

Paris, July 27, 2012

Second quarter and first half 2012 results

	2Q12	Change vs 2Q11	1H12	Change vs 1H11
Adjusted net income ¹				
in billion euros (B⊕in billion dollars (B\$)	2.9	+2%	5.9	+1%
	3.7	-9%	7.7	-7%
in euros per sharein dollars per share	1.26	+2%	2.62	-
	1.62	-9%	3.40	-7%

Net Income (Group share) of 1.6 B€² in 2Q 2012 and 5.2 B€in 1H12

Net-debt-to-equity ratio of 21.5% at June 30, 2012

Hydrocarbon production of 2,261 kboe/d in 2Q 2012

Interim dividend for 2Q12 increased by 3.5% to 0.59 € per share payable in December 2012³

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Commenting on the results, Chairman and CEO Christophe de Margerie said :

« Despite a decline in crude prices, the Group reported adjusted net income of 2.9 billion euros in the second quarter, a modest increase compared to the same quarter last year. In contrast, Refining & Chemicals enjoyed an improved environment and was able to capitalize on higher refining margins in Europe.

In Upstream, the Group was impacted by incidents in the UK North Sea, Nigeria, and Yemen. Total responded to these events responsibly and transparently, demonstrating the priority it places on safety and the environment. The second quarter was also marked by successes. The Group started-up production on Islay, Bongkot South, and Halfaya. New offshore exploration licenses acquired in Uruguay, Kenya, and most recently Bulgaria add to Total's portfolio of high-potential acreage. Finally, by increasing its share of the Ichthys project in Australia, Total strengthened its already prominent role in fast-growing Asian markets and solidified its position among the worldwide leaders in LNG.

Amid a challenging economic environment, it is with confidence that Total faces the second half of 2012, supported by the strength of its balance sheet and the dedication of its teams which allow the Group to develop and execute high-value projects in each segment. »

¹ Adjusted results defined on page 2 - dollar amounts represent euro amounts converted at the average €\$ exchange rate for the period: 1.2814 \$/€ for the second quarter 2012, 1.4391 \$/€ for the second quarter 2011, 1.3108 \$/€ for the first half 2012 and 1.4032 \$/€ for the first half 2011

^{1.2965 \$/€} for the first half 2012 and 1.4032 \$/€ for the first half 2011.

Includes negative impact of after-tax inventory effect of 959 M€ in the second quarter 2012. Details of adjustments on pages 4 and

^{17.}The ex-dividend date for the interim dividend will be December 17, 2012 and the payment date will be December 20, 2012.

Key figures⁴

2Q12	1Q12	2Q11	2Q12 vs 2Q11	in millions of euros except earnings per share and number of shares	1H12	1H11	1H12 vs 1H11
49,135	51,168	45,009	+9%	Sales	100,303	91,038	+10%
5,793	6,779	5,896	-2%	Adjusted operating income from business segments	12,572	12,265	+3%
3,124	3,257	2,901	+8%	Adjusted net operating income from business segments	6,381	6,264	+2%
2,500	2,939	2,457	+2%	Upstream	5,439	5,306	+3%
383	61	180	x2.1	 Refining & Chemicals 	444	446	-
241	257	264	-9%	 Supply & Marketing 	498	512	-3%
2,858	3,074	2,794	+2%	Adjusted net income	5,932	5,898	+1%
1.26	1.36	1.24	+2%	Adjusted fully-diluted earnings per share (euros)	2.62	2.62	-
2,264	2,265	2,256	-	Fully-diluted weighted-average shares (millions)	2,264	2,252	+1%
1,585	3,662	2,726	-42%	Net income (Group share)	5,247	6,672	-21%
4,964	5,940	7,570	-34%	Investments ⁵	10,904	13,253	-18%
980	1,690	1,338	-27%	Divestments	2,670	2,001	+33%
3,984	4,250	6,232	-36%	Net investments	8,234	11,252	-27%
6,167	5,267	5,064	+22%	Cash flow from operations	11,434	10,778	+6%
4,768	5,095	4,675	+2%	Adjusted cash flow from operations	9,863	9,620	+3%
2Q12	1Q12	2Q11	2Q12 vs 2Q11	in millions of dollars ⁶ except earnings per share and number of shares	1H12	1H11	1H12 vs 1H11
62,962	67,071	64,772	-3%	Sales	130,043	127,745	+2%
7,423	8,886	8,485	-13%	Adjusted operating income from business segments	16,300	17,210	-5%
4,003	4,269	4,175	-4%	Adjusted net operating income from business segments	8,273	8,790	-6%
3,204	3,852	3,536	-9%	Upstream	7,052	7,445	-5%
491	80	259	+89%	Refining & Chemicals	576	626	-8%
309	337	380	-19%	Supply & Marketing	646	718	-10%
	4,029	4,021	-9%	Adjusted net income	7,691	8,276	-7%
3,662		,	370	•	,		
3,662 1.62	1.78	1.78	-9%	Adjusted fully-diluted earnings per share (dollars)	3.40	3.67	-7%
,	1.78 2,265	·		•	,	3.67 2,252	-7% +1%
1.62		1.78		Adjusted fully-diluted earnings per share (dollars)	3.40		+1%
1.62 2,264	2,265	1.78	-9% -	Adjusted fully-diluted earnings per share (dollars) Fully-diluted weighted-average shares (millions)	3.40 2,264	2,252	+1%
1.62 2,264 2,031	2,265 4,800	1.78 2,256 3,923	-9% - -48%	Adjusted fully-diluted earnings per share (dollars) Fully-diluted weighted-average shares (millions) Net income (Group share)	3.40 2,264 6,803	2,252 9,362	+1% -27% -24%
1.62 2,264 2,031 6,361	2,265 4,800 7,786	1.78 2,256 3,923 10,894	-9% - -48%	Adjusted fully-diluted earnings per share (dollars) Fully-diluted weighted-average shares (millions) Net income (Group share) Investments ⁵	3.40 2,264 6,803 14,137	2,252 9,362 18,597	
1.62 2,264 2,031 6,361 1,256	2,265 4,800 7,786 2,215	1.78 2,256 3,923 10,894 1,926	-9% - -48% -42% -35%	Adjusted fully-diluted earnings per share (dollars) Fully-diluted weighted-average shares (millions) Net income (Group share) Investments ⁵ Divestments	3.40 2,264 6,803 14,137 3,462	2,252 9,362 18,597 2,808	+1% -27% -24% +23%

⁴ Adjusted results are defined as income using replacement cost, adjusted for special items, excluding the impact of changes for fair value. Adjusted cash flow from operations is defined as cash flow from operations before changes in working capital at replacement cost; adjustment items are on page 17 and the inventory valuation effect is explained on page 14.

⁵ Including acquisitions.

⁶ Dollar amounts represent euro amounts converted at the average €\$ exchange rate for the period.

Highlights since the beginning of the second quarter 2012

- Start-up of Bongkot South in Thailand, Islay in the UK and Halfaya in
- New gas and condensate discovery on the King Lear prospect in the Norwegian North Sea
- Launched new development phase of the Yucal Placer gas field in Venezuela and the development of Tempa Rossa in Italy
- Successful well intervention to stop the gas leak on the Elgin platform in the UK North Sea
- Increased stake from 24% to 30% in the Ichthys LNG project in Australia
- Acquired exploration licenses in Uruguay, Kenya and Bulgaria
- Total became operator of the Xerelete block in Brazil
- Issued notice of commerciality for the Absheron gas discovery in Azerbaijan

Results for the second quarter 2012

> Operating income from business segments

In the second guarter 2012, the Brent price averaged 108.3 \$/b, a decrease of 7% compared to the second guarter 2011 and 9% compared to the first guarter 2012. The European refining margin indicator (ERMI) averaged 38.2 \$/t, more than double compared to the second quarter 2011 and an increase of 83% compared to the first guarter 2012. In the second guarter 2012, the environment for petrochemicals improved in Europe and the environment for specialty chemicals remained satisfactory.

The euro-dollar exchange rate averaged 1.28 \$/€ in the second quarter 2012, 1.44 \$/€ in the second quarter 2011 and 1.31 \$/€ in the first quarter 2012. Expressed in euros, the Brent price averaged 84.5 €/b, an increase of 4% compared to the second guarter 2011.

In this environment, the adjusted operating income⁷ from the business segments was 5,793 M€, a decrease of 2% compared to the second quarter 2011. Expressed in dollars, the decrease was 13%.

The effective tax rate⁸ for the business segments was 55.1% in the second guarter 2012 compared to 59.3% in the second guarter 2011, essentially due to a decrease in the effective tax rate for the Upstream and the increased contribution of the downstream activities to the Group results.

Adjusted net operating income from the business segments was 3,124 M€ compared to 2,901 M€ in the second quarter 2011, an increase of 8%.

Expressed in dollars, adjusted net operating income from the business segments was 4.0 billion dollars (B\$), a decrease of 4% compared to the second quarter 2011. This decrease essentially resulted from the decrease in Upstream results, partially offset by the improved performance of Refining & Chemicals.

⁷ Special items affecting operating income from the business segments had a negative impact of 66 M€in the second quarter 2012 and a negative impact of 63 M€ in the second quarter 2011.

⁸ Defined as: (tax on adjusted net operating income) / (adjusted net operating income – income from equity affiliates, dividends

received from investments and impairments of acquisition goodwill + tax on adjusted net operating income).

> Net income (Group share)

Adjusted net income was 2,858 M€ in the second guarter 2012 compared to 2,794 M€ in the second quarter 2011, an increase of 2%. Expressed in dollars, adjusted net income decreased by 9%.

Adjusted net income excludes the after-tax inventory effect, special items and the effect of changes in fair value⁹:

- The after-tax inventory effect had a negative impact on net income of 959 M€ in the second quarter 2012 and a negative impact of 74 M€ in the second quarter 2011.
- Changes in fair value had a positive impact on net income of 9 M€ in the second quarter 2012 compared with a negative impact of 41 M€ in the second quarter 2011.
- Special items had a negative impact on net income of 323 M€ in the second quarter As previously indicated in its Registration Document, Total has been 2012. cooperating with the United States Securities and Exchange Commission (SEC) and the United States Department of Justice (DOJ) in connection with an investigation concerning gas contracts awarded in Iran in the 1990s. Total, the SEC and the DOJ have conducted discussions to resolve issues arising from the investigation. In light of recent progress in these discussions, Total has provisioned 316 M€ in its accounts in the second quarter of 2012. Special items had a positive impact on net income of 47 M€ in the second quarter 2011.

