,247	8,021	6,799	7,238	5,314			
Current financial instruments	1,861	1,264	5,147	3,908	394	334	650	477			
Cash and cash equivalents	8,815	5,988	3,283	2,493	5,094	4,318	5,258	3,860			
Total current assets	71,011	48,238	56,350	42,787	51,615	43,753	44,868	32,940			
Total assets	166,905	113,541	138,579	105,223	125,218	106,144	118,185	86,767			
Liabilities and shareholders' equity											
Shareholders' equity											
Common shares	8.816	5.989	7,986	6.064	7,256	6,151	8.649	6,350			
Paid-in surplus and retained earnings	71,834	48,797	54,603	41,460	44,243	37,504	43,202	31,717			
Cumulative translation adjustment	(6,471)	(4,396)	(1,821)	(1,383)	1,676	1,421	(1,946)	(1,429)			
Treasury shares	(8,144)	(5,532)	(7,665)	(5,820)	(5,227)	(4,431)	(6,851)	(5,030)			
Total shareholders' equity - Group share	66,035	44,858	<b>53,103</b>	40,321	47,949	<b>40,645</b>	43,053	31,608			
Minority interests and	00,000	11,000	00,100	10,021	,010	10,010	10,000	01,000			
subsidiaries' redeemable preferred shares	1,240	842	1,089	827	989	838	1,103	810			
Total shareholders' equity	67,275	45,700	54,192	41,148	48,937	41,483	44,157	32,418			
Non-current liabilities											
Deferred income taxes	11,678	7,933	9,402	7,139	8,230	6,976	8,720	6,402			
Employee benefits	3,720	2,527	3,652	2,773	4,026	3,413	4,913	3,607			
Other non-current liabilities	10,074	6,843	8,517	6,467	8,318	7,051	8,546	6,274			

Non-current financial debt	21,899	14,876	18,667	14,174	16,272	13,793	15,377	11,289
Current liabilities								
Accounts payable	26,767	18,183	19,860	15,080	19,354	16,406	15,898	11,672
Other creditors and accrued liabilities	18,852	12,806	16,474	12,509	15,417	13,069	15,185	11,148
Current borrowings	6,791	4,613	7,715	5,858	4,624	3,920	4,923	3,614
Current financial instruments	88	60	99	75	39	33	467	343
Total current liabilities	52,498	35,662	44,148	33,522	39,435	33,428	36,473	26,777
Total liabilities and shareholders' equity	167,144	113,541	138,579	105,223	125,218	106,144	118,185	86,767

17,303

21,571

16,379

20,574

17,440

22,179

16,283

25,472

(1) Dollar amounts represent euro amounts converted at year-end  ${\in}{\text{-}}\$$  exchange rate.

**Total non-current liabilities** 





# ○ Property, plant & equipment

			IFRS				French GAAP			
As of December 31,	2007 (1)	2007	2006	2005	2004	2003	2002	2001	2000	
(in millions)	\$	€	€	€	€	€	€	€	€	
Proved properties	31,486	21,389	20,852	20,334	17,551	19,759	21,408	19,940	17,009	
Unproved properties	69	47	19	7	11	284	324	550	513	
Work in progress	10,319	7,010	7,058	6,107	4,197	2,885	2,888	5,301	5,942	
Total Upstream properties	41,875	28,446	27,929	26,448	21,759	22,928	24,620	25,791	23,464	
Land	1,535	1,043	1,105	1,254	1,192	1,271	1,280	1,412	1,367	
Machinery, plant and equipment (including transportation equipment)	9,507	6,458	6,593	6,834	5,935	5,980	6,639	6,990	6,339	
Buildings	3,055	2,075	2,103	2,374	2,291	2,455	2,502	2,622	2,741	
Construction in progress	2,691	1,828	1,214	1,451	1,297	1,401	1,113	1,820	1,369	
Other	2,380	1,617	1,632	2,207	2,431	2,251	2,438	2,639	2,419	
Total other property, plant and equipment	19,168	13,021	12,647	14,120	13,146	13,358	13,972	15,483	14,235	
Total <sup>(2)</sup>	61,044	41,467	40,576	40,568	34,905	36,286	38,592	41,274	37,699	

# $\bigcirc$ Non-current assets by business segment

			IFRS				French GAAP				
As of December 31, (in millions)	2007 <sup>(1)</sup> \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €		
Upstream	57,859	39,304	36,772	34,771	27,569	27,104	29,109	31,072	26,973		
Downstream	17,070	11,596	11,198	10,977	9,877	9,586	10,341	10,875	11,696		
Chemicals	9,193	6,245	6,173	8,148	7,526	8,482	9,279	9,996	9,553		
Corporate <sup>(3)</sup>	12,009	8,158	8,293	8,495	8,855	5,278	5,281	4,697	5,638		
Total	96,133	65,303	62,436	62,391	53,827	50,450	54,010	56,640	53,860		

## ○ Net tangible & intangible assets by business segment

			IFRS			French GAAP				
As of December 31,	2007 (1)	2007	2006	2005	2004	2003	2002	2001	2000	
(in millions)	\$	€	€	€	€	€	€	€	€	
Upstream										
Tangibles	43,243	29,375	28,716	27,369	22,602	23,443	25,189	26,835	23,463	
Intangibles	4,652	3,160	3,159	2,771	1,647	196	264	390	53	
Downstream										
Tangibles	11,497	7,810	7,673	7,492	6,951	6,750	7,061	7,602	7,835	
Intangibles	733	498	538	524	515	496	473	538	470	
Chemicals										
Tangibles	6,056	4,114	4,016	5,517	5,161	5,867	6,047	6,547	6,059	
Intangibles	1,394	947	967	1,050	985	1,281	1,940	2,243	2,359	
Corporate										
Tangibles	247	168	171	190	192	226	295	290	342	
Intangibles	66	45	41	39	29	44	75	25	32	
Total	67,889	46,117	45,281	44,952	38,082	38,303	41,344	44,470	40,613	

(1) Dollar amounts represent euro amounts converted at year-end  ${\in}{\text{-}}\$$  exchange rate.

(2) As of December 31, 2007, accumulated depreciation, depletion and amortization amounted to 61,378 M€.

(3) Financial instruments held for hedging of non-current financial debt purposes are classified in Corporate.



### $\odot$ Depreciation, depletion & amortization of tangible assets by business segment

			IFRS	French GAAP					
As of December 31, (in millions)	2007 <sup>(1)</sup> \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €
Upstream	5,042	3,679	3,319	3,331	3,188	3,289	3,823	2,944	2,758
Downstream	1,669	1,218	1,120	1,064	1,053	880	965	948	1,078
Chemicals	678	495	580	579	823	773	955	854	965
Corporate	45	33	36	33	31	35	49	35	58
Total	7,434	5,425	5,055	5,007	5,095	4,977	5,792	4,781	4,859

Including special items (asset impairment charges).

# $\odot$ Equity in income/(loss) of affiliates by business segment

			IFRS	French GAAP					
As of December 31, (in millions)	2007 <sup>(1)</sup> \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €
Upstream	1,015	741	646	435	403	415	234	330	193
Downstream	365	266	273	356	226	147	214	204	156
Chemicals	110	80	71	82	70	46	6	15	16
Corporate	943	688	703	300	459	478	412	452	311
Total	2,432	1,775	1,693	1,173	1,158	1,086	866	1,001	676

For the first time, in 2003, the equity interest in Cepsa's net income was allocated among the business segment whereas, until 2002, it was entirely reflected in the Downstream segment.

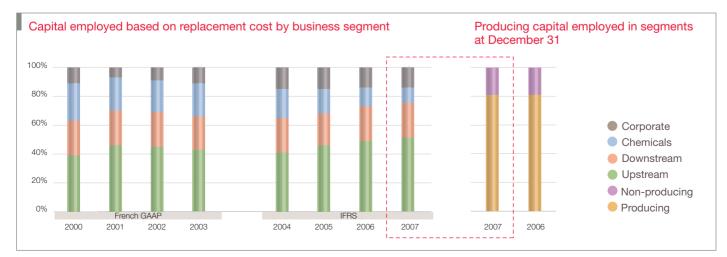
# $\odot$ Capital employed

			IFRS		French GAAP				
As of December 31, (in millions)	2007 <sup>(2)</sup> \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €
Non-current assets	95,455	64,843	61,950	61,914	52,311	50,450	54,010	56,640	53,860
Working capital	14,717	9,997	8,797	9,626	5,783	3,999	4,759	4,878	4,977
Long-term liabilities (3)	(25,472)	(17,303)	(16,379)	(17,440)	(16,283)	(15,605)	(16,643)	(15,969)	(14,823)
Capital employed	84,700	57,537	54,368	54,100	41,811	38,844	42,126	45,549	44,014

(1) Dollar amounts represent euro amounts converted at the average  $\in$ -\$ exchange rate for the period.

(2) Dollar amounts represent euro amounts converted at year-end  ${\in}{\text{-}}\$$  exchange rate.

(3) Including in 2007 a 134 M€ (pre-tax) contingency reserve related to Toulouse-AZF plant explosion (176 M€ pre tax in 2006, 133 M€ pre-tax in 2005, 110 M€ pre-tax in 2004, 276 M€ pre-tax in 2003, 995 M€ pre-tax in 2002 and 941 M€ pre-tax in 2001).







### **Capital employed based on replacement cost by business segment**

			IFRS	French GAAP					
As of December 31,	2007 (1)	2007	2006	2005	2004	2003	2002	2001	2000
(in millions)	\$	€	€	€	€	€	€	€	€
Upstream	39,838	27,062	25,544	23,522	16,280	16,777	18,998	20,839	17,202
Downstream	17,945	12,190	12,383	11,421	9,654	9,064	10,207	10,995	10,664
Chemicals (2)	10,353	7,033	6,744	8,987	8,153	8,702	9,341	10,552	11,461
Corporate	11,590	7,873	7,415	7,513	6,183	4,301	3,580	3,163	4,687
Total	79,726	54,158	52,086	51,443	40,270	38,844	42,126	45,549	44,014

IFRS: excluding special items and after tax inventory valuation effect. French GAAP: excluding special items.

### $\odot$ Adjusted net operating income by business segment

Under IFRS rules for discontinued operations, the 2004 and 2005 income statements and ROACE have been restated to exclude the contribution of Arkema.

			IFRS	French GAAP					
As of December 31, (in millions)	2007 <sup>(3)</sup> \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €
Upstream	12,127	8,849	8,709	8,029	5,859	5,259	4,648	4,652	4,841
Downstream	3,474	2,535	2,784	2,916	2,331	1,460	846	2,309	2,232
Chemicals	1,161	847	884	967	936	254	374	603	962
Adjusted net operating income from business segments	16,761	12,231	12,377	11,912	9,126	6,973	5,868	7,564	8,035

### ○ ROACE by business segment

Under IFRS rules for discontinued operations, the 2004 and 2005 income statements and ROACE have been restated to exclude the contribution of Arkema.

		IFR	S		French GAAP			
(in millions of euros, except percent)	2007	2006	2005	2004	2003	2002	2001	2000
Upstream								
Adjusted net operating income	8,849	8,709	8,029	5,859	5,259	4,648	4,652	4,841
Average capital employed	26,303	24,533	19,901	16,438	17,888	19,919	19,021	17,025
ROACE	34%	35%	40%	36%	<b>29</b> %	23%	24%	28%
Downstream								
Adjusted net operating income	2,535	2,784	2,916	2,331	1,460	846	2,309	2,232
Average capital employed	12,287	11,902	10,538	9,355	9,636	10,601	10,830	11,114
ROACE	21%	23%	28%	25%	15%	8%	21%	<b>20</b> %
Chemicals								
Adjusted net operating income	847	884 (4)	967 (4)	936 (4)	361 (6)	505 (6)	748 (6)	1,105 (6)
Average capital employed	6,822 (5)	6,903 (5)	6,545 (5)	6,202 (5)	9,657 (7)	10,915 (7)	11,477 (7)	11,108 (7)
ROACE	<b>12</b> %	13%	15%	15%	4%	5%	7%	10%
Corporate								
Adjusted net operating income	650	785	674	563	732	770	529	604
Average capital employed	7,645	7,464	6,845	5,062	3,940	3,371	3,924	4,661
Group								
Adjusted net operating income	12,881	13,162 (4)	12,586 (4)	9,689 (4)	7,812 <sup>(6)</sup>	6,769 (6)	8,238 (6)	8,782 (6)
Average capital employed	53,056 (5)	50,802 (5)	43,829 (5)	37,056 (5)	41,121 <sup>(7)</sup>	44,806 (7)	45,252 (7)	43,908 (7)
ROACE	24%	<b>26</b> %	<b>29</b> %	26%	19%	15%	18%	<b>20</b> %

Average Capital Employed = (Capital Employed beginning of the year + Capital Employed end of the year)/2.

(1) Dollar amounts represent euro amounts converted at year-end  $\in$ -\$ exchange rate

- (2) Including in 2007 a 134 M€ (pre-tax) contingency reserve related to Toulouse-AZF plant explosion (176 M€ pre-tax in 2006, 133 M€ pre-tax in 2005, 110 M€ pre-tax in 2004, 276 M€ pre-tax in 2003, 995 M€ pre-tax in 2002 and 941 M€ pre-tax in 2001).
- (3) Dollar amounts represent euro amounts converted at the average €-\$ exchange rate for the period.
- (4) Includes deferred tax charges related to Arkema activities of 18 M€ in 2006; 151 M€ in 2005 and 148 M€ in 2004.

(5) Capital employed for Chemicals reduced for Arkema by 2,516 M $\in$  at 12/31/2003; 2,058 M $\in$  at 12/31/2004 and 2,235 M $\in$  at 12/31/2005 and for the Toulouse-AZF provision of

276 M€ pre-tax at 12/31/2003, 110 M€ pre-tax at 12/31/2004, 133 M€ pre-tax at 12/31/2005, 176 M€ pre-tax at 12/31/2006 and 134 M€ pre-tax at 12/31/2007.

(6) Excluding the impact of acquisition goodwill amortization on the Chemicals adjusted net operating income (107 M€ in 2003, 131 M€ in 2002, 145 M€ in 2001 and 143 M€ in 2000).

(7) Excluding the Toulouse-AZF provision in the Chemicals average capital employed (276 M€ pre-tax in 2003, 995 M€ pre-tax in 2002, and 941 M€ pre-tax in 2001).





# $\odot$ Consolidated statement of changes in shareholders' equity

	Common sha	res issued	Paid-in surplus and retained	Cumulative translation	Treasury	shares (4)	Shareholders'
in millions of euros)	Number	Amount	earnings	adjustments	Number	Amount	equity
As of December 31, 1999 (French GAAP)	722,203,679	7,222	23,183	270	(24,682,129)	(3,006)	27,669
Cash dividend	_	-	(1,631)	-	_	-	(1,631)
Net income 2000	_	_	6,904	_	_	_	6,904
Elf and PetroFina transactions (Art. 215)	15,729,596	158	229	-	_	-	387
Other issuance of common shares	2,532,523	25	196	_	_	_	221
Purchase of treasury shares		_	_	-	(11,900,000)	(1,948)	(1,948)
Translation adjustments	_	_	_	397		_	397
Gains on sales of assets	_	_	549	-	_	-	549
Other changes, net (1)	_	_	(147)	-	_	_	(147)
As of December 31, 2000 (French GAAP)	740,465,798	7,405	29,283	667	(36,582,129)	(4,954)	32,401
Cash dividend			(2,278)	-			(2,278)
Net income 2001	_	_	7,658	_		_	7,658
Elf and PetroFina transactions (Art. 215)	327,617	2	12	-	_	_	14
Other issuance of common shares	509,544	5	19	-	_	_	24
Purchase of treasury shares		_	_	-	(36,241,000)	(5,605)	(5,605)
Cancellation of purchased treasury shares	(35,368,000)	(353)	(5,270)	_	35,368,000	5,623	
Translation adjustments				585			585
Gains on sales of assets	_	_	1,416	-	_	_	1,416
Other changes, net (2)	_	_	(296)	-	105,230	13	(283)
As of December 31, 2001 (French GAAP)	705,934,959	7,059	30,544	1,252	(37,349,899)	(4,923)	33,932
Cash dividend	_	_	(2,514)	_	_	_	(2,514)
Net income 2002	_	_	5,941	_	_	_	5,941
Elf and PetroFina transactions (Art. 215)	564,471	6	21	_	_	_	27
Other issuance of common shares	4,134,325	41	420	_	_	-	461
Purchase of treasury shares	_	_	_	_	(21,120,245)	(2,945)	(2,945)
Cancellation of purchased treasury shares	(23,443,245)	(234)	(3,224)	_	23,443,245	3,458	_
Translation adjustments	_	_	_	(2,082)	_	_	(2,082)
Other changes, net (2)	_	_	(674)	_	_	-	(674)
As of December 31, 2002 (French GAAP)	687,190,510	6,872	30,514	(830)	(35,026,899)	(4,410)	32,146
Cash dividend	_	_	(2,571)	_	_	-	(2,571)
Net income 2003	_	_	7,025	_	_	-	7,025
Issuance of common shares	1,927,726	19	113	_	_	-	132
Purchase of treasury shares	_	_	_	_	(31,230,000)	(3,994)	(3,994)
Cancellation of purchased treasury shares	(40,000,000)	(400)	(4,779)	_	40,000,000	5,179	_
Translation adjustments	_	_	_	(2,438)	_	_	(2,438)
Other changes, net (3)	_	_	106	_	_	-	106
As of December 31, 2003 (French GAAP)	649,118,236	6,491	30,408	(3,268)	(26,256,899)	(3,225)	30,406
Cash dividend			(4,293)	_	_		(4,293)
Net income 2004	_	_	9,612	_	_	-	9,612
Issuance of common shares	5,770,804	58	478	_	_	_	536
Purchase of treasury shares	_	_	_	_	(22,550,000)	(3,554)	(3,554)
Cancellation of purchased treasury shares	(19,873,932)	(199)	(2,877)	_	19,873,932	3,076	
Translation adjustments	_	-	_	(1,385)	_	-	(1,385)
Other changes, net	_	-	(62)	_	_	-	(62)
As of December 31, 2004 (French GAAP)	635,015,108	6,350	33,266	(4,653)			

(1) Mainly the impact of the harmonization of accounting policies.

(2) Mainly due to the impact of the "Minimum Liability Adjustment" (MLA) related to some employee benefits.

(3) Mainly due to the impact of the "Minimum Liability Adjustment" (MLA) related to some employee benefits and to the effect as of January 1, 2003 of the first application of FASB No. 143.

(4) In the disclosures issued for the 2000 and 1999 annual reports, the treasury shares were directly deducted from the amount of the common shares and of the paidin-surplus and retained earnings.



and collect these tables as well as data related to the years 1998 and 1999



	Common sha		Paid-in surplus and retained	Cumulative translation		ry shares (4)	Shareholders'
(in millions of euros)	Number	Amount	earnings	adjustments	Number	Amount	equity
IFRS restatement as January 1, 2004 (IFRS)	-	-	(3,048)	3,268	(10,855,206)	(1,388)	(1,168)
As of January 1, 2004 (IFRS)	649,118,236	6,491	27,360	-	(37,112,105)	(4,613)	29,238
Cash dividend	-	-	(4,293)	-	-	-	(4,293)
Net income 2004	_	_	10,868	_	_	_	10,868
Items recognized directly in equity	_	-	29	(1,429)	_	-	(1,400)
Issuance of common shares	5,770,804	58	478	_	_	_	536
Purchase of treasury shares	_	_	_	_	(22,550,000)	(3,554)	(3,554)
Sales of treasury shares	_	_	14	_	715,686	61	75
Share-based payments	-	_	138	-	-	_	138
Cancellation of purchased treasury shares	(19,873,932)	(199)	(2,877)	-	19,873,932	3,076	-
Translation adjustments	-	-	-	-	-	-	-
Other changes, net	_	_	_	-	-	_	_
As of December 31, 2004 (IFRS)	635,015,108	6,350	31,717	(1,429)	(39,072,487)	(5,030)	31,608
Cash dividend	_	-	(3,510)	_	_	_	(3,510)
Net income 2005	_	-	12,273	-	-	-	12,273
Items recognized directly in equity	_	-	418	2,850	-	-	3,268
Issuance of common shares	1,176,756	12	88	_	_	_	100
Purchase of treasury shares		_	_	_	(18,318,500)	(3,485)	(3,485)
Sales of treasury shares	_	_	34	_	2,066,087	226	260
Share-based payments	_	_	131	_		_	131
Cancellation of purchased treasury shares	(21,075,568)	(211)	(3,647)	_	21,075,568	3,858	
Translation adjustments			(0,0.1.)	_			
Other changes, net	_	_	_	_	_	_	
As of December 31, 2005 (IFRS)	615,116,296	6,151	37,504	1,421	(34,249,332)	(4,431)	40,645
Cash dividend	_		(3,999)	, _			(3,999)
Net income 2006		_	11,768	_		_	11,768
Four-for-one split of shares par value	1,845,348,888	_		_	(102,747,996)	_	
Spin-off of Arkema		_	(2,061)	(209)		16	(2,254)
Items recognized directly in equity		_	(37)	(2,595)			(2,632)
Issuance of common shares	12,322,769	30	469	(2,000)			499
Purchase of treasury shares					(78,220,684)	(4,095)	(4,095)
Sales of treasury shares					6,997,305	232	232
Share-based payments			157		0,997,000		157
Cancellation of purchased treasury shares					47.020.000	2,458	107
· · · · · · · · · · · · · · · · · · ·	(47,020,000)	(117)	(2,341)		47,020,000	2,400	
Translation adjustments			_	-			
Other changes, net	-	-	-	(4.000)	(464 000 707)	(5.000)	40.004
As of December 31, 2006 (IFRS)	2,425,767,953	6,064	41,460	(1,383)	(161,200,707)	(5,820)	40,321
Cash dividend	_	_	(4,510)		_	-	(4,510)
Net income 2006		-	13,181	-		-	13,181
Items recognized directly in equity			117	(3,013)		-	(2,896)
Issuance of common shares	2,769,144	7	82	-		-	89
Purchase of treasury shares	_	-			(32,387,355)	(1,787)	(1,787)
Sales of treasury shares	_	_	(77)		9,161,830	341	264
Share-based payments		-	196			-	196
Cancellation of purchased treasury shares	(33,005,000)	(82)	(1,652)		33,005,000	1,734	
Translation adjustments	_	_	_	_	_	_	
Other changes, net	_	_	_	_	_	_	
As of December 31, 2007 (IFRS)	2,395,532,097	5,989	48,797	(4,396)	(151,421,232)	(5,532)	44,858



### ○ Non-current debt analysis

### As of December 31,

(in millions of euros,				IFR	French GAAP							
except percent)	2007	%	2006	%	2005	%	2004	%	2003	2002	2001	2000
Loan repayment schedule	•											
2002	-	-	_	_	-	_	_	_	-	-	-	952
2003	-	_	-	_	-	_	_	_	-	-	1,257	1,130
2004	-	-	-	-	-	_	_	-	_	1,717	2,091	2,181
2005	-	-	-	-	-	_	_	-	2,020	2,348	2,601	2,700
2006	-	-	-	-	-	_	701	7%	894	987	1,317	4,546 (1)
2007	-	-	-	_	2,673	20%	1,949	20%	1,856	2,122	3,899 (2)	-
2008	-	-	2,359	17%	2,139	16%	1,843	19%	1,853	2,983 (3)	-	-
2009	2,023	14%	2,238	16%	2,309	17%	2,144	22%	3,160 (4)	-	-	-
2010	2,560	18%	2,979	22%	1,936	15%	3,136 (5)	32%	_	-	-	-
2011	3,354	23%	3,157	23%	4,259 (6)	32%	_	-	_	-	-	-
2012	3,487	24%	2,955 (7)	22%	-	_						
2013 and after	2,992	21%	-	_	_	_						
Total	14,416	100%	13,688	100%	13,316	100%	9,773	100%	9,783	10,157	11,165	11,509

(in millions of euros, except percent)				IFRS	French GAAP							
	2007	%	2006	%	2005	%	2004	%	2003	2002	2001	2000
Analysis by currency <sup>(8)</sup>												
Dollar	4,700	33%	6,981	51%	9,778	73%	7,896	81%	7,592	7,517	7,582	7,413
Pound Sterling			-	-	-	-	-	_	434	715	1,406	1,805
Euro	8,067	56%	5,382	39%	2,324	18%	1,547	16%	1,529	1,848	2,121	2,206
Norwegian Krone			-	-	-	-	-	-	-	_	-	15
Other currencies	1,649	11%	1,325	10%	1,214	9%	330	3%	228	77	56	70
Total	14,416	100%	13,668	100%	13,316	100%	9,773	100%	9,783	10,157	11,165	11,509

(in millions of euros,				IFRS	French GAAP							
except percent)	2007	%	2006	%	2005	%	2004	%	2003	2002	2001	2000
Analysis by interest rate (8												
Fixed rate	893	6%	896	7%	1,089	8%	696	7%	627	596	820	798
Floating rates	13,523	94%	12,792	93%	12,227	92%	9,077	93%	9,156	9,561	10,345	10,711
Total	14,416	100%	13,688	100%	13,316	100%	9,773	100%	9,783	10,157	11,165	11,509

(1) 2006 and after.

(2) 2007 and after.

(3) 2008 and after.

(4) 2009 and after.

(5) 2010 and after.

(6) 2011 and after.

(7) 2012 and after.

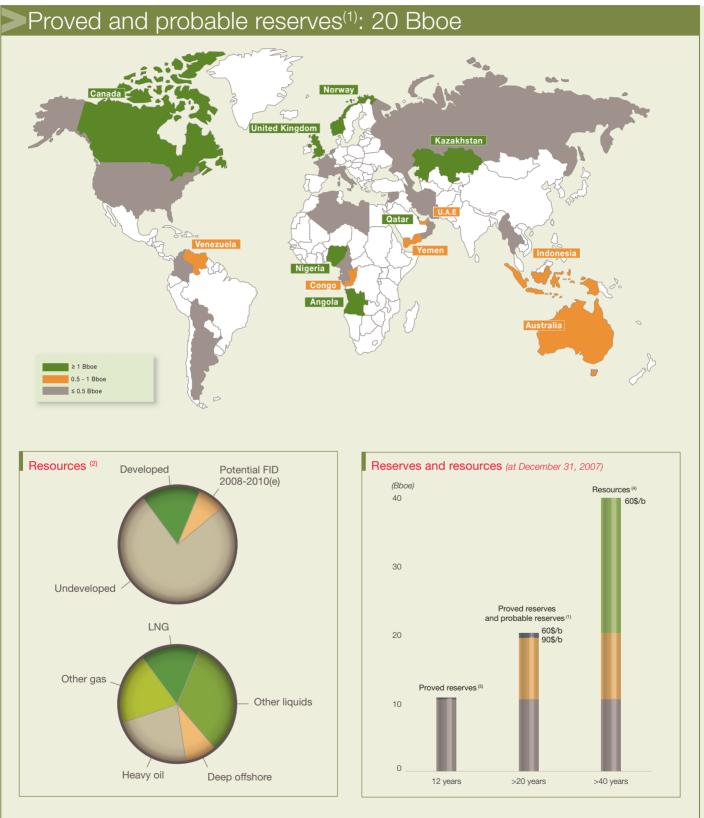
(8) These analyses are presented after the impact of interest rate and currency swaps.



# UPSTREAM

# UPSTREAM





(1) Limited to proved and probable reserves at year-end 2007 covered by E&P contracts on fields that have been drilled and for which technical studies have demonstrated economic development in a 60 \$/b Brent environment, also includes Joslyn tar sands to be developed with mining.

(2) Total's year-end 2007 resources: proved and probable reserves plus reserves potentially recoverable from known accumulations (SPE-03/07).

(3) Reserves of consolidated subsidiaries (FAS 69) and share of equity affiliates and non-consolidated companies.

(4) Proved and probable reserves plus reserves potentially recoverable from known accumulations (SPE-03/07).

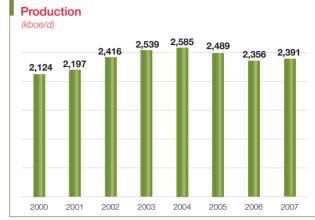


#### TOTAL's Upstream segment includes Exploration & Production and Gas & Power activities

The Group has exploration and production activities in more than 40 countries and produces oil or gas in 30 countries.

2.39 Mboe/d produced in 2007
 10.4 Bboe of proved reserves as of December 31, 2007 <sup>(a)</sup>
 8.9 B€ invested in 2007
 15,182 employees

(a) Based on year-end Brent price of 93.72 \$/b.



#### ○ Financial highlights (€)

		IFR	5		I	French G	AAP	
(in millions)	2007	2006	2005	2004	2003	2002	2001	2000
Adjusted operating income <sup>(1)</sup>	19,514	20,307	18,421	12,844	10,476	9,309	9,022	10,113
Adjusted net operating income	8,849	8,709	8,029	5,859	5,259	4,648	4,652	4,841
Capital expenditures	8,882	9,001	8,111	6,202	5,302	6,122	7,496	5,639
Cash flow from operations	12,692	11,524	10,111	10,347	9,214	7,721	8,085	8,059

#### ○ Financial highlights (\$)<sup>(1)</sup>

		IFRS	5			French GA	AP	
(in millions)	2007	2006	2005	2004	2003	2002	2001	2000
Adjusted operating income (2)	26,742	25,497	22,918	15,977	11,847	8,796	8,080	9,342
Adjusted net operating income	12,126	10,935	9,989	7,288	5,947	4,392	4,166	4,472
Capital expenditures	12,172	11,302	10,091	7,715	5,997	5,785	6,714	5,210
Cash flow from operations	17,393	14,470	12,580	12,871	10,421	7,296	7,241	7,445

#### $\bigcirc$ Production

	2007	2006	2005	2004	2003	2002	2001	2000
Liquids (kb/d)	1,509	1,506	1,621	1,695	1,661	1,589	1,454	1,433
Gas (Mcf/d)	4,839	4,674	4,780	4,894	4,786	4,532	4,061	3,758
Total (kboe/d)	2,391	2,356	2,489	2,585	2,539	2,416	2,197	2,124

#### ○ Proved reserves<sup>(3)</sup>

	2007	2006	2005	2004	2003	2002	2001	2000
Liquids (Mb)	5,778	6,471	6,592	7,003	7,323	7,231	6,961	6,960
Gas (Bcf)	25,730	25,539	24,750	22,785	22,267	21,575	21,929	20,705
Total (Mboe)	10,449	11,120	11,106	11,148	11,401	11,203	10,978	10,762

#### ○ Proved and probable reserves<sup>(4)</sup>

	2007	2006	2005
Total liquids and gas (Bboe)	20.1	20.5	20.2

(1) Dollar amounts represent euro amounts converted at the average  $\in$ -\$ exchange rate for the period.

(2) IFRS: excluding special items and inventory valuation effect. French GAAP: excluding special items. See details of impact of special items on operating income on page 18. See inventory valuation effect details on page 20.

(3) Proved reserves as of December 31, 2007 are calculated based on a Brent crude price of 93.72 \$/b pursuant to SEC Rule 4-10 of Regulation S-X.

(4) Limited to proved and probable reserves at year-end 2007 covered by E&P contracts on fields that have been drilled and for which technical studies have demonstrated economic development in the reference environment (ie 60%/b for 2007), also includes Joslyn tar sands to be developed with mining.



#### $\odot$ Key operating ratios - Group

05-07	04-06	03-05	02-04	01-03	00-02	99-01	98-00
2.0	1.4	0.9	0.8	0.7			
11.9	9.4	7.0	5.6	4.6			
74	90	97	106	125	130	158	166
93	91	94	101	118	130	165	176
	2.0 11.9 74	2.0 1.4 11.9 9.4 74 90	2.0         1.4         0.9           11.9         9.4         7.0           74         90         97	2.0         1.4         0.9         0.8           11.9         9.4         7.0         5.6           74         90         97         106	2.0         1.4         0.9         0.8         0.7           11.9         9.4         7.0         5.6         4.6           74         90         97         106         125	2.0         1.4         0.9         0.8         0.7           11.9         9.4         7.0         5.6         4.6           74         90         97         106         125         130	2.0         1.4         0.9         0.8         0.7           11.9         9.4         7.0         5.6         4.6           74         90         97         106         125         130         158

	2007	2006	2005	2004	2003	2002	2001	2000
Reserve life (years) (6)	12.0	12.9	12.2	11.8	12.3	12.7	13.7	13.8

#### $\odot$ Key operating ratios - consolidated subsidiaries

	05-07	04-06	03-05	02-04	01-03	00-02	99-01	98-00
Finding cost (\$/boe) <sup>(1)</sup>	5.3	2.4	1.2	0.8	0.7	0.7	0.6	0.7
Reserve replacement cost (\$/boe) <sup>(2)</sup>	18.3	14.9	8.5	5.4	4.3	4.0	3.4	3.5
	2007	2006	2005	2004	2003	2002	2001	2000
Operating costs (\$/boe)	4.8	3.7	3.1	2.8	2.6	2.5	2.5	2.5
Exploration costs (\$/boe)	1.6	1.1	0.7	0.6	0.5	0.6	0.7	0.7
DD&A (\$/boe)	6.0	5.1	4.7	4.6	4.2	4.0	3.9	4.0
Technical costs (\$/boe) (7)	12.4	9.9	8.5	8.0	7.3	7.1	7.1	7.2

(1) (Exploration costs + unproved property acquisition) / (revisions + extensions, discoveries).

(2) (Total costs incurred) / (revisions + extensions, discoveries + acquisitions).

(3) (Revisions + extensions, discoveries + acquisitions - sales of reserves) / production for the period.

(4) Including the mechanical effect of changes in oil prices at year-end. This effect has been strongly negative on the 2005-2007 period.

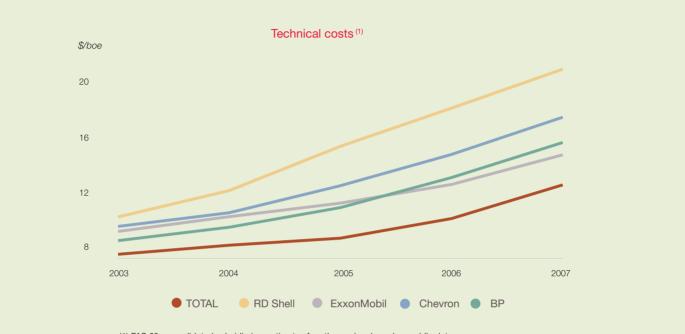
(5) (Revisions + extensions, discoveries) / production for the period; excluding acquisitions and sales of reserves.

(6) Reserves at year-end / production of the year.

(7) (Production costs + exploration expenses + DD&A (excluding FAS 144)) / production of the year.

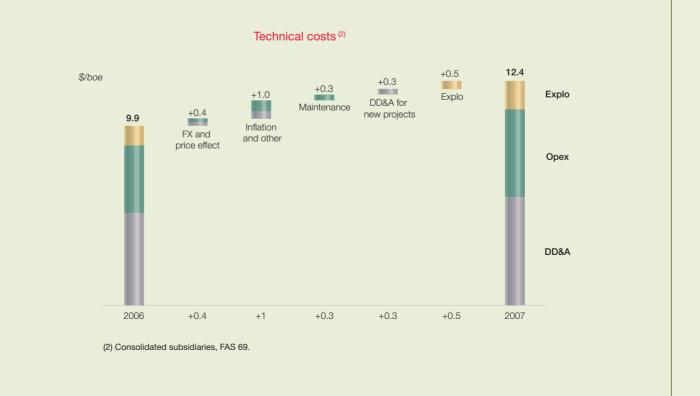


## Lowest technical costs among the majors



(1) FAS 69, consolidated subsidiaries, estimates for other majors based on public data.

# Total's technical costs 2006-2007



## UPSTRFAM



Capacity

(kboe/d)

Study

Study

475

300

1.5

170

Study

Study

Study

Study

335

300

200

250

90

330

180

200

70

40

50

100

130

135

2x100

Share Op.(2) Status

Apprec

FFFD

Study

Study

Study

Study

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Prod Prod

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Prod Prod

Prod

Prod

Prod

Prod

40%

25% 10%

30%

16.8%

74%

50%

100%

30%

40%

24%

17%

24%

15%

50%

13.6%

16.8%

20%

40%

33.3%

100%

50%

40%

20%

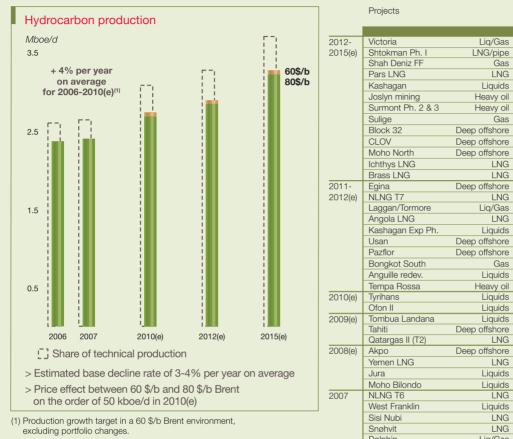
17%

16.7%

23.2%

53.5%

# Outlook for sustained production growth over the long term

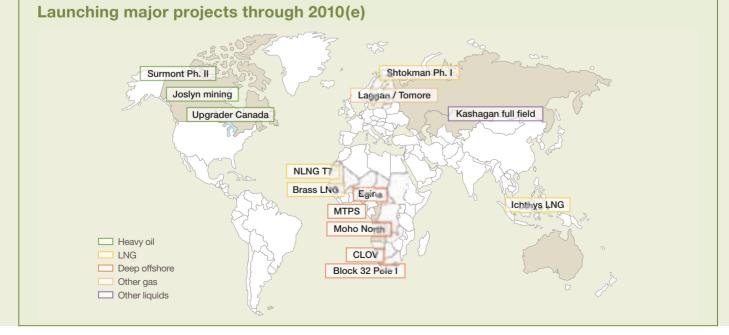


(2) Operated by Total or through an oper

(3) Reduction of interest in Kashagan from pending finalization of agreements; pa

uction	2008(e)	Akpo	Deep offshore	225	24%	
		Yemen LNG	LNG	195	39.6%	
of 3-4% per year on average		Jura	Liquids	50	100%	
and 80 \$/b Brent		Moho Bilondo	Liquids	90	53.5%	
	2007	NLNG T6	LNG	120	15%	
2010(e)		West Franklin	Liquids	20	46.2%	
Brent environment,		Sisi Nubi	LNG	70	47.9%	
Brone on monthly		Snøhvit	LNG	120	18.4%	
erating company.		Dolphin	Liq/Gas	500	24.5%	
om 18.5% to 16.8%,		Surmont Ph. I	Heavy oil	25	50%	
participation in Tormore of 47.5%.		Rosa	Deep offshore	150	40%	

## Excellent capacity to realize new growth opportunities

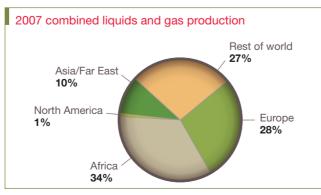




#### ○ Combined liquids and gas production

(in thousands of barrels of oil equivalent per day)	2007	2006	2005	2004	2003	2002	2001	2000
Europe	674	728	770	832	880	873	759	729
France	27	30	29	35	38	43	43	44
Italy	-	_	-	-	-	1	1	2
The Netherlands	45	44	51	59	58	62	71	73
Norway	338	372	383	406	405	400	352	331
United Kingdom	264	282	307	332	379	367	292	279
Africa	783	694	751	776	689	661	611	624
Algeria	58	59	64	72	85	92	89	87
Angola	203	112	148	164	156	158	96	95
Cameroon	14	13	12	13	14	15	16	16
Congo	77	97	95	90	91	103	110	121
Congo (DR)	-	-	-	-	-	-	-	2
Gabon	83	87	98	104	105	101	106	120
Libya	87	84	84	62	42	36	20	20
Nigeria	261	242	250	271	196	156	174	163
North America	20	16	41	61	59	45	49	54
Canada	2	1	-	-	-	-	-	-
United States	18	15	41	61	59	45	49	54
Asia/Far East	252	253	248	245	232	220	219	197
Brunei	14	15	13	14	14	11	10	10
Indonesia	180	182	182	177	168	154	155	147
Myanmar	17	15	13	14	16	18	16	5
Thailand	41	41	40	40	34	37	38	35
Rest of world	348	324	359	339	350	338	259	218
Middle East	99	90	103	117	146	163	100	92
Iran	15	20	23	26	50	38	22	16
Qatar	47	29	31	31	29	35	17	18
Syria	15	17	25	36	40	64	32	25
U.A.E.	13	15	16	17	19	18	19	21
Yemen	9	9	8	7	8	8	10	12
South America	230	226	247	213	196	170	153	120
Argentina	80	78	74	70	64	59	59	56
Bolivia	28	21	21	18	11	5	3	-
Colombia	19	22	26	30	37	43	58	55
Trinidad & Tobago	9	9	13	_	_	_	_	-
Venezuela	94	96	113	95	84	63	33	9
CIS	19	8	9	9	8	5	6	6
Azerbaijan	11	< 1	-		_	-	_	
Russia	8	8	9	9	8	5	6	6
Total consolidated production	2,077	2,015	2,169	2,253	2,210	2,137	1,897	1,822
	_							
Equity and non-consolidated affiliates	00	05	05	07	0.4	10		
Africa (1)	23	25	25	37	34	10	9	8
Middle East <sup>(2)</sup>	291	316	295	295	295 329	269	291	294
Total equity and non-consolidated affiliates	314	341	320	332	329	279	300	302
Worldwide production	2,391	2.356	2.489	2,585	2,539	2,416	2,197	2,124
Wondwide production	2,091	2,000	2,403	2,305	2,000	2,410	2,131	2,124

Primarily TOTAL's share of CEPSA's production in Algeria.
 Primarily TOTAL's share of production from concessions in the U.A.E.

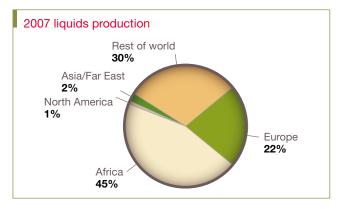




#### ○ Liquids production

(in thousands of barrels per day)	2007	2006	2005	2004	2003	2002	2001	2000
Europe	335	365	390	424	460	464	417	398
France	6	6	7	9	10	11	11	12
Italy	-	-	_	-	-	1	1	1
The Netherlands	1	1	1	1	1	1	1	1
Norway	211	237	247	263	276	280	257	243
United Kingdom	117	121	135	151	173	171	147	141
Africa	658	603	672	693	612	589	540	560
Algeria	32	35	38	42	48	52	49	51
Angola	198	108	144	159	156	158	96	94
Cameroon	13	13	12	13	14	15	16	16
Congo	74	93	91	87	91	103	110	121
Congo (DR)	_	_	_	_	_	_	_	2
Gabon	78	82	94	99	104	100	105	119
Libya	87	84	84	62	42	36	20	20
Nigeria	176	188	209	231	157	125	144	137
North America	14	7	9	16	4	5	7	9
Canada	2	1	-	-	_	_	_	_
United States	12	6	9	16	4	5	7	9
Asia/Far East	28	29	29	31	25	23	24	26
Brunei	2	3	3	3	2	1	1	1
Indonesia	20	20	20	22	18	17	18	20
Myanmar						_		
Thailand	6	6	6	6	5	5	5	5
Rest of world	211	214	249	247	278	273	208	172
Middle East	83	88	98	110	140	152	100	92
Iran	15	20	23	26	50	38	22	16
Qatar	33	29	31	31	29	34	17	18
Syria	15	16	22	30	34	54	32	26
U.A.E.	11	14	14	16	19	18	19	21
Yemen	9	9	8	7	8	8	10	11
South America	118	119	143	128	130	116	102	74
Argentina	14	11	11	11	12	14	15	14
Bolivia	3	3	3	3	2			
Colombia	10	13	19	24	32	39	54	51
Trinidad & Tobago	9	9	12		-		-	_
Venezuela	82	83	98	90	84	63	33	9
CIS	10	7	8	9	8	5	6	6
Azerbaijan	3	< 1	_	_	-	_	_	_
Russia	7	7	8	9	8	5	6	6
Total consolidated production	1,246	1,218	1,349	1,411	1,379	1,354	1,196	1,165
	1,210	.,2.10	1,010	.,	1,010	1,001	.,	.,
Equity and non-consolidated affiliates		_						
Africa <sup>(1)</sup>	23	25	24	37	34	10	9	8
Middle East (2)	240	263	248	247	248	225	249	260
Total equity and non-consolidated affiliates	263	288	272	284	282	235	258	268
Worldwide production	1,509	1,506	1,621	1,695	1,661	1,589	1,454	1,433

Primarily TOTAL's share of CEPSA's production in Algeria.
 Primarily TOTAL's share of production from concessions in the U.A.E.





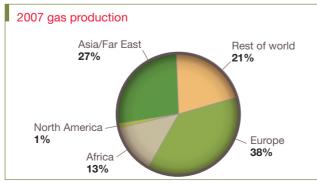


#### ○ Gas production

(in millions of cubic feet per day)	2007	2006	2005	2004	2003	2002	2001	2000
Europe	1,846	1,970	2,063	2,218	2,286	2,230	1,852	1,786
France	115	124	117	143	153	176	181	183
Italy	-	-	-	-	-	-	3	8
The Netherlands	252	247	283	330	324	351	402	410
Norway	685	726	734	775	703	651	508	458
United Kingdom	794	873	929	970	1,106	1,052	758	727
Africa	636	479	418	440	404	374	369	332
Algeria	136	129	141	160	194	205	208	191
Angola	29	24	23	27	-	-	-	
Cameroon	2	2	2	-	-	_	-	
Congo	17	22	20	21	-	-	-	-
Congo (DR)	-	-	-	-	-	-	-	-
Gabon	29	27	26	27	9	8	8	8
Libya	-	-	-	-	-	-	_	-
Nigeria	423	275	206	205	201	161	153	133
North America	34	47	174	241	294	214	221	240
Canada	_	-	-	-	-	-	-	-
United States	34	47	174	241	294	214	221	240
Asia/Far East	1,287	1,282	1,254	1,224	1,156	1,122	1,114	966
Brunei	60	65	54	58	61	52	51	51
Indonesia	882	891	890	854	791	731	739	689
Myanmar	136	121	109	110	132	150	129	42
Thailand	209	205	201	202	172	189	195	184
Rest of world	755	611	616	513	400	359	283	250
Middle East	91	11	28	39	37	62		-
Iran	-	-	-	-	-	-	_	-
Qatar	79	3	3	1	1	4	-	-
Syria	2	2	18	32	36	58	-	_
U.A.E.	10	6	7	6	-	-	-	-
Yemen	-	_	_	_	_	_	-	_
South America	618	598	586	474	363	297	283	250
Argentina	365	375	351	325	284	249	243	232
Bolivia	131	97	97	82	51	24	15	-
Colombia	46	43	38	32	28	24	25	18
Trinidad & Tobago	2	2	2	-	-	-	-	-
Venezuela	74	81	98	35	_	-	-	-
CIS	46	2	2	-	-	-	-	-
Azerbaijan	44	< 1	-	-	-	_	-	-
Russia	2	2	2	-	-	_	-	-
Total consolidated production	4,558	4,389	4,525	4,636	4,540	4,299	3,839	3,574
Equity and non-consolidated affiliates		_						
Africa <sup>(1)</sup>	4	4	4	4	_	_	_	_
Middle East <sup>(2)</sup>	277	281	251	254	246	233	222	184
Total equity and non-consolidated affiliates	281	285	255	254 258	240 246	233	222	184
· · ·	201	200	200	200	270	200		
Worldwide production	4,839	4,674	4,780	4,894	4,786	4,532	4,061	3,758
Ratio of cubic feet of natural gas per one barrel <sup>(3)</sup>	5.49	5.50	5.51	5.50	5.45	5.48	5.47	5.44
Worldwide production (kboe/d)	882	850	868	890	878	827	743	691

Primarily TOTAL's share of CEPSA's production in Algeria.
 Primarily TOTAL's share of production from concessions in the U.A.E.

(3) This ratio is applicable to TOTAL's natural gas production on a group-wide basis.







Abstract of the 2007 supplemental oil and gas information disclosed in the Registration Document.

## $\odot$ Changes in liquids reserves

		C	Consolidated s	ubsidiaries							
(in millions of barrels)	Europe	Africa	North America	Asia	Rest of world	Total	Equity affiliates & non-consolidated affiliates	Total Group			
Proved developed and undeveloped reserv	ves						anniates				
Balance as of December 31, 1999	1,348	2,502	48	108	1,227	5,233	1,635	6,868			
Revisions of previous estimates	(20)	225	(1)	11	112	327		338			
Extensions, discoveries and other	29	261	3	1	53	347	_	347			
Acquisitions of reserves in place	3				_	3	_	3			
Sales of reserves in place	(40)	(22)	(7)	_	(4)	(73)	_	(73)			
Production for the year	(146)	(205)	(3)	(9)	(63)	(426)	(97)	(523)			
Balance as of December 31, 2000	1,174	2,761	40	111	1,325	5,411	1,549	6,960			
Revisions of previous estimates	117	250	(5)	(10)	89	441	(40)	401			
Extensions, discoveries and other	34	67		2	30	133	(10)	133			
Acquisitions of reserves in place		3		_	_	3		3			
Sales of reserves in place	(3)	(2)	_	_	_	(5)		(5)			
Production for the year	(152)	(197)	(2)	(9)	(77)	(437)	(94)	(531)			
Balance as of December 31, 2001	1,170	2,882	33	(0) 94	1,367	5,546	1,415	6,961			
Revisions of previous estimates	62	266	3	1	(59)	273	(35)	238			
Extensions, discoveries and other	26	140		-	356	522	(00)	522			
Acquisitions of reserves in place	49	140			41	91	1	92			
Sales of reserves in place	(2)	-			41	(2)		(2)			
	(170)	(214)	(2)	(8)	(100)	(494)	(86)	(580)			
Production for the year	. ,	. ,	( <i>2</i> ) <b>34</b>	(O) 87	. ,	. ,					
Balance as of December 31, 2002	1,135	3,075			1,605	5,936	<b>1,295</b>	7,231			
Revisions of previous estimates	108	53	1	1	245	408	(20)	388			
Extensions, discoveries and other	5	55	67	_	127	254	_	254			
Acquisitions of reserves in place	-	2	- (4)	_	77	79	_	79			
Sales of reserves in place	(6)	(16)	(1)	-	(100)	(23)	(100)	(23)			
Production for the year	(169)	(221)	(2)	(9)	(102)	(503)	(103)	(606)			
Balance as of December 31, 2003	1,073	2,948	99	79	1,952	6,151	1,172	7,323			
Revisions of previous estimates	93	(26)	(13)	11	(119)	(54)	(15)	(69)			
Extensions, discoveries and other	43	46	_	-	227	316	61	377			
Acquisitions of reserves in place	12	-	_	-	-	12		12			
Sales of reserves in place	(1)	(18)	-	-	-	(19)	-	(19)			
Production for the year	(154)	(255)	(6)	(11)	(91)	(517)	(104)	(621)			
Balance as of December 31, 2004	1,066	2,695	80	79	1,969	5,889	1,114	7,003			
Revisions of previous estimates	32	(15)	96	(7)	6	112	(4)	108			
Extensions, discoveries and other	23	21	-	-	-	44	-	44			
Acquisitions of reserves in place	_	7	58	_	-	65	-	65			
Sales of reserves in place	_	_	-	_	(36)	(36)	-	(36)			
Production for the year	(143)	(245)	(3)	(10)	(91)	(492)	(100)	(592)			
Balance as of December 31, 2005	978	2,463	231	62	1,848	5,582	1,010	6,592			
Revisions of previous estimates	40	146	1	6	65	258	4	262			
Extensions, discoveries and other	13	113	_	-	_	126	60	186			
Acquisitions of reserves in place		-	22	-	-	22	3	25			
Sales of reserves in place	(6)	-	(2)	-	(21)	(29)	(16)	(45)			
Production for the year	(132)	(220)	(2)	(11)	(78)	(443)	(106)	(549)			
Balance as of December 31, 2006	893	2,502	250	57	1,814	5,516	955	6,471			
Revisions of previous estimates	108	149	(4)	(1)	(550)	(298)	525	227			
Extensions, discoveries and other	4	90	2	6	1	103	7	110			
Acquisitions of reserves in place		_	-	-	_	_	_	_			
Sales of reserves in place	(3)	(2)	(6)	-	(459)	(470)	(9)	(479)			
Production for the year	(122)	(241)	(5)	(10)	(77)	(455)	(96)	(551)			
Balance as of December 31, 2007	880	2,498	237	52	729	4,396	1,382	5,778			



		C	Consolidated s	ubsidiaries				
(in millions of barrels)	Europe	Africa	North America	Asia	Rest of world	Total	Equity affiliates & non-consolidated affiliates	Total Group
Minority interest in proved developed a	nd undeveloped res	serves						
As of December 31, 1999	36	60	_	-	_	96	-	96
As of December 31, 2000	35	56	-	-	-	91	-	91
As of December 31, 2001	33	75	_	-	_	108	-	108
As of December 31, 2002	28	74	-	-	-	102	-	102
As of December 31, 2003	23	85	-	-	-	108	-	108
As of December 31, 2004	22	80	_	-	_	102	-	102
As of December 31, 2005	19	77	_	-	_	96	-	96
As of December 31, 2006	17	82	-	-	-	99	-	99
As of December 31, 2007	15	116	-	-	-	131	-	131

Proved developed and undeveloped rese	erves of equity and	non-consoli	dated affilia	tes		
As of December 31, 1999	-	-	-	-	-	_
As of December 31, 2000	-	-	-	-	_	-
As of December 31, 2001	-	94	-	-	1,321	1,415
As of December 31, 2002	-	107	-	-	1,188	1,295
As of December 31, 2003	-	97	-	-	1,075	1,172
As of December 31, 2004	-	73	-	-	1,041	1,114
As of December 31, 2005	-	59	-	-	951	1,010
As of December 31, 2006	-	56	-	-	899	955
As of December 31, 2007	-	43	-	-	1,339	1,382

Proved developed reserves								
As of December 31, 1999	975	1,176	14	74	423	2,662	1,570	4,232
As of December 31, 2000	824	1,156	9	69	416	2,474	1,023	3,497
As of December 31, 2001	870	1,128	6	53	530	2,587	858	3,445
As of December 31, 2002	855	1,199	5	52	579	2,690	886	3,576
As of December 31, 2003	769	1,354	28	50	574	2,775	788	3,563
As of December 31, 2004	734	1,351	15	48	477	2,625	772	3,397
As of December 31, 2005	692	1,318	13	44	423	2,490	709	3,199
As of December 31, 2006	629	1,436	19	40	418	2,542	665	3,207
As of December 31, 2007	560	1,389	25	33	253	2,260	735	2,995

Proved developed reserves of equity and	non-consolidated	affiliates					
As of December 31, 1999	-	-	-	-	-	-	
As of December 31, 2000	-	-	-	-	-	-	
As of December 31, 2001	-	25	-	-	833	858	
As of December 31, 2002	-	81	-	-	805	886	
As of December 31, 2003	-	77	-	-	711	788	
As of December 31, 2004	-	67	-	-	705	772	
As of December 31, 2005	-	51	-	-	658	709	
As of December 31, 2006	_	49	-	_	616	665	
As of December 31, 2007	-	30	-	-	705	735	

#### www.total.com

DOWNOAD the tables related to the years 1998 to 2007 in Excel format



Abstract of the 2007 supplemental oil and gas information disclosed in the Registration Document.

## $\odot$ Changes in gas reserves

		c	Consolidated s	subsidiaries				Total
(in billions of cubic feet)	Europe	Africa	North America	Asia	Rest of world	Total	Equity affiliates & non-consolidated affiliates	Total Group
Proved developed and undeveloped reserv	les						anniates	
Balance as of December 31, 1999	7,532	2,391	544	6,783	1,338	18,588	1,665	20,253
Revisions of previous estimates	510	(135)	26	8	176	585	2	587
Extensions, discoveries and other	97	236	98	109	734	1,274	75	1,349
Acquisitions of reserves in place	2					2		2
Sales of reserves in place	(66)	_	(45)	_	_	(111)		(111)
Production for the year	(654)	(122)	(88)	(353)	(91)	(1,308)	(67)	(1,375)
Balance as of December 31, 2000	7,421	2,370	535	6,547	2,157	19,030	1,675	20,705
Revisions of previous estimates	122	863	(5)	170	67	1,217	97	1,314
Extensions, discoveries and other	118	746	87	74	307	1,332		1,332
Acquisitions of reserves in place		_	_		80	80		80
Sales of reserves in place	(20)	_	_	_		(20)		(20)
Production for the year	(675)	(134)	(81)	(407)	(104)	(1,401)	(81)	(1,482)
Balance as of December 31, 2001	6,966	3,845	536	6,384	2,507	20,238	1,691	21,929
Revisions of previous estimates	212	(157)	57	(56)	132	188	9	197
Extensions, discoveries and other	770	146	11	13	96	1,036		1,036
Acquisitions of reserves in place	64	-			9	73		73
Sales of reserves in place	(2)	_	(4)			(6)		(6)
Production for the year	(814)	(137)	(78)	(410)	(131)	(1,570)	(84)	(1,654)
Balance as of December 31, 2002	7,196	3,697	522	5,931	2,613	19,959	1,616	21,575
Revisions of previous estimates	173	54	80	(201)	84	19,355	66	21,575
Extensions, discoveries and other	39			(201)	2,175	2,214		2,214
Acquisitions of reserves in place					2,175	2,214		2,214
	(3)		(28)			(31)		(31)
Sales of reserves in place Production for the year	(3)	(148)	(108)	(421)	(146)	(1,657)	(90)	(1,747)
Balance as of December 31, 2003	6,571	<b>3,603</b>	466	5,309	<b>4,726</b>	20,675	1,592	22,267
Revisions of previous estimates	84	609	(91)	(137)	355	820	65	885
· · · · · · · · · · · · · · · · · · ·	148	728	(91)	18	450		63	
Extensions, discoveries and other	68				430	1,344 68		1,407
Acquisitions of reserves in place		_	(7)					(51)
Sales of reserves in place	(44)	- (101)	(7)	(4.4.0)	(100)	(51)	- (0.4)	(51)
Production for the year	(812)	(161)	(88)	(448)	(188)	(1,697)	(94)	(1,791)
Balance as of December 31, 2004	6,015	4,779	280	4,742	5,343	21,159	1,626	22,785
Revisions of previous estimates	383	141	8	(227)	240	545	(7)	538
Extensions, discoveries and other	145	27			43	215	2,954	3,169
Acquisitions of reserves in place	-	3		_		3		3
Sales of reserves in place	(750)	(1 5 0)	- (0.4)	(450)	(005)	(1.050)	- (00)	(1 745)
Production for the year	(753)	(152)	(64)	(458)	(225)	(1,652)	(93)	(1,745)
Balance as of December 31, 2005	5,790	4,798	224	4,057	5,401	20,270	4,480	24,750
Revisions of previous estimates	127	133	(8)	116	(106)	262	(9)	253
Extensions, discoveries and other	283	32	-	_	_	315	2,105	2,420
Acquisitions of reserves in place	-	_	12	-	-	12	1	13
Sales of reserves in place	(31)	-	(160)	-	(1)	(192)	-	(192)
Production for the year	(717)	(176)	(16)	(470)	(222)	(1,601)	(104)	(1,705)
Balance as of December 31, 2006	5,452	4,787	52	3,703	5,072	19,066	6,473	25,539
Revisions of previous estimates	487	805	2	(61)	(95)	1,138	155	1,293
Extensions, discoveries and other	265	12	3	263	-	543	126	669
Acquisitions of reserves in place	_	-	_	-	-			-
Sales of reserves in place		(1)	-	-	-	(1)	(4)	(5)
Production for the year	(673)	(232)	(12)	(470)	(276)	(1,663)	(103)	(1,766)
Balance as of December 31, 2007	5,531	5,371	45	3,435	4 ,701	19,083	6,647	25,730



		0	Consolidated s	ubsidiaries				
(in billions of cubic feet)	Europe	Africa	North America	Asia	Rest of world	Total	Equity affiliates & non-consolidated affiliates	Total Group
Minority interest in proved developed	d and undeveloped re	serves						
As of December 31, 1999	138	8	-	-	-	146	-	146
As of December 31, 2000	142	7	-	-	-	149	-	149
As of December 31, 2001	141	30	-	-	-	171	-	171
As of December 31, 2002	120	28	-	-	-	148	-	148
As of December 31, 2003	102	29	-	-	-	131	-	131
As of December 31, 2004	111	84	-	-	-	195	-	195
As of December 31, 2005	101	80	-	-	-	181	-	181
As of December 31, 2006	92	88	-	-	_	180	-	180
As of December 31, 2007	80	111	-	-	-	191	-	191

Proved developed and undeveloped re	serves of equity and	non-consoli	dated affilia	ites		
As of December 31, 1999	-	-	-	-	-	-
As of December 31, 2000	-	-	-	-	-	-
As of December 31, 2001	-	-	-	-	1,691	1,691
As of December 31, 2002	-	-	-	-	1,616	1,616
As of December 31, 2003	-	-	-	-	1,592	1,592
As of December 31, 2004	-	18	-	-	1,608	1,626
As of December 31, 2005	-	17	-	-	4,463	4,480
As of December 31, 2006	-	20	-	-	6,453	6,473
As of December 31, 2007	-	140	-	-	6,507	6,647

Proved developed reserves								
As of December 31, 1999	5,054	1,824	351	4,664	654	12,547	1,665	14,212
As of December 31, 2000	5,336	1,555	334	4,089	701	12,015	1,675	13,690
As of December 31, 2001	5,185	1,287	294	3,800	934	11,500	1,660	13,160
As of December 31, 2002	5,362	1,785	385	3,563	965	12,060	1,586	13,646
As of December 31, 2003	4,862	1,775	348	3,214	1,367	11,566	1,568	13,134
As of December 31, 2004	4,300	2,071	232	2,862	1,548	11,013	1,562	12,575
As of December 31, 2005	4,130	2,285	187	2,910	1,758	11,270	1,525	12,795
As of December 31, 2006	3,632	2,643	39	2,592	2,395	11,301	1,331	12,632
As of December 31, 2007	3,602	2,560	30	2,221	3,427	11,840	1,267	13,107

Proved developed reserves of equity a	nd non-consolidated	l affiliates					
As of December 31, 1999	-	-	-	-	-	-	
As of December 31, 2000	-	-	-	-	-	-	
As of December 31, 2001	-	-	-	-	1,660	1,660	
As of December 31, 2002	-	-	-	-	1,586	1,586	
As of December 31, 2003	-	-	-	-	1,568	1,568	
As of December 31, 2004	-	18	-	-	1,544	1,562	
As of December 31, 2005	-	17	-	-	1,508	1,525	
As of December 31, 2006	-	20	-	-	1,311	1,331	
As of December 31, 2007	-	14	-	-	1,253	1,267	





Abstract of the 2007 supplemental oil and gas information disclosed in the Registration Document.

## $\odot$ Changes in liquids and gas reserves

	Consolidated subsidiaries							
(in millions of barrels of oil equivalent)	Europe	Africa	North America	Asia	Rest of world	Total	Equity affiliates & non-consolidated affiliates	Total Group
Proved developed and undeveloped reserves	e						anniales	
Balance as of December 31, 1999	2,689	2,921	141	1,282	1,472	8,505	1,950	10,455
Revisions of previous estimates	156	233	6	23	147	565	12	577
Extensions, discoveries and other	45	308	21	19	189	582	14	596
Acquisitions of reserves in place	43		_	-	- 103	4		4
Sales of reserves in place	(51)	(23)	(15)	_	(4)	(93)	_	(93)
Production for the year	(267)	(228)	(10)	(72)	(80)	(667)	(110)	(777)
Balance as of December 31, 2000	2,576	3,211	133	1,252	1,724	8,896	1,866	10,762
Revisions of previous estimates	102	416	1	26	92	637	(22)	615
	56	225	16	15	85	397	(22)	397
Extensions, discoveries and other	- 50	3	-	- 15	12	15		
Acquisitions of reserves in place		-						15
Sales of reserves in place	(7)	(2)	-	-	-	(9)	-	(9)
Production for the year	(277)	(223)	(17)	(80)	(95)	(692)	(110)	(802)
Balance as of December 31, 2001	2,450	3,630	133	1,213	1,818	9,244	1,734	10,978
Revisions of previous estimates	106	239	14	(3)	(31)	325	(33)	292
Extensions, discoveries and other	168	168	2	3	371	712	_	712
Acquisitions of reserves in place	60	1	-	_	43	104	2	106
Sales of reserves in place	(2)	-	(1)	-	-	(3)	-	(3)
Production for the year	(320)	(241)	(16)	(80)	(123)	(780)	(102)	(882)
Balance as of December 31, 2002	2,462	3,797	132	1,133	2,078	9,602	1,601	11,203
Revisions of previous estimates	138	63	16	(26)	262	453	(10)	443
Extensions, discoveries and other	12	56	67	-	496	631		631
Acquisitions of reserves in place	_	2	_	-	77	79	_	79
Sales of reserves in place	(7)	(15)	(6)	-	-	(28)	-	(28)
Production for the year	(319)	(252)	(22)	(85)	(129)	(807)	(120)	(927)
Balance as of December 31, 2003	2,286	3,651	187	1,022	2,784	9,930	1,471	11,401
Revisions of previous estimates	110	87	(29)	(46)	(59)	63	(3)	60
Extensions, discoveries and other	71	189	_	3	300	563	73	636
Acquisitions of reserves in place	25	-	-	-	-	25		25
Sales of reserves in place	(8)	(18)	(2)	-	-	(28)	_	(28)
Production for the year	(305)	(284)	(22)	(89)	(124)	(824)	(122)	(946)
Balance as of December 31, 2004	2,179	3,625	134	890	2,901	9,729	1,419	11,148
Revisions of previous estimates	103	10	96	(42)	47	214	(6)	208
Extensions, discoveries and other	49	26	-	-	8	83	546	629
Acquisitions of reserves in place	-	7	59	-	-	66	-	66
Sales of reserves in place	-	-	-	-	(36)	(36)	-	(36)
Production for the year	(281)	(274)	(15)	(91)	(131)	(792)	(117)	(909)
Balance as of December 31, 2005	2,050	3,394	274	757	2,789	9,264	1,842	11,106
Revisions of previous estimates	66	170	(1)	25	44	304	2	306
Extensions, discoveries and other	64	119	-	-	-	183	438	621
Acquisitions of reserves in place	_	_	24	_	-	24	4	28
Sales of reserves in place	(12)	_	(31)	_	(21)	(64)	(17)	(81)
Production for the year	(265)	(253)	(6)	(92)	(119)	(735)	(125)	(860)
Balance as of December 31, 2006	1,903	3,430	260	690	2,693	8,976	2,144	11,120
Revisions of previous estimates	196	280	(3)	(14)	(553)	(94)	548	454
Extensions, discoveries and other	50	93	2	51	1	197	30	227
Acquisitions of reserves in place		_		-	_	_		_
Sales of reserves in place	(3)	(2)	(6)	_	(459)	(470)	(9)	(479)
	(-)	(=)	(-)		( /		(3)	
Production for the year	(246)	(285)	(7)	(93)	(127)	(758)	(115)	(873)



		(	Consolidated s	ubsidiaries				
(in millions of barrels of oil equivalent)	Europe	Africa	North America	Asia	Rest of world	Total	Equity affiliates & non-consolidated affiliates	Total Group
Minority interest in proved developed an	d undeveloped res	serves						
As of December 31, 1999	60	61	_	-	_	121	-	121
As of December 31, 2000	62	58	-	-	-	120	_	120
As of December 31, 2001	58	80	_	-	_	138	-	138
As of December 31, 2002	51	79	_	-	_	130	-	130
As of December 31, 2003	42	91	-	-	-	133	-	133
As of December 31, 2004	43	95	_	-	-	138	-	138
As of December 31, 2005	38	91	_	-	_	129	-	129
As of December 31, 2006	35	97	-	-	-	132	-	132
As of December 31, 2007	30	135	-	-	-	165	-	165

Proved developed and undeveloped reserves	s of equity and	non-consoli	dated affilia	ites		
As of December 31, 1999	-	-	-	-	_	-
As of December 31, 2000	-	-	-	-	_	-
As of December 31, 2001	-	94	-	-	1,640	1,734
As of December 31, 2002	-	107	-	-	1,494	1,601
As of December 31, 2003	-	97	-	-	1,374	1,471
As of December 31, 2004	-	76	-	-	1,343	1,419
As of December 31, 2005	-	62	-	-	1,780	1,842
As of December 31, 2006	-	60	_	-	2,084	2,144
As of December 31, 2007	-	69	-	-	2,529	2,598

Proved developed reserves								
As of December 31, 1999	1,869	1,497	74	869	542	4,851	1,802	6,653
As of December 31, 2000	1,840	1,450	68	768	615	4,741	1,269	6,010
As of December 31, 2001	1,822	1,372	62	698	698	4,652	1,171	5,823
As of December 31, 2002	1,844	1,541	76	666	754	4,881	1,187	6,068
As of December 31, 2003	1,667	1,694	94	609	823	4,887	1,082	5,969
As of December 31, 2004	1,531	1,740	60	530	755	4,616	1,065	5,681
As of December 31, 2005	1,457	1,750	49	542	737	4,536	996	5,532
As of December 31, 2006	1,304	1,946	27	483	837	4,597	914	5,511
As of December 31, 2007	1,229	1,884	30	412	857	4,412	971	5,383

Proved developed reserves of equity and	d non-consolidated	affiliates					
As of December 31, 1999	-	-	-	-	-	-	
As of December 31, 2000	-	-	-	-	-	_	
As of December 31, 2001	-	25	-	-	1,146	1,171	
As of December 31, 2002	-	81	-	-	1,106	1,187	
As of December 31, 2003	-	77	-	-	1,005	1,082	
As of December 31, 2004	-	70	-	-	995	1,065	
As of December 31, 2005	-	55	-	-	941	996	
As of December 31, 2006	-	53	_	-	861	914	
As of December 31, 2007	-	33	-	-	938	971	



Abstract of the 2007 supplemental oil and gas information disclosed in the Registration Document.