Net income (Group share) was 1,585 M€ compared to 2,726 M€ in the second quarter 2011.

The effective tax rate for the Group was 56.1% in the second quarter 2012.

Adjusted fully-diluted earnings per share, based on 2,264 million fully-diluted weightedaverage shares, increased by 2% to €1.26 compared to €1.24 in the second quarter 2011.

Expressed in dollars, adjusted fully-diluted earnings per share decreased by 9% to \$1.62.

> Investments - divestments 10

Investments, excluding acquisitions and including changes in non-current loans, were 4.4 B€ (5.6 B\$) in the second quarter 2012 compared to 3.5 B€ (5.0 B\$) in the second quarter 2011.

Acquisitions were 437 M€ in the second guarter 2012, comprised essentially of the acquisition of an additional 1% of Novatek and the carry in the Utica shale gas and condensates project in the US.

Asset sales in the second quarter 2012 were 834 M€, including mainly the sale of Sanofi shares.

Net investments¹¹ were 4.0 B€ (5.1 B\$) in the second quarter 2012 compared to 6.2 B€ (9.0 B\$) in the second quarter 2011.

Adjustment items explained on page 14.

Detail shown on page 18.

Net investments = investments including acquisitions and changes in non-current loans – asset sales.

> Cash flow

Cash flow from operations was 6,167 M€ in the second quarter 2012 compared to 5,064 M€ the second quarter 2011, essentially resulting from a change in working capital requirements.

Adjusted cash flow from operations ¹² was 4,768 M€, an increase of 2% compared to the second quarter 2011. Expressed in dollars, adjusted cash flow from operations was 6.1 B\$, a decrease of 9%.

The Group's net cash flow 13 was a positive 2,183 M€ compared to a negative 1,168 M€ in the second quarter 2011. Expressed in dollars, the Group's net cash flow was a positive 2.8 B\$ in the second quarter 2012 compared to a negative 1.7 B\$ in the second quarter 2011, reflecting essentially a reduced level of acquisitions.

 $^{^{12}}$ Cash flow from operations at replacement cost before changes in working capital. 13 Net cash flow = cash flow from operations - net investments.

First half 2012 results

> Operating income from business segments

Compared to the first half 2011, the average Brent price increased by 2% to 113.6 \$/b. The European refining margin indicator (ERMI) averaged 29.5 \$/t compared to 20.4 \$/t in the first half 2011.

The euro-dollar exchange rate averaged 1.30 \$/€ compared to 1.40 \$/€ in the first half 2011. Expressed in euros, the Brent price averaged 87.6 €/b, an increase of 11% compared to the first half 2011.

In this environment, the adjusted operating income from the business segments was 12,572 M€, an increase of 3% compared to the first half 2011 14.

The effective tax rate for the business segments was 57.8% in the first half 2012 compared to 56.9% in the first half 2011.

Adjusted net operating income from the business segments was 6,381 M€ compared to 6,264 M€ in the first half 2011, an increase of 2%.

Expressed in dollars, adjusted net operating income from the business segments decreased by 6%. This decrease essentially resulted from the decrease in Upstream results driven by a less favorable production mix.

> Net income (Group share)

Adjusted net income was 5,932 M€ in the first half 2012, an increase of 1% compared to 5,898 M€ in the first half 2011. Expressed in dollars, adjusted net income decreased by 7%.

Adjusted net income excludes the after-tax inventory effect, special items and the effect of changes in fair value 15:

- The after-tax inventory effect had a negative impact on net income of 369 M€ in the first half 2012 and a positive impact of 872 M€ in the first half 2011.
- Changes in fair value had a negative impact on net income of 11 M€ in the first half 2012 and a positive impact of 22 M€ in the first half 2011.
- Special items had a negative impact on net income of 305 M€ in the first half 2012 and a negative impact on net income of 120 M€ in the first half 2011.

Net income (Group share) was 5.247 M€ compared to 6.672 M€ in the first half 2011.

On June 30, 2012, there were 2,264 million fully-diluted shares compared to 2,258 on June 30, 2011.

Adjusted fully-diluted earnings per share, based on 2,264 million fully-diluted weighted-average shares, was €2.62, stable compared to the first half 2011.

Expressed in dollars, adjusted fully-diluted earnings per share was \$3.40 compared to \$3.67 in the first half 2011, a decrease of 7%.

15 Adjustment items explained on page 14.

¹⁴ Special items affecting operating income from the business segments had a negative impact of 66 M€ in the first half 2012 and a negative impact of 63 M€ in the first half 2011.

> Investments – divestments 16

Investments, excluding acquisitions and including changes in non-current loans, were 8.3 B \in (10.7 B $^{\circ}$) in the first half 2012 compared to 6.3 B \in (8.8 B $^{\circ}$) in the first half 2011.

Acquisitions were 2.3 B€ (2.9 B\$) in the first half 2012, comprised essentially of the acquisition of exploration and production interests in Uganda, an additional 1.1% stake in Novatek, an exploration license in Angola, the minority interest in Fina Antwerp Olefins and the carry in the Utica shale gas and condensates project in the US.

Asset sales in the first half 2012 were 2.3 B€ (3.0 B\$), comprised essentially of sales of Sanofi shares, a stake in the Gassled pipeline in Norway, Upstream assets in France, and stakes in Composites One in the US and Pec-Rhin in France.

Net investments were 8.2 B€ (10.7 B\$) in the first half 2012, compared to 11.3 B€ (15.8 B\$) in the first half 2011.

> Cash flow

Cash flow from operations was 11,434 M€ in the first half 2012, an increase of 6% compared to the first half 2011, essentially resulting from a change in working capital requirements.

Adjusted cash flow from operations ¹⁷ was 9,863 M€, an increase of 3%. Expressed in dollars, adjusted cash flow from operations was 12.8 B\$, a decrease of 5%.

The Group's net cash flow¹⁸ was a positive 3,200 M€ compared to a negative 474 M€ in the first half 2011. Expressed in dollars, the Group's net cash flow was a positive 4.1 B\$ in the first half 2012.

The net-debt-to-equity ratio was 21.5% on June 30, 2012, compared to 24.3% on June 30, 2011, in line with the Group's target range.

¹⁹ Detail shown on page 19.

¹⁶ Detail shown on page 18.

¹⁷ Cash flow from operations at replacement cost before changes in working capital.

¹⁸ Net cash flow = cash flow from operations - net investments.

Analysis of business segment results

Upstream

> Environment – liquids and gas price realizations*

2Q12	1Q12	2Q11	2Q12 vs 2Q11		1H12	1H11	1H12 vs 1H11
108.3	118.6	117.0	-7%	Brent (\$/b)	113.6	111.1	+2%
101.6	115.2	110.6	-8%	Average liquids price (\$/b)	108.3	104.6	+4%
7.10	7.16	6.60	+8%	Average gas price (\$/Mbtu)	7.10	6.39	+11%
76.0	82.1	76.9	-1%	Average hydrocarbons price (\$/boe)	79.0	74.1	+7%

^{*} consolidated subsidiaries, excluding fixed margins. Effective first quarter 2012, over/underlifting valued at market prices.

> Production

2Q12	1Q12	2Q11	2Q12 vs 2Q11	Hydrocarbon production	1H12	1H11	1H12 vs 1H11
2,261	2,372	2,311	-2%	Combined production (kboe/d)	2,317	2,341	-1%
1,218	1,229	1,197	+2%	• Liquids (kb/d)	1,224	1,245	-2%
5,722	6,226	6,077	-6%	• Gas (Mcf/d)	5,974	5,979	-

Hydrocarbon production was 2,261 thousand barrels of oil equivalent per day (kboe/d) in the second quarter 2012, a decrease of 2% compared to the second quarter 2011, essentially as a result of:

- +4.5% for growth from new projects,
- -1% for normal decline, partially offset by lower scheduled maintenance,
- -3.5% for incidents in the UK North Sea and Nigeria,
- -2% for disruptions related to security conditions in Yemen and the production shut-down in Syria, net of the positive effect of the return of production in Libya,
- changes in the portfolio, essentially an increase in the stake in Novatek and the sale of CEPSA, had no impact on the quarter.

In the first half 2012, hydrocarbon production was 2,317 kboe/d, a decrease of 1% compared to the first half 2011, essentially as a result of:

- +3.5% for growth from new projects,
- +2.5% for changes in the portfolio, comprised of integrating the share of Novatek production partially offset by the impact of the sale of CEPSA and the exploration-production subsidiary in Cameroon,
- -3% for normal decline, partially offset by lower scheduled maintenance,
- -2% for incidents in the UK North Sea and Nigeria,
- -2% for disruptions related to security conditions in Yemen and the production shutdown in Syria, net of the positive effect of the return of production in Libya.

Results

2Q12	1Q12	2Q11	2Q12 vs 2Q11	In millions of euros	1H12	1H11	1H12 vs 1H11
4,998	6,457	5,390	-7%	Adjusted operating income*	11,455	11,211	+2%
2,500	2,939	2,457	+2%	Adjusted net operating income* • includes income from equity	5,439	5,306	+3%
414	484	366	+13%	affiliates	898	740	+21%
4,278	5,368	6,868	-38%	Investments	9,646	12,100	-20%
234	759	921	-75%	Divestments	993	1,256	-21%
5,259	5,624	4,782**	+10%	Cash flow from operating activities	10,883	9,425**	+15%
3,995	4,668	4,010	_	Adjusted cash flow	8,663	8,281	+5%

^{*} detail of adjustment items shown in the business segment information annex to financial statements.

Adjusted net operating income from the Upstream segment was 2,500 M€ in the second quarter 2012 compared to 2,457 M€ in the second quarter 2011, an increase of 2%. Expressed in dollars, the decrease of 9% is explained principally by the decrease in certain downstream gas activities and a less favorable production mix. In particular, the Group estimates that the loss of production relating to Elgin represents a negative impact of 130 M\$ on the net operating income of the Upstream segment in the second quarter 2012.

The effective tax rate for the Upstream segment was 58.4% compared to 61.6% in the second quarter 2011, essentially due to income contribution mix. The effective tax rate for the Upstream segment was 62.1% in the first quarter 2012.