#### $\odot$ Results of operations for oil and gas producing activities

The following table includes revenues and expenses associated directly with the Group's oil and gas producing activities. It does not include any interest cost.

			Consol	idated subsidia	aries		
(in millions of euros)		Europe	Africa	North America	Asia	Rest of world	Total
Year ended December 31, 2000	(French GAAP)						
Revenues	Sales to unaffiliated parties	2,084	462	215	1,313	866	4,940
	Transfers to affiliated parties	4,121	5,407	262	209	1,105	11,104
Total Revenues		6,205	5,869	477	1,522	1,971	16,044
Production costs (1)		(786)	(531)	(98)	(156)	(255)	(1,826)
Exploration expenses		(58)	(120)	(156)	(34)	(150)	(518)
Depreciation, depletion and amort	ization, and valuation allowances (2)	(1,173)	(898)	(196)	(160)	(482)	(2,909)
Other expenses (3)		(71)	(689)	(16)	(8)	(204)	(988)
Pre-tax income from producing	activities	4,117	3,631	11	1,164	880	9,803
Income tax		(2,358)	(2,255)	(115)	(561)	(340)	(5,629)
Results of oil and gas producin	g activities	1,759	1,376	(104)	603	540	4,174

Year ended December 31, 2001 (F							
Revenues	Sales to unaffiliated parties	2,624	439	81	1,460	1,191	5,795
	Transfers to affiliated parties	3,566	4,548	386	180	684	9,364
Total Revenues		6,190	4,987	467	1,640	1,875	15,159
Production costs		(782)	(621)	(119)	(168)	(268)	(1,958)
Exploration expenses		(52)	(144)	(134)	(16)	(226)	(572)
Depreciation, depletion and amortizati	on, and valuation allowances	(1,225)	(905)	(206)	(192)	(455)	(2,983)
Other expenses (3)		(79)	(554)	(17)	(15)	(316)	(981)
Pre-tax income from producing ac	tivities	4,052	2,763	(9)	1,249	610	8,665
Income tax		(2,378)	(1,751)	76	(574)	(277)	(4,904)
Results of oil and gas producing activities		1,674	1,012	67	675	333	3,761

Year ended December 31, 2002	(French GAAP)						
Revenues	Sales to unaffiliated parties	2,674	600	43	1,240	1,717	6,274
	Transfers to affiliated parties	3,884	4,733	262	170	662	9,711
Total Revenues		6,558	5,333	305	1,410	2,379	15,985
Production costs		(904)	(613)	(56)	(190)	(302)	(2,065)
Exploration expenses	Exploration expenses		(149)	(53)	(7)	(212)	(486)
Depreciation, depletion and amortiz	zation, and valuation allowances (2)	(1,439)	(939)	(191)	(180)	(601)	(3,350)
Other expenses (3)		(118)	(574)	(11)	(15)	(241)	(959)
Pre-tax income from producing activities		4,032	3,058	(6)	1,018	1,023	9,125
Income tax	Income tax		(1,768)	14	(487)	(361)	(5,085)
Results of oil and gas producing activities		1,549	1,290	8	531	662	4,040

Year ended December 31, 2003 (Fre	nch GAAP)						
Revenues	Sales to unaffiliated parties	1,994	731	48	1,286	1,722	5,781
	Transfers to affiliated parties	4,635	4,679	494	195	623	10,626
Total Revenues		6,629	5,410	542	1,481	2,345	16,407
Production costs		(778)	(562)	(86)	(171)	(240)	(1,837)
Exploration expenses		(40)	(95)	(55)	(35)	(134)	(359)
Depreciation, depletion and amortization	n, and valuation allowances	(1,278)	(792)	(164)	(190)	(590)	(3,014)
Other expenses (3)		(188)	(640)	(14)	(16)	(259)	(1,117)
Pre-tax income from producing activ	vities	4,345	3,321	224	1,069	1,122	10,080
Income tax		(2,485)	(1,961)	(82)	(498)	(208)	(5,234)
Results of oil and gas producing act	ivities	1,860	1,360	141	571	914	4,846





			Consolid	ated subsidi	aries		
(in millions of euros)	-	Europe	Africa	North America	Asia	Rest of world	Total
Year ended December 31, 2004 (IFRS)				America		wond	
Revenues	Sales to unaffiliated parties	2,027	1,163	40	1,446	1,820	6,496
nevenues -	Transfers to affiliated parties	4,917	6,081	548	250	645	12,441
Total Revenues		6,944	7,244	588	1,696	2,465	18,937
Production costs		(783)	(578)	(49)	(162)	(248)	(1,820)
Exploration expenses		(40)	(146)	(90)	(31)	(107)	(414)
Depreciation, depletion and amortization, a	and valuation allowances	(1,190)	(829)	(245)	(252)	(486)	(3,002)
Other expenses <sup>(3)</sup>		(176)	(764)	(5)	(15)	(288)	(1,248)
Pre-tax income from producing activiti	es	4,755	4,927	199	1,236	1,336	12,453
Income tax		(2,700)	(3,233)	(88)	(591)	(250)	(6,862)
Results of oil and gas producing activity	ties	2,055	1,694	111	645	1,086	5,591
		,	,			,	
Year ended December 31, 2005 (IFRS)							
Revenues	Sales to unaffiliated parties	2,384	1,911	22	1,767	2,594	8,678
	Transfers to affiliated parties	6,629	8,080	474	340	924	16,447
Total Revenues		9,013	9,991	496	2,107	3,518	25,125
Production costs		(851)	(605)	(43)	(173)	(285)	(1,957)
Exploration expenses		(85)	(148)	(46)	(20)	(132)	(431)
Depreciation, depletion and amortization, a	and valuation allowances	(1,164)	(851)	(184)	(273)	(543)	(3,015)
Other expenses (3)		(207)	(1,052)	(9)	(20)	(680)	(1,968)
Pre-tax income from producing activiti	es	6,706	7,335	214	1,621	1,878	17,754
Income tax		(4,089)	(5,056)	(88)	(773)	(731)	(10,737)
Results of oil and gas producing activity	ties	2,617	2,279	126	848	1,147	7,017
Year ended December 31, 2006 (IFRS)		0.005	0.550		0.070	0.457	10 500
Revenues	Sales to unaffiliated parties	3,285	2,550	1	2,276	2,457	10,569
	Transfers to affiliated parties	7,333	8,179	167	374	1,124	17,177
Total Revenues		10,618	10,729	168	2,650	3,581	27,746
Production costs		(910)	(731)	(57)	(184)	(307)	(2,189)
Exploration expenses	and the first first of the second second	(140)	(246)	(40)	(58)	(149)	(633)
Depreciation, depletion and amortization, a	and valuation allowances	(1,256)	(844)	(78)	(301)	(519)	(2,998)
Other expenses <sup>(3)</sup>		(227)	(1,274)	(3)	(25)	(881)	(2,410)
Pre-tax income from producing activiti	es	(8,085)	(7,634)	(10)	2,082	<b>1,725</b>	(10.075)
Income tax Results of oil and gas producing activity	ties	(5,115) <b>2,970</b>	(5,335) <b>2,299</b>	(14) (24)	(1,008) <b>1,074</b>	(803) <b>922</b>	(12,275) <b>7,241</b>
The suite of on and gue producing dotter		2,010	2,200	(24)	1,014	JEL	1,241
Year ended December 31, 2007 (IFRS)							
Revenues	Sales to unaffiliated parties	3,715	2,497	_	2,123	3,076	11,411
	Transfers to affiliated parties	5,484	9,724	247	384	665	16,504
Total Revenues		9,199	12,221	247	2,507	3,741	27,915
Production costs		(1,102)	(906)	(100)	(195)	(385)	(2,688)
Exploration expenses		(113)	(480)	(49)	(54)	(180)	(876)
Depreciation, depletion and amortization, a	and valuation allowances	(1,287)	(932)	(136)	(340)	(616)	(3,311)
Other expenses (3)		(244)	(1,238)	_	(26)	(841)	(2,349)
Pre-tax income from producing activiti	es	6,453	8 ,665	(38)	1,892	1,719	18,691
Income tax		(4,180)	(5,772)	24	(915)	(1,040)	(11,883)
Results of oil and gas producing activity	ties	2,273	2,893	(14)	977	679	6,808
Company's share of equity offiliates' re	oute of ail and gas producing						
Company's share of equity affiliates' re Year ended December 31, 2000	suns of on and gas producing		_	_	_	_	279
,						325	
Year ended December 31, 2001		-	10	_	-		335
Year ended December 31, 2002		_		_	_	175	182
Year ended December 31, 2003		_	118	-	_	176	294
Year ended December 31, 2004		_	80	_	_	200	280
Year ended December 31, 2005		_	113	-	-	166	279
Year ended December 31, 2006 Year ended December 31, 2007		-	125 <b>95</b>	-	-	257 179	382 274

(1) Including 57 M€ of merger-related costs in 2000.
(2) Including a 21 M€ write-down in 2002 following the application of FAS 144 standard and 30 M€ of other write-downs in 2000.

(3) Including production taxes and, from 2003, FAS 143 accretion expense (121 M€ in 2003, 137 M€ in 2004, 146 M€ in 2005, 162 M€ in 2006, 169 M€ in 2007).





Abstract of the 2007 supplemental oil and gas information disclosed in the Registration Document.

# ○ Costs incurred in oil and gas property acquisition, exploration and development activities

The following table shows the costs incurred in the Company's oil and gas property acquisition, exploration and development activities: they include both capitalized and expensed amounts.

		Consol	idated subsidiaries			
(in millions of euros)	Europe	Africa	North America	Asia	Rest of world	Total
As of December 31, 2000 (French GAAP)						
Proved property acquisition	4	_	-	3	-	7
Unproved property acquisition	_	5	11	_	_	16
Exploration costs	58	246	170	34	213	721
Development costs	1,225	920	182	151	1,584	4,062
Total cost incurred	1,287	1,171	363	188	1,797	4,806
As of December 31, 2001 (French GAAP)						
Proved property acquisition	-	13	_	_	12	25
Unproved property acquisition	-	10	2	10	131	153
Exploration costs	83	214	110	17	346	770
Development costs	1,222	1,218	364	191	1,150	4,145
Total cost incurred	1,305	1,455	476	218	1,639	5,093
As of December 31, 2002 (French GAAP)						
Proved property acquisition	8	20	_	_	54	82
Unproved property acquisition	_	7	60	_	-	67
Exploration costs	112	266	53	10	267	708
Development costs	1,194	1,111	463	312	1,080	4,160
Total cost incurred	1,314	1,404	576	322	1,401	5,017
As of December 31, 2003 (French GAAP)						
Proved property acquisition	_	61	3	2	180	246
Unproved property acquisition	_	15	8	1	-	24
Exploration costs	69	211	58	48	220	606
Development costs (1)	910	1,361	219	434	833	3,757
Total cost incurred	979	1,648	288	485	1,233	4,633
As of December 31, 2004 (IFRS)						
Proved property acquisition	-	2	-	_	29	31
Unproved property acquisition	-	_	5	3	-	8
Exploration costs	99	279	94	29	142	643
Development costs (1)	1,084	1,588	203	379	874	4,128
Total cost incurred	1,183	1,869	302	411	1,045	4,810
As of December 31, 2005 (IFRS)						
Proved property acquisition	-	25	17	_	74	116
Unproved property acquisition	_	56	3		_	59
Exploration costs	108	298	39	15	125	585
Development costs (1)	1,201	1,907	338	491	1,232	5,169
Total cost incurred	1,309	2,286	397	506	1,431	5,929



		Consolidated subsidiaries						
(in millions of euros)	Europe	Africa	North America	Asia	Rest of world	Total		
As of December 31, 2006 (IFRS)								
Proved property acquisition	58	3	125	-	53	239		
Unproved property acquisition	-	20	31	240	11	302		
Exploration costs	229	538	112	69	204	1,152		
Development costs (1)	1,284	2,272	403	544	1,251	5,754		
Total cost incurred	1,571	2,833	671	853	1,519	7,447		

As of December 31, 2007 (IFRS)						
Proved property acquisition	-	50	-	1	10	61
Unproved property acquisition	-	265	9	18	10	302
Exploration costs	230	586	49	158	172	1,195
Development costs (1)	1,762	2,853	429	622	1,159	6,825
Total cost incurred	1,992	3,754	487	799	1,351	8,383

Company's share of equity affiliates' costs of prope	Company's share of equity affiliates' costs of property acquisition, exploration and development										
Year ended December 31, 2000	-	_	-	_	_	105					
Year ended December 31, 2001 (2)	-	_	-	_	132	132					
Year ended December 31, 2002 (2)	-	2	-	_	128	130					
Year ended December 31, 2003 (2)	-	64	-	-	171	235					
Year ended December 31, 2004 (2)	-	56	-	_	184	240					
Year ended December 31, 2005 (2)	-	45	-	_	145	190					
Year ended December 31, 2006 (2)	-	71	-	_	716	787					
Year ended December 31, 2007 <sup>(2)</sup>	-	48	-	-	599	647					

Through the year 2000, the development costs related to the upgrader of the Sincor heavy oil project in Venezuela were included in the capitalized and incurred costs shown in the FAS 69 amounts. In 2001, TOTAL took the position that these costs did not in fact fall into the FAS 69 perimeter and the corresponding amounts have been excluded. The amounts shown for 2000 have not been modified.

The costs incurred related to the upgrader of the Sincor project in 2000 were 416 M€. Excluding this amount, the costs incurred would have been 1,381 M€ instead of 1,797 M€ for the "Rest of world" region, and 4,390 M€ instead of 4,806 M€ for the consolidated total.

#### $\odot$ Costs to develop proved undeveloped reserves

The following table presents the amounts spent to develop the proved undeveloped reserves in 2004, 2005, 2006 and 2007, as well as the amounts included in the most recent standardized measure of future net cash flow to develop proved undeveloped reserves in each of the next three years.

(in millions of euros)	2004	2005	2006	2007	2008 (3)	2009 (3)	2010 <sup>(3)</sup>
Consolidated subsidiaries							
Costs to develop Proved Undeveloped Reserves	3.567	4.751	5.128	6.035	6.717	6.435	5.821

(1) Including asset retirement costs capitalized during the year and any gains or losses recognized upon settlement of asset retirement obligation during the year.
(2) Including 58 M€ exploration costs in 2007, 56 M€ in 2006, 21 M€ in 2005 and 16 M€ in 2004.
(3) Estimates.



Abstract of the 2007 supplemental oil and gas information disclosed in the Registration Document.

## $\odot$ Capitalized cost related to oil and gas producing activities

Capitalized costs represent the amounts of capitalized proved and unproved property costs, including support equipment and facilities, along with the related accumulated depreciation, depletion and amortization.

	idated subsidiari					
(in millions of euros)	Europe	Africa	North America	Asia	Rest of world	Total
As of December 31, 2000 (French GAAP)						
Proved properties	23,072	16,276	1,693	2,595	5,848	49,484
Unproved properties	127	996	303	38	279	1,743
Total capitalized costs	23,199	17,272	1,996	2,633	6,127	51,227
Accumulated depreciation, depletion and amortization	(14,916)	(10,701)	(1,315)	(818)	(1,747)	(29,497)
Net capitalized costs	8,283	6,571	681	1,815	4,380	21,730
As of December 31, 2001 (French GAAP)						
Proved properties	23,637	18,149	1,964	2,512	6,919	53,181
Unproved properties	149	1,065	247	50	458	1,969
Total capitalized costs	23,786	19,214	2,211	2,562	7,377	55,150
Accumulated depreciation, depletion and amortization	(16,088)	(12,442)	(1,348)	(771)	(3,071)	(33,720)
Net capitalized costs	7,698	6,772	863	1,791	4,306	21,430
As of December 31, 2002 (French GAAP)						l
Proved properties	25,554	16,660	2,064	2,383	7,034	53,695
Unproved properties	90	825	234	19	243	1,411
Total capitalized costs	25,644	17,485	2,298	2,402	7,277	55,106
Accumulated depreciation, depletion and amortization	(17,102)	(10,987)	(1,275)	(787)	(3,139)	(33,290)
Net capitalized costs	8,542	6,498	1,023	1,615	4,138	21,816
As of December 31, 2003 (French GAAP)						
Proved properties	24,020	16,051	1,574	2,434	7,220	51,299
Unproved properties	127	519	165	33	100	944
Total capitalized costs	24,147	16,570	1,739	2,467	7,320	52,243
Accumulated depreciation, depletion and amortization	(16,595)	(10,352)	(858)	(867)	(3,152)	(31,824)
Net capitalized costs	7,552	6,218	881	1,600	4,168	20,419
As of December 31, 2004 (IFRS)						
Proved properties	25,035	16,206	1,551	2,605	7,509	52,906
Unproved properties	51	544	113	17	104	829
Total capitalized costs	25,086	16,750	1,664	2,622	7,613	53,735
Accumulated depreciation, depletion and amortization	(17,512)	(10,385)	(881)	(1,010)	(3,567)	(33,355)
Net capitalized costs	7,574	6,365	783	1,612	4,046	20,380
As of December 31, 2005 (IFRS)						
Proved properties	26,922	19,227	2,209	3,524	9,825	61,707
Unproved properties	63	731	110	14	133	1,051
Total capitalized costs	26,985	19,958	2,319	3,538	9,958	62,758
Accumulated depreciation, depletion and amortization	(19,190)	(11,708)	(1,216)	(1,453)	(4,646)	(38,213)
Net capitalized costs	7,795	8,250	1,103	2,085	5,312	24,545



	Consolidated subsidiaries						
(in millions of euros)	Europe	Africa	North America	Asia	Rest of world	Total	
As of December 31, 2006 (IFRS)							
Proved properties	28,217	19,569	1,884	3,678	9,861	63,209	
Unproved properties	89	807	193	243	181	1,513	
Total capitalized costs	28,306	20,376	2,077	3,961	10,042	64,722	
Accumulated depreciation, depletion and amortization	(20,456)	(11,271)	(553)	(1,588)	(4,604)	(38,472)	
Net capitalized costs	7,850	9,105	1,524	2,333	5,438	26,250	

As of December 31, 2007 (IFRS)						
Proved properties	29,263	20,035	2,112	3,891	9,246	64,547
Unproved properties	215	993	104	305	151	1,768
Total capitalized costs	29,478	21,028	2,216	4,196	9,397	66,315
Accumulated depreciation, depletion and amortization	(21,092)	(10 ,484)	(432)	(1,737)	(4,380)	(38,125)
Net capitalized costs	8,386	10,544	1,784	2,459	5,017	28,190

Company's share of equity affiliates' net capitalized costs						
Year ended December 31, 2000	-	_	_	-	-	752
Year ended December 31, 2001	_	81	_	-	772	853
Year ended December 31, 2002	-	23	_	-	659	682
Year ended December 31, 2003	-	277	-	-	525	802
Year ended December 31, 2004	-	214	—	-	501	715
Year ended December 31, 2005	_	296	_	_	409	705
Year ended December 31, 2006	_	321	_	_	1,331	1,652
Year ended December 31, 2007	-	233	-	-	1,477	1,710

Through the year 2000, the development costs related to the upgrader of the Sincor heavy oil project in Venezuela were included in the capitalized and incurred costs shown in the FAS 69 amounts. In 2001, TOTAL took the position that these costs did not in fact fall into the FAS 69 perimeter and the corresponding amounts have been excluded. The amounts shown for 2000 have not been modified.

The capitalized costs related to the upgrader of the Sincor project in the "Rest of world" region for 2000 amount to 878 M€.

This amount also includes the capitalized costs related to 1997, 1998 and 1999.

Excluding these amounts, the net capitalized costs would have been 3,502 M€ instead of 4,380 M€ for the "Rest of world" region, and 20,852 M€ instead of 21,730 M€ for the consolidated total.





Abstract of the 2007 supplemental oil and gas information disclosed in the Registration Document.

#### $\bigcirc$ Standardized measure of discounted future net cash flow

(excluding transportation)

(in millions of euros) As of December 31, 2000	Europe	Africa	North America	Asia	Rest of world	Total
Future cash inflow	55,763	66,026	5,779	23,464	32,918	183,950
Future production costs	(6,983)	(12,219)	(290)	(3,508)	(8,110)	(31,110)
Future development costs	(3,947)	(12,219) (9,196)	(290)	(2,340)	(3,047)	(19,210)
Future income taxes	(24,510)	(27,969)	(1,318)	(7,809)	(10,043)	(71,649)
Future net cash flow, after income taxes	20,323	16,642	3,491	9,807	11,718	61,981
Discount at 10%	(7,958)	(8,014)	(1,159)	(5,034)	(6,271)	
Net cash flow (Consolidated subsidiaries)	12,365	<b>8,628</b>	2,332	<b>4,773</b>	<b>5,447</b>	(28,436) <b>33,545</b>
Company's share of equity affiliates			2,002	4,775	5,447	2,511
						2,011
Minority interests Net cash flow	12,365	8,628	2,332	4,773	5,447	36,056
Net cash flow (in millions of dollars) <sup>(1)</sup>	11,506	8,028	2,332	4,113	5,068	33,550
	,	0,020	_,	.,		
As of December 31, 2001						
Future cash inflow	48,279	60,535	2,356	20,072	25,636	156,878
Future production costs	(7,628)	(12,452)	(478)	(3,386)	(7,183)	(31,127)
Future development costs	(5,691)	(10,687)	(741)	(2,776)	(2,964)	(22,859)
Future income taxes	(19,818)	(22,449)	(106)	(6,281)	(4,271)	(52,925)
Future net cash flow, after income taxes	15,142	14,947	1,031	7,629	11,218	49,967
Discount at 10%	(4,909)	(7,464)	(434)	(3,779)	(5,587)	(22,173)
Net cash flow (Consolidated subsidiaries)	10,233	7,483	597	3,850	5,631	27,794
Company's share of equity affiliates	-	-	-	_		2,247
Minority interests	-	-	-	-	-	-
Net cash flow	10,233	7,483	597	3,850	5,631	30,041
<b>Net cash flow</b> (in millions of dollars) <sup>(1)</sup>	9,018	6,595	526	3,393	4,963	26,475
As of December 31, 2002						
Future cash inflow	52,482	87,137	3,189	18,895	38,162	199,865
Future production costs	(7,730)	(13,263)	(437)	(2,998)	(9,793)	(34,221)
Future development costs	(5,916)	(10,904)	(337)	(3,573)	(3,678)	(24,408)
Future income taxes	(22,908)	(36,693)	(321)	(5,496)	(7,286)	(72,704)
Future net cash flow, after income taxes	15,928	26,277	2,094	6,828	17,405	68,532
Discount at 10%	(5,884)	(12,190)	(688)	(3,068)	(9,472)	(31,302)
Net cash flow (Consolidated subsidiaries)	10,044	14,087	1,406	3,760	7,933	37,230
Company's share of equity affiliates		63	-		1,194	1,257
Minority interests	364	337				701
Net cash flow	9,680	13,813	1,406	3,760	9,127	37,786
Net cash flow (in millions of dollars) <sup>(1)</sup>	10,151	14,486	1,474	3,943	9,571	39,626
			,			
As of December 31, 2003						
Future cash inflow	44,136	69,191	3,507	14,315	39,544	170,693
Future production costs	(6,862)	(12,423)	(901)	(2,143)	(9,855)	(32,184)
Future development costs	(6,317)	(9,645)	(417)	(2,269)	(4,784)	(23,432)
Future income taxes	(20,241)	(25,960)	(379)	(4,233)	(7,037)	(57,850)
Future net cash flow, after income taxes	10,716	21,163	1,810	5,670	17,868	57,227
Discount at 10%	(3,389)	(10,151)	(691)	(2,575)	(11,303)	(28,109)
Net cash flow (Consolidated subsidiaries)	7,327	11,012	1,119	3,095	6,565	29,118
Company's share of equity affiliates	-	666	-	-	1,139	1,805
Minority interests	351	304	_			655
Net cash flow	6,976	11,374	1,119	3,095	7,704	30,268
	0,010	11,014	1,110	3,035	1,104	00,200

 $\left( 1\right)$  Translated at the year-end exchange rate.



(in millions of euros)	Europe	Africa	North America	Asia	Rest of world	Total
As of December 31, 2004						
Future cash inflow	49,233	76,576	2,695	13,737	42,437	184,678
Future production costs	(7,389)	(13,170)	(792)	(2,077)	(10,561)	(33,989)
Future development costs	(6,448)	(10,001)	(356)	(2,316)	(4,436)	(23,557)
Future income taxes	(23,711)	(33,859)	(304)	(4,091)	(8,613)	(70,578)
Future net cash flow, after income taxes	11,685	19,546	1,243	5,253	18,827	56,554
Discount at 10%	(4,085)	(8,919)	(455)	(2,167)	(12,091)	(27,717)
Net cash flow (Consolidated subsidiaries)	7,600	10,627	788	3,086	6,736	28,837
Company's share of equity affiliates	_	494	-	_	1,101	1,595
Minority interests	297	287	-	_	_	584
Net cash flow	7,303	10,834	788	3,086	7,837	29,848
Net cash flow (in millions of dollars) (1)	9,947	14,757	1,073	4,203	10,675	40,656
As of December 31, 2005						
Future cash inflow	80,179	119,119	6,646	18,046	71,417	295,407
Future production costs	(8,842)	(19,402)	(3,213)	(2,381)	(17,709)	(51,547)
Future development costs	(6,581)	(13,087)	(789)	(2,761)	(5,019)	(28,237)
Future income taxes	(43,824)	(54,598)	(528)	(5,802)	(15,285)	(120,037)
Future net cash flow, after income taxes	20,932	32,032	2,116	7,102	33,404	95,586
Discount at 10%	(7,592)	(13,856)	(868)	(2,744)	(21,132)	(46,192)
Net cash flow (Consolidated subsidiaries)	13,340	18,176	1,248	4,358	12,272	49,394
Company's share of equity affiliates	-	598	-	_	2,930	3,528
Minority interests	515	546	-	-	_	1,061
Net cash flow	12,825	18,228	1,248	4,358	15,202	51,861
Net cash flow (in millions of dollars) (1)	15,130	21,503	1,472	5,141	17,934	61,180
As of December 31, 2006						
Future cash inflow	59,051	108,847	5,915	16,061	59,065	248,939
Future production costs	(10,057)	(19,223)	(2,443)	(2,136)	(18,706)	(52,565)
Future development costs	(9,379)	(15,929)	(968)	(3,866)	(6,121)	(36,263)
Future income taxes	(28,069)	(45,714)	(459)	(4,522)	(12,271)	(91,035)
Future net cash flow, after income taxes	11,546	27,981	2,045	5,537	21,967	69,076
Discount at 10%	(4,545)	(12,171)	(1,092)	(1,927)	(14,293)	(34,028)
Net cash flow (Consolidated subsidiaries)	7,001	15,810	953	3,610	7,674	35,048
Company's share of equity affiliates	-	549	-	-	3,545	4,094
Minority interests	255	418	-	-	-	673
Net cash flow	6,746	15,941	953	3,610	11,219	38,469
Net cash flow (in millions of dollars) (1)	8,884	20,994	1,255	4,754	14,776	50,664
As of December 31, 2007						
Future cash inflow	87,540	157,199	8,585	20,268	46,282	319,874
Future production costs	(12,897)	(23,109)	(3,110)	(2,379)	(10,074)	(51,569)
Future development costs	(10,764)	(19,012)	(1,641)	(4,225)	(4,525)	(40,167)
Future income taxes	(43,851)	(75,557)	(887)	(6,200)	(9,284)	(135,779)
Future net cash flow, after income taxes	20,028	39,521	2,947	7,464	22,399	92,359
Discount at 10%	(8,070)	(17,474)	(1,511)	(2,664)	(14,176)	(43,895)
Net cash flow (Consolidated subsidiaries)	11,958	22,047	1,436	4,800	8,223	48,464
Company's share of equity affiliates	-	526	-	_	9,552	10,078
Minority interests	407	654	_	-	-	1,061
Net cash flow	11,551	21,919	1,436	4,800	17,775	57,481
<b>Net cash flow</b> (in millions of dollars) <sup>(1)</sup>	17,005	32,266	2,114	7,066	26,166	84,618

(1) Translated at the year-end exchange rates.

(1) Translated at the year-end exchange rates.
 The standardized measure of discounted future net cash flow from production of proved reserves was developed as follows:

 1) Estimates of proved reserves and the corresponding production profiles are based on technical and economic conditions at year-end.
 2) The estimated future cash flow from proved reserves are determined based on oil and gas prices at December 31, except in those instances where fixed and determinable price escalations are included in existing contracts.
 3) The future cash flow incorporates estimated production costs (including production taxes), future development costs and asset retirement costs. All estimates are based on year-end technical and economic conditions.
 4) Future income taxes are computed by applying the year-end statutory tax rate to future net cash flow after consideration of permanent differences and future income tax credits.
 5) Future net cash flow is discounted at a standard discount rate of 10 percent.

 These applicable principles are the ones required by the FAS 69 and do not necessarily reflect the expectations of real revenues from these reserves nor their present value, hence, they do not constitute criteria of investment decision. A better estimate of the present value of reserves should also take into account, among other things, the recovery of reserves not presently classified as proved, anticipated futures changes in prices and costs and a discount factor more representative of the time value of money and the risks inherent in reserves estimates.