Adjusted net operating income from the Upstream segment in the first half 2012 was $5,439~\text{M} \in \text{compared}$ to $5,306~\text{M} \in \text{in}$ the first half 2011, an increase of 3%. Expressed in dollars, adjusted net operating income from the Upstream segment was 7,052~M\$, a decrease of 5% compared to the first half 2011, explained principally by the decrease in certain downstream gas activities and a less favorable production mix.

The return on average capital employed (ROACE²⁰) for the Upstream segment was 20% for the twelve months ended June 30, 2012, stable compared to the ROACE calculated for the twelve months ended March 31, 2012, and for the full year 2011.

The annualized second quarter 2012 ROACE for the Upstream segment was 17%.

^{**}reclassification of 823 M€ between Upstream and Holding segments relating to intra-Group operations having no impact on cash flow from operating activities.

²⁰ Calculated based on adjusted net operating income and average capital employed, using replacement cost, as shown on page 20.

Refining & Chemicals

> Refinery throughput and utilization rates*

2Q12	1Q12	2Q11	2Q12 vs 2Q11		1H12	1H11	1H12 vs 1H11
1,878	1,830	1,855	+1%	Total refinery throughput (kb/d)	1,855	1,934	-4%
752	692	692	+9%	• France	722	719	-
876	879	877	-	 Rest of Europe 	878	962	-9%
250	259	286	-13%	 Rest of world 	255	253	+1%
				Utilization rates**			
86%	82%	75%		Based on crude only	84%	77%	
90%	88%	79%		 Based on crude and other feedstock 	89%	82%	

^{*} includes share of CEPSA through July 31, 2011 and of TotalErg. Results for refineries in South Africa, French Antilles and Italy are reported in the Supply & Marketing segment.

In the second quarter 2012, refinery throughput increased by 1% compared to the second quarter 2011 and by 3% compared to the first quarter 2012. In the second quarter 2012, throughput was impacted mainly by scheduled turnarounds at the Provence and Feyzin refineries, and a streamcracker at the Antwerp platform.

The utilization rate based on crude and other feedstock was 90% in the second quarter 2012 compared to 88% in the first quarter 2012 and 79% in the second quarter 2011.

In the first half 2012, despite improved utilization rates, refinery throughput decreased by 4% compared to the first half 2011, reflecting essentially scheduled turnarounds in the first half 2012 and the portfolio effect relating to the sale of the Group's interest in CEPSA at the end of July 2011.

> Results

2Q12	1Q12	2Q11	2Q12 vs 2Q11	in millions of euros (except the ERMI)	1H12	1H11	1H12 vs 1H11
38.2	20.9	16.3	x2.3	European refining margin indicator - ERMI (\$/t)	29.5	20.4	+45%
465	(47)	145	x3.2	Adjusted operating income*	418	434	-4%
383	61	180	x2.1	Adjusted net operating income*	444	446	-
100	91	98	+2%	• contribution of specialty chemicals**	191	203	-6%
501	429	519	-3%	Investments	930	863	+8%
7	141	13	-46%	Divestments	148	29	x5.1
625	(36)	180	x3.5	Cash flow from operating activities	589	1,238	-52%
599	128	336	+78%	Adjusted cash flow	727	779	-7%

^{*} detail of adjustment items shown in the business segment information annex to financial statements.

^{**} based on distillation capacity at the beginning of the year

^{**} Hutchinson, Bostik, Atotech; including coatings and photocure resins until they were sold in July 2011.

The European refining margin indicator (ERMI) averaged 38.2 \$/t in the second quarter 2012, more than double the average of the second quarter 2011. Petrochemical margins also recovered in the second quarter as a result of the decline in crude prices and reduced supply due to the number of scheduled turnarounds.

Adjusted net operating income from the Refining & Chemicals segment was 383 M€ in the second quarter 2012, compared to 180 M€ in the second quarter 2011. This increase is explained essentially by a more favorable environment and the improvement in utilization rates.

Adjusted net operating income from the Refining & Chemicals segment in the first half 2012 was 444 M€, stable compared to the first half 2011. Expressed in dollars, adjusted net operating income was 576 M\$, a decrease of 8% compared to the first half 2011. Although refining margins in Europe improved in the second quarter 2012, the results were also impacted by the sale of the Group's interest in CEPSA at the end of July 2011 and a very difficult environment for petrochemicals in Europe in the first quarter 2012.

The ROACE²¹ for the Refining & Chemicals segment was 5% for the twelve months ended June 30, 2012, compared to 4% for the twelve months ended March 31, 2012, and 5% for the full year 2011.

The annualized second quarter 2012 ROACE for the Refining & Chemicals segment was 9%.

²¹ Calculated based on adjusted net operating income and average capital employed, using replacement cost, as shown on page 20.

Supply & Marketing

> Refined product sales

2Q12	1Q12	2Q11	2Q12 vs 2Q11	Sales in kb/d*	1H12	1H11	1H12 vs 1H11
1,166	1,211	1,491	-22%	Europe	1,189	1,561	-24%
524	529	534	-2%	Rest of world	526	525	-
1,690	1,740	2,025	-17%	Total Supply & Marketing sales	1,715	2,085	-18%

^{*} Excludes trading and bulk Refining sales, includes share of TotalErg and, through July 31, 2011, CEPSA

In the second quarter 2012, sales decreased by 17% compared to the second quarter 2011. This decrease is due to the sale of marketing activities in the UK, the sale of the Group's interest in CEPSA in 2011, and the negative effect of mild weather conditions on European sales.

> Results

2Q12	1Q12	2Q11	2Q12 vs 2Q11	In millions of euros	1H12	1H11	1H12 vs 1H11
21,020	21,411	20,753	+1%	Sales	42,431	41,242	+3%
330	369	361	-9%	Adjusted operating income*	699	620	+13%
241	257	264	-9%	Adjusted net operating income*	498	512	-3%
161	136	152	+6%	Investments	297	243	+22%
20	34	27	-26%	Divestments	54	48	+13%
(101)	(302)	(35)	n/a	Cash flow from operating activities	(403)	(79)	n/a
366	315	399	-8%	Adjusted cash flow	681	605	+13%

^{*} detail of adjustment items shown in the business segment information annex to financial statements.

Supply & Marketing sales were 21.0 B€, an increase of 1% compared to the second quarter 2011.

Adjusted net operating income from the Supply & Marketing segment was 241 M \in in the second quarter 2012, a decrease of 9% compared to the second quarter 2011, essentially due to the sale of marketing activities in the UK.

Adjusted net operating income from the Supply & Marketing segment was 498 M€ in the first half 2012, a decrease of 3% compared to the first half 2011. Expressed in dollars, the adjusted net operating income was 646 M\$, a decrease of 10% compared to the first half 2011.

The ROACE²² for the Supply & Marketing segment was 16% for the twelve months ended June 30, 2012, compared to 17% for the twelve months ended March 31, 2012, and 18% for the full-year 2011.

The annualized second quarter 2012 ROACE for the Supply & Marketing segment was 15%.

²² Calculated based on adjusted net operating income and average capital employed, using replacement cost, as shown on page 20.

TOTAL S.A. parent company accounts

Net income for TOTAL S.A., the parent company, was 3,116 M€ in the first half 2012, compared to 3,157 M€ in the first half 2011.

Summary and outlook

The ROACE²³ for the Group for the twelve months ended June 30, 2012, was 15% compared to 16% for the twelve months ended March 31, 2012, and for the full year 2011.

Return on equity for the twelve months ended June 30, 2012, was 17.5%.

In the Upstream segment, exploration activities for the second half 2012 will be focused on assessing recent discoveries and preparing for new exploration wells in several promising plays, notably in the Gulf of Mexico, Ivory Coast, or the Norwegian North Sea. The upcoming start-ups in Angola, China, and Kazakhstan will add to the projects already in production.

After successfully addressing the incident on the Elgin platform, the Group entered a phase of evaluation and assessment which precedes resumption of production, and its status will be followed closely. Safety and protection of the environment remain priorities during this process.

Since the beginning of the third quarter, refining margins in Europe have been favorable. Refinery throughput during the second half 2012 will be impacted by the scheduled turnaround of the Normandy refinery starting in early September.

The Group will continue to optimize its portfolio across all business segments and to strengthen its competitiveness.

*** * ***

To listen to CFO Patrick de la Chevardière's conference call with financial analysts today at 15:00 (Paris time) please log on to www.total.com or call +44 (0)203 367 9459 in Europe or +1 866 907 5924 in the U.S. For a replay, please consult the website or call +44(0)203 367 9460 in Europe or +1 877 642 3018 in the US (code: 277 551).

²³ Calculated based on adjusted net operating income and average capital employed, using replacement cost, as shown on page 20.

This document does not constitute the Financial Report for the first half which will be separately published, in accordance with article L.451-1-2 III of the French Code monétaire et financier, and is available on our web site www.total.com or upon request at the company's headquarters.

The June 30, 2012 notes to the consolidated financial statements are available on the Total web site (www.total.com). This document may contain forward-looking statements, including within the meaning of the Private Securities Litigation Reform Act of 1995, notably with respect to the financial condition, results of operations, business, strategy and plans of TOTAL.

Such statements are based on a number of assumptions that could ultimately prove inaccurate, and are subject to a number of risk factors, including currency fluctuations, the price of petroleum products, the ability to realize cost reductions and operating efficiencies without unduly disrupting business operations, environmental regulatory considerations and general economic and business conditions. Neither TOTAL nor any of its subsidiaries assumes any obligation to update publicly any forward-looking statement, whether as a result of new information, future events or otherwise. Further information on factors which could affect the company's financial results is provided in documents filed by the Group with the French Autorité des Marchés Financiers and the U.S. Securities and Exchange Commission ("SEC").

Financial information by business segment is reported in accordance with the internal reporting system and shows internal segment information that is used to manage and measure the performance of TOTAL.

Performance indicators excluding the adjustment items, such as adjusted operating income, adjusted net operating income, and adjusted net income are meant to facilitate the analysis of the financial performance and the comparison of income between periods.

Adjustment items include:

(i) Special items

Due to their unusual nature or particular significance, certain transactions qualified as "special items" are excluded from the business segment figures. In general, special items relate to transactions that are significant, infrequent or unusual. However, in certain instances, transactions such as restructuring costs or asset disposals, which are not considered to be representative of the normal course of business, may be qualified as special items although they may have occurred within prior years or are likely to occur again within the coming years.

(ii) Inventory valuation effect

The adjusted results of the Downstream and Chemicals segments are presented according to the replacement cost method. This method is used to assess the segments' performance and facilitate the comparability of the segments' performance with those of its competitors.

In the replacement cost method, which approximates the LIFO (Last-In, First-Out) method, the variation of inventory values in the statement of income is, depending on the nature of the inventory, determined using either the month-end prices differential between one period and another or the average prices of the period rather than the historical value. The inventory valuation effect is the difference between the results according to the FIFO (First-In, First-Out) and the replacement cost.

(iii) Effect of changes in fair value

As from January 1, 2011, the effect of changes in fair value presented as an adjustment item reflects for some transactions differences between internal measures of performance used by TOTAL's management and the accounting for these transactions under IFRS.

IFRS requires that trading inventories be recorded at their fair value using period-end spot prices. In order to best reflect the management of economic exposure through derivative transactions, internal indicators used to measure performance include valuations of trading inventories based on forward prices.

Furthermore, TOTAL, in its trading activities, enters into storage contracts, which future effects are recorded at fair value in Group's internal economic performance. IFRS precludes recognition of this fair value effect.

The adjusted results (adjusted operating income, adjusted net operating income, adjusted net income) are defined as replacement cost results, adjusted for special items, excluding the effect of changes in fair value.

Dollar amounts presented herein represent euro amounts converted at the average euro-dollar exchange rate for the applicable period and are not the result of financial statements prepared in dollars.

Cautionary Note to U.S. Investors – The SEC permits oil and gas companies, in their filings with the SEC, to separately disclose proved, probable and possible reserves that a company has determined in accordance with SEC rules. We may use certain terms in this presentation, such as resources, that the SEC's guidelines strictly prohibit us from including in filings with the SEC. U.S. investors are urged to consider closely the disclosure in our Form 20-F, File N° 1-10888, available from us at 2, place Jean Millier – La Défense 6 – 92078 Paris – La Défense Cedex, France, or at our Web site: www.total.com. You can also obtain this form from the SEC by calling 1-800-SEC-0330 or on the SEC's Web site: www.sec.gov.

Operating information by segment for second quarter and first half 2012

Upstream

2Q12	1Q12	2Q11	2Q12 vs 2Q11	Combined liquids and gas production by region (kboe/d)	1H12	1H11	1H12 vs 1H11
429	499	475	-10%	Europe	464	528	-12%
706	709	628	+12%	Africa	707	659	+7%
477	511	571	-16%	Middle East	494	576	-14%
69	68	66	+5%	North America	69	67	+3%
187	182	190	-2%	South America	185	188	-2%
213	214	241	-12%	Asia-Pacific	213	241	-12%
180	189	140	+29%	CIS	185	82	x2,3
2,261	2,372	2,311	-2%	Total production	2,317	2,341	-1%
578	628	605	-4%	Includes equity affiliates and non-consolidated affiliates	603	552	+9%
2Q12	1Q12	2Q11	2Q12 vs 2Q11	Liquids production by region (kb/d)	1H12	1H11	1H12 vs 1H11
199	226						
	220	240	-17%	Europe	212	251	-16%
573	566	240 484	-17% +18%	Europe Africa	212 570	251 517	-16% +10%
573 310				·			
	566	484	+18%	Africa	570	517	+10%
310	566 300	484 321	+18%	Africa Middle East	570 305	517 323	+10% -6%
310 25	566 300 24	484 321 26	+18% -3% -4%	Africa Middle East North America	570 305 25	517 323 29	+10% -6% -14%
310 25 60	566 300 24 63	484 321 26 73	+18% -3% -4% -18%	Africa Middle East North America South America	570 305 25 61	517 323 29 78	+10% -6% -14% -22%
310 25 60 25	566300246324	484 321 26 73 28	+18% -3% -4% -18% -11%	Africa Middle East North America South America Asia-Pacific	570 305 25 61 25	517323297828	+10% -6% -14% -22% -11%

2Q12	1Q12	2Q11	2Q12 vs 2Q11	Gas production by region (Mcf/d)	1H12	1H11	1H12 vs 1H11
1,264	1,492	1,284	-2%	Europe	1,378	1,512	-9%
674	730	734	-8%	Africa	702	726	-3%
916	1,143	1,355	-32%	Middle East	1,029	1,372	-25%
253	247	226	+12%	North America	249	215	+16%
759	663	650	+17%	South America	711	611	+16%
1,019	1,073	1,209	-16%	Asia-Pacific	1,046	1,206	-13%
837	878	619	+35%	CIS	859	337	x2,5
5,722	6,226	6,077	-6%	Total production	5,974	5,979	-
1,445	1,773	1,478	-2%	Includes equity affiliates and non-consolidated affiliates	1,609	1,214	+33%
2Q12	1Q12	2Q11	2Q12 vs 2Q11	Liquefied natural gas	1H12	1H11	1H12 vs 1H11

 $^{^{\}star}$ Sales, Group share, excluding trading; 2011 data restated to reflect volume estimates for Bontang LNG in Indonesia based on the 2011 SEC coefficient

5.58

6.69

-17%

LNG sales* (Mt)

Downstream (Refining & Chemicals and Supply & Marketing)

2.35

3.24

3.33

-29%

2Q12	1Q12	2Q11	2Q12 vs 2Q11	Refined product sales by region (kb/d)*	1H12	1H11	1H12 vs 1H11
2,060	2,066	2,292	-10%	Europe	2,064	2,387	-14%
401	392	397	+1%	Africa	397	383	+4%
509	441	603	-16%	Americas	475	521	-9%
508	568	487	+4%	Rest of world	538	484	+11%
3,478	3,467	3,779	-8%	Total consolidated sales	3,473	3,774	-8%
542	501	413	+31%	Includes bulk sales	522	425	+23%
1,246	1,226	1,343	-7%	Includes trading	1,236	1,264	-2%

^{*} Includes share of CEPSA through July 31, 2011, and of TotalErg

Adjustment items

Adjustments to operating income

2Q12	1Q12	2Q11	In millions of euros	1H12	1H11
(89)	(65)	(63)	Special items affecting operating income	(154)	(63)
(48)	-	-	Restructuring charges	(48)	-
-	-	-	 Impairments 	-	-
(41)	(65)	(63)	Other	(106)	(63)
(1,384)	846	(87)	Pre-tax inventory effect : FIFO vs. replacement cost	(538)	1 269
11	(25)	(55)	Effect of changes in fair value	(14)	29
(1,462)	756	(205)	Total adjustments affecting operating income	(706)	1 235

Adjustments to net income (Group share)

2Q12	1Q12	2Q11	In millions of euros	1H12	1H11
(323)	18	47	Special items affecting operating income (Group share)	(305)	(120)
73	80	205	Gain on asset sales	153	216
(40)	-	-	Restructuring charges	(40)	-
(18)	(20)	(47)	Impairments	(38)	(47)
(338)	(42)	(111)	Other	(380)	(289)
(959)	590	(74)	After-tax inventory effect : FIFO vs. replacement cost	(369)	872
9	(20)	(41)	Effect of changes in fair value	(11)	22
(1,273)	588	(68)	Total adjustments affecting net income	(685)	774

Effective tax rates

2Q12	1Q12	2Q11	Effective tax rate*	1H12	1H11
58.4%	62.1%	61.6%	Upstream	60.5%	59.5%
56.1%	60.6%	59.4%	Group	58.6%	57.5%

^{*} Tax on adjusted net operating income / (adjusted net operating income - income from equity affiliates, dividends received from investments, and impairments of acquisition goodwill + tax on adjusted net operating income).

Investments - Divestments

2Q12	1Q12	2Q11	2Q12 vs 2Q11	In millions of euros	1H12	1H11	1H12 vs 1H11
4,381	3,873	3,467	+26%	Investments excluding acquisitions*	8,254	6,254	+32%
319	350	242	+32%	Capitalized exploration	669	459	+46%
231	159	210	+10%	Change in non-recurrent loans**	390	2	n/a
437	1,832	4,008	-89%	Acquisitions	2,270	6,537	-65%
4,818	5,705	7,475	-36%	Investments including acquisitions*	10,523	12,791	-18%
834	1,455	1,243	-33%	Asset sales	2,289	1,539	+49%
3,984	4,250	6,232	-36%	Net investments**	8,234	11,252	-27%
2Q12	1Q12	2Q11	2Q12 vs 2Q11	In millions of dollars***	1H12	1H11	1H12 vs 1H11
2Q12 5,614	1Q12 5,077	2Q11 4,989	VS	In millions of dollars*** Investments excluding acquisitions*	1H12 10,701	1H11 8 776	VS
			vs 2Q11				vs 1H11
5,614	5,077	4,989	vs 2Q11 +13%	Investments excluding acquisitions*	10,701	8 776	vs 1H11 +22%
5,614 409	5,077 459	4,989 348	vs 2Q11 +13% +17%	Investments excluding acquisitions* • Capitalized exploration	10,701 867	8 776 644	vs 1H11 +22% +35%
5,614 409 296	5,077 459 208	4,989 348 302	vs 2Q11 +13% +17% -2%	Investments excluding acquisitions* • Capitalized exploration • Change in non-recurrent loans**	10,701 867 506	8 776 644 3	vs 1H11 +22% +35% n/a
5,614 409 296 560	5,077 459 208 2,401	4,989 348 302 5,768	vs 2Q11 +13% +17% -2% -90%	Investments excluding acquisitions* • Capitalized exploration • Change in non-recurrent loans** Acquisitions	10,701 867 506 2,943	8 776 644 3 9,173	vs 1H11 +22% +35% n/a -68%
5,614 409 296 560 6,174	5,077 459 208 2,401 7,478	4,989 348 302 5,768 10,757	vs 2Q11 +13% +17% -2% -90%	Investments excluding acquisitions* • Capitalized exploration • Change in non-recurrent loans** Acquisitions Investments including acquisitions*	10,701 867 506 2,943 13,643	8 776 644 3 9,173 17,948	vs 1H11 +22% +35% n/a -68%

^{*} Includes changes in non-current loans.

^{**} Includes net investments in equity affiliates and non-consolidated companies + net financing for employee-related stock purchase plans.

^{***} Dollar amounts represent euro amounts converted at the average €-\$ exchange rate for the period.