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	Consolidated subsidiaries							
(in millions of euros)	Europe	Africa	North America	Asia	Rest of world	Total		
Minority interests in future net cash flows								
Year ended December 31, 2000	-	-	-	-	_	_		
Year ended December 31, 2001	_	-	_	_	_	-		
Year ended December 31, 2002	364	337	_	-	-	701		
Year ended December 31, 2003	351	304	-	_	_	655		
Year ended December 31, 2004	297	287	-	_	_	584		
Year ended December 31, 2005	515	546	_	-	-	1,061		
Year ended December 31, 2006	255	418	-	_	_	673		
Year ended December 31, 2007	407	654	-	-	-	1,061		

Year ended December 31, 2001       -       -       -       -       2,24         Year ended December 31, 2002       -       63       -       -       1,194       1,25         Year ended December 31, 2003       -       666       -       -       1,139       1,80         Year ended December 31, 2004       -       494       -       -       1,101       1,59         Year ended December 31, 2005       -       598       -       -       2,930       3,52	Year ended December 31, 2007	-	526	-	-	9,552	10,078
Year ended December 31, 2001       -       -       -       -       2,24         Year ended December 31, 2002       -       63       -       -       1,194       1,25         Year ended December 31, 2003       -       666       -       -       1,139       1,80         Year ended December 31, 2003       -       494       -       -       1,101       1,59	Year ended December 31, 2006	_	549			3,545	4,094
Year ended December 31, 2001       -       -       -       -       2,24         Year ended December 31, 2002       -       63       -       -       1,194       1,25         Year ended December 31, 2003       -       666       -       -       1,139       1,80	Year ended December 31, 2005	-	598	-	_	2,930	3,528
Year ended December 31, 2001         -         -         -         -         2,24           Year ended December 31, 2002         -         63         -         -         1,194         1,25	Year ended December 31, 2004	-	494	-	_	1,101	1,595
Year ended December 31, 2001 – – – – – – 2,24	Year ended December 31, 2003	-	666	-	-	1,139	1,805
	Year ended December 31, 2002	-	63	-	_	1,194	1,257
Year ended December 31, 2000 2,51	Year ended December 31, 2001	-	_	-	_	-	2,247
	Year ended December 31, 2000	-	-	-	-	-	2,511

#### $\odot$ Changes in the standardized measure of discounted future net cash flow

(in millions)	2007 \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €
Beginning of the year	46,158	35,048	49,394	28,837	29,118	37,230	27,794	33,545	30,084
Consolidated									
Sales and transfers, net of production costs and other expenses	(28,110)	(19,095)	(21,335)	(17,104)	(12,791)	(14,870)	(11,792)	(11,950)	(13,250)
Net change in sales and transfer prices, net of production costs and other expenses	89,416	56,678	(11,481)	52,711	12,919	(13,453)	17,687	(11,190)	11,867
Extensions, discoveries and improved recovery, net of future production and development costs	4,262	2,895	1,534	1,126	974	1,997	2,394	932	2,065
Changes in estimated future development costs	(9,555)	(6,491)	(7,666)	(1,106)	(1,215)	832	1,544	(2,285)	(1,019)
Previously estimated development costs incurred during the year	9,688	6,581	5,150	5,333	3,790	3,987	4,168	4,205	4,062
Revisions of previous quantity estimates	(9,600)	(6 521)	(1,382)	6,313	(2,684)	(1,109)	(428)	(565)	1,965
Accretion of discount	4,616	3,505	4,939	2,444	2,912	3,723	2,779	3,355	3,008
Net change in income taxes	(33,247)	(22,585)	16,268	(28,943)	(4,255)	10,778	(7,633)	11,734	(4,688)
Purchases of reserves in place	-	-	574	41	292	190	716	(5)	76
Sales of reserves in place	(2,283)	(1,551)	(947)	(258)	(223)	(187)	1	18	(625)
Changes in production rates (timing) and other	-	-	_	-	-		-	-	_
End of year	71,344	48,464	35,048	49,394	28,837	29,118	37,230	27,794	33,545

Up to the year ended December 31, 2002, the line "Previously estimated development costs incurred during the year" carried the exact amount as the line "Development Costs" of the "Cost Incurred" table. As of year ended December 31, 2003, presentation of this table has been changed to indicate the amounts in the future net cash flow as they had been estimated in the previous year. The same change of presentation has been made for the line "Sales and transfers, net of production costs and other expenses". The amounts shown for 2002 and 2001 have been modified accordingly.



## $\odot$ Main producing fields at December 31, 2007 $^{(1)}$

	Year of entry into the country	Main Group-operated producing fields (Group share %)	Main non-Group-operated producing fields (Group share %)	Liquids (L) or Gas (G)
Africa				
Algeria	1952		Hamra (100.00%)	L
			Ourhoud (19.41%) <sup>(2)</sup>	L
			RKF (48.83%) <sup>(2)</sup>	L
			Tin Fouye Tabankort (35.00%)	L, G
Angola				
	1953	Girassol, Jasmim, Rosa, Dalia (Block 17) (40.00%)		L
		Blocks 3-85, 3-91 (50.00%)		L
			Cabinda (Block 0) (10.00%)	L
			Kuito, BBLT (Block 14) (20.00%)	L
Cameroon	1951	Bavo-Asoma (25.50%)		L
		Boa Bakassi (25.50%)		L
		Ekundu Marine (25.50%)		L
		Kita Edem (25.50%)		L
		Kole Marine (25.50%)		L
		Bakingili (25.50%)		L
			Mokoko - Abana (10.00%)	L
			Mondoni (25.00%)	L
Congo	1928	Nkossa (53.50%)		L
		Sendji (55.25%)		L
		Nsoko (53.50%)		L
		Tchendo (65.00%)		L
		Tchibeli-Litanzi-Loussima (65.00%)		L
		Tchibouela (65.00%)		L
		Yanga (55.25%)		L
			Loango (50.00%)	L
			Zatchi (35.00%)	L
Gabon	1928	Atora (40.00%)		L
		Baudroie Nord (50.00%)		L
		Gonelle (100.00%)		L
		Avocette (57.50%)		L
		Anguille (100.00%)		L
		Torpille (100.00%)		L
			Rabi Kounga (47.50%)	L
Libya	1959	Al Jurf (37.50%)		L
		Mabruk (75.00%)		L
		×	El Sharara (7.50%)	L
			NC 186 (9.60%)	L
Nigeria	1962	OML 58 (40.00%)		L, G
		OML 99 Amenam-Kpono (30.40%)		L, G
		OML 100 (40.00%)		L
		OML 102 (40.00%)	OML102 -Ekanga (40.00%)	L
		\ /	Shell Petroleum Development	
			Company fields (SPDC 10.00%)	L, G
			Bonga (12.50%)	L, G
			2034 (12.0070)	2, 3

(1) The Group's interest in the local entity is approximately 100% in all cases except Total Gabon (57.96%), Total E&P Cameroon (75.80%), and certain entities in the UK, Algeria, Abu Dhabi and Oman.

(2) In Algeria, TOTAL has an indirect 19.38% interest in the Ourhoud field and a 48.83% indirect interest in the RKF field via its participation in CEPSA (equity affiliate).



## $\odot$ Main producing fields at December 31, 2007 $^{(1)}$

United States         1957         Matterhorn (100.00%)         L, G           Virgo (64.00%)         G           South America         G           Argentina         1978         Aguada Pichana (27.27%)         L, G           Cañadon Alfa Complex (37.50%)         L, G           Aries (37.50%)         L, G           Carina (37.50%)         L, G           Hidra (37.50%)         L, G           San Roque (24.71%)         San Alberto (15.00%)         L, G           San Antonio (15.00%)         L, G           Colombia         1995         San Alberto (15.00%)         L, G           Colombia         1973         Cupiagua (19.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L           Venezuela         1980         Zuata (Sincor) (47.00%) <sup>197</sup> L           Vucal Placer (69.50%)         G         Angostura (30.00%)         L, G           Indonesia         1986         Maharaja Lela         Jarnalulalam (37.50%)         L, G           Indonesia         1986         Bekapaj (50.00%)         L, G           Tambora/Turu (50.00%)         L, G		Year of entry into the country	Main Group-operated producing fields (Group share %)	Main non-Group-operated producing fields (Group share %)	Liquids (L) or Gas (G)
Surmont (\$0.00%)         L           United States         1957         Matterhorn (100.00%)         L, G           Virgo (\$4.00%)         G         G           South America	North America				
United States         1957         Matterhorn (100.00%)         L, G           Virgo (64.00%)         G           South America         G           Argentina         1978         Aguada Pichana (27.27%)         L, G           Cañadon Alfa Complex (37.50%)         L, G           Aries (37.50%)         L, G           Carina (37.50%)         L, G           Hidra (37.50%)         L, G           San Roque (24.71%)         San Alberto (15.00%)         L, G           San Antonio (15.00%)         L, G           Colombia         1995         San Alberto (15.00%)         L, G           Colombia         1973         Cupiagua (19.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L           Venezuela         1980         Zuata (Sincor) (47.00%) <sup>197</sup> L           Vucal Placer (69.50%)         G         Angostura (30.00%)         L, G           Indonesia         1986         Maharaja Lela         Jarnalulalam (37.50%)         L, G           Indonesia         1986         Bekapaj (50.00%)         L, G           Tambora/Turu (50.00%)         L, G	Canada	1999	Joslyn (74.00%) <sup>(2)</sup>		L
Virgo (84.00%)         G           South America				Surmont (50.00%)	L
South America         Image: Carlaed Pichana (27.27%)         L, G           Argentlina         1978         Aguada Pichana (27.27%)         L, G           Carlaed Natla Complex (37.50%)         L, G           Arles (37.50%)         L, G           Garina (37.50%)         L, G           Hidra (37.50%)         L, G           Hidra (37.50%)         L, G           Bolivia         1995         San Alborto (15.00%)         L, G           Colombia         1995         San Alborto (15.00%)         L, G           Colombia         1973         Cupiagua (19.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L           Venezuela         1980         Maharaja Lela         Yucal Placer (69.50%)         L, G           Trinidad & Tobago         1996         Maharaja Lela         Yucal Placer (69.50%)         L, G           Trunei         1980         Maharaja Lela         Yucal Placer (69.50%)         L, G           Indonesia         1968         Bekapai (50.00%)         L, G           Indonesia         1968         Bekapai (50.00%)         L, G           Indonesia         1968         Goumay         L, G           Marant/Lou (50.00%)	United States	1957	Matterhorn (100.00%)		
Argentina       1978       Aguada Pichana (27.27%)       L, G         Cañadon Alfa Complex (37.50%)       L, G         Aries (37.50%)       L, G         Cañadon Alfa Complex (37.50%)       L, G         Aries (37.50%)       L, G         Cañadon Alfa Complex (37.50%)       L, G         Carina (37.50%)       L, G         Bolivia       1995       San Aborto (15.00%)       L, G         Bolivia       1973       Cupiagua (19.00%)       L, G         Colombia       1973       Cupiagua (19.00%)       L, G         Triidad & Tobago       1996       Angostura (30.00%)       L         Venzuela       1980       Zuata (Sincor) (47.00%)®       L         Aries (Sincor)       Jamalulalam (37.50%)       L, G         Indonesia       1986       Maharaja Lela       Yucal Placer (69.50%)       L, G         Indonesia       1968       Bekapai (50.00%)       L, G         Indones			Virgo (64.00%)		G
Cañadon Alfa Complex (37.50%)         L, G           Aries (37.50%)         L, G           Carina (37.50%)         L, G           Carina (37.50%)         L, G           Hidra (37.50%)         L, G           Bolivia         1995         San Roque (24.71%)         L, G           Bolivia         1995         San Alberto (15.00%)         L, G           Colombia         1973         Cupiagua (19.00%)         L, G           Colombia         1973         Cupiagua (19.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L, G           Venezuela         1980         Zuata (Sinco) (47.00%) <sup>m</sup> L           Venezuela         1980         Zuata (Sinco) (47.00%) <sup>m</sup> L           Grania         1986         Maharaja Lela         Yucal Placer (69.50%)         L, G           Indonesia         1986         Bekapai (50.00%)         L, G         G           Indonesia         1968         Bekapai (50.00%)         L, G         G           Indonesia         1968         Bekapai (50.00%)         L, G         G           Indonesia         1968         Bekapai (50.00%)         L, G         G           Indonesia	South America				
Aries (37.50%)       L, G         Carina (37.50%)       L, G         Hidra (37.50%)       L, G         Hidra (37.50%)       L         Bolivia       1995       San Alberto (15.00%)       L, G         Colombia       1995       San Alberto (15.00%)       L, G         Colombia       1973       Cupiagua (19.00%)       L, G         Colombia       1973       Cupiagua (19.00%)       L, G         Trinidad & Tobago       1996       Argostura (30.00%)       L         Venezuela       1980       Zuata (Sincor) (47.00%) <sup>[8]</sup> L         Stai / Far East       Yucal Placer (69.50%)       G         Brunei       1986       Maharaja Lela          Jamalulatam (37.50%)       L, G       G       G         Indonesia       1968       Bekapai (50.00%)       L, G         Indonesia       1968       Bekapai (50.00%)       L, G         Sisi-Nubi (47.90%)       L, G       G       G         Maramatukatam       Go.00%)       L, G       G         Maramatukatam       1968       Bekapai (50.00%)       L, G         Indonesia       1968       Bekapai (50.00%)       L, G         G       Sisi-	Argentina	1978	Aguada Pichana (27.27%)		L, G
Carina (37.50%)         L, G           Hidra (37.50%)         L           San Roque (24.71%)         L, G           Bolivia         1995         San Alberto (15.00%)         L, G           Bolivia         1995         San Alberto (15.00%)         L, G           Colombia         1973         Cupiagua (19.00%)         L, G           Colombia         1973         Cupiagua (19.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L           Venezuela         1980         Zuata (Sincor) (47.00%) <sup>(6)</sup> L           Stai / Far East         Yucal Placer (69.50%)         G           Brunei         1986         Maharaja Lela			Cañadon Alfa Complex (37.50%)		L, G
Hidra (37.50%)         L           San Roque (24.71%)         L, G           Bolivia         1995         San Aberto (15.00%)         L, G           Colombia         1973         San Antonio (15.00%)         L, G           Colombia         1973         Cupiague (19.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L           Venezuela         1980         Zuata (Sincor) (47.00%) <sup>(M)</sup> L           Saia / Far East         Yucal Placer (69.50%)         L           Brunei         1986         Maharaja Lela         Yucal Placer (69.50%)         L, G           Indonesia         1968         Bekapai (50.00%)         L, G           Indonesia         1968         Bekapai (50.00%)         L, G           Colombia (50.00%)         L, G         G         G           Indonesia         1968         Bekapai (50.00%)         L, G           Colombia (50.00%)         L, G         G         G           Marang (50.00%)         L, G         G         G           Indonesia         1968         Bekapai (50.00%)         L, G           Sisi-Nubi (47.90%)         L, G         G         G           Marang (50.00%) <td></td> <td></td> <td>Aries (37.50%)</td> <td></td> <td>L, G</td>			Aries (37.50%)		L, G
San Roque (24.71%)         L, G           Bolivia         1995         San Alberto (15.00%)         L, G           Colombia         1973         Cupiagua (19.00%)         L, G           Colombia         1973         Cupiagua (19.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L           Venezuela         1980         Zuata (Sincor) (47.00%) <sup>em</sup> L           Venezuela         1980         Zuata (Sincor) (47.00%) <sup>em</sup> L           Stal / Far East         Yucal Placer (69.50%)         G           Brunei         1986         Maharaja Lela         Yucal Placer (69.50%)         G           Indonesia         1986         Maharaja Lela         L, G           Indonesia         1968         Bekapai (50.00%)         L, G           Indonesia         1968         Bekapai (50.00%)         L, G           Goutos         Tambora/Tunu (50.00%)         L, G           Indonesia         1968         Bekapai (50.00%)         L, G           Goutos         Tambora/Tunu (50.00%)         L, G           Indonesia         1968         Sisi-Nubi (47.90%)			Carina (37.50%)		L, G
Bolivia         1995         San Alberto (15.00%)         L, G           San Antonio (15.00%)         L, G         San Antonio (15.00%)         L, G           Colombia         1973         Cupiagua (19.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L           Venezuela         1980         Zuata (Sincor) (47.00%) <sup>®</sup> L           Asia / Far East         Yucal Placer (69.50%)         G           Brunei         1986         Maharaja Lela			Hidra (37.50%)		L
San Antonio (15.00%)         L, G           Colombia         1973         Cupiagua (19.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L           Venezuela         1980         Zuata (Sincor) (47.00%)®         L           Asia / Far East         Yucal Placer (69.50%)         G           Brunei         1986         Maharaja Lela			San Roque (24.71%)		L, G
Colombia         1973         Cupiagua (19.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L           Venezuela         1980         Zuata (Sincor) (47.00%) <sup>18</sup> L           Yucal Placer (69.50%)         G           Asia / Far East           Brunei         1986         Maharaja Lela           Jamalulalam (37.50%)         L, G           Indonesia         1968         Bekapai (50.00%)         L, G           Peciko (50.00%)         L, G         G           Sisi-Nubi (47.90%)         L, G           Nilam (0.25%)         L, G           Madak (1.05%)         L, G           Nilam (0.20%)         L, G           Sisi-Nubi (47.90%)         L, G           Nilam (0.25%)         L, G           Madak (1.05%)         L, G           Nilam (0.29%)         G           Madana (31.24%)         G           Nilam (0.28%)         L           Cis	Bolivia	1995		San Alberto (15.00%)	L, G
Cusiana (19.00%)         L, G           Trinidad & Tobago         1996         Angostura (30.00%)         L           Venezuela         1980         Zuata (Sincor) (47.00%) <sup>®)</sup> L           Yucal Placer (69.50%)         G           Asia / Far East         Yucal Placer (69.50%)         G           Brunei         1986         Maharaja Lela				San Antonio (15.00%)	L, G
Trinidad & Tobago         1996         Angostura (30.00%)         L           Venezuela         1980         Zuata (Sincor) (47.00%) <sup>en</sup> L           Yucal Placer (69.50%)         G           Asia/Far East         Yucal Placer (69.50%)         G           Brunei         1986         Maharaja Lela	Colombia	1973		Cupiagua (19.00%)	L, G
Venezuela         1980         Zuata (Sincor) (47.00%)®         L           Yucal Placer (69.50%)         G           Asia / Far East            Brunei         1986         Maharaja Lela Jamalulalam (37.50%)         L, G           Indonesia         1968         Bekapai (50.00%)         L, G           Handli (50.00%)         L, G         L         G           1968         Bekapai (50.00%)         L, G         L, G           Handli (50.00%)         L, G         G         L, G           1968         Bekapai (50.00%)         L, G         G           Gametaria         1968         Bekapai (50.00%)         L, G           Gametaria         Gametaria         Gametaria         L, G           Gametaria         Tambora/Tunu (50.00%)         L, G           Gametaria         Sisi-Nubi (47.90%)         L, G           Gametaria         Sisi-Nubi (47.90%)         L, G           Myanmar         1992         Yadana (31.24%)         G           Myanmar         1990         Bongkot (33.33%)         L, G           Cis          Azerbaijan         Shah Deniz (10.00%)         L, G				Cusiana (19.00%)	L, G
Yucal Placer (69.50%)         G           Asia/Far East         E           Brunei         1986         Maharaja Lela           Jamalulalam (37.50%)         L, G           Indonesia         1968         Bekapai (50.00%)         L, G           Mandri (50.00%)         L, G         G         G           1968         Bekapai (50.00%)         L, G         G           1969         Peciko (50.00%)         L, G         G           1960         Tambora/Tunu (50.00%)         L, G         G           1960         Sisi-Nubi (47.90%)         L, G         G           1960         Sisi-Nubi (47.90%)         L, G         G           Myanmar         1992         Yadana (31.24%)         G           Thailand         1990         Bongkot (33.33%)         L, G           Azerbaijan         1996         Shah Deniz (10.00%)         L, G	Trinidad & Tobago	1996		Angostura (30.00%)	L
Asia/Far East           Brunei         1986         Maharaja Lela Jamalulalam (37.50%)         L, G           Indonesia         1968         Bekapai (50.00%)         L, G           Handil (50.00%)         L, G         G         G           1968         Bekapai (50.00%)         L, G         G           1968         Bekapai (50.00%)         L, G         G           1969         Peciko (50.00%)         L, G         G           1960         Tambora/Tunu (50.00%)         L, G         G           1960         Sisi-Nubi (47.90%)         L, G         G           197         Sisi-Nubi (47.90%)         L, G         G           1980         Yadana (31.24%)         G         G           Myanmar         1992         Yadana (31.24%)         G           Thailand         1990         Bongkot (33.33%)         L, G           Azerbaijan         1996         Shah Deniz (10.00%)         L, G	Venezuela	1980		Zuata (Sincor) (47.00%) <sup>(3)</sup>	L
Brunei       1986       Maharaja Lela         Jamalulalam (37.50%)       L, G         Indonesia       1968       Bekapai (50.00%)       L, G         Handi (50.00%)       L, G       L, G         Handi (50.00%)       L, G       L, G         Peciko (50.00%)       L, G       L, G         Sisi Nubi (47.90%)       L, G       L, G         Indonesia       Tambora/Tunu (50.00%)       L, G         Indonesia       Sisi Nubi (47.90%)       L, G         Indonesia       Sisi Nubi (47.90%)       L, G         Indonesia       Yadana (31.24%)       G         Myanmar       1992       Yadana (31.24%)       G         Thailand       1990       Bongkot (33.33%)       L, G         Azerbaijan       1996       Shah Deniz (10.00%)       L, G				Yucal Placer (69.50%)	G
Jamalulalam (37.50%)       L, G         Indonesia       1968       Bekapai (50.00%)       L, G         Handil (50.00%)       L, G       G         Peciko (50.00%)       L, G       G         Peciko (50.00%)       L, G       G         Sisi-Nubi (47.90%)       L, G       G         Myanmar       1992       Yadana (31.24%)       G         Myanmar       1990       Bongkot (33.33%)       L, G         CIS       Shah Deniz (10.00%)       L, G       G	Asia / Far East				
Indonesia         1968         Bekapai (50.00%)         L, G           Handil (50.00%)         L, G         Peciko (50.00%)         L, G           Peciko (50.00%)         L, G         Tambora/Tunu (50.00%)         L, G           Tambora/Tunu (50.00%)         L, G         Sisi-Nubi (47.90%)         L, G           Sisi-Nubi (47.90%)         L, G         Sisi-Nubi (47.90%)         L, G           Maraman (10.55%)         L, G         Sian (10.55%)         L, G           Myanmar         1992         Yadana (31.24%)         G           Thailand         1990         G         G           Azerbaijan         1996         Shah Deniz (10.00%)         L, G	Brunei	1986	Maharaja Lela		
Handii (50.00%)       L, G         Peciko (50.00%)       L, G         Tambora/Tunu (50.00%)       L, G         Sisi-Nubi (47.90%)       L, G         Sisi-Nubi (47.90%)       L, G         Badak (1.05%)       L, G         Nilam (9.29%)       G         Myanmar       1992       Yadana (31.24%)       G         Thailand       1990       G         Azerbaijan       1996       Shah Deniz (10.00%)       L, G			Jamalulalam (37.50%)		L, G
Peciko (50.00%)       L, G         Tambora/Tunu (50.00%)       L, G         Sisi-Nubi (47.90%)       L, G         Badak (1.05%)       L, G         Badak (1.05%)       L, G         Nilam (9.29%)       G         Myanmar       1992       Yadana (31.24%)       G         Thailand       1990       G       G         Azerbaijan       1996       Shah Deniz (10.00%)       L, G	Indonesia	1968	Bekapai (50.00%)		L, G
Tambora/Tunu (50.00%)       L, G         Sisi-Nubi (47.90%)       L, G         Badak (1.05%)       L, G         Badak (1.05%)       L, G         Nilam (9.29%)       G         Nilam (10.58%)       L         Myanmar       1992       Yadana (31.24%)         Thailand       1990       G         CIS       Shah Deniz (10.00%)       L, G         Azerbaijan       1996       Shah Deniz (10.00%)       L, G			Handil (50.00%)		L, G
Sisi-Nubi (47.90%)         L, G           Badak (1.05%)         L, G           Badak (1.05%)         L, G           Nilam (9.29%)         G           Nilam (10.58%)         L           Myanmar         1992         Yadana (31.24%)           Thailand         1990         G           CIS             Azerbaijan         1996         Shah Deniz (10.00%)         L, G			Peciko (50.00%)		L, G
Badak (1.05%)         L, G           Nilam (9.29%)         G           Nilam (10.58%)         L           Myanmar         1992         Yadana (31.24%)         G           Thailand         1990         G         G           CIS         Xaterbaijan         1996         Shah Deniz (10.00%)         L, G			Tambora/Tunu (50.00%)		L, G
Nilam (9.29%)         G           Nilam (9.29%)         G           Nilam (10.58%)         L           Myanmar         1992         Yadana (31.24%)         G           Thailand         1990         Bongkot (33.33%)         L, G           CIS         Xerbaijan         1996         Shah Deniz (10.00%)         L, G			Sisi-Nubi (47.90%)		L, G
Nilam (10.58%)         L           Myanmar         1992         Yadana (31.24%)         G           Thailand         1990         Bongkot (33.33%)         L, G           CIS         Zerbalijan         1996         Shah Deniz (10.00%)         L, G				Badak (1.05%)	L, G
Myanmar1992Yadana (31.24%)GThailand1990Bongkot (33.33%)L, GAzerbalijanAzerbalijan1996Shah Deniz (10.00%)L, G				Nilam (9.29%)	G
Thailand     1990     Bongkot (33.33%)     L, G       CIS       Azerbaijan     1996     Shah Deniz (10.00%)     L, G				Nilam (10.58%)	L
CIS       Azerbaijan     1996       Shah Deniz (10.00%)     L, G	Myanmar	1992	Yadana (31.24%)		G
Azerbaijan 1996 Shah Deniz (10.00%) L, G	Thailand	1990		Bongkot (33.33%)	L, G
	CIS				
Russia 1989 Kharyaga (50.00%) L	Azerbaijan	1996		Shah Deniz (10.00%)	L, G
	Russia	1989	Kharyaga (50.00%)		L

(1) The Group's interest in the local entity is approximately 100% in all cases except Total Gabon (57.96%), Total E&P Cameroon (75.80%), and certain entities in the UK, Algeria, Abu Dhabi and Oman (see Notes 2 page 57 and 2 to 8 page 58).

(2) After sale of 10% to Inpex.

(3) Process of the transformation into a mixed company PetroCedeño (30.32%) started in 2007 and achieved in February 2008.



## $\odot$ Main producing fields at December 31, 2007 $^{(1)}$

	Year of entry into the country	Main Group-operated producing fields (Group share %)	Main non-Group-operated producing fields (Group share %)	Liquids (L) or Gas (G)
Europe				
France	1939	Lacq (100.00%)		L, G
Norway	1965	Skirne (40.00%)		G
			Åasgard (7.68%)	L, G
			Ekofisk (39.90%)	L, G
			Eldfisk (39.90%)	L, G
			Embla (39.90%)	L, G
			Glitne (21.80%)	L
			Gimle (4.85%)	L
			Heimdal (26.33%)	G
			Hod (25.00%)	L
			Huldra (24.33%)	L, G
			Kristin (6.00%)	L, G
			Kvitebjørn (5.00%)	L, G
			Mikkel (7.65%)	L, G
			Oseberg (10.00%)	L, G
			Sleipner East (10.00%)	L, G
			Sleipner West/Alpha North (9.41%)	L, G
			Snøhvit (18.40%)	G
			Snorre (6.18%)	L
			Statfjord East (2.80%)	L
			Sygna (2.52%)	L
			Tor (48.20%)	L, G
			Tordis (5.60%)	L
			Troll (3.69%)	L, G
			Tune (10.00%)	L
			Vale (24.24%)	L, G
			Valhall (15.72%)	L
			Vigdis (5.60%)	L
			Visund (7.70%)	L, G
The Netherlands	1964	F15a (32.47%)		G
		J3c Unit (29.05%)		G
		K1a Unit (42.37%)		G
		K4a (50.00%)		G
		K4b/K5a (26.06%)		G
		K5b (25.00%)		G
		K6/L7 (56.16%)		G
		L4a (55.66%)		G
			Markham unitized fields (14.75%)	G
United Kingdom	1962	Alwyn North, Dunbar, Ellon, Grant		L, G
		Nuggets (100.00%)		G
		Elgin-Franklin (EFOG 46.17%) <sup>(2)</sup>		L, G
		Forvie Nord (100.00%)		L, G
		Glenelg (49.47%)		L, G
		Otter (54.30%)		L
		West Franklin (EFOG 46.17%) <sup>(2)</sup>		L, G
			Alba (12.65%)	L
			Armada (12.53%)	G
			Bruce (43.25%)	L, G
			Caledonia (12.65%)	L
			Markham unitized fields (7.35%)	G
			ETAP (Mungo, Monan) (12.43%)	L, G
			Keith (25.00%)	L, G
			Nelson (11.53%)	L
			SW Seymour (25.00%)	L
				L

(1) The Group's interest in the local entity is approximately 100% in all cases except Total Gabon (57.96%), Total E&P Cameroon (75.80%), and certain entities in the UK, Algeria, Abu Dhabi and Oman (see Notes 2 below and 2 to 8 page 58).

(2) TOTAL has a 35.8% indirect interest in Elgin Franklin via its participation in EFOG.





#### $\odot$ Main producing fields at December 31, 2007<sup>(1)</sup>

	Year of entry into the country	Main Group-operated producing fields (Group share %)	Main non-Group-operated producing fields (Group share %)	Liquids (L) or Gas (G)
Middle East				
U.A.E.	1939	Abu Dhabi - Abu Al Bu Khoosh (75.00%)		L
			Abu Dhabi offshore (13.33%) <sup>(2)</sup>	L
			Abu Dhabi onshore (9.50%) <sup>(3)</sup>	L
Iran	1954	Dorood (55.00%) <sup>(4)</sup>		L
			South Pars 2 & 3 (40.00%) <sup>(5)</sup>	L, G
Oman	1937		Various fields onshore (Block 6) $(4.00\%)^{(6)}$	L
			Mukhaizna field (Block 53) (2.00%) <sup>(7)</sup>	L
Qatar	1936	Al Khalij (100.00%)		L
			Dolphin (24.50%)	G
			North Field - NFB (20.00%)	L, G
Syria	1988	Jafra/Qahar (100.00%) <sup>(8)</sup>		L
Yemen	1987	Kharir/Atuf (Block 10) (28.57%)		L
			Al Nasr (Block 5) (15.00%)	L

(1) The Group's interest in the local entity is approximately 100% in all cases except Total Gabon (57.96%), Total E&P Cameroon (75.80%), and certain entities in the UK, Algeria, Abu Dhabi and Oman (see Notes 2 page 57 and 2 to 8 below).

(2) Via ADMA (equity affiliate), TOTAL has a 13.33% interest and participates in the operating company, Abu Dhabi Marine Operating Company.

(3) Via ADPC (equity affiliate), TOTAL has a 9.50% interest and participates in the operating company, Abu Dhabi Company for Onshore Oil Operation.

(4) TOTAL is the operator of the development of Dorood field with a 55.00% interest in the foreign consortium.

 (5) TOTAL has transferred operatorship to the National Iranian Oil Company (NIOC) for phases 2 & 3 of the South Pars field. The Group has a 40.00% interest in the foreign consortium.
 (6) TOTAL has a direct participation of 4.00% in Petroleum Development Oman LLC, operator of Block 6, in which TOTAL has an indirect participation of 4.00% via Pohol (equity affiliate). TOTAL also has a 5.54% interest in the Oman LNG facility (trains 1 and 2), and an indirect participation of 2.04% via OLNG in QalhatLNG (train 3).

(7) TOTAL has a direct participation of 2.00% in Block 53.

(8) Operated by DEZPC which is 50.00% owned by TOTAL and 50.00% owned by SPC.



## $\odot$ Oil and gas acreage

		2007		2006	
(in thousands of acres at year-end)		Undeveloped acreage <sup>(1)</sup>	Developed acreage	Undeveloped acreage <sup>(1)</sup>	Developed acreage
Europe	Gross	5,762	656	5,840	613
	Net	2,065	173	2,270	168
Africa	Gross	93,469	1,165	96,284	1,273
	Net	50,564	281	52,534	309
North America	Gross	1,180	13	1,277	16
	Net	793	12	771	2
Asia	Gross	28,986	368	24,807	368
	Net	13,158	104	9,644	104
Rest of world	Gross	92,812	687	94,029	737
	Net	21,126	240	21,524	266
Total	Gross	222,209	2,889	222,237	3,007
	Net <sup>(2)</sup>	87,706	810	86,743	849

		2005		2004	
		Undeveloped	Developed	Undeveloped	Developed
(in thousands of acres at year-end)		acreage (1)	acreage	acreage (1)	acreage
Europe	Gross	5,914	667	5,998	605
	Net	2,213	168	2,107	165
Africa	Gross	103,691	1,302	103,828	1,063
	Net	57,494	309	57,166	311
North America	Gross	1,203	248	1,224	253
	Net	681	122	682	122
Asia	Gross	17,624	368	11,678	368
	Net	7,239	103	4,177	105
Rest of world	Gross	94,288	704	100,198	646
	Net	21,504	278	24,484	256
Total	Gross	222,720	3,289	222,926	2,935
	Net (2)	89,131	980	88,616	959

		2003		2002	
<i></i>		Undeveloped	Developed	Undeveloped	Developed
(in thousands of acres at year-end)		acreage (1)	acreage	acreage (1)	acreage
Europa	Orread	6.447	651	8.542	640
Europe	Gross	- /		- / -	649
	Net	2,327	222	3,436	207
Africa	Gross	128,839	1,261	115,300	1,153
	Net	82,708	345	66,404	314
North America	Gross	1,338	182	2,796	74
	Net	848	91	422	28
Asia	Gross	15,546	368	16,036	20
	Net	5,595	106	7,985	5
Rest of world	Gross	112,982	537	69,100	483
	Net	30,036	161	16,098	171
Total	Gross	265,152	2,999	211,774	2,379
	Net (2)	121,514	925	94,345	725

		2001		2000	
(in thousands of acres at year-end)		Undeveloped acreage (1)	Developed acreage	Undeveloped acreage (1)	Developed acreage
		Ŭ			Ŭ
Europe	Gross	13,139	818	15,696	1,435
	Net	4,959	202	6,167	277
Africa	Gross	116,884	1,172	74,265	370
	Net	67,538	290	22,740	154
North America	Gross	2,602	122	3,814	20
	Net	912	30	1,329	6
Asia	Gross	16,071	833	20,424	555
	Net	8,105	206	12,506	208
Rest of world	Gross	73,056	497	51,690	1,439
	Net	16,915	123	19,544	306
Total	Gross	221,752	3,442	165,889	3,819
	Net <sup>(2)</sup>	98,429	851	62,286	951

(1) Undeveloped acreage includes leases and concessions.(2) Net acreage equals the sum of the Company's fractional interests in gross acreage.