Net-debt-to-equity ratio

In millions of euros	6/30/2012	3/31/2012	6/30/2011
Current borrowings	10,642	9,574	12,289
Net current financial assets	(1,552)	(1,322)	(2,737)
Non-current financial debt	23,260	22,428	20,410
Hedging instruments of non-current debt	(1,886)	(1,882)	(1,756)
Cash and cash equivalents	(14,998)	(13,330)	(13,387)
Net debt	15,466	15,468	14,819
Shareholders' equity	72,103	70,945	61,371
Estimated dividend payable	(1,299)	(2,573)	(1,248)
Non-controlling interests	1,256	1,275	934
Equity	72,060	69,647	61,057
Net-debt-to-equity ratio	21.5%	22.2%	24.3%

2012 Sensitivities*

	Scenario	Change	Impact on adjusted operating income(e)	Impact on adjusted net operating income(e)
Dollar	1.40 \$/€	+0.1 \$ per €	-1.8 B€	-0.95 B€
Brent	100 \$/b	+1 \$/b	+0.25 B€/ 0.35 B\$	+0.11 B€/ 0.15 B\$
European refining margins (ERMI)	25 \$/t	+1 \$/t	+0.06 B€/ 0.08 B\$	+0.04 B€/ 0.05 B\$

^{*} Sensitivities are revised once per year upon publication of the previous year's fourth quarter results. The impact of the €-\$ sensitivity on adjusted operating income and adjusted net operating income attributable to the Upstream segment are approximately 80% and 75% respectively.

Return on average capital employed

• Twelve months ended June 30, 2012

in millions of euros	Upstream	Refining & Chemicals	Supply & Marketing	Group
Adjusted net operating income	10,538	846	996	12,073
Capital employed at 6/30/2011*	46,671	16,672	6,187	72,843
Capital employed at 6/30/2012*	60,879	16,558	6,579	85,167
ROACE	19.6%	5.1%	15.6%	15.3%

• Twelve months ended March 31, 2012

in millions of euros	Upstream	Refining & Chemicals	Supply & Marketing	Group
Adjusted net operating income	10,495	643	1,019	11,975
Capital employed at 3/31/2011*	44,528	16,369	5,839	70,579
Capital employed at 3/31/2012*	59,383	16,222	6,031	83,093
ROACE	20.2%	3.9%	17.2%	15.6%

• Full-year 2011

in millions of euros	Upstream	Refining & Chemicals	Supply & Marketing	Group
Adjusted net operating income	10,405	848	1,010	12,045
Capital employed at 12/31/2010*	43,972	17,265	5,608	70,866
Capital employed at 12/31/2011*	58,939	15,883	5,391	81,066
ROACE	20.2%	5.1%	18.4%	15.9%

^{*} At replacement cost (excluding after-tax inventory effect).



Main indicators

Chart updated around the middle of the month following the end of each quarter

	€ \$	European refining margin ERMI* (\$/t)**	Brent (\$/b)	Average liquids price*** (\$/b)	Average gas price (\$/Mbtu)***
Second quarter 2012	1.28	38.2	108.3	101.6	7.10
First quarter 2012	1.31	20.9	118.6	115.2	7.16
Fourth quarter 2011	1.35	15.1	109.3	104.3	6.79
Third quarter 2011	1.41	13.4	113.4	106.8	6.56
Second quarter 2011	1.44	16.3	117.0	110.6	6.60

Disclaimer: data is based on Total's reporting, is not audited and is subject to change.

^{*} European Refining Margin Indicator (ERMI) is an indicator intended to represent the margin after variable costs for a hypothetical complex refinery located around Rotterdam in Northern Europe that processes a mix of crude oil and other inputs commonly supplied to this region to produce and market the main refined products at prevailing prices in this region. The indicator margin may not be representative of the actual margins achieved by Total in any period because of Total's particular refinery configurations, product mix effects or other company-specific operating conditions.

^{** 1} f = 0.136 f

^{***} consolidated subsidiaries, excluding fixed margin contracts. Beginning with the first quarter of 2012, includes hydrocarbon production overlifting / underlifting position valued at market price.

Total financial statements

Second quarter 2012 consolidated accounts, IFRS

CONSOLIDATED STATEMENT OF INCOME

TOTAL

(M€) ^(a)	2 nd quarter 2012	1 st quarter 2012	2 nd quarter 2011
17			
Sales	49,135	51,168	45,009
Excise taxes	(4,559)	(4,393)	(4,544)
Revenues from sales	44,576	46,775	40,465
Purchases, net of inventory variation	(32,294)	(32,041)	(28,386)
Other operating expenses	(5,827)	(5,092)	(4,804)
Exploration costs	(269)	(356)	(179)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,028)	(1,838)	(1,531)
Other income	225	289	246
Other expense	(451)	(96)	(138)
Financial interest on debt	(170)	(187)	(159)
Financial income from marketable securities & cash equivalents	24	35	55
Cost of net debt	(146)	(152)	(104)
Other financial income	209	85	335
Other financial expense	(118)	(136)	(104)
Equity in net income (loss) of affiliates	436	541	444
Income taxes	(2,701)	(4,305)	(3,432)
Consolidated net income	1,612	3,674	2,812
Group share	1,585	3,662	2,726
Non-controlling interests	27	12	86
Earnings per share (€)	0.70	1.62	1.21
Fully-diluted earnings per share (€)	0.70	1.62	1.21
ruily-diluted earnings per share (€)	0.70	1.02	

⁽a) Except for per share amounts.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TOTAL

<u>(</u> M€)	2 nd quarter 2012	1 st quarter 2012	2 nd quarter 2011
Consolidated net income	1,612	3,674	2,812
Other comprehensive income			
Currency translation adjustment	2,360	(1,054)	(666)
Available for sale financial assets	(93)	(66)	315
Cash flow hedge	(67)	70	(11)
Share of other comprehensive income of associates, net amount	(57)	162	(16)
Other	(7)	(6)	(4)
Tax effect	46	(11)	(35)
Total other comprehensive income (net amount)	2,182	(905)	(417)
Comprehensive income	3,794	2,769	2,395
- Group share	3,718	2,783	2,326
- Non-controlling interests	76	(14)	69

CONSOLIDATED STATEMENT OF INCOME

TOTAL

_(M€) ^(a)	1 st half 2012	1 st half 2011
(ive)		
Sales	100,303	91,038
Excise taxes	(8,952)	(8,971)
Revenues from sales	91,351	82,067
Purchases, net of inventory variation	(64,335)	(55,641)
Other operating expenses	(10,919)	(9,506)
Exploration costs	(625)	(438)
Depreciation, depletion and amortization of tangible assets and mineral interests	(3,866)	(3,217)
Other income	514	331
Other expense	(547)	(197)
Financial interest on debt	(357)	(295)
Financial income from marketable securities & cash equivalents	59	102
Cost of net debt	(298)	(193)
Other financial income	294	410
Other financial expense	(254)	(212)
Equity in net income (loss) of affiliates	977	950
Income taxes	(7,006)	(7,504)
Consolidated net income	5,286	6,850
Group share	5,247	6,672
Non-controlling interests	39	178
Earnings per share (€)	2.33	2.98
Fully-diluted earnings per share (€)	2.32	2.96

⁽a) Except for per share amounts.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TOTAL

	1 st half	1 st half
<u>(M€)</u>	2012	2011
Consolidated net income	5,286	6,850
Other comprehensive income		
Currency translation adjustment	1,306	(2,644)
Available for sale financial assets	(159)	430
Cash flow hedge	3	(35)
Share of other comprehensive income of associates, net amount	105	(103)
Other	(13)	(2)
Tax effect	35	(29)
Total other comprehensive income (net amount)	1,277	(2,383)
Comprehensive income	6,563	4,467
- Group share	6,501	4,356
- Non-controlling interests	62	111

CONSOLIDATED BALANCE SHEET

TOTAL

446	(unaudited)	March 31, 2012	2011	June 30, 201
(M€)		(unaudited)		
ASSETS				
Ion-current assets				
ntangible assets, net	13,847	13,231	12,413	8,961
Property, plant and equipment, net	69,868	65,082	64,457	55,323
Equity affiliates : investments and loans	13,911	13,194	12,995	11,054
Other investments	2,222	2,958	3,674	5,287
Hedging instruments of non-current financial debt	1,886	1,882	1,976	1,756
Other non-current assets	4,850	4,494	4,871	3,727
otal non-current assets	106,584	100,841	100,386	86,108
Current assets				
nventories, net	17,111	18,886	18,122	15,950
accounts receivable, net	19,768	22,811	20,049	18,267
Other current assets	10,435	10,346	10,767	8,474
Current financial assets	1,723	1,471	700	3,122
Cash and cash equivalents	14,998	13,330	14,025	13,387
Fotal current assets	64,035	66,844	63,663	59,200
Assets classified as held for sale	-	-	-	5,211
Total assets	170,619	167,685	164,049	150,519
LIABILITIES & SHAREHOLDERS' EQUITY Shareholders' equity				
Common shares	5,911	5,911	5,909	5,903
Paid-in surplus and retained earnings	69,181	70,281	66,506	64,148
Currency translation adjustment	401	(1,857)	(988)	(5,177
reasury shares	(3,390)	(3,390)	(3,390)	(3,503
otal shareholders' equity - Group Share	72,103	70,945	68,037	61,371
Non-controlling interests	1,256	1,275	1,352	934
Total shareholders' equity	73,359	72,220	69,389	62,305
Ion-current liabilities				
Deferred income taxes	12,380	12,179	12,260	9,619
Employee benefits	2,005	2,215	2,232	2,111
Provisions and other non-current liabilities	11,264	10,579	10,909	8,419
Non-current financial debt	23,260	22,428	22,557	20,410
otal non-current liabilities	48,909	47,401	47,958	40,559
current liabilities				
Accounts payable	20,448	22,647	22,086	18,395
Other creditors and accrued liabilities	17,090	15,694	14,774	16,191
Current borrowings	10,642	9,574	9,675	12,289
Other current financial liabilities	171	149	167	385
otal current liabilities	48,351	48,064	46,702	47,260
Liabilities directly associated with the assets classified as held for sale	-	-	-	395

CONSOLIDATED STATEMENT OF CASH FLOW

TOTAL

<u>(</u> M€)	2 nd quarter 2012	1 st quarter 2012	2 nd quarter 2011
CASH FLOW FROM OPERATING ACTIVITIES			
Consolidated net income	1,612	3,674	2,812
Depreciation, depletion and amortization	2,164	2,103	1,641
Non-current liabilities, valuation allowances and deferred taxes	(99)	364	283
Impact of coverage of pension benefit plans	(362)	-	-
(Gains) losses on sales of assets	(165)	(281)	(229)
Undistributed affiliates' equity earnings	193	34	59
(Increase) decrease in working capital	2,783	(674)	476
Other changes, net	41	47	22
Cash flow from operating activities	6,167	5,267	5,064
CASH FLOW USED IN INVESTING ACTIVITIES			
Intangible assets and property, plant and equipment additions	(4,128)	(5,227)	(3,215)
Acquisitions of subsidiaries, net of cash acquired	(4)	(121)	(979)
Investments in equity affiliates and other securities	(455)	(198)	(3,071)
Increase in non-current loans	(377)	(394)	(305)
Total expenditures	(4,964)	(5,940)	(7,570)
Proceeds from disposal of intangible assets and property, plant and equipment	95	567	620
Proceeds from disposal of subsidiaries, net of cash sold	-	34	171
Proceeds from disposal of non-current investments	739	854	452
Repayment of non-current loans	146	235	95
Total divestments	980	1,690	1,338
Cash flow used in investing activities	(3,984)	(4,250)	(6,232)
CASH FLOW USED IN FINANCING ACTIVITIES			
Issuance (repayment) of shares:		0.4	054
- Parent company shareholders	-	31	354
- Treasury shares	-	-	-
Dividends paid:	(4.004)	(4.000)	(0.570)
- Parent company shareholders	(1,284)	(1,286)	(2,572)
- Non-controlling interests	(96)	(2)	(61)
Other transactions with non-controlling interests	1 1,409	- 1,664	59 678
Net issuance (repayment) of non-current debt	,	•	
Increase (decrease) in current borrowings Increase (decrease) in current financial assets and liabilities	(693) (10)	(1,101) (929)	(200) (1,123)
Cash flow used in financing activities Net increase (decrease) in cash and cash equivalents	(673) 1,510	(1,623) (606)	(2,865) (4,033)
Effect of exchange rates	1 ,510 158	(606) (89)	(4,033) 93
Cash and cash equivalents at the beginning of the period	13,330	14,025	93 17,327
Cash and cash equivalents at the beginning of the period	14,998	13,330	13,387
Cash and Cash Equivalents at the end of the period	14,330	13,330	13,301

CONSOLIDATED STATEMENT OF CASH FLOW

TOTAL

(M€)	1 st half 2012	1 st half 2011
CASH FLOW FROM OPERATING ACTIVITIES		
Consolidated net income	5,286	6,850
Depreciation, depletion and amortization	4,267	3,529
Non-current liabilities, valuation allowances and deferred taxes	265	848
Impact of coverage of pension benefit plans	(362)	-
(Gains) losses on sales of assets	(446)	(235)
Undistributed affiliates' equity earnings	227	(123)
(Increase) decrease in working capital	2,109	(111)
Other changes, net	88	20
Cash flow from operating activities	11,434	10,778
CASH FLOW USED IN INVESTING ACTIVITIES		
Intangible assets and property, plant and equipment additions	(9,355)	(8,589)
Acquisitions of subsidiaries, net of cash acquired	(125)	(979)
Investments in equity affiliates and other securities	(653)	(3,221)
Increase in non-current loans	(771)	(464)
Total expenditures	(10,904)	(13,253)
Proceeds from disposal of intangible assets and property, plant and equipment	662	626
Proceeds from disposal of subsidiaries, net of cash sold	34	171
Proceeds from disposal of non-current investments	1,593	742
Repayment of non-current loans	381	462
Total divestments	2,670	2,001
Cash flow used in investing activities	(8,234)	(11,252)
CASH FLOW USED IN FINANCING ACTIVITIES		
Issuance (repayment) of shares:		
- Parent company shareholders	31	404
- Treasury shares	-	-
Dividends paid:		
- Parent company shareholders	(2,570)	(2,572)
- Non controlling interests	(98)	(62)
Other transactions with non-controlling interests	1	59
Net issuance (repayment) of non-current debt	3,073	2,906
Increase (decrease) in current borrowings	(1,794)	288
Increase (decrease) in current financial assets and liabilities	(939)	(1,634)
Cash flow used in financing activities	(2,296)	(611)
Net increase (decrease) in cash and cash equivalents	904	(1,085)
Effect of exchange rates	69	(17)
Cash and cash equivalents at the beginning of the period	14,025	14,489
Cash and cash equivalents at the end of the period	14,998	13,387

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

TOTAL

	Common sha	res issued	Paid-in surplus and	Currency translation	Treasury s	shares	Shareholders' equity Group	Non- controlling	Total shareholders'
(M€)	Number	Amount	retained earnings	adjustment	Number	Amount	Share	interests	equity
As of January 1, 2011	2,349,640,931	5,874	60,538	(2,495)	(112,487,679)	(3,503)	60,414	857	61,271
Net income of the first half	-	-	6,672	-	-	-	6,672	178	6,850
Other comprehensive Income	-	-	368	(2,684)	-	-	(2,316)	(67)	(2,383)
Comprehensive Income	-	-	7,040	(2,684)	-	-	4,356	111	4,467
Dividend	-	-	(3,888)	-	-	-	(3,888)	(62)	(3,950)
Issuance of common shares	11,749,578	29	375	-	-	-	404	-	404
Purchase of treasury shares	-	-	-	-	-	-	-	-	-
Sale of treasury shares (1)	-	-	-	-	3,804	-	-	-	-
Share-based payments	-	-	83	-	-	-	83	-	83
Share cancellation	-	-	-	-	-	-	-	-	-
Other operations with non-controlling interests	-	-	-	2	-	-	2	57	59
Other items	-	-	-	-	-	-	-	(29)	(29)
As of June 30, 2011	2,361,390,509	5,903	64,148	(5,177)	(112,483,875)	(3,503)	61,371	934	62,305
Net income from July 1 to December 31, 2011	-	-	5,604	-	-	-	5,604	127	5,731
Other comprehensive Income	-	-	(137)	4,088	-	-	3,951	111	4,062
Comprehensive Income	-	-	5,467	4,088	-	-	9,555	238	9,793
Dividend	-	-	(2,569)	-	-	-	(2,569)	(110)	(2,679)
Issuance of common shares	2,376,804	6	71	-	-	-	77	-	77
Purchase of treasury shares	-	-	-	-	-	-	-	-	-
Sale of treasury shares (1)	-	-	(113)	-	2,929,702	113	-	-	-
Share-based payments	-	-	78	-	-	-	78	-	78
Share cancellation	-	-	-	-	-	-	-	-	-
Other operations with non-controlling interests	-	-	(553)	101	-	-	(452)	(180)	(632)
Other items	-	-	(23)	-	-	-	(23)	470	447
As of December 31, 2011	2,363,767,313	5,909	66,506	(988)	(109,554,173)	(3,390)	68,037	1,352	69,389
Net income of the first half	-	-	5,247	-	-	-	5,247	39	5,286
Other comprehensive Income	-	-	(128)	1,382	-	-	1,254	23	1,277
Comprehensive Income	-	-	5,119	1,382	-	-	6,501	62	6,563
Dividend	-	-	(2,570)	-	-	-	(2,570)	(98)	(2,668)
Issuance of common shares	779,653	2	29	-	-	-	31	-	31
Purchase of treasury shares	-	-	-	-	-	-	-	-	-
Sale of treasury shares (1)	-	-	-	-	10,295	-	-	-	-
Share-based payments	-	-	74	-	-	-	74	-	74
Share cancellation	-	-	-	-	-	-	-	-	-
Other operations with non-controlling interests	-	-	14	7	-	-	21	(20)	1
Other items	-	-	9	-	-	-	9	(40)	(31)
As of June 30, 2012	2,364,546,966	5,911	69,181	401	(109,543,878)	(3,390)	72,103	1,256	73,359

⁽¹⁾ Treasury shares related to the restricted stock grants.

TOTAL

(unaudited)

2 nd quarter 2012 (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	5,476	22,592	21,020	47	-	49,135
Intersegment sales	7,751	10,474	222	48	(18,495)	-
Excise taxes	-	(874)	(3,686)	1	-	(4,559)
Revenues from sales	13,227	32,192	17,556	96	(18,495)	44,576
Operating expenses	(6,698)	(32,646)	(17,256)	(285)	18,495	(38,390)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,586)	(319)	(116)	(7)	-	(2,028)
Operating income	4,943	(773)	184	(196)	-	4,158
Equity in net income (loss) of affiliates and other items	421	23	13	(156)	-	301
Tax on net operating income	(2,910)	256	(63)	(14)	-	(2,731)
Net operating income	2,454	(494)	134	(366)	-	1,728
Net cost of net debt						(116)
Non-controlling interests						(27)
Net income						1,585

2 nd quarter 2012 (adjustments) ^(a) (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	11	-	-	-	-	11
Intersegment sales	-	-	-	-	-	
Excise taxes	-	-	-	-	-	
Revenues from sales	11	-	-	-	-	11
Operating expenses	(20)	(1,238)	(146)	(23)	-	(1,427)
Depreciation, depletion and amortization of tangible assets and mineral interests	(46)	-	-	-	-	(46)
Operating income (b)	(55)	(1,238)	(146)	(23)	-	(1,462)
Equity in net income (loss) of affiliates and other items	-	(40)	(8)	(244)	-	(292)
Tax on net operating income	9	401	47	(9)	-	448
Net operating income (b)	(46)	(877)	(107)	(276)	-	(1,306)
Net cost of net debt						-
Non-controlling interests						33
Net income		•			•	(1,273)

⁽a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

(b) Of which inventory valuation effect

 On operating income
 - (1,238) (146)

 On net operating income
 - (877) (99)

Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
5,465	22,592	21,020	47	-	49,124
7,751	10,474	222	48	(18,495)	-
-	(874)	(3,686)	1	-	(4,559)
13,216	32,192	17,556	96	(18,495)	44,565
(6,678)	(31,408)	(17,110)	(262)	18,495	(36,963)
(1,540)	(319)	(116)	(7)	-	(1,982)
4,998	465	330	(173)	-	5,620
421	63	21	88	-	593
(2,919)	(145)	(110)	(5)	-	(3,179)
2,500	383	241	(90)	-	3,034
					(116)
					(60)
					2,858
					1.26
	5,465 7,751 - 13,216 (6,678) (1,540) 4,998 421 (2,919)	Upstream Chemicals 5,465 22,592 7,751 10,474 - (874) 13,216 32,192 (6,678) (31,408) (1,540) (319) 4,998 465 421 63 (2,919) (145)	Upstream Chemicals Marketing 5,465 22,592 21,020 7,751 10,474 222 - (874) (3,686) 13,216 32,192 17,556 (6,678) (31,408) (17,110) (1,540) (319) (116) 4,998 465 330 421 63 21 (2,919) (145) (110)	Upstream Chemicals Marketing Corporate 5,465 22,592 21,020 47 7,751 10,474 222 48 - (874) (3,686) 1 13,216 32,192 17,556 96 (6,678) (31,408) (17,110) (262) (1,540) (319) (116) (7) 4,998 465 330 (173) 421 63 21 88 (2,919) (145) (110) (5)	Upstream Chemicals Marketing Corporate Intercompany 5,465 22,592 21,020 47 - 7,751 10,474 222 48 (18,495) - (874) (3,686) 1 - 13,216 32,192 17,556 96 (18,495) (6,678) (31,408) (17,110) (262) 18,495 (1,540) (319) (116) (7) - 4,998 465 330 (173) - 421 63 21 88 - (2,919) (145) (110) (5) -

⁽a) Except for per share amounts.