## $\odot$ Number of productive oil and gas wells

		2	007	20	06
(wells at year-end)		Gross wells capable of producing	Net wells capable of producing <sup>(1)</sup>	Gross wells capable of producing	Net wells capable of producing <sup>(1)</sup>
Europe	Oil	718	181	645	171
	Gas	305	115	303	118
Africa	Oil	2,448	684	2,965	734
	Gas	108	31	97	28
North America	Oil	86	69	101	17
	Gas	35	31	42	7
Asia	Oil	293	91	293	87
	Gas	972	195	971	133
Rest of world	Oil	1,028	234	1,008	306
	Gas	314	84	264	69
Total	Oil	4,573	1,260	5,012	1,315
	Gas	1,734	456	1,677	355

		2	005	20	04
(wells at year-end)		Gross wells capable of producing	Net wells capable of producing <sup>(1)</sup>	Gross wells capable of producing	Net wells capable of producing <sup>(1)</sup>
Europe	Oil	645	169	559	161
	Gas	334	121	339	120
Africa	Oil	2,870	734	2,669	703
	Gas	97	28	99	30
North America	Oil	98	28	98	28
	Gas	316	175	326	173
Asia	Oil	293	92	293	102
	Gas	971	192	565	182
Rest of world	Oil	1,015	324	783	266
	Gas	260	70	442	87
Total	Oil	4,921	1,347	4,402	1,260
	Gas	1,978	586	1,771	592

		2	003	20	02
(wells at year-end)		Gross wells capable of producing	Net wells capable of producing <sup>(1)</sup>	Gross wells capable of producing	Net wells capable of producing <sup>(1)</sup>
Europe	Oil	555	170	437	165
	Gas	393	172	462	215
Africa	Oil	2,578	683	2,404	708
	Gas	97	33	73	28
North America	Oil	71	6	78	8
	Gas	389	220	448	239
Asia	Oil	372	185	298	147
	Gas	574	253	430	196
Rest of world	Oil	632	233	575	229
	Gas	268	78	219	62
Total	Oil	4,208	1,277	3,792	1,257
	Gas	1,721	756	1,632	740

		2	001	20	00
(wells at year-end)		Gross wells capable of producing	Net wells capable of producing <sup>(1)</sup>	Gross wells capable of producing	Net wells capable of producing <sup>(1)</sup>
Europe	Oil	445	171	556	186
	Gas	477	211	398	164
Africa	Oil	2,313	710	2,549	729
	Gas	77	35	16	10
North America	Oil	82	11	83	24
	Gas	439	242	661	343
Asia	Oil	260	207	203	86
	Gas	381	171	601	157
Rest of world	Oil	387	83	139	64
	Gas	209	61	148	36
Total	Oil	3,487	1,182	3,530	1,089
	Gas	1,583	720	1,824	710

(1) Net wells equal the sum of the Company's fractional interests in gross wells.





#### ○ Number of net oil and gas wells drilled annually

The following tables show the net productive and dry exploratory and development oil and gas wells completed or abandoned by the Group from 2000 to 2007. Productive wells include wells in which hydrocarbons were found, and the drilling or completion of which, in the case of exploratory wells, has been suspended pending drilling or evaluation. A dry well is one found to be incapable of producing in sufficient quantities to justify completion.

			2007		2006			
(wells at year-end)		Net productive wells drilled <sup>(1)</sup>	Net dry wells drilled (1)	Net total wells drilled <sup>(1)</sup>		Net productive wells drilled <sup>(1)</sup>	Net dry wells drilled (1)	Net total wells drilled (1)
Exploratory	Europe	2.1	1.0	3.1		2.2	2.7	4.9
	Africa	8.1	8.7	16.8		12.3	5.6	17.9
	North America	_	-	_		1.4	-	1.4
	Asia	5.2	-	5.2		2.5	2.3	4.8
	Rest of world	1.0	2.0	3.0		0.9	3.5	4.4
	Total	16.4	11.7	28.1		19.3	14.1	33.4
Development	Europe	13.5	0.1	13.6		12.5	0.4	12.9
•	Africa	51.6	_	51.6		35.7	0.9	36.6
	North America	1.5	105.6	107.1		142.3	-	142.3
	Asia	56.4	-	56.4		5.5	-	5.5
	Rest of world	177.5	5.1	182.6		90.7	1.0	91.7
	Total	300.5	110.8	411.3		286.7	2.3	289.0
Total		316.9	122.5	439.4		306.0	16.4	322.4

			2005		1	2004	
(wells at year-end)		Net productive wells drilled <sup>(1)</sup>	Net dry wells drilled (1)	Net total wells drilled (1)	Net productive wells drilled <sup>(1)</sup>	Net dry wells drilled (1)	Net total wells drilled (1)
Exploratory	Europe	0.4	1.5	1.9	1.8	_	1.8
	Africa	7.4	3.2	10.6	8.4	4.3	12.7
	North America	-	0.3	0.3	-	1.2	1.2
	Asia	-	0.8	0.8	0.7	0.9	1.6
	Rest of world	0.8	1.0	1.8	1.2	0.5	1.7
	Total	8.6	6.8	15.4	12.1	6.9	19.0
Development	Europe	13.3	1.2	14.5	11.7	_	11.7
•	Africa	52.4	0.4	52.8	33.7	1.4	35.1
	North America	301.3	1.0	302.3	49.7	5.6	55.3
	Asia	57.3	-	57.3	47.9	_	47.9
	Rest of world	65.4	1.2	66.6	56.1	0.5	56.6
	Total	489.7	3.8	493.5	199.1	7.5	206.6
Total		498.3	10.6	508.9	211.2	14.4	225.6

			2003	03   20			02
(wells at year-end)		Net productive wells drilled <sup>(1)</sup>	Net dry wells drilled (1)	Net total wells drilled (1)	Net productive wells drilled <sup>(1)</sup>	Net dry wells drilled (1)	Net total wells drilled (1)
Exploratory	Europe	1.0	0.4	1.4	2.0	1.1	3.1
	Africa	3.5	1.1	4.6	5.2	2.8	8.0
	North America	-	-	-	-	-	-
	Asia	-	0.5	0.5	0.7	-	0.7
	Rest of world	1.1	1.0	2.1	1.2	2.1	3.3
	Total	5.6	3.0	8.6	9.1	6.0	15.1
Development	Europe	15.9	-	15.9	25.7	1.9	27.6
•	Africa	39.4	_	39.4	25.8	0.6	26.4
	North America	22.8	-	22.8	24.4	-	24.4
	Asia	38.8	0.5	39.3	19.2	-	19.2
	Rest of world	69.9	2.5	72.4	86.2	_	86.2
	Total	186.8	3.0	189.8	181.3	2.5	183.8
Total		192.4	6.0	198.4	190.4	8.5	198.9

			2001		2000			
(wells at year-end)		Net productive wells drilled <sup>(1)</sup>	Net dry wells drilled (1)	Net total wells drilled (1)	Net productive wells drilled <sup>(1)</sup>	Net dry wells drilled (1)	Net total wells drilled (1)	
Exploratory	Europe	0.4	2.1	2.5	0.7	0.6	1.3	
	Africa	3.2	5.1	8.3	4.9	1.5	6.4	
	North America	1.6	3.1	4.7	1.0	1.4	2.4	
	Asia	-	1.0	1.0	2.0	0.4	2.4	
	Rest of world	2.7	1.5	4.2	0.7	0.5	1.2	
	Total	7.9	12.8	20.7	9.3	4.4	13.7	
Development	Europe	26.9	-	26.9	16.1	0.1	16.2	
	Africa	39.1	0.1	39.2	13.2	1.6	14.8	
	North America	46.6	-	46.6	43.6	-	43.6	
	Asia	14.8	_	14.8	14.9	_	14.9	
	Rest of world	50.5	_	50.5	67.4	0.1	67.5	
	Total	177.9	0.1	178.0	155.2	1.8	157.0	
Total		185.8	12.9	198.7	164.5	6.2	170.7	

(1) Net wells equal the sum of the Company's fractional interests in gross wells.





## $\odot$ Drilling and production activities in progress

The following table shows the number of exploratory and development wells in the process of being drilled by the Group as of December 31, 2007 and at the end of the previous years.

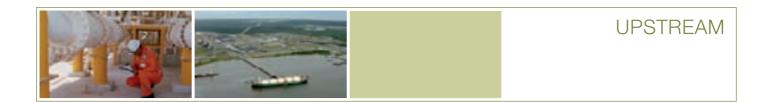
		20	007	20	06
(units at year-end)		Gross	Net <sup>(1)</sup>	Gross	Net <sup>(1)</sup>
Exploratory	Europe	1.0	0.4	3.0	1.6
	Africa	3.0	0.6	13.0	3.9
	North America	-	-	-	-
	Asia	4.0	1.8	2.0	2.0
	Rest of world	-	-	1.0	0.2
	Total	8.0	2.8	19.0	7.7
Development	Europe	22.0	4.7	20.0	4.5
-	Africa	41.0	10.5	22.0	7.5
	North America	3.0	2.0	-	-
	Asia	18.0	8.8	13.0	6.5
	Rest of world	28.0	8.5	18.0	6.0
	Total	112.0	34.5	73.0	24.5
Total		120.0	37.3	92.0	32.2

		2005		2004		
(units at year-end)		Gross	Net (1)	Gross	Gross Net (1)	
Exploratory	Europe	2.0	1.0	4.0	1.1	
	Africa	7.0	3.0	5.0	3.1	
	North America	-	_	1.0	0.3	
	Asia	_	_	_	_	
	Rest of world	3.0	1.1	2.0	0.8	
	Total	12.0	5.1	12.0	5.3	
Development	Europe	21.0	3.8	21.0	2.6	
·	Africa	35.0	10.6	32.0	7.9	
	North America	2.0	1.2	3.0	3.0	
	Asia	14.0	7.0	16.0	6.7	
	Rest of world	24.0	8.0	31.0	11.2	
	Total	96.0	30.6	103.0	31.4	
Total		108.0	35.7	115.0	36.7	

		2003		200	2
(units at year-end)		Gross	Net (1)	Gross	Net (1)
Exploratory	Europe	-	-	1.0	0.5
	Africa	6.0	2.2	7.0	1.7
	North America	_	-	_	-
	Asia	_	-	_	_
	Rest of world	2.0	0.9	4.0	0.8
	Total	8.0	3.1	12.0	3.0
Development	Europe	17.0	2.6	5.0	2.0
-	Africa	22.0	6.7	16.0	5.6
	North America	4.0	4.0	2.0	1.2
	Asia	9.0	4.5	17.0	8.0
	Rest of world	26.0	13.6	12.0	5.4
	Total	78.0	31.4	52.0	22.2
Total		86.0	34.5	64.0	25.2

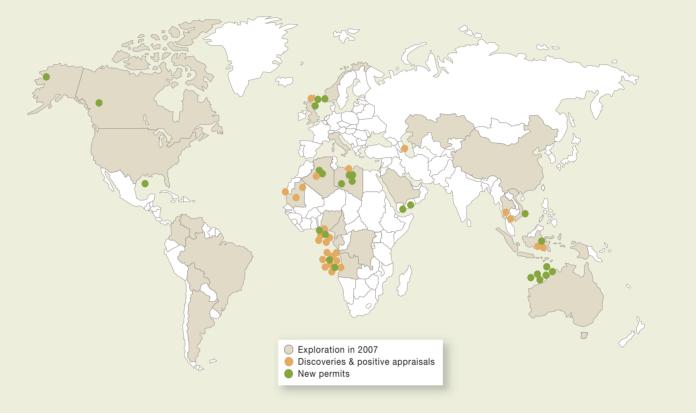
		2001		2000	
(units at year-end)		Gross	Net (1)	Gross	Net (1)
Exploratory	Europe	3.0	0.6	-	-
	Africa	8.0	2.4	5.0	1.0
	North America	-	_	3.0	1.9
	Asia	-	_	_	-
	Rest of world	6.0	2.2	6.0	1.7
	Total	17.0	5.2	14.0	4.6
Development	Europe	6.0	1.3	33.0	9.2
	Africa	3.0	1.2	7.0	2.6
	North America	6.0	4.6	6.0	3.8
	Asia	25.0	9.2	8.0	2.5
	Rest of world	38.0	17.3	9.0	3.5
	Total	78.0	33.6	63.0	21.6
Total		95.0	38.8	77.0	26.2

(1) Net wells equal the sum of the Company's fractional interests in gross wells.

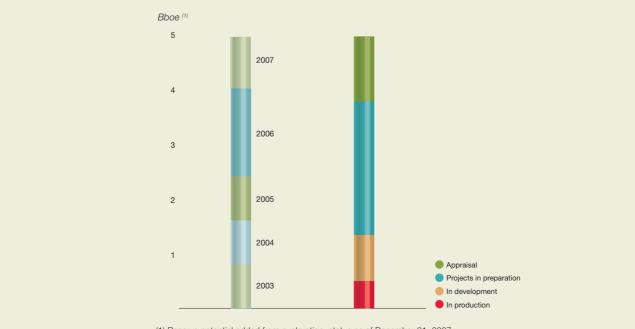


# Exploration





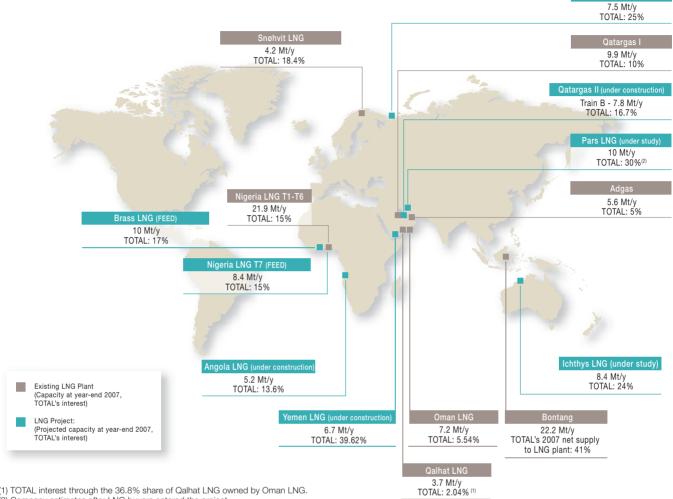
# Rapid confirmation of projects discovered through exploration





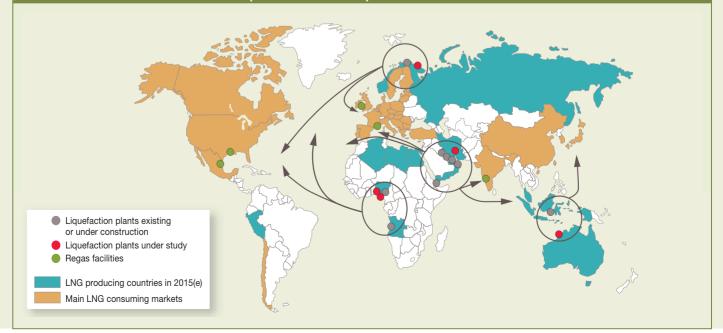
Shtokman (FEED)

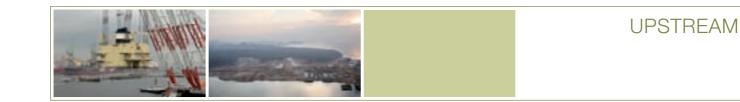
#### ○ LNG positions as of April 1, 2008



(1) TOTAL interest through the 36.8% share of Qalhat LNG owned by Oman LNG. (2) Company estimates after LNG buyers entered the project.

# Diversified and well-positioned portfolio of LNG asset





#### ○ Liquefied Natural Gas (LNG) sales <sup>(1)</sup>

(Kt/y)	2007	2006	2005	2004	2003	2002	2001	2000
Indonesia <sup>(2)</sup> (Bontang)	4,909	4,799	4,765	4,486	4,266	3,854	4,036	4,033
Nigeria (NLNG)	2,477	1,947	1,340	1,415	1,278	869	851	693
Qatar (Qatargas)	938	952	929	924	801	757	725	685
Oman <sup>(3)</sup>	409	418	381	381	388	363	321	128
Abu Dhabi (Adgas)	280	281	272	293	275	258	270	262
Norway (Snøhvit)	64	-	-	-	_	_	-	_
Total	9,076	8,397	7,687	7,499	7,008	6,101	6,203	5,801

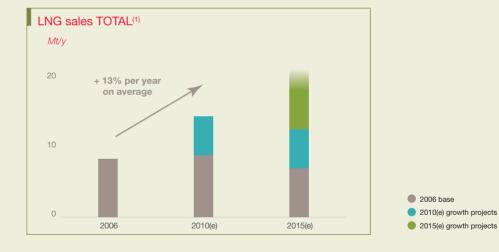
(1) Group share.

(2) From 2005, TOTAL's actual net supply to LNG plant applied to Bontang sales.

(3) Includes both Oman LNG & Qalhat LNG.

## LNG:

## 13% growth per year on average for TOTAL over 2006-2010(e)

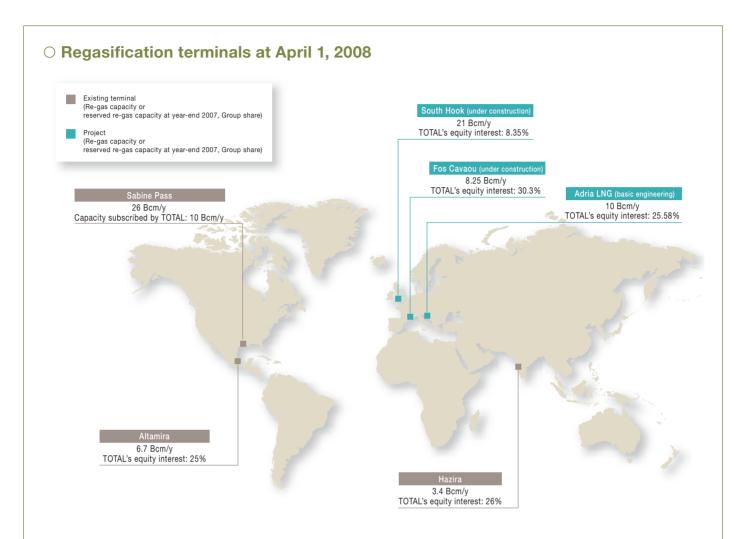




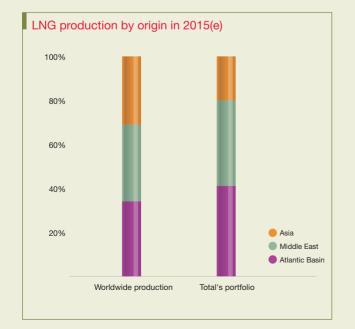
(1) Sales, Group share, excluding trading.

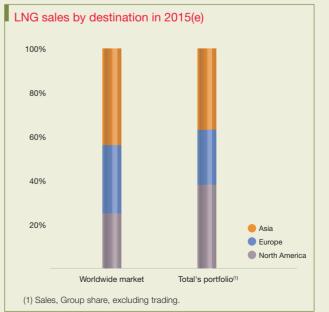
(2) Sales, Group share, excluding trading; estimates for other majors.



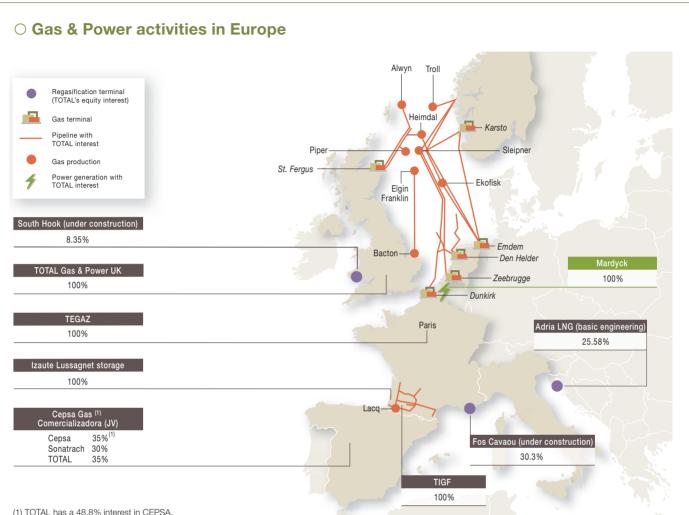


# LNG production and sales in 2015(e)



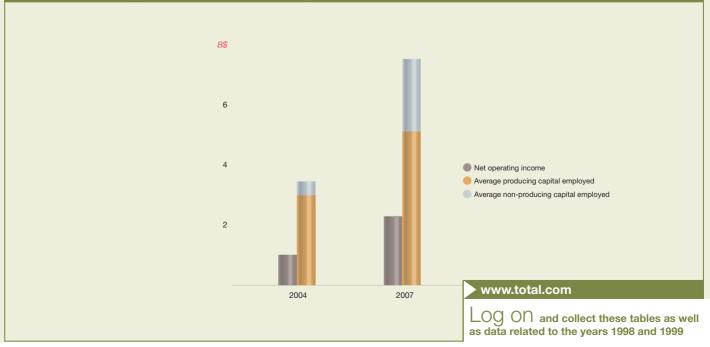






#### (1) TOTAL has a 48.8% interest in CEPSA.

# Profitability of Total's LNG portfolio











#### $\ensuremath{\bigcirc}$ Interests in pipelines

As of December 31, 2007 Pipeline(s)	Origin	Destination	% interest	TOTAL operator	Liquids	Gas
France						
TIGF	Network South West		100.00	Х		Х
Norway						
Frostpipe (inhibited)	Lille-Frigg, Froy	Oseberg	36.25		Х	
Gassled (1)			7.995			Х
Heimdal to Brae Condensate Line	Heimdal	Brae	16.76		Х	
Kvitebjørn Pipeline	Kvitebjørn	Mongstad	5.00		Х	
Norpipe Oil	Ekofisk Treatment center	Teeside (UK)	34.93		Х	
Oseberg Transport System	Oseberg, Brage and Veslefrikk	Sture	8.65		Х	
Sleipner East Condensate Pipe	Sleipner East	Karsto	10.00		Х	
Troll Oil Pipeline I and II	Troll B and C	Vestprocess (Mongstad Refinery)	3.70		Х	
The Netherlands						
Nogat pipeline	F3-FB	Den Helder	23.19			Х
WGT K13-Den Helder	K13A-K4K5	Den Helder	4.66			Х
WGT K13-Extension	Markham	K13-K4K5	23.00			Х
United Kingdom						
Bruce Liquid Export Line	Bruce	Forties (Unity)	43.25		Х	
Central Area Transmission System (CATS)	Cats Riser Platform	Teeside	0.57			Х
Central Graben Liquid Export Line (LEP)	Elgin-Franklin	ETAP	46.17	Х	Х	
Frigg System: UK line	Frigg UK, Alwyn North, Bruce, and others	St.Fergus (Scotland)	100.00	Х		Х
Ninian Pipeline System	Ninian	Sullom Voe	16.00		Х	
Shearwater Elgin Area Line (SEAL)	Elgin-Franklin Shearwater	Bacton	25.73			Х
Gabon						
Mandji Pipe	Mandji field	Cap Lopez Terminal	100.00(2)	Х	Х	
Rabi Pipe	Rabi	Cap Lopez Terminal	100.00(2)	Х	Х	
Americas						
Argentina						
Gas Andes	Neuguen Basin (Argentina)	Santiago (Chile)	56.50	Х		Х
TGN	Network (Northern Argentina)		15.40	Х		Х
TGM	TGN	Uruguyana (Brazil)	32.68	Х		Х
Bolivia						
Transierra	Yacuiba (Bolivia)	Rio Grande (Bolivia)	11.00			Х
Brazil						
TBG	Bolivia-Brazil border	Porto Alegre via Sao Paulo	9.67			Х
TSB (project)	TGM (Argentina)	TGB (Porto Alegre)	25.00			X
Colombia			20.00			
Ocensa	Cusiana, Cupiagua	Covenas Terminal	15.20		Х	
Oleoducto de Alta Magdalena	Magdalena Media	Vasconia	0.96		X	
Oleoducto de Colombia	-					
	Vasconia	Covenas	9.55		Х	
Asia	Vadana (Muserman)	Don I Tong (That hand -	01.04			×
Yadana	Yadana (Myanmar)	Ban-I Tong (Thai border)	31.24	Х		Х
Rest of world		Or the T. (Tenderse)	5.00			
BTC	Baku (Azerbaijan)	Ceyhan (Turkey)	5.00		Х	
SCP	Baku (Azerbaijan)	Georgia/Turkey Border	10.00			X
Dolphin (International Transport and Network)	Ras Laffan (Qatar)	U.A.E.	24.50			Х

(1) Gassled : unitization of Norwegian gas pipelines through a new joint-venture in which TOTAL has an interest of 7.995%. In addition to the direct share in Gassled, TOTAL has a 14.4% interest in the joint-stock company Norsea Gas AS, which holds 2.839% in Gassled.

(2) Interest of Total Gabon. The Group has a financial interest of 57.96% in Total Gabon.

## UPSTREAM



## $\odot$ Pipeline gas sales

(Mcf/d)	2007	2006	2005	2004	2003	2002	2001	2000
France	91	102	94	115	130	153	159	161
United Kingdom	759	829	889	935	1,062	1,016	701	709
Norway	651	662	679	696	666	597	501	451
Netherlands	248	241	278	323	322	350	399	409
Italy	-	-	-	-	_	-	3	7
Africa	64	54	52	44	49	41	36	141
United States	28	44	171	236	288	208	222	238
Indonesia (1)	97	94	98	91	80	73	57	52
Myanmar	136	121	109	110	129	151	126	43
Thailand	202	199	194	194	167	183	189	177
Brunei	59	64	54	56	60	49	51	47
Argentina	351	335	319	282	264	220	251	219
Colombia	30	25	21	14	8	3	3	2
Bolivia	109	94	99	83	49	26	15	_
Venezuela	65	67	94	44	_	-	_	_
Qatar	61	-	_	_	_	_	_	_
Syria	-	_	18	33	36	71	_	_
Total	2,952	2,931	3,168	3,256	3,310	3,141	2,713	2,656

## $\bigcirc$ Power generation facilities

	Interest	Capacity <sup>(2)</sup>	Energy
France			
Mardyck	100.00%	12 MW	Wind
Thailand			
Bang Bo	28.00%	350 MW	Gas
U.A.E.			
Taweelah A1	20.00%	1,430 MW	Gas

(1) Domestic sales.(2) Capacity stated at 100%.





# EUROPE



## HIGHLIGHTS

In 2007, TOTAL's production in Europe was 674 kboe/d, representing 28% of the Group's overall production. In Norway, highlights of the 2005-2007 period included the start-up of the Snøhvit and Kristin fields, the increase of the Group's interest in the PL211 permit (Victoria) and new developments on existing fields. Also during this period, the Norwegian Parliament approved the Tyrihans development plan and the redevelopment project for Valhall. In the UK, production began from satellites of the Alwyn (Forvie North) and Elgin-Franklin (Glenelg) facilities, as well as on the Maria field. TOTAL made several major discoveries in these two countries, including Jura West in the UK, and was awarded new exploration permits.

#### ○ **Production**

	2007	2006	2005	2004
Liquids production (kb/d)	335	365	390	424
Gas production (Mcf/d)	1,846	1,970	2,063	2,218
Total (kboe/d)	674	728	770	832

#### ○ Main projects

Start-up	Projects	Туре	Capacity (kboe/d)	Share	Op.(1)	Country
2007	West Franklin	Liquids	20	46.2%	$\checkmark$	UK
	Snøhvit	LNG	120	18.4%		Norway
2008(e)	Jura	Liquids	45	100%	1	UK
2010(e)	Tyrihans	Liquids	70	23.2%		Norway
2011-2012(e)	Laggan/Tormore	Liquids/gas	90	50%	1	UK
	Tempa Rossa	Heavy oil	50	50%	1	Italy
2012-2015(e)	Victoria	Liquids/gas	Study	40%	$\checkmark$	Norway

(1) Operated by TOTAL or through an operating company.

#### UPSTREAM MAPS EUROPE



**FRANCE:** the Group has operated fields in France since 1939, notably the Lacq (100%) and Meillon (100%) gas fields, located in southwest France. The Group's production was 27 kboe/d in 2007, down from 30 kboe/d in 2006 and 29 kboe/d in 2005.

The Group's most significant production activity in France has been on the Lacq field, which began in 1957. On the Lacq platform, a pilot project to capture, inject and store carbon dioxide is proceeding. In connection with this project, a gas burning plant will be modified to operate in an oxycombustion environment and the carbon dioxide produced will be re-injected in the depleted Rousse field. Start-up is expected late in 2008. As part of the Group's sustainable development policy, this project will permit the overall evaluation of one of the possibilities to reduce emissions of carbon dioxide into the atmosphere.

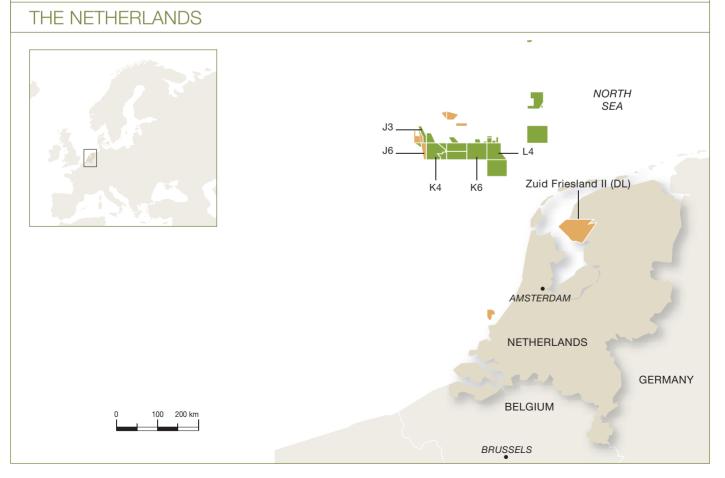
**ITALY:** in Italy, the Tempa Rossa field (50%, operator), discovered in 1989 and located on the unitized Gorgoglione concession in the southern Apennins (Basilicate region), is TOTAL's principal asset.

**THE NETHERLANDS:** TOTAL is also present in The Netherlands, where its production was 45 kboe/d in 2007.

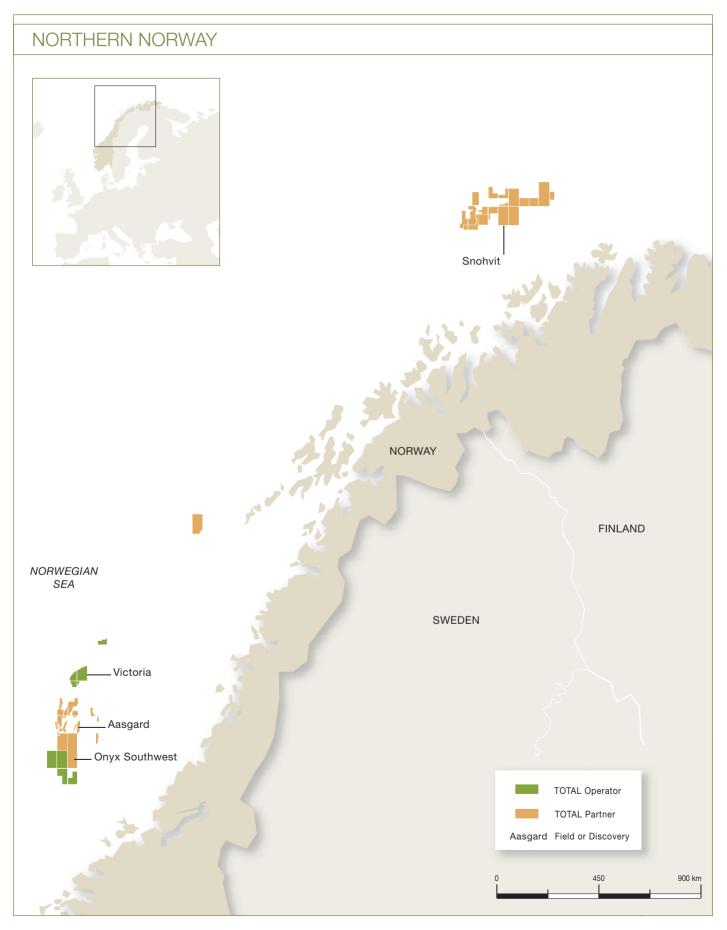
**NORWAY:** in Norway, where the Group has been present since the late 1960s, TOTAL holds interests in 71 production permits on the Norwegian continental shelf, 13 of which it operates. Norway is the largest contributor to the Group's production, with 338 kboe/d in 2007, compared to 372 kboe/d in 2006 and 383 kboe/d in 2005.

In the Norwegian North Sea, the most significant contribution to production, for the most part non-operated, comes from the Ekofisk Area located in the south. In the Barents Sea, the Snøhvit project (18.4%) includes both the development of the natural gas field and the construction of the associated liquefaction facilities. Production began in August 2007.

**UNITED KINGDOM:** TOTAL has been present in the United Kingdom since 1962. The Group's production reached 264 kboe/d in 2007, down from the levels recorded in 2006 and 2005, amounting to 282 kboe/d and 307 kboe/d, respectively. The UK accounts for nearly 11% of the Group's overall production. 85% of this production comes from operated fields located in two zones: the Alwyn zone in the northern North Sea and the Elgin-Franklin zone in the Central Graben. TOTAL has also been continuing exploration and appraisal activities in the West Shetland zone for several years. In 2005, TOTAL acquired the right to obtain a 25% interest in two blocks located near Elgin-Franklin by drilling an appraisal well on the Kessog structure. This well, for which drilling operations were completed in May 2007, discovered an oil and gas column exceeding expectations. The most significant discovery in this zone was made on the Jura well (100%), which encountered a column of more than 300 meters of gas and condensates. A second sub-sea well is being completed. Jura is expected to begin producing in the second quarter 2008 and reach a production plateau of 50 kboe/d.