2 nd quarter 2012 (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Total expenditures	4,278	501	161	24	-	4,964
Total divestments	234	7	20	719	-	980
Cash flow from operating activities	5,259	625	(101)	384	-	6,167

TOTAL

(unaudited)

1st quarter 2012 (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	6,618	23,096	21,411	43	=	51,168
Intersegment sales	8,234	11,815	231	45	(20,325)	-
Excise taxes	-	(804)	(3,588)	(1)	-	(4,393)
Revenues from sales	14,852	34,107	18,054	87	(20,325)	46,775
Operating expenses	(7,013)	(33,057)	(17,514)	(230)	20,325	(37,489)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,407)	(314)	(108)	(9)	-	(1,838)
Operating income	6,432	736	432	(152)	-	7,448
Equity in net income (loss) of affiliates and other items	465	92	9	117	-	683
Tax on net operating income	(3,998)	(214)	(144)	4	-	(4,352)
Net operating income	2,899	614	297	(31)	-	3,779
Net cost of net debt						(105)
Non-controlling interests						(12)
Net income						3,662

1 st quarter 2012 (adjustments) ^(a) (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	(25)	-	-	-	-	(25)
Intersegment sales	-	-	-	-	-	
Excise taxes	-	-	-	-	-	
Revenues from sales	(25)	-	-	-	-	(25)
Operating expenses	-	783	63	(65)	-	781
Depreciation, depletion and amortization of tangible assets and mineral interests	-	-	-	-	-	-
Operating income (b)	(25)	783	63	(65)	-	756
Equity in net income (loss) of affiliates and other items	(21)	23	-	110	-	112
Tax on net operating income	6	(253)	(23)	(7)	-	(277)
Net operating income (b)	(40)	553	40	38	-	591
Net cost of net debt						-
Non-controlling interests						(3)
Net income						588

⁽a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

 On operating income
 783
 63

 On net operating income
 553
 40

1 st quarter 2012 (adjusted) (M€) ^(a)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	6,643	23,096	21,411	43	-	51,193
Intersegment sales	8,234	11,815	231	45	(20,325)	-
Excise taxes	-	(804)	(3,588)	(1)	-	(4,393)
Revenues from sales	14,877	34,107	18,054	87	(20,325)	46,800
Operating expenses	(7,013)	(33,840)	(17,577)	(165)	20,325	(38,270)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,407)	(314)	(108)	(9)	-	(1,838)
Adjusted operating income	6,457	(47)	369	(87)	-	6,692
Equity in net income (loss) of affiliates and other items	486	69	9	7	-	571
Tax on net operating income	(4,004)	39	(121)	11	-	(4,075)
Adjusted net operating income	2,939	61	257	(69)	-	3,188
Net cost of net debt						(105)
Non-controlling interests						(9)
Ajusted net income						3,074
Adjusted fully-diluted earnings per share (€)						1.36

⁽a) Except for per share amounts.

1 st quarter 2012 (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Total expenditures	5,368	429	136	7	-	5,940
Total divestments	759	141	34	756	-	1,690
Cash flow from operating activities	5,624	(36)	(302)	(19)	-	5,267

TOTAL

(unaudited)

2 nd quarter 2011 (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	5,166	19,089	20,753	1	-	45,009
Intersegment sales	6,341	10,346	158	43	(16,888)	-
Excise taxes	-	(506)	(4,038)	-	-	(4,544)
Revenues from sales	11,507	28,929	16,873	44	(16,888)	40,465
Operating expenses	(5,072)	(28,644)	(16,380)	(161)	16,888	(33,369)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,100)	(310)	(112)	(9)	-	(1,531)
Operating income	5,335	(25)	381	(126)	-	5,565
Equity in net income (loss) of affiliates and other items	473	23	32	255	-	783
Tax on net operating income	(3,275)	(3)	(134)	(53)	-	(3,465)
Net operating income	2,533	(5)	279	76	-	2,883
Net cost of net debt						(71)
Non-controlling interests						(86)
Net income						2,726

2 nd quarter 2011 (adjustments) ^(a) (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	(55)	-	-	-	-	(55)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	
Revenues from sales	(55)	-	-	-	-	(55)
Operating expenses	-	(170)	20	-	-	(150)
Depreciation, depletion and amortization of tangible assets and mineral interests	-	-	-	-	-	-
Operating income (b)	(55)	(170)	20	-	-	(205)
Equity in net income (loss) of affiliates and other items	121	(37)	(2)	43	-	125
Tax on net operating income	10	22	(3)	(2)	-	27
Net operating income (b)	76	(185)	15	41	-	(53)
Net cost of net debt						-
Non-controlling interests						(15)
Net income						(68)

⁽a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

(b) Of which inventory valuation effect

 On operating income
 (121)
 34

 On net operating income
 (86)
 27

2 nd quarter 2011 (adjusted) (M€) ^(a)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	5,221	19,089	20,753	1	-	45,064
Intersegment sales	6,341	10,346	158	43	(16,888)	-
Excise taxes	-	(506)	(4,038)	-	-	(4,544)
Revenues from sales	11,562	28,929	16,873	44	(16,888)	40,520
Operating expenses	(5,072)	(28,474)	(16,400)	(161)	16,888	(33,219)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,100)	(310)	(112)	(9)	-	(1,531)
Adjusted operating income	5,390	145	361	(126)	-	5,770
Equity in net income (loss) of affiliates and other items	352	60	34	212	-	658
Tax on net operating income	(3,285)	(25)	(131)	(51)	-	(3,492)
Adjusted net operating income	2,457	180	264	35	-	2,936
Net cost of net debt						(71)
Non-controlling interests						(71)
Ajusted net income						2,794
Adjusted fully-diluted earnings per share (€)						1.24

⁽a) Except for per share amounts.

2 nd quarter 2011 (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Total expenditures	6,868	519	152	31	-	7,570
Total divestments	921	13	27	377	-	1,338
Cash flow from operating activities	4,782 *	180	(35)	137 *	-	5,064

^{*} Reclassification of intercompany transactions between Upstream and Corporate for €823 million with no impact on the total of cash flow from operating activities

TOTAL

(unaudited)

1 st half 2012 (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	12,094	45,688	42,431	90	-	100,303
Intersegment sales	15,985	22,289	453	93	(38,820)	-
Excise taxes	-	(1,678)	(7,274)	-	-	(8,952)
Revenues from sales	28,079	66,299	35,610	183	(38,820)	91,351
Operating expenses	(13,711)	(65,703)	(34,770)	(515)	38,820	(75,879)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,993)	(633)	(224)	(16)	-	(3,866)
Operating income	11,375	(37)	616	(348)	-	11,606
Equity in net income (loss) of affiliates and other items	886	115	22	(39)	-	984
Tax on net operating income	(6,908)	42	(207)	(10)	-	(7,083)
Net operating income	5,353	120	431	(397)	-	5,507
Net cost of net debt						(221)
Non-controlling interests						(39)
Net income						5,247

1 st half 2012 (adjustments) ^(a) (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	(14)	-	-	-		(14)
Intersegment sales						
Excise taxes						
Revenues from sales	(14)	-	-	-		(14)
Operating expenses	(20)	(455)	(83)	(88)		(646)
Depreciation, depletion and amortization of tangible assets and mineral interests	(46)	-	-	-		(46)
Operating income (b)	(80)	(455)	(83)	(88)		(706)
Equity in net income (loss) of affiliates and other items	(21)	(17)	(8)	(134)		(180)
Tax on net operating income	15	148	24	(16)		171
Net operating income (b)	(86)	(324)	(67)	(238)		(715)
Net cost of net debt						-
Non-controlling interests						30
Net income						(685)

⁽a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

(b) Of which inventory valuation effect

On perating income - (455) (83) - On net operating income - (324) (59) -

1 st half 2012 (adjusted) (M€) ^(a)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	12,108	45,688	42,431	90	-	100,317
Intersegment sales	15,985	22,289	453	93	(38,820)	-
Excise taxes	-	(1,678)	(7,274)	-	-	(8,952)
Revenues from sales	28,093	66,299	35,610	183	(38,820)	91,365
Operating expenses	(13,691)	(65,248)	(34,687)	(427)	38,820	(75,233)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,947)	(633)	(224)	(16)	-	(3,820)
Adjusted operating income	11,455	418	699	(260)	-	12,312
Equity in net income (loss) of affiliates and other items	907	132	30	95	-	1,164
Tax on net operating income	(6,923)	(106)	(231)	6	-	(7,254)
Adjusted net operating income	5,439	444	498	(159)	-	6,222
Net cost of net debt						(221)
Non-controlling interests						(69)
Ajusted net income						5,932
Adjusted fully-diluted earnings per share (€)						2.62

⁽a) Except for per share amounts.