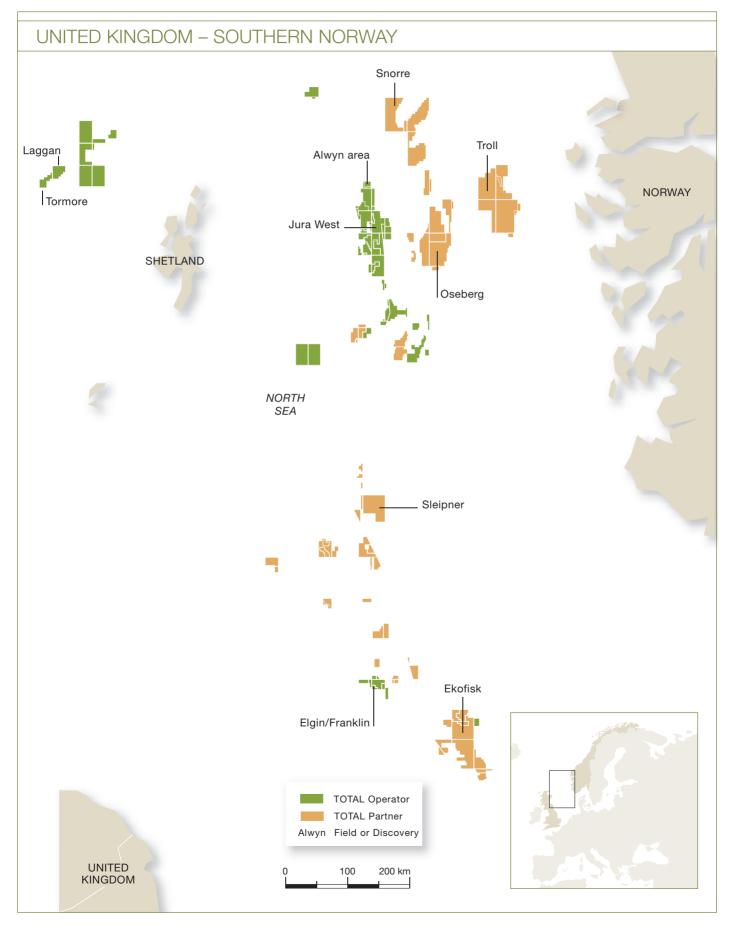






## UPSTREAM MAPS EUROPE







# **AFRICA**

## HIGHLIGHTS



TOTAL has been present in Africa since 1928. The African continent is one of the Group's fastest growing production zones. Its exploration and production operations are primarily located in countries bordering the Gulf of Guinea, particularly Angola and Nigeria, as well as in North Africa. The Group's production in Africa amounted to 806 kboe/d in 2007 against 720 kboe/d in 2006 and 776 kboe/d in 2005 (including its share in the production of equity affiliates), amounting to nearly 34% of the Group's overall production and making TOTAL one of the leading international oil companies in the region, based on production. Since the end of 2006, the Group has started production on the Rosa and Dalia fields in Angola, and Moho Bilando in Congo and has launched the development of Pazflor in Angola. Moreover, the developments of Ofon II and Usan have started in Nigeria.

#### **O** Production

	2007	2006	2005	2004
Liquids production (kb/d)	681	628	696	730
Gas production (Mcf/d)	640	483	422	444
Total (kboe/d)	806	719	776	813

#### ○ Main projects

Start-up	Projects	Туре	Capacity (kboe/d)	Share	<b>Op.</b> <sup>(1)</sup>	Country
2007	Rosa	Deep offshore	150	40%	1	Angola
	NLNG T6	LNG	120	15%		Nigeria
2008	Moho-Bilondo	Liquids	90	53.5%	✓	Congo
2008-2009(e)	Akpo	Deep offshore	225	24%	✓	Nigeria
	Tombua Landana	Liquids	130	20%		Angola
2010(e)	Ofon II	Liquids	100	40%	1	Nigeria
2011-2012(e)	Anguille redev.	Liquids	40	100%	✓	Gabon
	Pazflor	Deep offshore	200	40%	✓	Angola
	Usan	Deep offshore	180	20%	✓	Nigeria
	Angola LNG	LNG	175	13.6%		Angola
	NLNG T7	LNG	250	15%		Nigeria
	Egina	Deep offshore	200	24%	1	Nigeria
2012-2015(e)	Brass LNG	LNG	300	17%		Nigeria
	Moho North	Deep offshore	Study	53.5%	1	Congo
	CLOV	Deep offshore	Study	40%	1	Angola
	Block 32	Deep offshore	Study	30%	1	Angola

(1) Operated by TOTAL or through an operating company.

# STREAM



NIGERIA: TOTAL has been present in Nigeria since 1962.

It operates seven production permits (OML) out of the 47 in which

it holds an interest, and two exploration permits (OPL) out of five.

TOTAL holds a 15% interest in the NLNG gas liquefaction facility located on Bonny Island. The sixth train started production in December 2007.

TOTAL acquired an interest in the OML 136 permit (40%) in 2007 as part of its strategy to supply gas to the LNG plants in which it has interests and, more generally, to develop its presence along the gas chain.

As part of its joint venture with the Nigerian National Petroleum Corporation (NNPC), in 2007 the Group announced the launch of the Ofon II project on the OML 102 permit. Production from this project, which is expected to contribute an additional 70 kboe/d (in 100%), is expected to begin in 2010. TOTAL also launched the Usan project (OML 138, 20%, operator) in February 2008.

**CAMEROON:** in Cameroon, TOTAL has been present since 1951 and operates production of 60 kboe/d. or nearly 70% of the country's overall production. In 2007, the Group's share of production was 14 kboe/d compared to 13 kboe/d in 2006 and 12 kboe/d in 2005 due to the start-up of new discoveries which offset the natural decline of mature fields.

GABON: Total Gabon<sup>(1)</sup> is one of the Group's oldest subsidiaries in sub-Saharan Africa. In Gabon, the Group's share of production in 2007 fell from 98 kboe/d in 2005 and 87 kboe/d in 2006 to 83 kboe/d in 2007, due to the natural decline of mature fields. In 2007. the Convention d'Etablissement between Total Gabon and the government of Gabon was renewed for a 25-year period. This concession scheme favors exploration activities and development projects. Total Gabon also launched the first phase of redevelopment of the Anguille field in 2007, which has been in production since 1966.

CONGO: in Congo, TOTAL is the largest operator of production in the country. The Moho Bilondo (53.5%, operator) project has started production on April 28, 2008.

ANGOLA: in Angola production comes essentially from Blocks 17, 0 and 14. In 2005, 2006 and 2007, several discoveries were made, mainly on Blocks 14, 31 and 32. Deep-offshore Block 17 (40%, operator)

is TOTAL's principal producing asset.

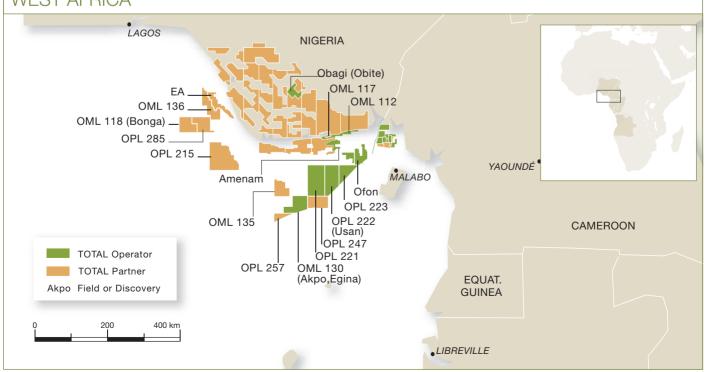
It is composed of four major zones: Girassol, Dalia, Pazflor and CLOV (based on the Cravo, Lirio, Orquidea, and Violeta discoveries).

Regarding the Group's activities in liquefied natural gas (LNG), the Angola LNG project (13.6%), designed to bring the country's natural gas reserves to market, was approved by the government of Angola and the Group's partners in December 2007. The project calls for the construction of a liquefaction plant near Soyo, with production expected to start in 2012.

ALGERIA: the Group is present in Algeria with production of 79 kboe/d in 2007, down from the volumes recorded in previous years (80 kboe/d in 2006 and 85 kboe/d in 2005).

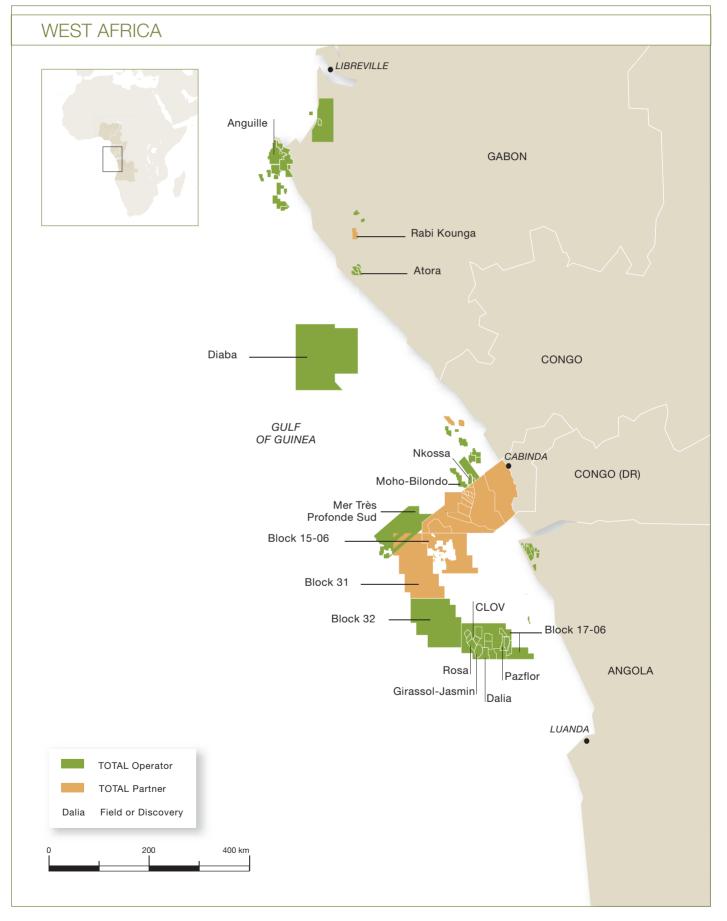
LIBYA: in Libya, the Group's share of production in 2007 rose to 87 kboe/d, slightly up from the levels recorded in 2006 and 2005. New production facilities in the Mabruck field (75%, operator) were commissioned in June 2007.

(1) Total Gabon is a Gabonese company whose shares are listed on Euronext Paris. TOTAL holds 58%, the Republic of Gabon 25% and the public float is 17%



# WEST AFRICA





#### UPSTREAM MAPS AFRICA



# PAZFLOR

#### MANAGING TWO DIFFERENT GEOLOGICAL ENVIRONMENTS

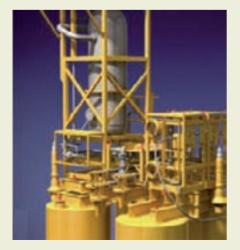
As commonly found on Block 17, the four Pazflor reservoirs are tertiary turbidite reservoirs with a complex internal architecture of massive sands (channels and lobes) and composite facies (a mixture of sands and shales bordering the channels) depending on the depositional environment.

#### A TECHNOLOGICAL WORLD FIRST

The solution to one of the greatest challenges on Pazflor, the difficult production of the heavy and viscous Miocene oil, was a match for the complexity involved: the coupling, at a depth of 800 metres of the gas/liquid separation and the lifting of liquids using hybrid pumps (versus multiphase pumps combined with bottom riser gas lift), is the technological key to the cost effectiveness of the project. For the first time in the world, this device is to be implemented as the basic design for a development scheme.

#### **TWO ANTI-HYDRATE STRATEGIES**

Using subsea separation on the Miocene reservoirs means that production loops are not required. Operating at a pressure of 23 bars, this separation system effectively guarantees that the production fluids downstream of each separation unit, remain outside the hydrate formation window. The upstream preservation of



the multiphase line is assured by a simple depressurisation operation in the event of an extended production shutdown.

For the Oligocene reservoirs, the anti-hydrate strategy is assured by the installation of a production loop comprising a pipe-in-pipe envelope, insulated by rock wool. In normal operating conditions, this device guarantees that the oil, at 110°C when it leaves the well, arrives on the FPSO at a minimum temperature of 40°C. In the event of an extended production shut-down, line preservation is assured by circulating an inert oil to replace the effluent running out of the wells.

# TOWARDS AN INDUSTRIAL APPROACH TO THE DEEP OFFSHORE

The experience acquired by Total during the conquest of Block 17, means that the Group now has in hand the keys to an industrial drilling and well equipment approach. A design based on a strategy to optimise technological know-how and to deploy tried and tested industrial solutions, with the marked advantage of simultaneously managing expenses and risks.

The standardisation of equipment, in particular tubing, is also part of the industrial optimisation strategy for Block 17 as a whole.

#### A FLOATING GIANT

The third FPSO (Floating Production, Storage and Offloading) on Block 17 will assure oil processing, storage



#### GIVING MOMENTUM TO LOCAL PRODUCTION STRUCTURES

In line with this contractual strategy, Angolan industries are notably involved in the construction of the FPSO. The helipad, the FPSO anchors, the boat landing – a structure dedicated to the docking of passenger transport vessels – the riser protection structures and mooring lines will therefore be "made in Angola".

Angolan industries will also be actively involved in the manufacture of the Pazflor flowlines. They will be responsible for the coating and insulation of the Miocene production lines, the assembly of production and injection lines, the manufacture of certain umbilicals and of numerous structural elements.

and export via an offloading buoy as on Girassol and Dalia, though certain specific characteristics distinguish it from its predecessors:

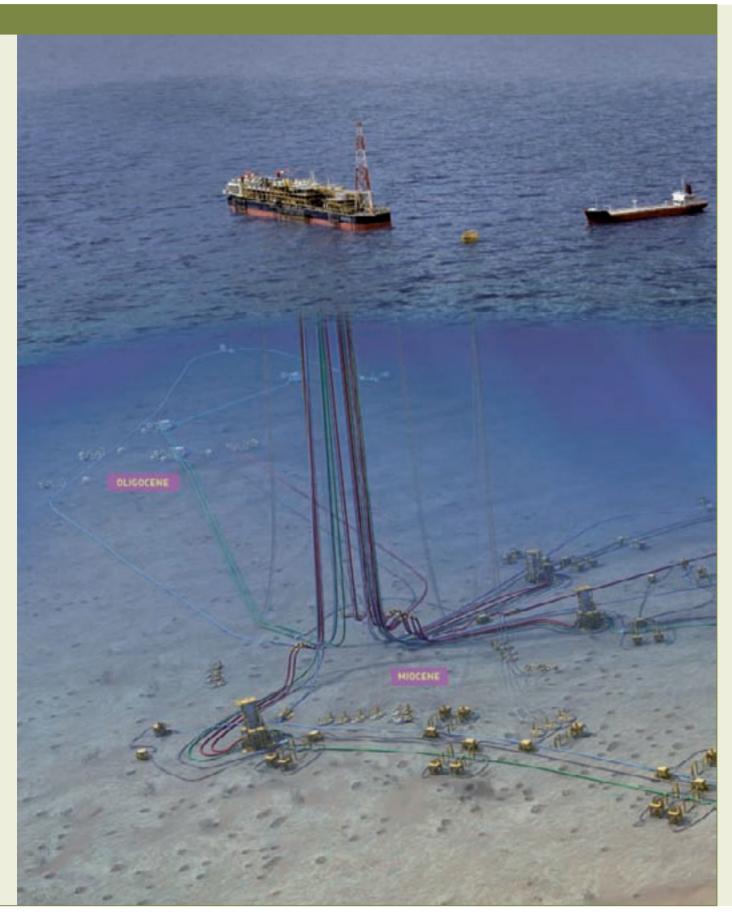
 a record electric power of 120 MW, supplied by five 24 MW turbo-generators, required in part to cope with the power supply necessary for the Miocene liquid-boosting pumps;

 two qualities of oil to be processed, one heavier and more viscous than that of Dalia and requiring more complex processing installations. After pressure balancing, the Oligocene/Miocene mixture is processed by two parallel trains.

To lighten the topsides, whose 15 modules represent 32,000 tonnes, Pazflor innovates yet again by carrying out the oil desalting process in the hull of the FPSO, using 4 desalting tanks with a total capacity of 450,000 barrels, and the decanting of produced water from the Miocene reservoirs using two decantation tanks.







#### UPSTREAM MAPS AFRICA



# ROSA



#### SUCCESSFUL MANAGEMENT OF A LARGE-SCALE PROJECT

Designing and fabricating the plant and equipment needed to develop the Rosa reservoirs called on leading-edge know-how from contractors in several different countries. Thousands of men and women in Norway, the United Kingdom, India, France, Angola, the United States and Belgium committed their expertise to this project, completed within the allotted deadlines. Enforcing a systematic policy of local content among its contractors, Total has contributed to building the momentum of the local industry through its priority on giving as much work as possible to the Angolan oil services sector. By pooling all these energies, Total and its partners have helped the country take a new step toward extracting maximum value from its resources.



#### KEY DATES

#### December 2005:

- Start of the drilling campaign by the drillship Saipem 10000.
- Arrival of the flotel Regalia and commencement of integration works onboard the Girassol FPSO.

#### June 18, 2007:

 First oil from the Rosa E reservoir.

#### \_\_\_\_\_

July 21, 2007: ■ Start production from the Rosa D reservoir.

#### September 2007:

 Start of the drilling campaign by the drillship Pride Angola.

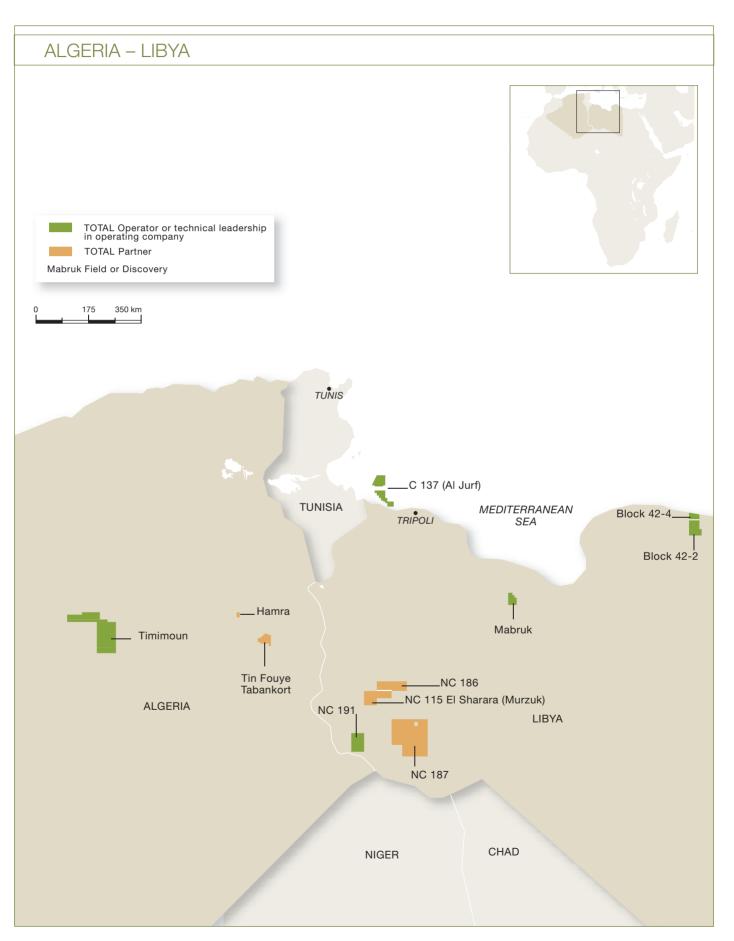
#### October 2007:

 Start of water injections.
 A drilling campaign begun in December 2005, scheduled to last until mid-2008, mobilizing two drillships. Two subsea installation campaigns: one from February to May 2006 and the other from November 2006 to March 2007. Two lifting campaigns to install the modules in October 2006 and February 2007.

#### **KEY FIGURES**

- 22 months of work on an FPSO in full swing.
- 1,400 people working in shifts.More than 2 million productive
- man-hours worked on the FPSO without interrupting production.
- 5,600 tonnes of equipment, piping and structures (including 300 tonnes of temporary structures) added to the FPSO.
- 7 modules ranging in weight from 110 to 1,700 tonnes.
- 57 days of scheduled production shut-down.
- 420 tonnes of reinforcements and supporting structures for equipment and modules.
- 300 tonnes of temporary structures to allow modules installation.
- 750 tonnes of scaffolding.
- 165 km of electrical and instrumentation cables.
- 620 tonnes of pipes (3,200 spools for interconnection and hookup with existing infrastructure and between modules and new equipment).
- 407 tie-ins (Rosa pipes are branched to existing pipes).





#### UPSTREAM MAPS COMMONWEALTH OF INDEPENDENT STATES



# COMMONWEALTH OF INDEPENDENT STATES



## HIGHLIGHTS

In 2007, TOTAL's production in this zone reached 19 kboe/d, representing 1% of the Group's overall production, compared to 8 kboe/d in 2006 and 9 kboe/d in 2005. TOTAL and Gazprom signed a cooperation agreement in 2007 for the first phase of development on the Shtokman

field. The Shah Deniz project in Azerbaijan began production in December 2006.

## 

	2007	2006	2005	2004
Liquids production (kb/d)	10	7	8	9
Gas production (Mcf/d)	46	2	2	-
Total (kboe/d)	19	8	9	9

## ○ Main projects

Start-up	Projects	Туре	Capacity (kboe/d)	Share	Op.(1)	Country
2011-2012(e)	Kashagan Exp Ph.	Liquids	330	16.8%		Kazakhstan
2012-2015(e)	Kashagan	Liquids	1,500	16.8%		Kazakhstan
	Shah Deniz FF	Gas	475	10%		Azerbaijan
	Shtokman Ph. I	LNG/pipe	Study	25%		Russia

(1) Operated by TOTAL or through an operating company.

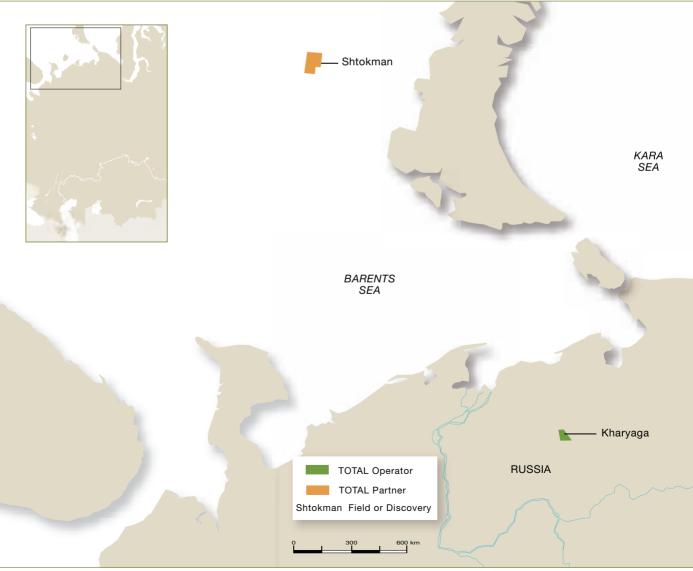




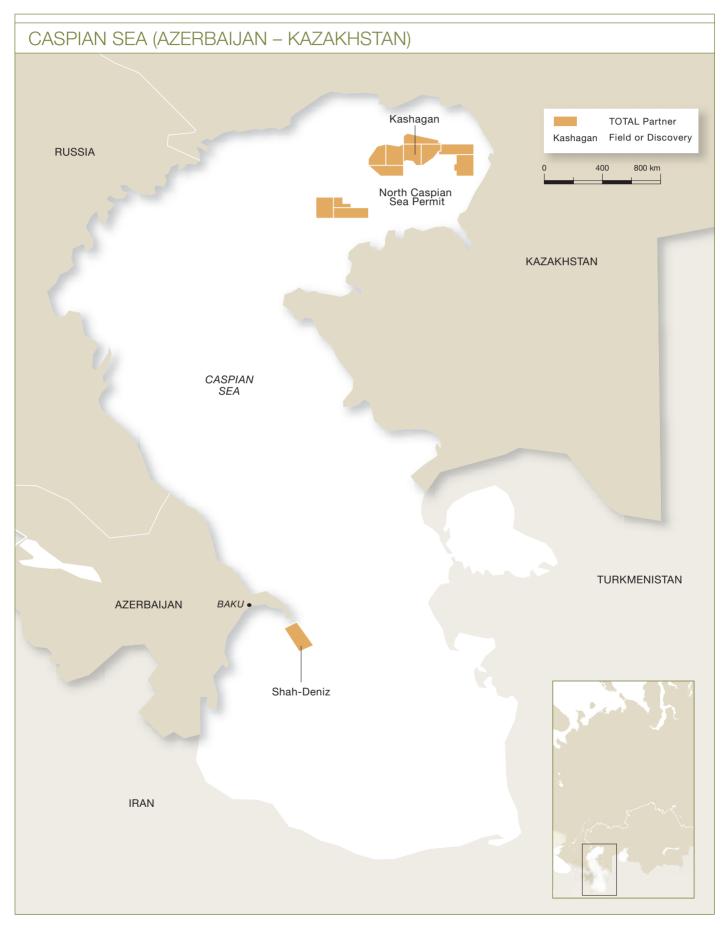
**RUSSIA:** TOTAL has been present in Russia since 1989. In 2007, production from the Kharyaga field (50%, operator) averaged 8 kboe/d, compared to 8 kboe/d in 2006 and 9 kboe/d in 2005. In July 2007, TOTAL and Gazprom signed a cooperation agreement for the first phase of development on the Shtokman gas and condensates field, covering the design, construction financing and operation of future facilities. This first phase of development is expected to lead to the production of 23.7 Bm3/y of natural gas, approximately 50% of which will be used to supply a LNG plant with a capacity of 7.5 Mt/y.

AZERBAIJAN: in Azerbaijan, where TOTAL has been present since 1996, production averaged 11 kboe/j in 2007. TOTAL's activities in Azerbaijan are focused on the Shah Deniz field (10%), where production began in December 2006. The South Caucasus Pipeline Company (SCPC), in which TOTAL holds a 10% interest, is the owner of the gas pipeline which transports gas from Shah Deniz to the Turkish and Georgian markets. **KAZAKHSTAN:** TOTAL has been present in Kazakhstan since 1992 through the interest it holds in the North Caspian Sea permit, which includes the Kashagan field. The size of this field may eventually allow production to reach nearly 1,500 kb/d (in 100%). On January 14, 2008, members of NCSPSA (North Caspian Sea Production Sharing Agreement) and the Kazakh authorities signed a Memorandum of Understanding to end the dispute among them that began at the end of August 2007. The implementation of this Memorandum of Understanding will decrease TOTAL's share in this permit from 18.52% to 16.81%.













# MIDDLE EAST - ASIA





## HIGHLIGHTS

Since 1924, TOTAL has been developing long-term partnerships in the Middle East. The Middle East is one of the major growth zones for the Group in the medium term, with the Yemen LNG and Qatargas II projects expected to start production in the 2008-2009 winter and 2009, respectively. Highlights of 2007 included the start-up of the Dolphin gas project in Qatar.

In 2007, TOTAL's production in the Middle East (including production of equity affiliates and unconsolidated subsidiaries) was 390 kboe/d, representing 16% of the Group's overall production, compared to 406 kboe/d in 2006 and 398 kboe/d in 2005.

In 2007, TOTAL's production in the Asia/Far East zone, essentially from Indonesia, was 252 kboe/d, compared to 253 kboe/d in 2006 and 248 kboe/d in 2005, corresponding to 11% of the Group's overall production in 2007. Highlights of the 2005-2007 period included the acquisition of interests in several exploration permits in Vietnam, Australia, Indonesia and Bangladesh and the acquisition of a 24% interest in the Ichthys LNG project in Australia.

TOTAL began Exploration & Production activities in China, with the appraisal and development of the South Sulige block. During this period new discoveries were also made on the Mahakam permit in Indonesia and in Thailand.

#### ○ **Production**

	2007	2006	2005	2004
Liquids production (kb/d)	351	380	375	388
Gas production (Mcf/d)	1,655	1,574	1,533	1,517
Total (kboe/d)	642	659	646	657

#### ○ Main projects

Start-up	Projects	Туре	Capacity (kboe/d)	Share	Op.(1)	Country
2007	Dolphin	Liq/Gas	500	24.5%	1	Qatar
	Sisi Nubi	LNG	70	47.9%	1	Indonesia
2008-2009(e)	Yemen LNG	LNG	195	39.6%	1	Yemen
	Qatargas II (T2)	LNG	250	16.7%		Qatar
2011-2012(e)	Bongkot South	Gas	70	33.3%		Thailand
2012-2015(e)	Ichthys LNG	LNG	335	24%		Australia
	Sulige	Gas	Study	100%	1	China
	Pars LNG	LNG	300	30%	1	Iran

(1) Operated by TOTAL or through an operating company.



#### UNITED ARAB EMIRATES: in the

United Arab Emirates, where TOTAL has been present since 1939, the Group's activities are mainly concentrated in Abu Dhabi. In 2007, TOTAL's production reached 242 kboe/d, compared to 267 kboe/d in 2006 and 249 kboe/d in 2005.

In Dubai, TOTAL had a 27.5% interest in the Fateh, Falah and Rashid fields where production was in sharp decline. Early in April 2007, Dubai terminated its concession agreements pursuant to an agreement reached in 2006 between the government and its foreign partners.

TOTAL also has a 24.5% interest in Dolphin Energy Ltd, a company that operates a gas pipeline network in Qatar and in the United Arab Emirates and has been marketing gas produced since March 2007.

**OMAN:** in Oman, the Group is present in gas production, notably through the Oman LNG/Qalhat LNG gas liquefaction plant. Production has been stable in this country over the 2005-2007 period, amounting to 34 kboe/d in 2007.

**QATAR:** TOTAL has been present in Qatar since 1936 and holds interests in the Al Khalij field, the North field, the Dolphin project, the Qatargas I liquefaction plant and the second train of Qatargas II. The Group's production in Qatar, (including its share in the production of equity affiliates) averaged 74 kboe/d in 2007, compared to 58 kboe/d in 2006 and 57 kboe/d in 2005. This production is expected to increase significantly with the ramp up of Dolphin.

**KUWAIT:** the Group is also present in Kuwait.

**SAUDI ARABIA:** in Saudi Arabia, TOTAL had a 30% interest in a joint venture with the state-owned Saudi Aramco for natural gas exploration in a 200,000 km<sup>2</sup> area in southern Rub Al-Khali. Following unsatisfactory results from drilling, the Group decided to withdraw from the joint venture. YEMEN: TOTAL has been present in Yemen since 1987 and is operator of nearly 10% of the country's production. The Group has interests in the country's two oil basins, as the operator on Block 10 (Masila Basin, East Shabwa permit 28.57%) and as a partner on Block 5 (Marib Basin, Jannah permit 15%). TOTAL also holds interests in the Yemen LNG project.

Yemen LNG, operated by TOTAL with a 39.62% interest, calls for the construction of two liquefaction trains with a combined capacity of 6.7 Mt/y, all of which has been sold under long-term contracts. Production is expected to begin in winter 2008-2009.

**SYRIA:** TOTAL is present in Syria on the Deir Ez Zor permit (100%, operated by DEZPC, 50% of which is held by TOTAL) and produced 15 kboe/d in 2007.

**IRAN:** in Iran, the Group's 2007 production came from buyback contracts. Production was 15 kboe/d in 2007, compared to 20 kboe/d in 2006 and 23 kboe/d in 2005, decreasing principally due to the impact of higher oil prices.

**IRAQ:** in Iraq, Total signed a memorandum of cooperation with the Petroleum Ministry to share the information from studies conducted by TOTAL on the Majnoon and Bin Umr fields. TOTAL is also involved in a significant training program for Iraqi engineers in this country.

**BANGLADESH:** TOTAL also acquired two exploration blocks in Bangladesh in 2007.

**BRUNEI AND MYANMAR:** TOTAL also produces hydrocarbons in Brunei and Myanmar. Production amounted to 14 kboe/d and 17 kboe/d in 2007, respectively.

**THAILAND:** in Thailand, the Group's production reached 41 kboe/d in 2007, unchanged compared to 2006 and 2005. Late in 2007, the Thai authorities agreed to extend the production period of the Bongkot field, in which the Group holds a 33% interest, by ten years (from 2013 to 2023).

**VIETNAM:** in Vietnam, early in October 2007 TOTAL and PetroVietnam signed an agreement granting TOTAL a 35% interest in the production sharing contract for the offshore exploration Block 15-1/05.

**MALAYSIA:** the Group is also involved in exploration in Malaysia.

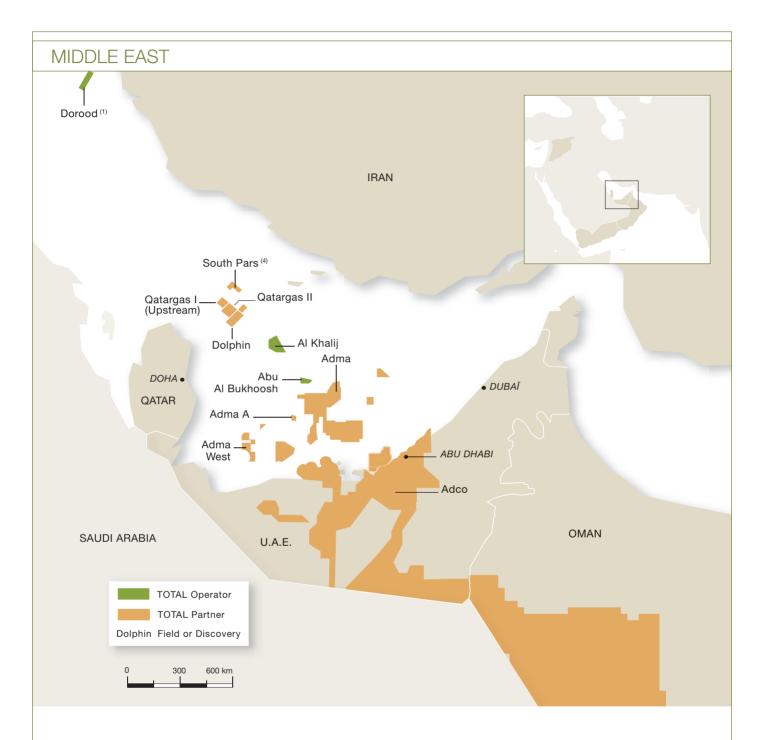
**INDONESIA:** TOTAL has been present in Indonesia since 1968. Indonesia represented 8% of the Group's production in 2007, amounting to 180 kboe/d, unchanged compared to 2006 and 2005. TOTAL's operations in Indonesia are primarily concentrated on the Mahakam permit (50%, operator), which covers several fields including Peciko and Tunu, the largest gas fields in the East Kalimantan zone. TOTAL delivers most of its natural gas production to the Bontang LNG plant operated by the Indonesian company PT Badak. The overall capacity of the eight liquefaction trains of the Bontang plant is 22 Mt/y. In 2007, the TOTAL-operated production on the Mahakam permit amounted to 2,591 Mcf/d and the gas delivered by TOTAL to Bontang LNG.