1 st half 2012 (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Total expenditures	9,646	930	297	31		10,904
Total divestments	993	148	54	1,475		2,670
Cash flow from operating activities	10,883	589	(403)	365		11,434

TOTAL

(unaudited)

1 st half 2011 (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	11,310	38,474	41,242	12	-	91,038
Intersegment sales	13,280	21,008	397	84	(34,769)	-
Excise taxes	-	(981)	(7,990)	-	-	(8,971)
Revenues from sales	24,590	58,501	33,649	96	(34,769)	82,067
Operating expenses	(11,010)	(56,458)	(32,572)	(314)	34,769	(65,585)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,340)	(633)	(227)	(17)	-	(3,217)
Operating income	11,240	1,410	850	(235)	-	13,265
Equity in net income (loss) of affiliates and other items	816	112	84	270	-	1,282
Tax on net operating income	(6,802)	(453)	(259)	(53)	-	(7,567)
Net operating income	5,254	1,069	675	(18)	-	6,980
Net cost of net debt						(130)
Non-controlling interests						(178)
Net income						6,672

1 st half 2011 (adjustments) ^(a) (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	29	-	-	-		29
Intersegment sales	-	-	-	-		-
Excise taxes	-	-	-	-		-
Revenues from sales	29	-	-	-		29
Operating expenses	-	976	230	-		1,206
Depreciation, depletion and amortization of tangible assets and mineral interests	-	-	-	-		-
Operating income (b)	29	976	230	-		1,235
Equity in net income (loss) of affiliates and other items	121	(5)	5	54		175
Tax on net operating income	(202)	(348)	(72)	(2)		(624)
Net operating income (b)	(52)	623	163	52		786
Net cost of net debt						-
Non-controlling interests						(12)
Net income						774

⁽a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

(b) Of which inventory valuation effect

 On operating income
 1,025
 244

 On net operating income
 722
 175

1 st half 2011 (adjusted) (M€) ^(a)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Non-Group sales	11,281	38,474	41,242	12	-	91,009
Intersegment sales	13,280	21,008	397	84	(34,769)	-
Excise taxes	-	(981)	(7,990)	-	-	(8,971)
Revenues from sales	24,561	58,501	33,649	96	(34,769)	82,038
Operating expenses	(11,010)	(57,434)	(32,802)	(314)	34,769	(66,791)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,340)	(633)	(227)	(17)	-	(3,217)
Adjusted operating income	11,211	434	620	(235)	-	12,030
Equity in net income (loss) of affiliates and other items	695	117	79	216	-	1,107
Tax on net operating income	(6,600)	(105)	(187)	(51)	-	(6,943)
Adjusted net operating income	5,306	446	512	(70)	-	6,194
Net cost of net debt						(130)
Non-controlling interests						(166)
Ajusted net income						5,898
Adjusted fully-diluted earnings per share (€)						2.62

⁽a) Except for per share amounts.

1 st half 2011 (M€)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Intercompany	Total
Total expenditures	12,100	863	243	47		13,253
Total divestments	1,256	29	48	668		2,001
Cash flow from operating activities	9,425 *	1,238	(79)	194 *		10,778

^{*} Reclassification of intercompany transactions between Upstream and Corporate for €823 million with no impact on the total of cash flow from operating activities

Consolidated Financial Statements as of June 30, 2012

Nature of the elements of adjustment by business segment $(\ensuremath{\mathit{ME}})$

ADJUSTMENTS TO OPERATING INCOME

(M€)		Upstream	Refining Chemicals	Supply Marketing	Corporate	Total
2 nd quarter 2012	Inventory valuation effect	-	(1,238)	(146)	-	(1,384)
	Effect of changes in fair value	11	-	-	-	11
	Restructuring charges	(48)	-	-	-	(48)
	Asset impairment charges	-	-	-	-	-
	Other items	(18)	-	-	(23)	(41)
Total		(55)	(1,238)	(146)	(23)	(1,462)
2 nd quarter 2011	Inventory valuation effect	-	(121)	34	-	(87)
	Effect of changes in fair value	(55)	-	-	-	(55)
	Restructuring charges	-	-	-	-	-
	Asset impairment charges	-	-	-	-	
	Other items	-	(49)	(14)	-	(63)
Total		(55)	(170)	20	-	(205)
1 st half 2012	Inventory valuation effect	-	(455)	(83)	-	(538)
	Effect of changes in fair value	(14)	-	-	-	(14)
	Restructuring charges	(48)	-	-	-	(48)
	Asset impairment charges	-	-	-	-	-
	Other items	(18)	-	-	(88)	(106)
Total		(80)	(455)	(83)	(88)	(706)
1 st half 2011	Inventory valuation effect	-	1,025	244	-	1,269
	Effect of changes in fair value	29	-	-	-	29
	Restructuring charges		-	-	-	
	Asset impairment charges	-	-	-	-	-
	Other items		(49)	(14)	-	(63)
Total		29	976	230	-	1,235

ADJUSTMENTS TO NET INCOME GROUP SHARE

(Me)	Upstream	Refining Chemicals	Supply Marketing	Corporate	Total
2 nd quarter 2012 Inventory valuation effect	-	(877)	(82)	-	(959)
Effect of changes in fair value	9	-	-	-	9
Restructuring charges	(32)	-	(8)	-	(40)
Asset impairment charges	-	-	-	(18)	(18)
Gains (losses) on disposals of assets	-	-	-	73	73
Other items	(7)	-	-	(331)	(338)
Total	(30)	(877)	(90)	(276)	(1,273)
2 nd quarter 2011 Inventory valuation effect	-	(86)	12	-	(74)
Effect of changes in fair value	(41)	-	-	-	(41)
Restructuring charges	-	-	-	-	-
Asset impairment charges	(47)	-	-	-	(47)
Gains (losses) on disposals of assets	164	-	-	41	205
Other items	-	(99)	(12)	-	(111)
Total	76	(185)	-	41	(68)
1 st half 2012 Inventory valuation effect	-	(324)	(45)	-	(369)
Effect of changes in fair value	(11)	-	-	-	(11)
Restructuring charges	(32)	-	(8)	-	(40)
Asset impairment charges	(20)	-	-	(18)	(38)
Gains (losses) on disposals of assets	-	-	-	153	153
Other items	(7)	-	-	(373)	(380)
Total	(70)	(324)	(53)	(238)	(685)
1 st half 2011 Inventory valuation effect		722	150	-	872
Effect of changes in fair value	22	-	-	-	22
Restructuring charges	-	-	-	-	-
Asset impairment charges	(47)	-	-	-	(47)
Gains (losses) on disposals of assets	164	-	-	52	216
Other items	(178)	(99)	(12)	-	(289)
Total	(39)	623	138	52	774

Reconciliation of the information by business segment with consolidated financial statements

TOTAL

2 nd quarter 2012 (M€)	Adjusted	Adjustments ^(a)	Consolidated statement of income
Sales	49,124	11	49,135
Excise taxes	(4,559)	-	(4,559)
Revenues from sales	44,565	11	44,576
Purchases net of inventory variation	(30,910)	(1,384)	(32,294)
Other operating expenses	(5,784)	(43)	(5,827)
Exploration costs	(269)	-	(269)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,982)	(46)	(2,028)
Other income	126	99	225
Other expense	(108)	(343)	(451)
Financial interest on debt	(170)	-	(170)
Financial income from marketable securities & cash equivalents	24	-	24
Cost of net debt	(146)	-	(146)
Other financial income	209	-	209
Other financial expense	(118)	-	(118)
Equity in net income (loss) of affiliates	484	(48)	436
Income taxes	(3,149)	448	(2,701)
Consolidated net income	2,918	(1,306)	1,612
Group share	2,858	(1,273)	1,585
Non-controlling interests	60	(33)	27

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

2 nd quarter 2011 (M€)	Adjusted	Adjustments ^(a)	Consolidated statement of income	
Sales	45,064	(55)	45,009	
Excise taxes	(4,544)	-	(4,544)	
Revenues from sales	40,520	(55)	40,465	
Purchases net of inventory variation	(28,299)	(87)	(28,386)	
Other operating expenses	(4,741)	(63)	(4,804)	
Exploration costs	(179)	-	(179)	
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,531)	-	(1,531)	
Other income	35	211	246	
Other expense	(70)	(68)	(138)	
Financial interest on debt	(159)	-	(159)	
Financial income from marketable securities & cash equivalents	55	-	55	
Cost of net debt	(104)	-	(104)	
Other financial income	335	-	335	
Other financial expense	(104)	-	(104)	
Equity in net income (loss) of affiliates	462	(18)	444	
Income taxes	(3,459)	27	(3,432)	
Consolidated net income	2,865	(53)	2,812	
Group share	2,794	(68)	2,726	
Non-controlling interests	71	15	86	

⁽a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

Reconciliation of the information by business segment with consolidated financial statements

TOTAL

1 st half 2012 (M€)	Adjusted	Adjustments ^(a)	Consolidated statement of income
Sales	100,317	(14)	100,303
Excise taxes	(8,952)	-	(8,952)
Revenues from sales	91,365	(14)	91,351
Purchases net of inventory variation	(63,797)	(538)	(64,335)
Other operating expenses	(10,811)	(108)	(10,919)
Exploration costs	(625)	-	(625)
Depreciation, depletion and amortization of tangible assets and mineral interests	(3,820)	(46)	(3,866)
Other income	305	209	514
Other expense	(200)	(347)	(547)
Financial interest on debt	(357)	-	(357)
Financial income from marketable securities & cash equivalents	59	-	59
Cost of net debt	(298)	-	(298)
Other financial income	294	-	294
Other financial expense	(254)	-	(254)
Equity in net income (loss) of affiliates	1,019	(42)	977
Income taxes	(7,177)	171	(7,006)
Consolidated net income	6,001	(715)	5,286
Group share	5,932	(685)	5,247
Non-controlling interests	69	(30)	39

⁽a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

1 st half 2011 (M€)	Adjusted	Adjustments ^(a)	Consolidated statement of income	
Sales	91,009	29	91,038	
Excise taxes	(8,971)	-	(8,971)	
Revenues from sales	82,038	29	82,067	
Purchases net of inventory variation	(56,910)	1,269	(55,641)	
Other operating expenses	(9,443)	(63)	(9,506)	
Exploration costs	(438)	-	(438)	
Depreciation, depletion and amortization of tangible assets and mineral interests	(3,217)	-	(3,217)	
Other income	109	222	331	
Other expense	(129)	(68)	(197)	
Financial interest on debt	(295)	-	(295)	
Financial income from marketable securities & cash equivalents	102	-	102	
Cost of net debt	(193)	-	(193)	
Other financial income	410	-	410	
Other financial expense	(212)	-	(212)	
Equity in net income (loss) of affiliates	929	21	950	
Income taxes	(6,880)	(624)	(7,504)	
Consolidated net income	6,064	786	6,850	
Group share	5,898	774	6,672	
Non-controlling interests	166	12	178	

⁽a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.