**CHINA:** in China, the Group is active on the South Sulige block, located in the Ordos Basin, in the Inner Mongolia province.

AUSTRALIA: In 2007, TOTAL increased its presence in Australia, where it holds interests in 15 permits offshore the northwest coast of Australia, three of which are operated by the Group. In the Browse Basin, the appraisal is underway for the Ichthys gas and condensates field, located on the WA-285P permit in which TOTAL has held a 24% interest since August 2006. In 2006 and 2007, TOTAL acquired interests in various permits near Ichthys.



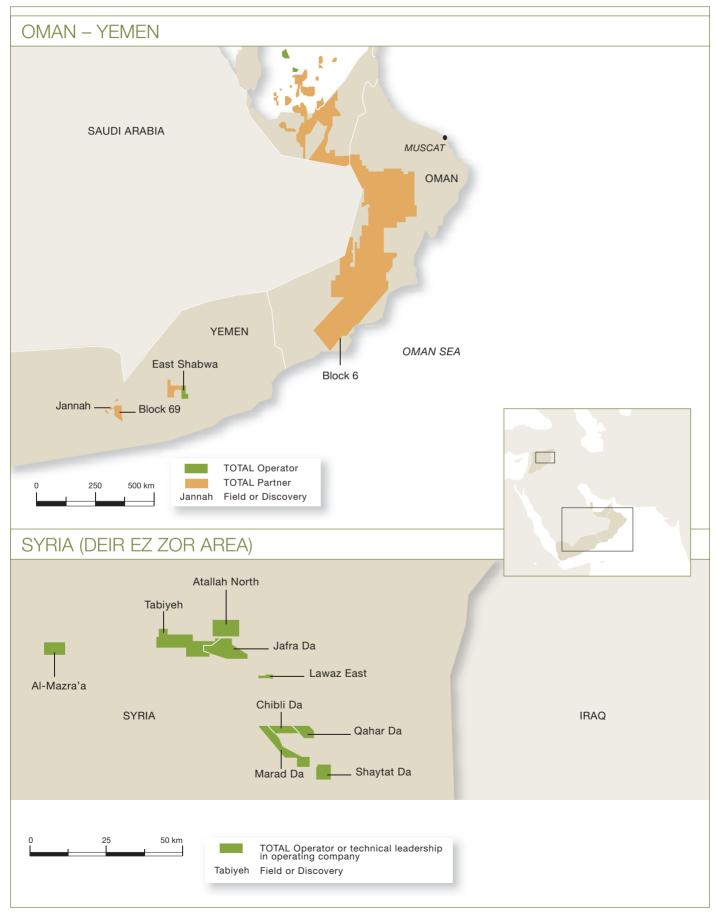




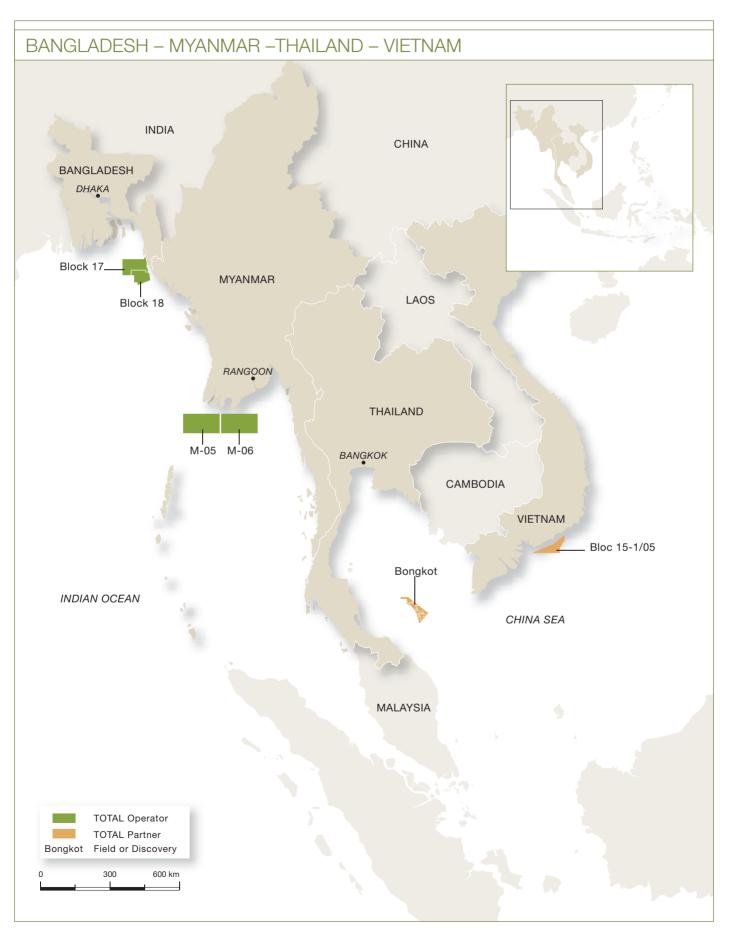
- (1) TOTAL is the operator of the development of Dorood field with a 55.00% interest in the foreign consortium.
- (2) TOTAL has transferred operatorship to the National Iranian Oil Company (NIOC) for the Balal field. The Group has a 46.75% interest in the foreign consortium.
- (3) TOTAL has transferred operatorship to NIOC for the Sirri A & E fields. The Group has a 60.00% interest in the foreign consortium.
- (4) TOTAL has transferred operatorship to NIOC for phases 2 & 3 of the South Pars field. The Group has a 40.00% interest in the foreign consortium.

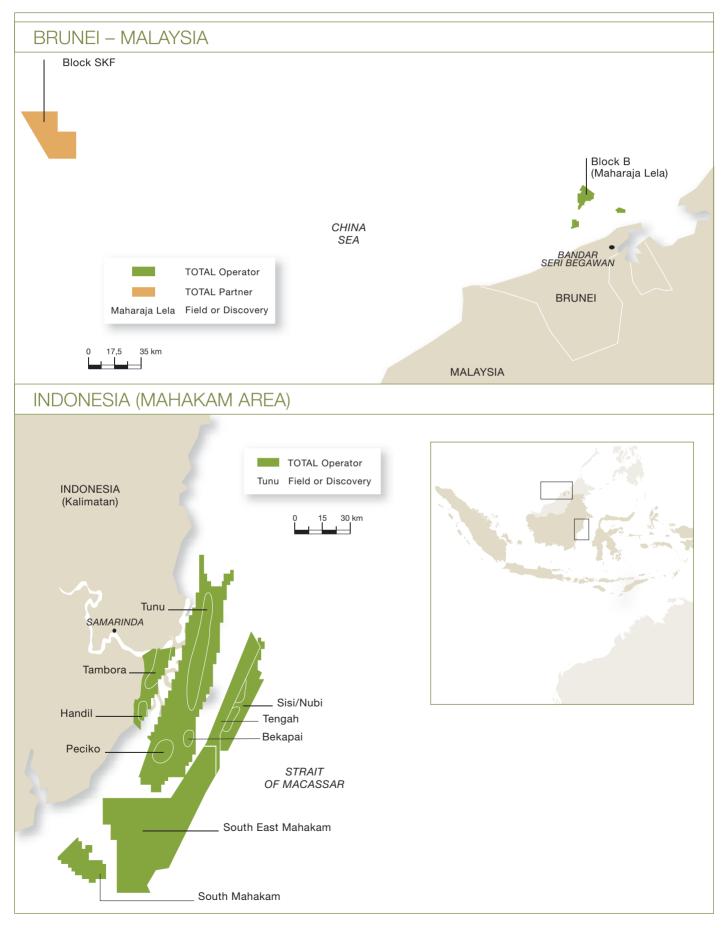
#### UPSTREAM MAPS MIDDLE EAST ASIA



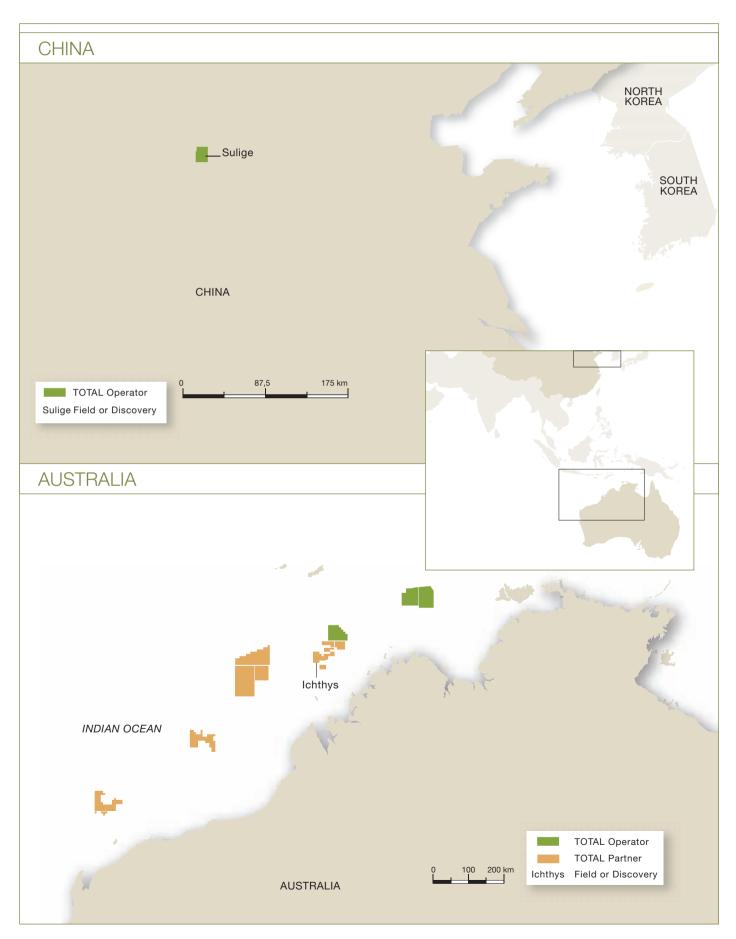
















# SOUTH AMERICA

## HIGHLIGHTS



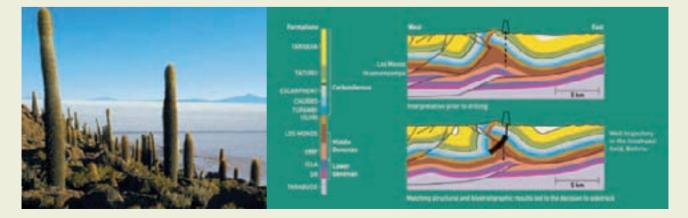
The Group's production in South America reached 230 kboe/d in 2007 compared to 226 kboe/d in 2006 and 247 kboe/d in 2005, totalling nearly 10% of its overall production for the year. In Venezuela, the conversion of Sincor into a mixed company, PetroCedeño, in which TOTAL now holds a 30.323% interest, was finalized in 2008. In Bolivia, the Group was required to renegotiate the contracts for the fields in which it had interests pursuant to the May 1, 2006 decree regarding the nationalization of hydrocarbons. These new exploration and production contracts with the Bolivian government became effective on May 2, 2007. In another development the Group increased its interest in Block XX West (operator) to 75% in 2006.

#### **O** Production

	2007	2006	2005	2004
Liquids production (kb/d)	118	119	143	128
Gas production (Mcf/d)	618	598	586	474
Total (kboe/d)	230	226	247	213

# INCAHUASI: exploration without seismic

Like other piedmont areas, the southern foothills of the Andes present a complex geologic setting with sedimentary layers that are heavily folded and faulted. In this kind of context, it is difficult to obtain revealing information from seismic, especially for deeply buried reservoirs. Based on their knowledge of the Itau, San Alberto, Margarita and San Antonio gas fields further south, the Group's geologists were convinced that reservoirs could be found in the Ipati Block. Using a bold and innovative approach, they carried out biostratigraphic and palynologic analyses to create a local stratigraphic reference base. Since reliable deep seismic was unavailable, the morphostructure of the block was analyzed by means of remote sensing, surface geologic mapping, analysis of inherited well logs, and shallow seismic. All these data were compiled step by step, to build a local and regional structural model. In the space of a few months, by May 2001, the model had reached a level of performance that authorized the decision to drill a 5,600meter well on the Ipati Block. During these operations, the team in charge of exploration used the stratigraphic reference base for bio-steering. A coherent structural scheme was thus reconstituted, ultimately revealing a major reservoir.





**BOLIVIA:** in Bolivia, the Group's production averaged 28 kboe/d, compared to 21 kboe/d in 2006 and 2005. TOTAL has interests in six permits: two producing permits, San Alberto and San Antonio (15%); and four permits in the exploration or appraisal phase, Blocks XX West (75%, of which 34% were acquired in 2006, operator), Aquio and Ipati (80%, operator) and Rio Hondo (50%).

**VENEZUELA:** TOTAL has been present in Venezuela since 1980 and is one of the main partners of the state-owned PDVSA (Petróleos de Venezuela S.A.) The Group's share of production averaged 94 kboe/d in 2007, compared to 96 kboe/d in 2006, and 113 kboe/d in 2005.

On June 26, 2007, TOTAL signed heads of agreement with PDVSA, with the approval of the Ministry

for Energy and Oil, providing for the transformation of the Sincor association into a mixed company and transfer of operations to the mixed company. Under this agreement, TOTAL's interest in the project decreased from 47% to 30.323% and PDVSA's interest increased to 60%. The conversion was finalized in February 2008. Early in 2008, TOTAL signed two

agreements for joint studies with PDVSA for the Junin 10 block, in the Orinoco region.

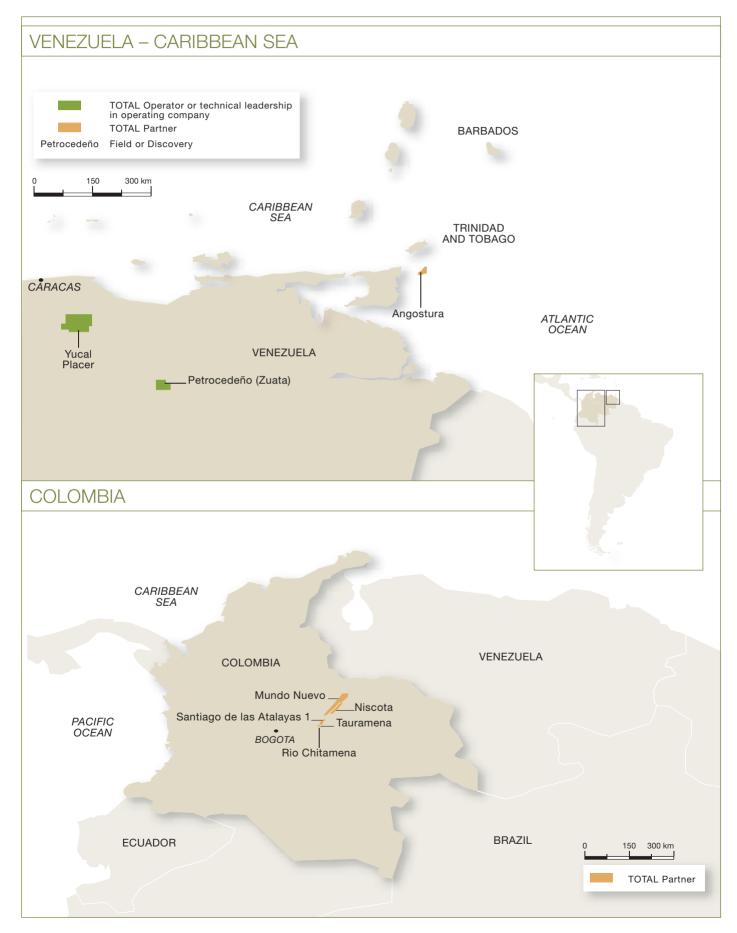
#### **COLOMBIA and TRINIDAD &**

**TOBAGO:** TOTAL produces hydrocarbons in Colombia and in Trinidad & Tobago. In 2007, the Group's production reached 19 kboe/d and 9 kboe/d, respectively. Total is also active in exploration in these countries. ARGENTINA: TOTAL has been present in Argentina since 1978 and operates approximately 25% of the country's gas production. Production averaged 80 kboe/d in 2007, compared to 78 kboe/d in 2006 and 74 kboe/d in 2005.

**BRAZIL:** Total has filed a declaration of commercial discovery with the Brazilian authorities for the ultra-deep offshore Xerelete (fomerly Curiò) discovery. Discovered in 2001 by Total, this field situated in the prolific Campos Basin extends over two blocks, Block BC-2, in which Total has a 41.2% interest alongside Petrobras, and Block BMC-14, in which the Group has a 50% interest alongside Petrobras.

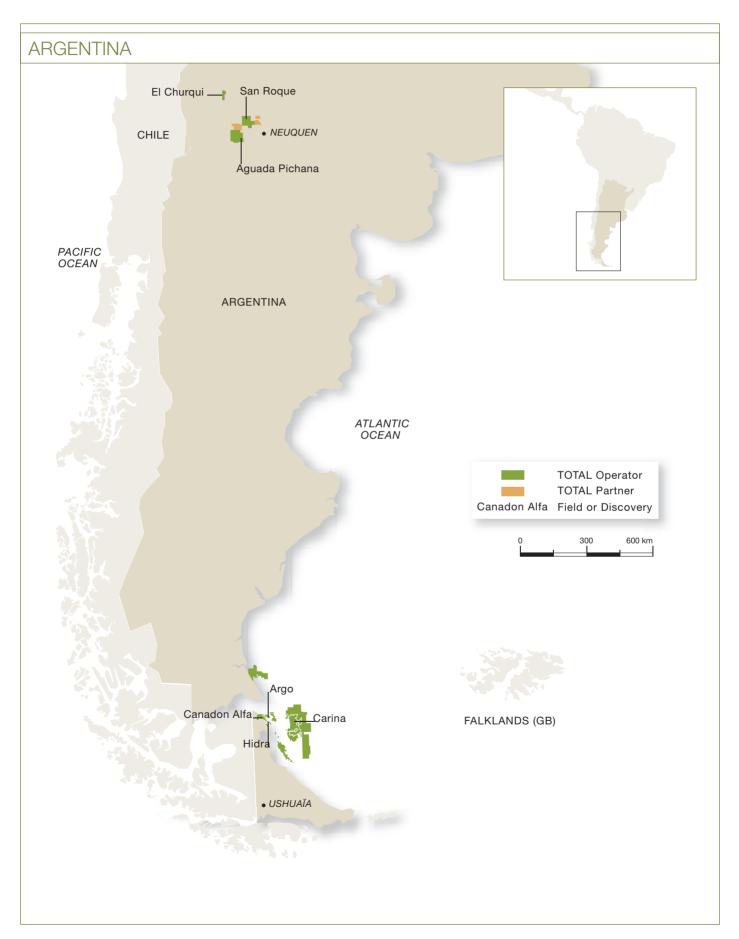














# NORTH AMERICA

## HIGHLIGHTS



The Group has been present in North America since 1957, with production of 20 kboe/d in 2007, compared to 16 kboe/d in 2006 and 41 kboe/d in 2005. The strong decrease in 2005 and 2006 production was principally due to shutdowns related to hurricane damage in the Gulf of Mexico and the sale of mature assets in 2006. In this zone, the strategy of the Group is to strengthen its position in deep-offshore permits in the Gulf of Mexico and in Canadian oil sands.

## ○ Production

	2007	2006	2005	2004
Liquids production (kb/d)	14	7	9	16
Gas production (Mcf/d)	34	47	174	241
Total (kboe/d)	20	16	41	61

## ○ Main projects

Start-up	Projects	Туре	Capacity (kboe/d)	Share	<b>Op.</b> <sup>(1)</sup>	Country
2007	Surmont Ph. I	Heavy oil	25	50%		Canada
2009(e)	Tahiti	Deep offshore	135	17%		US
2012-2015(e)	Joslyn mining	Heavy oil	2x100	74%	$\checkmark$	Canada
	Surmont Ph. 2 & 3	Heavy oil	170	50%		Canada

(1) Operated by TOTAL or through an operating company.



CANADA: in Canada, the Group is participating in oil sands projects in Athabasca, Alberta, through its share in Surmont (50%) and Joslyn (74%, operator, after selling a 10% interest to INPEX in 2007). These permits are its principal assets. In 2005 TOTAL acquired 100% of Deer Creek Energy Ltd, a company which held 84% of Joslyn. Production in 2007 amounted to 2 kboe/d. In 2006, TOTAL conducted studies leading to the decision to locate a delayed coker technology upgrader with a capacity of approximately 245 kb/d in Edmonton. This upgrader is expected to be built in two phases to correspond to the increase in mining production on the Joslyn permit.

CANADA

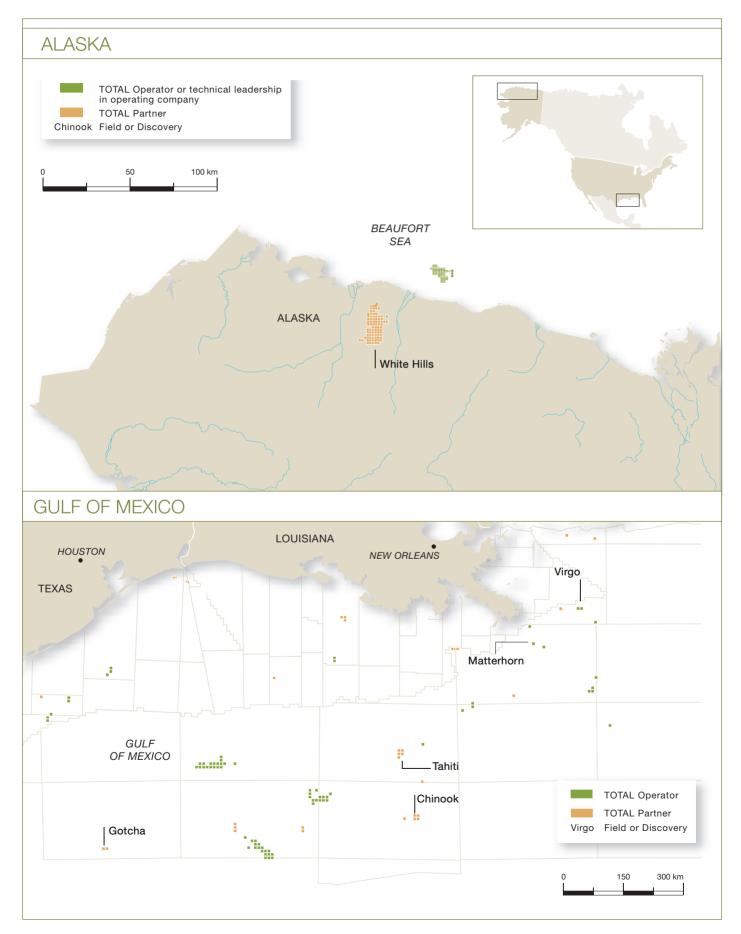
In May 2008, Total entered into an agreement with Synenco Energy Inc. to make a cash offer to acquire all of the common shares of Synenco Energy Inc. Synenco's main asset is a 60% stake in the Northern Lights Project. Syncenco is the operator of this project in the Athabasca region in Alberta, at approximately 100 kilometres northeast of Fort Mc Murray.

**UNITED STATES:** in the United States, from 2005 to 2007 the Group's activity mainly consisted of reorganizing its portfolio, selling mature fields and acquiring acreage, notably offshore in the Gulf of Mexico. In 2007, the Group's production rose to 18 kboe/d, up from 15 kboe/d in 2006 and down from 41 kboe/d in 2005.

In 2005, TOTAL acquired a 17% share in the deep-offshore Tahiti field located in the Gulf of Mexico, where production is scheduled to begin in 2009. In April 2007, TOTAL was awarded 32 exploration blocks in Alaska and 12 deep-offshore exploration blocks in the Gulf of Mexico. Over the 2005-2007 period, the Group sold its interests in several assets, including two mature fields, Bethany and Maben, located, respectively, in eastern Texas and in Mississippi, the Camden Hills and Aconcagua fields, as well as the Canyon Express pipeline in the Gulf of Mexico.









# DOWNSTREAM

## DOWNSTREAM



#### ○ The Downstream segment conducts TOTAL's refining, marketing, trading and shipping activities

No. 1 in Western European refining/marketing<sup>(1)</sup> No. 1 in African marketing (2) Refining capacity of approximately 2.6 Mb/d at year-end 2007 Nearly 16,500 retail stations at year-end 2007

3.9 Mb/d of products sold in 2007 One of the leading worldwide traders of oil and refined products 1.875 B€ invested in 2007 34,185 employees

## ○ Financial highlights

		IFRS	;		French GAAP				
	2007	2006	2005	2004	2003	2002	2001	2000	
(in millions)	€	€	€	€	€	€	€	€	
Adjusted operating income	3,287	3,644	3,899	3,235	1,970	909	3,004	3,144	
Adjusted net operating income	2,535	2,784	2,916	2,331	1,460	846	2,309	2,232	
Income from equity affiliates	258	269	280	210	147	214	-	-	
Investments	1,875	1,775	1,779	1,675	1,235	1,112	1,180	1,163	
Divestments	394	428	204	200	466	283	1,079	685	
Cash flow	4,148	3,626	2,723	3,269	3,099	1,447	4,374	3,145	
Adjusted cash flow	3,276	3,904	3,688	3,442	2,486	1,428	-	-	

		IFRS			French GAAP				
	2007	2006	2005	2004	2003	2002	2001	2000	
(in millions)	\$	\$	\$	\$	\$	\$	\$	\$	
Adjusted operating income	4,504	4,576	4,851	4,025	2,228	859	2,691	2,905	
Adjusted net operating income	3,474	3,496	3,628	2,900	1,652	799	2,068	2,062	
Income from equity affiliates	354	338	348	261	166	202	-	-	
Investments	2,570	2,229	2,214	2,084	1,397	1,051	1,057	1,075	
Divestments (at selling price)	540	537	254	249	527	267	967	633	
Cash flow	5,684	4,553	3,388	4,067	3,505	1,368	3,918	2,906	
Adjusted cash flow	4,489	4,902	4,589	4,282	2,812	1,350	_	-	

## ○ Operational highlights <sup>(3) (4)</sup>

		IFRS			French GAAP				
(in kb/d)	2007	2006	2005	2004	2003	2002	2001	2000	
Distillation capacity Group share at year-end	2,598	2,700	2,708	2,692	2,696	2,660	2,580	2,562	
Refinery throughput	2,413	2,454	2,410	2,496	2,481	2,349	2,465	2,411	
Refined product sales excluding trading sales	2,982	2,966	2,963	3,008	2,980	2,795	2,864	3,007	
Refined product sales including trading sales	3,863	3,786	3,792	3,761	3,650	3,380	3,434	3,593	

(1) Company data, based on refining capacities.

(2) Company data, PCF Energy of December 2007.

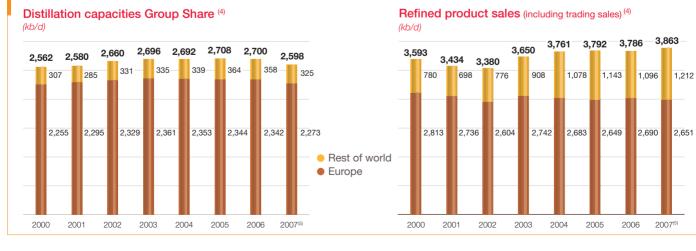
(3) In 2007, Total solid its 70% interest in the Milford Haven refinery in Wales and its 55.6% in the Fina Petroleos de Angola (FPA) company to Sonangol. The assets of FPA consist notably of the Luanda refinery.

(4) Including share of equity affiliate CEPSA.







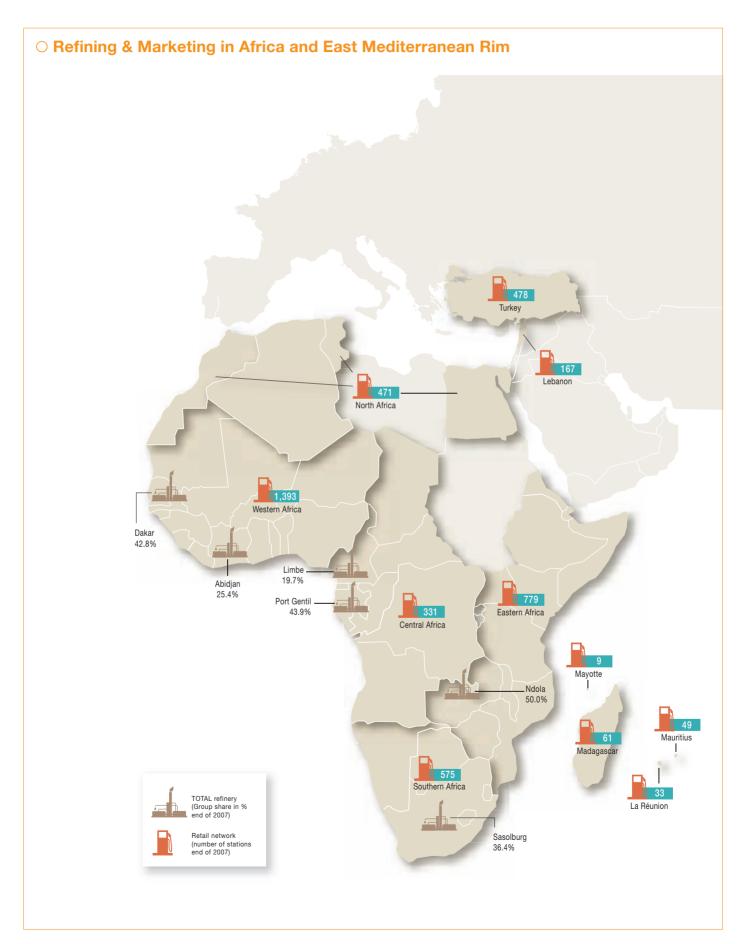


(4) At year-end, including share of equity affiliate CEPSA.

(5) In 2007, Total sold its 70% interest in the Milford Haven refinery in Wales.

## DOWNSTREAM







#### ○ Refinery capacity

			-				Resid.	Dist.			
As of December 31, 2007 (in kb/d)	Distillation Capacity	Group Interest	Group Capacities	Cat Crack	Cat Reform	Hydro- Cracking	Hydro- Treat	Hydro- Treat	Alky	Isom	Vis
France											
Normandy, Gonfreville	331	100.00%	331	48	57	49	-	247	-	21	22
Provence, La Mède	158	100.00%	158	36	29	-	-	120	4	23	14
Flandres, Mardyck	141	100.00%	141	46	24	-	-	96	-	27	-
Donges	230	100.00%	230	51	34	-	-	125	6	4	30
Feyzin	117	100.00%	117	29	10	-	-	68	4	-	15
Grandpuits	101	100.00%	101	29	13	_		70	4	_	13
Total France	1,078		1,078	239	167	49		726	18	75	94
Rest of Europe <sup>(2)</sup>											
United Kingdom, Immingham	221	100.00%	221	50	33	-	-	117	8	-	26
The Netherlands, Vlissingen	147	55.00%	81	_		59	_	64	-	-	-
Belgium, Antwerp	350	100.00%	350	98	56	-	83	250	10	-	30
Italy, Rome	89	71.19%	63	-	14	-	-	51	-	19	32
Germany, Schwedt	219	16.67%	36	54	36	-	-	226	9	15	45
Germany, Leuna	227	100.00%	227	59	25	-	-	209	9	-	24
Total rest of Europe	1,253		978	261	164	59	83	917	36	34	157
United States											
Texas, Port Arthur (3)	174	100.00%	174	76	38	-	-	156	6	14	-
Africa <sup>(4)</sup>											
Angola, Luanda	_	-	_	-	-	-	-	_	-	_	_
Cameroon, Limbe	45	19.70%	9	_	8	_	_	10	_	17	_
Ivory Coast, Abidjan	84	25.35%	21	_	14	17	_	14	_		_
Gabon, Port Gentil	21	43.80%	9	_	2		_		_	_	9
Senegal, Dakar	25	42.80%	11	-	3	-	_	_	-	-	_
South Africa, Sasolburg	105	36.36%	38	25	18	12	15	21	5	_	_
Zambia, Ndola	12	50.00%	6	_	2	_	_	_	_	_	_
Total Africa	292		94	25	47	29	15	45	5	17	9
Asia											
China, Dalian	219	22.41%	49	55	15	29	41	119	-	-	_
French West Indies											
Martinique, Fort-de-France	17	50.00%	8		3			9	-	_	-
CEPSA											
Huelva, Spain - CEPSA (5)	100	48.83%	49	18	16	-	_	39	_	_	10
Tenerife, Spain - CEPSA (5)	88	48.83%	49		15			26			35
Algesiras, Spain - CEPSA (5)	250	48.83%	43	- 39	37	-	-	26 79	- 6	- 10	35
Tarragone, Spain - ASESA (6)	14	46.63% 24.42%	3	- 39	- 37			- 19	-	-	- 30
Total CEPSA	452	24.4270	217	57	68		_	144	6	10	83
Wandwide Onde Distillation	0.405		0 500								
Worldwide Crude Distillation	3,485		2,598								
Worldwide Upgrading Capacitie				713	502	166	139	2,116	71	150	343

(1) Cat Crack: Catalytic Cracking; Cat Reform: Catalytic Reforming; Resid Hydrotreat: Residual Hydrotreating; Dist Hydrotreat: Distillate Hydrotreating; Alky: Alkylation; Isom: C5/C6 Isomerization; Vis: Visbreaker.

(2) In 2007, Total sold its 70% interest in the Milford Haven refinery in Wales end of 2007.

(3) Does not include the Condensates Splitter held by the joint venture BFLP (40% TOTAL Petrochemicals, 60% BASF and TOTAL Petrochemicals operator). Capacity = 58 kb/d.

(4) Total sold its 55.6% in the Fina Petroleos de Angola (FPA) company to Sonangol. The assets of FPA consist notably of the Luanda refinery.

(5) Held through TOTAL's 48.83% equity consolidated participation in CEPSA.

(6) CEPSA's share: 50%.

## DOWNSTREAM



#### **Distillation capacity** (Group share)<sup>(1)</sup>

As of December 31, (kb/d)	2007	2006	2005	2004	2003	2002	2001	2000
France	1,078	1,075	1,094	1,107	1,122	1,124	1,112	1,100
Rest of Europe	978	1,053	1,053	1,047	1,040	1,006	993	967
United States	174	174	174	176	176	176	156	176
Asia	49	49	48	39	39	35	28	25
Africa and French West Indies	102	135	142	124	120	120	101	106
Net share of CEPSA	217	214	197	199	199	199	190	188
Total	2,598	2,700	2,708	2,692	2,696	2,660	2,580	2,562

## ○ **Refinery throughput** (Group share)<sup>(1)</sup>

(kb/d)	2007	2006	2005	2004	2003	2002	2001	2000
France	927	933	939	995	968	911	1,037	980
Rest of Europe	978	1,022	964	1,000	1,010	972	979	950
United States	169	160	164	169	170	162	159	182 (2)
Asia	37	39	39	34	32	27	25	25
Africa and French West Indies	90	98	110	110	111	92	86	95
Net share of CEPSA	212	202	194	188	190	185	179	179
Total	2,413	2,454	2,410	2,496	2,481	2,349	2,465	2,411

#### ○ Utilization rate <sup>(3)</sup>

(%)	2007	2006	2005	2004	2003	2002	2001	2000
France	86	85	85	90	86	81	93	89
Rest of Europe	93	97	92	96	97	97	99	98
United States	97	92	95	96	97	92	102	103
Asia	76	81	81	88	82	77	89	100
Africa and French West Indies	67	69	78	89	93	77	85	90
Net share of CEPSA	99	103	98	94	95	93	94	95
Average	89	91	89	93	92	88	96	94

#### O Utilization rate (based on crude only)<sup>(1) (4)</sup>

(%)	2007	2006	2005	2004	2003	2002	2001
Average	87	88	88	92	91	87	94
Attorage	0.				31	0.	01

#### O Production levels (Group share) (1) (4)

(kb/d)	2007	2006	2005	2004	2003	2002	2001	2000
Gasoline	501	532	534	580	584	570	610	618
Avgas and jet fuel	186	179	191	188	177	179	191	197
Diesel and Kerosene	705	660	639	712	724	629	678	597
Fuel oil and heating oil	536	582	593	552	535	513	540	598
Other products	411	455	406	419	419	416	391	358
Total	2,339	2,408	2,363	2,451	2,439	2,307	2,410	2,369

(1) In 2007, Total sold its 70% interest in the Milford Haven refinery in Wales and its 55.6% in the Fina Petroleos de Angola (FPA) company to Sonangol. The assets of FPA consist notably of the Luanda refinery.

(2) Including Big Spring refinery sold in August 2000.
(3) Refinery throughput (crude + cracker feedstocks)/distillation capacity as of beginning of the year.

(4) Including net share of CEPSA. TOTAL holds 48.83% of CEPSA as of end-2007.





#### ○ Petroleum product sales (excluding trading sales)<sup>(1)</sup>

By geographic area

(kb/d)	2007	2006	2005	2004	2003	2002	2001	2000
Europe								
France	846	837	852	882	917	854	925	962
United Kingdom	220	216	253	253	240	254	276	336
Benelux	283	268	264	351	379	356	350	332
Germany	386	425	421	438	467	461	437	463
Spain, Portugal and Italy	173	175	171	152	131	136	154	124
Rest of Europe	89	90	88	57	52	47	31	31
Total Europe	1,997	2,011	2,049	2,133	2,186	2,108	2,173	2,248
Africa								
North Africa	53	47	43	37	35	30	28	33
West Africa	67	72	75	72	72	71	76	69
East Africa	37	33	27	25	25	24	23	20
South Africa	68	64	61	63	60	54	51	51
Central Africa	25	19	20	14	14	14	14	14
Other	36	39	34	34	26	20	14	14
Total Africa	286	274	260	245	232	213	206	201
United States								
Total United States	251	264	256	257	237	159	168	240
Other areas								
East Mediterranean Rim and Middle East	51	49	57	54	41	44	48	51
Asia	68	63	57	48	26	25	23	24
Pacific and Indian Oceans	19	14	13	13	7	7	7	8
Caribbean Islands	21	20	17	8	8	8	9	9
Other	8	7	7	6	5	8	7	10
Total other areas	167	153	151	129	87	92	94	102
Net share of CEPSA	281	264	247	244	238	223	223	216
Total worldwide	2,982	2,966	2,963	3,008	2,980	2,795	2,864	3,007

#### O Balancing and export sales (trading sales)

By geographic area

(kb/d)	2007	2006	2005	2004	2003	2002	2001	2000
Europe	373	415	353	306	318	273	340	349
Africa	72	58	76	61	50	56	43	75
Americas	364	289	350	340	280	199	143	106
Middle East	7	18	12	11	19	15	6	17
Rest of world	65	40	38	35	3	42	38	39
Total worldwide	881	820	829	753	670	585	570	586

(1) In 2007, Total sold its 70% interest in the Milford Haven refinery in Wales and its 55.6% in the Fina Petroleos de Angola (FPA) company to Sonangol. The assets of FPA consist notably of the Luanda refinery.





#### ○ Petroleum product sales (including trading sales)<sup>(1)</sup>

By geographic area

(kb/d)	2007	2006	2005	2004	2003	2002	2001	2000
Europe <sup>(2)</sup>	2,651	2,690	2,649	2,683	2,742	2,604	2,736	2,813
Africa	358	332	336	306	282	269	249	276
Americas	636	573	623	605	525	366	320	356
Middle East	58	67	69	65	60	59	54	68
Asia	133	92	87	73	29	67	61	63
Other	27	32	28	29	12	15	14	17
Total	3,863	3,786	3,792	3,761	3,650	3,380	3,434	3,593

#### By main products (2)

(kb/d)	2007	2006	2005	2004	2003	2002	2001	2000
LPG	149	157	144	141	112	103	99	158
Gasoline	859	870	956	967	956	828	821	873
Avgas and jet fuel	321	314	311	276	268	264	272	311
Diesel fuel and heating oil	1,544	1,528	1,564	1,596	1,533	1,445	1,373	1,384
Fuel oils	618	551	485	464	452	485	576	470
Lubricants	36	33	31	31	29	32	31	28
Solvents	51	35	32	31	29	29	37	86
Bitumen	61	61	57	62	66	63	65	68
Other products	224	237	212	193	205	131	160	215
Total	3,863	3,786	3,792	3,761	3,650	3,380	3,434	3,593

(1) In 2007, Total sold its 70% interest in the Milford Haven refinery in Wales and its 55.6% in the Fina Petroleos de Angola (FPA) company to Sonangol. The assets of FPA consist notably of the Luanda refinery.

(2) Including net share of CEPSA. TOTAL holds 48.83% of CEPSA as of end-2007.

#### Lauching a modernization program for the PORT ARTHUR refinery (Total 100%)

Delayed coker (50 kb/d) + Hydrodesulfurization (HDS) (64 kb/d) + Vacuum Distillation Unit (55 kb/d)

Expand flexibility of supply and ability of refinery to process more heavy and sour crude:

- Sulfur crudes: 80% to 100%
- Heavy crudes: 0% to 50%

Increase substantially the production of very low sulfur (<15 ppm) diesel and jet fuel while reducing output of heavy fuel:

- Distillates: +45%
- Heavy fuels: -75%

Robust economics with different supply configurations:

- February 12, 2008: Final Investment Decision
- 2011(e): Start-up







#### ○ Retail gasoline outlets

As of December 31,	2007	2006	2005	2004	2003	2002	2001	2000
Europe								
France	4,992	5,220	5,459	5,626	5,917	6,172	6,521	7,121
United Kingdom	866	873	1,052	1,055	1,136	1,374	1,476	1,664
Benelux	1,010	1,056	1,075	1,121	1,152	1,176	1,130	1,168
Germany	1,117	1,121	1,155	1,288	1,248	1,198	1,199	1,205
Italy	1,632	1,441	1,517	1,406	1,430	1,289	1,326	1,293
Portugal	137	137	138	133	179	236	246	251
Switzerland	-	-	-	-	-	147	212	190
Central Europe	-	-	-	-	51	106	100	91
Total Europe	9,754	9,848	10,396	10,629	11,113	11,698	12,210	12,983
Africa								
Northern Africa	471	467	466	470	482	462	443	475
Western Africa	1,393	1,479	1,474	1,298	1,354	1,374	1,356	1,390
Eastern Africa	779	726	649	519	565	555	535	524
Southern Africa	575	587	590	587	600	680	634	712
Central Africa	331	303	326	325	323	312	302	294
Total Africa	3,549	3,562	3,505	3,199	3,324	3,383	3,270	3,395
Other areas								
East Mediterranean Rim	645	681	696	687	706	681	673	693
Asia	355	287	230	195	136	112	74	59
Pacific and Indian Oceans	235	225	210	171	143	147	143	143
Caribbean Islands	279	259	262	279	152	131	122	114
Other	-	-	-	_	-	_	6	6
Total other areas	1,514	1,452	1,398	1,332	1,137	1,071	1,018	1,015
CEPSA <sup>(1)</sup>	1,680	1,672	1,677	1,697	1,710	1,603	1,553	1,564
Total worldwide	16,497	16,534	16,976	16,857	17,284	17,755	18,051	18,957

#### ○ Shipping data

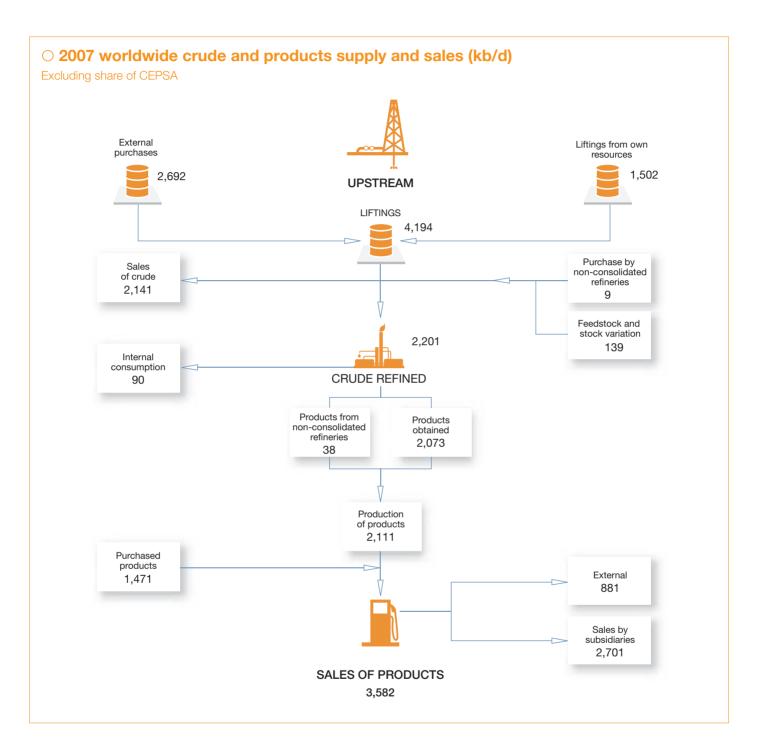
Year ended December 31,	2007	2006	2005	2004	2003	2002	2001	2000
Company-owned fleet (crude tankers)	0	0	0	0	0	2	2	2
Deadweight (1,000 tons)	0	0	0	0	0	596	596	596
Tonnages carried (1,000 tons)	0	0	0	0	0	4,621	5,993	4,647
Ton-miles (billions)	0	0	0	0	0	31.6	28.0	27.5
Chartered fleet (number of tankers)	65	63	60	52	46	43	42	39
Deadweight (1,000 tons)	4,222	4,098	4,162	3,725	3,131	3,020	2,991	3,010
Tonnages carried (1,000 tons)	58,912	58,802	55,560	51,520	51,812	48,189	49,128	47,794
Ton-miles (billions)	144.6	156.4	163.1	131.6	128.1	127.0	123.8	120.2

Note: Two formerly company-owned vessel ("New Wisdom" and "New Vision") were sold and chartered back on December 16, 2003 and are thus included (together with their whole year tonnages carried) in the Chartered Fleet.

(1) Total number of CEPSA retail gasoline outlets. TOTAL holds 48.83% of CEPSA as of end-2007.

#### DOWNSTREAM





#### Confirmation of the JUBAIL refinery project in Saudi Arabia

A 400 kb/d refinery at Jubail in partnership with Saudi Aramco, Total 37.5%.

Dedicated supply of 100% Arab Heavy by pipeline from neighboring fields. Fully converting refining sheme.

Products essentially export dedicated:

• 55% distillates, 20% gasoline, no heavy fuels

Start-up: end-2012(e)







 The Chemicals segment is organized into the Base Chemicals activities (petrochemicals and fertilizers) and the Specialties activities (rubber processing, resins, adhesives and electroplating) TOTAL is one of the world's largest integrated chemical producers<sup>(1)</sup>

#### ○ Highlights

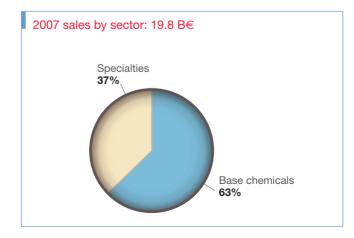
Under IFRS rules for discontinued operations, the historical statements (2004 and 2005) on income have been restated to exclude the contribution of Arkema.

		IFRS	;			French GAAP				
(in millions, except employees)	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €		
Sales (2)	19,805	19,113	16,765	14,886	17,260	19,317	19,560	20,843		
Adjusted operating income	1,155	1,215	1,148	960	558	777	1,095	1,627		
Adjusted net operating income	847	884	967	936	254	374	603	962		
Investments	911	995	1,115	949	1,115	1,237	1,611	1,353		
Divestments	83	128	59	122	891	140	541	120		
Cash flow	1,096	972	946	600	268	1,053	1,261	1,768		
Adjusted cash flow	1,093	1,220	1,271	730	202	1,156	_	_		
Employees	45,797	44,504	44,391	43,186	61,212	71,268	71,312	72,253		

		IFRS				French C	GAAP	
(in millions, except employees)	2007 \$	2006 \$	2005 \$	2004 \$	2003 \$	2002 \$	2001 \$	2000 \$
Sales (2)	27,141	23,999	20,858	18,517	19,520	18,253	17,518	19,255
Adjusted operating income	1,583	1,526	1,429	1,194	631	734	981	1,504
Adjusted net operating income	1,161	1,110	1,203	1,164	287	353	540	889
Investments	1,248	1,249	1,388	1,180	1,261	1,169	1,443	1,250
Divestments	114	161	73	152	1,008	132	485	111
Cash flow	1,502	1,220	1,177	746	303	995	1,130	1,634
Adjusted cash flow	1,498	1,532	1,582	908	228	1,093	-	-
Employees	45,797	44,504	44,391	43,186	61,212	71,268	71,312	72,253

(1) Company data, based on annual sales.

(2) Excluding inter-segment sales.







#### ○ Sales by geographic area

Under IFRS rules for discontinued operations, the historical statements (2004 and 2005) on income have been restated to exclude the contribution of Arkema.

(%)	2007	2006	2005	2004	2003	2002	2001	2000
France	25%	22%	20%	21%	20%	20%	22%	23%
Rest of Europe	36%	35%	35%	36%	39%	39%	41%	40%
United States	19%	24%	27%	27%	26%	28%	25%	27%
Rest of world	20%	19%	18%	16%	15%	13%	12%	10%
Total	100%	100%	100%	100%	100%	100%	100%	100%

#### $\odot$ Sales by sector

Under IFRS rules for discontinued operations, the historical statements (2004 and 2005) on income have been restated to exclude the contribution of Arkema.

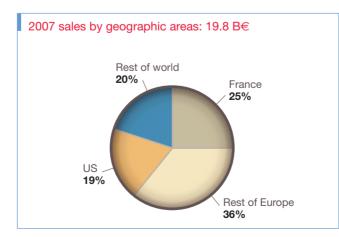
			IFRS				French GA	AP	
(in billions)	2007 \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €
Base Chemicals (1)	17.21	12.56	12.01	10.25	8.86	7.91	7.72	7.57	8.46
Specialties	9.94	7.25	7.10	6.52	6.02	5.74	7.80	7.77	7.50
Corporate Chemicals	-	-	_	_	0.01	0.01	0.03	0.05	0.05

#### $\bigcirc$ Adjusted operating income by sector

Under IFRS rules for discontinued operations, the historical statements (2004 and 2005) on income have been restated to exclude the contribution of Arkema.

			IFRS				French GAA	AP	
(in billions)	2007 \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €
Base Chemicals (1)	0.73	0.53	0.62	0.58	0.51	0.10	(0.03)	0.25	0.56
Specialties	0.88	0.64	0.61	0.55	0.50	0.43	0.60	0.50	0.62
Corporate Chemicals	(0.01)	(0.01)	(0.01)	0.02	(0.05)	(0.10)	(0.07)	0.02	(0.02)
Total	1.59	1.16	1.22	1.15	0.96	0.43	0.50	0.77	1.16

(1) Excludes the Chlorochemicals business unit transferred to Arkema in 2004 (2004 IFRS restated after transfer to Arkema).





#### $\odot$ Main Chemicals product groups and their major applications

Main product groups	Major applications
BASE CHEMICALS	
Petrochemicals	
Base Petrochemicals	
Olefins	
Ethylene	Production of polyethylene, vinyl chloride monomer, styrene, functional polymers and copolymers, ethylene oxide, glycols and vinyl acetate monomer.
Propylene	Production of polypropylene, acrylic acid, oxo-alcohols, propylene oxide, glycols, cumene and acrylonitrile.
Butadiene	Production of rubber, polybutadiene, elastomers. Latex, ABS, nylon.
Aromatics	
Benzene	Production of styrene, cyclohexane, chlorobenzenes, cumene, aniline, alkylbenzenes and maleic anhydride.
Toluene	Production of chemical intermediates and solvents.
Xylenes	Production of phtalic anhydride, terephtalic acid (PTA), solvents.
Polyethylene	Packaging and packaging films, cables, pipes and tubes, blow molded bottles, fuel tanks, automobile parts.
Polypropylene	Packaging, containers, automobile parts, household and sanitary goods, electrical appliances and fibers.
Styrenics	
Styrene	Production of polystyrene, ABS, emulsions, resins, expanded polystyrene, latex, rubbers.
Polystyrene	Packaging, audio-video, microcomputers, TV and electrical appliances.
Fertilizers	Nitrogen and complex fertilizers, urea, industrial products.
SPECIALTIES	
Rubber processing	Rubber parts for the automobile, transportation and aviation industries (transmission systems, antivibration systems, fluid transfer parts, body sealings, precisions sealings, consumer products, home care products such as gloves, sponges, wiping and scouring tools, baby care products, condoms) ( <i>Hutchinson</i> ).
Resins	Polyester resins and gel coats for boats, truck parts, sanitary and leisure, UV/EB resins for coatings, resins and emulsions for paints, inks, varnishes and adhesives (Cray Valley, Sartomer and Cook Composites Polymers).
Adhesives	Construction, timber, packaging, do-it-yourself, non-woven fabrics (Bostik).
Electroplating	Decoration and protection of metal and plastic parts, plating in the electronics industry (PCBs, chip carriers, etc.) (Atotech).

## ARZEW: a world-class petrochemicals project based on ethane in Algeria



• Total Petrochemicals (51%) and Algeria's national company Sonatrach (49%) plan to build a petrochemichals complex at Arzew.

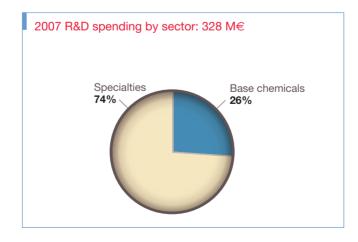
• Comprised of an ethane cracker (1.1 Mt/y) and associated ethylene processing lines (800 kt/y of polyethylene and 510 kt/y of monoethylene glycol).



# Chemical sales & employees worldwide at year-end 2007

#### $\odot$ 2007 R&D key figures

Number of employees	3,547	
Main R&D centers	35	
	Europe	Feluy (Belgium), Lacq (France), Montargis (France), Verneuil (France), Ribécourt (France), Berlin (Germany), Feucht (Germany)
	North America	LaPorte (Texas), Rock Hill (South Carolina)
	Asia	Yokohama (Japan), Shanghai (China), Guangzhou (China)
R&D spending	328 M€	



CHEMICALS



#### Base chemicals • Highlights

		IFRS <sup>(1)</sup>						French GAAP			
(in billions)	2007 \$	2007 €	2006 €	2005 €	2004 €	2003 €	2002 €	2001 €	2000 €		
Sales	17.21	12.56	12.01	10.25	8.86	7.91	7.72	7.57	8.46		
Adjusted operating income	0.73	0.53	0.62	0.58	0.51	0.10	(0.03)	0.25	0.56		
Adjusted net operating income	0.59	0.43	0.49	0.45	0.41	_	_	-	-		

#### $\bigcirc$ Sales by geographic area

(%)	2007	2006 (1)	2005 (1)	2004 (1)	2003	2002	2001	2000
France	29%	25%	21%	21%	23%	23%	25%	25%
Rest of Europe	36%	36%	37%	38%	45%	43%	47%	48%
United States	15%	21%	24%	25%	21%	27%	21%	23%
Rest of world	20%	18%	18%	16%	11%	7%	7%	4%
Total	100%	100%	100%	100%	100%	100%	100%	100%

#### $\bigcirc$ Production capacity by main products at year-end

		20	07	
(in kt/y)	Europe	United States	Asia and Middle East <sup>(4)</sup>	World <sup>(5)</sup>
Olefins <sup>(2)</sup>	5,185	1,195	795	7,175
Aromatics	2,650	930	755	4,335
PE	1,315	440	280	2,035
PP	1,210	1,070	295	2,575
Styrenics (3)	1,240	1,350	570	3,160

		20	06		2005			
(in kt/y)	Europe	United States	Asia and Middle East <sup>(4)</sup>	World (5)	Europe	United States	Asia and Middle East <sup>(4)</sup>	World (5)
Olefins (2)	5,185	1,195	655	7,035	5,185	1,155	665	7,005
Aromatics	2,600	930	725	4,255	2,550	930	645	4,125
PE	1,315	440	280	2,035	1,315	440	280	2,035
PP	1,205	1,070	145	2,420	1,205	1,070	145	2,420
Styrenics (3)	1,240	1,350	515	3,105	1,310	1,350	515	3,175

	2004				2003			
(in kt/y)	Europe	United States	Asia and Middle East <sup>(4)</sup>	World (5)	Europe	United States	Asia and Middle East <sup>(4)</sup>	World (5)
Olefins (2)	5,265	1,125	665	7,055	5,235	1,075	650	6,960
Aromatics	2,550	925	565	4,040	2,440	865	565	3,870
PE	1,440	410	280	2,130	1,500	410	276	2,186
PP	1,160	1,000	145	2,305	1,150	1,000	145	2,295
Styrenics (3)	1,390	1,205	515	3,110	1,390	1,205	515	3,110

		2002	2002		2001				2000	
(in kt/y)	Europe	United States	World (5)		Europe	United States	World (5)	Europe	United States	World (5)
Olefins (2)	4,860	1,075	6,050		4,750	1,075	5,890	4,540	455	4,995
Aromatics	2,940	655	3,595		2,930	655	3,585	2,930	535	3,465
PE	1,440	410	1,930		1,260	410	1,710	1,260	400	1,700
PP	1,150	1,000	2,160		765	1,000	1,780	750	1,000	1,760
Styrenics (3)	1,390	1,205	2,675		1,320	1,070	2,470	1,305	1,070	2,455

(1) Excluding the Chlorochemicals business unit transferred to Arkema in 2004 (2004 IFRS restated after transfer to Arkema).

(2) Including butadiene.

(3) Styrene + polystyrene + elastomers.

(4) Including minority interests in Qatar (Qapco and Qatofin) and 50% of Samsung-Total Petrochemicals capacities in Daesan (Korea).

(5) Including minority interests.



### Specialties

			IFRS	French GAAP					
(in billions)	2007 \$	2007 €	2006 €	2005 €	2004 €	2003 <sup>(1)</sup> €	2002 €	2001 €	2000 €
Sales	9.94	7.25	7.10	6.52	6.02	5.74	7.80	7.77	7.50
Adjusted operating income	0.88	0.64	0.61	0.55	0.50	0.43	0.60	0.50	0.62
Adjusted net operating income	0.56	0.41	0.38	0.35	0.30	_	_	_	_

#### $\odot$ Sales by geographic area

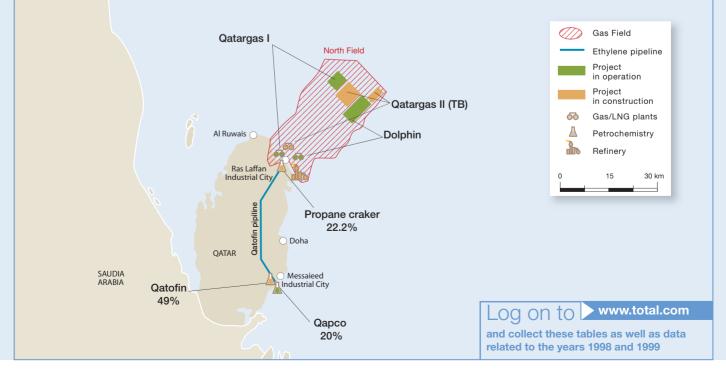
(%)	2007	2006	2005	2004	2003 (1)	2002	2001	2000
France	17%	17%	20%	21%	20%	21%	21%	25%
Rest of Europe	36%	34%	32%	34%	35%	39%	39%	36%
United States	25%	29%	31%	30%	30%	27%	27%	29%
Rest of world	22%	20%	17%	15%	15%	13%	13%	10%
Total	100%	100%	100%	100%	100%	100%	100%	100%

#### $\odot$ Sales by activity

(%)	2007	2006	2005	2004	2003 (1)	2002	2001	2000
Hutchinson	42%	41%	43%	44%	45%	35%	34%	34%
Resins	28%	30%	30%	29%	28%	22%	22%	22%
Paints (1)	_	-	-	_	_	22%	22%	21%
Adhesives	19%	19%	18%	18%	18%	14%	15%	14%
Electroplating	11%	10%	9%	9%	9%	7%	7%	9%
Total	100%	100%	100%	100%	100%	100%	100%	100%

(1) TOTAL sold its Paints business (SigmaKalon) in February 2003.

#### QAPCO and QATOFIN: two growth projects in Qatar



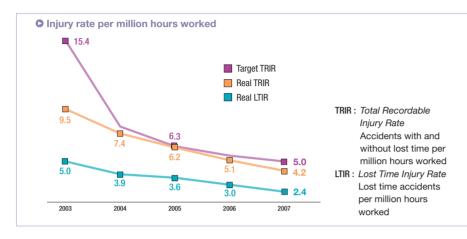


## CORPORATE SOCIAL RESPONSIBILITY

#### CORPORATE SOCIAL RESPONSIBILITY



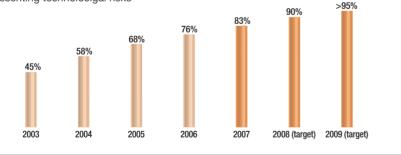
#### SAFETY AND HEALTH INDICATORS



• Total Recordable Injury Rate (TRIR) Per million hours worked, by business  $\int_{0}^{\infty} \int_{0}^{\infty} \int_{0}^{\infty$ 

#### Safety management

Deployment and audits in accordance with externally-recognized protocols at sites presenting technolocigal risks



#### • Group Companies Involved in Prevention Programs (HIV/AIDS, smoking, hepatitis, meningitis, etc.)

Geographical areas	
Africa	79%
North America	78%
South America	100%
Asia	82%
Europe	84%
Middle East	100%
Average	83%
Source: WHRS	

In 2007, the total recordable injury rate (TRIR) declined by 18%, from 5.1 per million hours worked to 4.2, exceeding the target reduction of 10%.

Our Lost Time Injury Rate (LTIR) also improved significantly in 2007, declining by 20%.

The process introduced more than five years ago continued to drive improvements in safety performance across all of our businesses, although progress varied significantly in the absolute. Oil, gas and petrochemical activities performed on a par with the leading international oil companies.

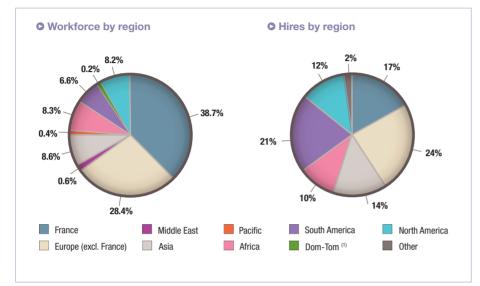
To enhance safety at our facilities, we deploy safety management systems (SMS) audited in accordance with externally-recognized protocols. The proportion of sites presenting technological risks with safety management systems is 83%, compared with a target of 95% or more in 2009.

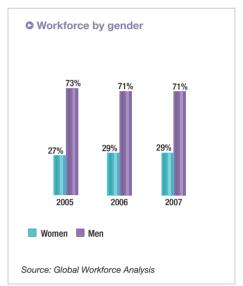
Percentage of WHRS respondent companies engaged in a prevention program related to personal and community health issues. Many units regularly deploy prevention programs that address a variety of general health issues, such as stress, cardiovascular disease, epidemics, smoking and alcoholism. In Africa, they also cover pandemics, such HIV/AIDS and malaria, and vaccination campaigns.



#### HUMAN RESOURCES INDICATORS

#### Workforce





#### Diversity

#### O Diversity Targets

		Women		Non-French				
	Managers	High potentials	Senior executives	Managers	High potentials	Senior executives		
2007 targets	20%	18%	8%	59%	38%	22%		
Real 2007	20% (2)	18%	8%	59% <sup>(2)</sup>	39%	22%		
2010 targets (3)	22%	22%	11%	NA	42%	25%		

With more than 96,000 employees of more than 130 nationalities, diversity is a reality at Total. It is an integral part of our culture, thanks to the global plan introduced in 2003 and overseen by the Diversity Council. The Council has set gender diversity and workforce internationalization targets for 2010, in particular for senior executives.

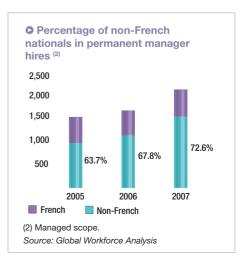
We are also pursuing ongoing initiatives to integrate disabled employees and maintain them in their jobs.

Fighting discrimination is a core component of our Diversity Policy. Real-world measures directed at recruiters, career managers and managers include bias awareness, hiring criteria, process audits, assessing acceptance of diversity during annual performance reviews, maternity leave wage offsets in Europe, and collective decision-making for all hires and transfers.



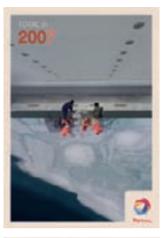
(2) Managed scope.





<sup>(3)</sup> Our 2010 targets were adjusted by the Diversity Council in October 2007.

You can also download from www.total.com, heading Investor Relations/Publications, the following documents:







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#### ABBREVIATIONS

b:	barrel
cf:	cubic feet
m³:	cubic meter
/d:	per day
/y:	per year
€:	euro
\$:	U.S. dollar
t:	metric ton
boe:	barrel of oil equivalent
kboe/d:	thousand boe/d
kb/d:	thousand barrel/d
API:	American Petroleum Institute
Btu:	British thermal unit
M:	million
B:	billion
MW:	megawatt
TRCV:	Topping Reforming Cracking Visbreaking
	Refining margin indicator after variable costs of a theoretical averag refinery located in Rotterdam which processes a variety of crude oil representing the average supply in the area to provide main products quoted in this same area.

#### CONVERSION TABLE

	1 barrel of crude oil approx. 5,490 cf of gas in 2007
1 b =	42 U.S. gallons
1 b/d =	approx. 50 t/y
	1,000 kilograms approx. 2,205 pounds
1 t of crude oil =	approx. 7.5 b (for a gravity of 37° API)
of oil equivalent =	approx. 1,125 m <sup>3</sup> of natural gas
1 t of LNG = =	approx. 8.9 boe approx. 48 Mcf of gas
1 Mt/y of LNG =	approx. 133 Mcf/d
1 m <sup>3</sup> =	approx. 35.3 cf
1 Bm <sup>3</sup> /y =	approx. 0.1 Bcf/d
	1.3704 \$ (average rate for 2007) 1.4721 \$ (rate at the end of 2007) this rate is used when converting end of 2007 data
TRCV: 1 \$/t =	0.136 \$/b
1 acre = =	0.00405 square kilometer 4,840 square yards

1 t

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